

**E-95(5)
EXCAVATORS
#770-1014**

STATE OF MINNESOTA
PRICING PAGES
(Typed responses required)

October 7, 2014

Vendor Name:	Ziegler Inc.
Contact Person:	Chris Rice, Richard Alness
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Website:	www.zieglercat.com

Furnish separate price quote for: **EXCAVATOR**

1.1	Make & Model	Caterpillar 323F L
	Operating Weight	50,900 lbs
	Engine Make & Model	Caterpillar C7.1
	Tier (Interim 4 or Final)?	Tier 4 final
	HP at rated RPM (specify net or gross)	161 net hp
	Number of speeds	2
	Max travel speed, MPH	3.4 mph
	Drawbar pull, lbs.	46,090 lbs
	Shoe width, in.	24
	# of rollers on lower track	8
	Ground pressure, PSI	6.9 psi
	Ground clearance, in.	1'6"
	Overall width of excavator	9'9"
	Main pump(s) total flow, GPM	112 gpm
	Swing speed, RPM	11
	Boom length, ft-in	18'8"
	Arm length, ft-in	9'6"
	Arm breakout force, Normal, lb-ft	23,920 lbs
	Max dig depth, ft-in	22'1"
	Reach at ground line, ft-in	32'4"
	Dump height, ft-in	21'4"
	Lift over end, 10', lbs.	15,150 lbs
	Lift over end, max reach, lbs.	10,250 lbs
	Lift over side, 10', lbs.	15,150 lbs
	Lift over side max reach, lbs.	7,000 lbs
	Bucket breakout force, normal lb-ft.	33,810 lbs
	Tail swing radius, ft-in.	9'3"
	Does excavator include bucket?	No
	If so, description	
	Warranty Terms: hours/months/years	One (1) year / Unlimited hours
	Price	\$179,820.00

2.0	OPERATOR ENVIRONMENT OPTIONS	
2.1	Cab (includes heated high back air suspension seat and headrest, automatic climate control air conditioner, openable roof hatch, and 24V AM/FM radio)	Included
2.2	Third pedal straight travel	Included
2.3	Rear vision camera	Included
2.4	Cab with secondary exit	Included
2.5	Product Link PL321 (satellite)	Included
3.0	EXCAVATOR EXTERIOR AND POWERTRAIN OPTIONS	
3.1	Left and right side boom lights	Included
3.2	Cab-mounted halogen work lights	Included
3.3	Front windshield wiper	Included
3.4	High ambient cooling	Included
3.5	Cat Grade Control	Included
4.0	UNDERCARRIAGE OPTIONS	
4.1	24" triple grouser	Included
4.2	31" triple grouser	\$ 1,120.00
4.3	Segmented track guiding guards	Included
5.0	HYDRAULICS OPTIONS	
5.1	Hand control pattern changer	\$ 850.00
5.2	Tool control package (provides high pressure auxiliary circuit for one or two way flow, also provides joysticks with proportional roller switch control of two way flow and buttons for momentary control of one way flow - requires boom and stick lines)	\$ 3,960.00
5.3	Tool control package with medium pressure circuit (provides high pressure auxiliary circuit for one or two way flow as well as medium pressure circuit for rotation, also provides joysticks with proportional roller switch control of two way flow (high pressure and medium pressure) and buttons for momentary control of one way flow - requires high pressure and medium pressure boom and stick lines)	\$ 5,310.00
5.4	High pressure boom and stick lines	\$ 2,690.00
5.5	Medium pressure boom and stick lines	\$ 1,580.00
5.6	Quick coupler control and quick coupler boom and stick lines	\$ 2,230.00
5.7	Heavy lift configuration	\$ 4,480.00
6.0	BOOM AND ARM OPTIONS	
6.1	One piece boom	Included
6.2	9'6" stick	Included
7.0	BUCKET/COUPLERS/TOOL OPTIONS	
7.1	Pin grabber hydraulic quick coupler (requires control and lines)	\$ 7,590
7.2	24" (0.72 yd3) general duty bucket - requires 3 tips	\$ 4,580
7.3	30" (0.98 yd3) general duty bucket - requires 4 tips	\$ 4,940
7.4	36" (1.24 yd3) general duty bucket - requires 5 tips	\$ 5,290
7.5	42" (1.52 yd3) general duty bucket - requires 5 tips	\$ 5,690
7.6	48" (1.80 yd3) general duty bucket - requires 6 tips	\$ 6,040
7.7	54" (2.08 yd3) general duty bucket - requires 7 tips	\$ 6,430
7.8	24" (0.61 yd3) heavy duty bucket - requires 3 tips	\$ 4,860
7.9	30" (0.84 yd3) heavy duty bucket - requires 4 tips	\$ 5,210
7.10	36" (1.07 yd3) heavy duty bucket - requires 5 tips	\$ 5,580
7.11	42" (1.31 yd3) heavy duty bucket - requires 5 tips	\$ 5,980
7.12	48" (1.55 yd3) heavy duty bucket - requires 6 tips	\$ 6,340
7.13	54" (1.80 yd3) heavy duty bucket - requires 7 tips	\$ 6,700
7.14	Sidcutters	\$ 620
7.15	Penetration bucket tip (each)	\$ 60
7.16	Penetration plus bucket tip (each)	\$ 60
7.17	General duty bucket tip (each)	\$ 60
7.18	Extra duty bucket tip (each)	\$ 70
7.19	Wide bucket tip (each)	\$ 100
7.20	60" (1.33 yd3) ditch cleaning bucket - accepts bolt-on cutting edge	\$ 4,400

7.21	Cutting edge for 60" ditch cleaning bucket	\$	420
7.22	72" (1.63 yd3) ditch cleaning bucket - accepts bolt-on cutting edge	\$	4,770
7.23	Cutting edge for 72" ditch cleaning bucket	\$	480
7.24	Spare pin set	\$	740
7.25	CVP110 plate compactor - requires connector lines and mounting bracket	\$	15,780
7.26	Mounting bracket for CVP110	\$	2,830
7.27	Connector lines for CVP110	\$	490
7.28	Backfill blade for CVP110	\$	1,390
7.29	Hydraulic thumb - requires bracket and connector lines	\$	10,600
7.30	Full rotation hydraulic thumb (with link) - requires bracket and connector lines	\$	12,110
7.31	Bracket for hydraulic thumb	\$	610
7.32	Connector lines for thumb	\$	750
7.33	H115ES silenced hammer - requires bracket, tool, and connector lines	\$	36,820
7.34	H120ES silenced hammer - requires bracket, tool, and connector lines	\$	43,030
7.35	H130ES silenced hammer - requires bracket, tool, and connector lines	\$	55,770
7.36	Mounting bracket for hammer	\$	2,800
7.37	Moil tool	\$	990
7.38	Chisel tool	\$	990
7.39	Blunt tool	\$	830
7.40	Connector lines for hammer	\$	610

8.0	COMPLETE SET OF OEM AIR AND FLUID FILTERS	Included
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9.0	INSTALLATION: HOURLY LABOR RATE FOR ATTACHMENT INSTALLATIONS, ETC.: (See Special Terms and Conditions)	\$	119.00
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10.0	OEM EXTENDED WARRANTY OPTIONS		
10.1	24 Month / 5,000 Hour Powertrain	\$	550.00
10.2	36 Month / 5,000 Hour Powertrain	\$	860.00
10.3	48 Month / 5,000 Hour Powertrain	\$	1,120.00
10.4	48 Month / 6,000 Hour Powertrain	\$	1,230.00
10.5	48 Month / 7,000 Hour Powertrain	\$	1,580.00
10.6	48 Month / 8,000 Hour Powertrain	\$	2,030.00
10.7	60 Month / 5,000 Hour Powertrain	\$	1,200.00
10.8	60 Month / 6,000 Hour Powertrain	\$	1,910.00
10.9	60 Month / 7,000 Hour Powertrain	\$	1,970.00
10.10	60 Month / 8,000 Hour Powertrain	\$	2,060.00
10.11	60 Month / 9,000 Hour Powertrain	\$	2,400.00
10.12	72 Month / 5,000 Hour Powertrain	\$	1,950.00
10.13	72 Month / 6,000 Hour Powertrain	\$	2,050.00
10.14	72 Month / 7,000 Hour Powertrain	\$	2,190.00
10.15	72 Month / 8,000 Hour Powertrain	\$	2,820.00
10.16	72 Month / 9,000 Hour Powertrain	\$	3,030.00
10.17	84 Month / 5,000 Hour Powertrain	\$	2,130.00
10.18	84 Month / 6,000 Hour Powertrain	\$	2,350.00
10.19	84 Month / 7,000 Hour Powertrain	\$	2,480.00
10.20	84 Month / 8,000 Hour Powertrain	\$	2,920.00
10.21	84 Month / 9,000 Hour Powertrain	\$	3,320.00
10.22	24 Month / 5,000 Hour Powertrain and Hydraulics	\$	1,260.00
10.23	36 Month / 5,000 Hour Powertrain and Hydraulics	\$	2,020.00
10.24	48 Month / 5,000 Hour Powertrain and Hydraulics	\$	2,630.00
10.25	48 Month / 6,000 Hour Powertrain and Hydraulics	\$	2,880.00
10.26	48 Month / 7,000 Hour Powertrain and Hydraulics	\$	3,720.00
10.27	48 Month / 8,000 Hour Powertrain and Hydraulics	\$	4,760.00
10.28	60 Month / 5,000 Hour Powertrain and Hydraulics	\$	2,820.00
10.29	60 Month / 6,000 Hour Powertrain and Hydraulics	\$	4,480.00
10.30	60 Month / 7,000 Hour Powertrain and Hydraulics	\$	4,630.00
10.31	60 Month / 8,000 Hour Powertrain and Hydraulics	\$	4,830.00
10.32	60 Month / 9,000 Hour Powertrain and Hydraulics	\$	5,640.00

10.33	72 Month / 5,000 Hour Powertrain and Hydraulics	\$	4,550.00
10.34	72 Month / 6,000 Hour Powertrain and Hydraulics	\$	4,820.00
10.35	72 Month / 7,000 Hour Powertrain and Hydraulics	\$	5,130.00
10.36	72 Month / 8,000 Hour Powertrain and Hydraulics	\$	6,590.00
10.37	72 Month / 9,000 Hour Powertrain and Hydraulics	\$	7,090.00
10.38	84 Month / 5,000 Hour Powertrain and Hydraulics	\$	5,000.00
10.39	84 Month / 6,000 Hour Powertrain and Hydraulics	\$	5,510.00
10.40	84 Month / 7,000 Hour Powertrain and Hydraulics	\$	5,800.00
10.41	84 Month / 8,000 Hour Powertrain and Hydraulics	\$	6,850.00
10.42	84 Month / 9,000 Hour Powertrain and Hydraulics	\$	7,800.00
10.43	24 Month / 5,000 Hour Premier	\$	2,020.00
10.44	36 Month / 5,000 Hour Premier	\$	3,220.00
10.45	48 Month / 5,000 Hour Premier	\$	4,180.00
10.46	48 Month / 6,000 Hour Premier	\$	4,580.00
10.47	48 Month / 7,000 Hour Premier	\$	5,930.00
10.48	48 Month / 8,000 Hour Premier	\$	7,580.00
10.49	60 Month / 5,000 Hour Premier	\$	4,500.00
10.50	60 Month / 6,000 Hour Premier	\$	7,150.00
10.51	60 Month / 7,000 Hour Premier	\$	7,380.00
10.52	60 Month / 8,000 Hour Premier	\$	7,700.00
10.53	72 Month / 5,000 Hour Premier	\$	7,260.00
10.54	72 Month / 6,000 Hour Premier	\$	7,690.00
10.55	72 Month / 7,000 Hour Premier	\$	8,190.00
10.56	72 Month / 8,000 Hour Premier	\$	10,520.00
10.57	84 Month / 5,000 Hour Premier	\$	7,980.00
10.58	84 Month / 6,000 Hour Premier	\$	8,790.00
10.59	84 Month / 7,000 Hour Premier	\$	9,250.00
10.60	84 Month / 8,000 Hour Premier	\$	10,920.00
10.61	\$200.00 deductible per occurrence after 1st year on premier warranties. All warranties exclude wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments.		

11.0 NEW EQUIPMENT RENTAL PROGRAM

11.1	<u>Summer Rental Rate</u> - April 1 through Sept 30.		
	Summer Hourly Rental Rate:		N/A
	Summer Weekly Rental Rate:	\$	2,180
	Summer Monthly Rental Rate:	\$	6,540
	Percent (%) of Rental Fee applied to purchase price:		100%
11.2	<u>Winter Rental Rate</u> - October 1 through March 31		
	Winter Hourly Rental Rate:		N/A
	Winter Weekly Rental Rate:	\$	2,180
	Winter Monthly Rental Rate:	\$	6,540
	Percent (%) of Rental Fee applied to purchase price:		100%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: Prime + 3%

12.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.

DEDUCT cost per Used Hour from the original Contract Price	\$	19.00
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13.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS

AND ACCESSORIES - (See Special Terms and Conditions)

Price List Date and Identification Number	N/A
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14.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT - City, State, Zip Nearest Ziegler Facility

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Price per loaded mile

\$ 4.50

MINIMUM DELIVERY CHARGE (if any)

\$ 400