

**E-95(5)  
EXCAVATORS  
#770-1014**

STATE OF MINNESOTA  
PRICING PAGES  
(Typed responses required)

October 7, 2014

Vendor Name:	<b>Ziegler Inc.</b>
Contact Person:	<b>Chris Rice, Richard Alness</b>
Street Address:	<b>901 W. 94th St.</b>
P.O. Box:	
City, State, Zip	<b>Minneapolis, MN 55420</b>
Phone #:	<b>(952) 888-4121</b>
Toll Free #:	<b>(800) 352-2812</b>
Fax #:	<b>(952) 887-5820</b>
Email Address:	<b>chris.rice@zieglercat.com, richard.alness@zieglercat.com</b>
Website:	<b><a href="http://www.zieglercat.com">www.zieglercat.com</a></b>

Furnish separate price quote for: **EXCAVATOR**

<b>1.1</b>	<b>Make &amp; Model</b>	<b>Caterpillar 329FL</b>
	Operating Weight	64,554 lbs
	Engine Make & Model	Caterpillar C7.1
	Tier (Interim 4 or Final)?	Tier 4 final
	HP at rated RPM (specify net or gross)	239 hp
	Number of speeds	2
	Max travel speed, MPH	3.2 mph
	Drawbar pull, lbs.	55,528 lbs
	Shoe width, in.	28"
	# of rollers on lower track	9
	Ground pressure, PSI	6.9 psi
	Ground clearance, in.	1'7"
	Overall width of excavator	10'10"
	Main pump(s) total flow, GPM	130 gpm
	Swing speed, RPM	9.6 rpm
	Boom length, ft-in	20'2"
	Arm length, ft-in	8'8"
	Arm breakout force, Normal, lb-ft	31,700 lbs
	Max dig depth, ft-in	22'0"
	Reach at ground line, ft-in	33'6"
	Dump height, ft-in	22'4"
	Lift over end, 10', lbs.	14,900 lbs
	Lift over end, max reach, lbs.	11,800 lbs
	Lift over side, 10', lbs.	14,900 lbs
	Lift over side max reach, lbs.	8,550 lbs
	Bucket breakout force, normal lb-ft.	36,200 lbs
	Tail swing radius, ft-in.	10'2"
	Does excavator include bucket?	No
	If so, description	
	Warranty Terms: hours/months/years	One (1) year / unlimited hours
	<b>Price</b>	<b>\$236,990.00</b>

<b>2.0 OPERATOR ENVIRONMENT OPTIONS</b>		
2.1	Cab (includes high back seat with mechanical suspension and headrest, automatic climate control air conditioner, openable roof hatch, and 24V AM/FM radio)	Included
2.2	Heated air suspension high back seat	\$ 230.00
2.3	Heated and cooled air suspension high back seat	\$ 440.00
2.4	Third pedal straight travel	Included
2.5	Rear vision camera	\$ 810.00
2.6	Cab with secondary exit	\$ 660.00
2.7	Product Link PL321 (satellite)	Included
2.8	Machine security system	\$ 960.00
2.9	Sun screen	\$ 150.00
<b>3.0 EXCAVATOR EXTERIOR AND POWERTRAIN OPTIONS</b>		
3.1	Left side boom light	Included
3.2	Reft side boom light	\$ 220.00
3.3	Cab-mounted halogen work lights	\$ 220.00
3.4	Cab-mounted HID work lights	\$ 570.00
3.5	Wiper / washer for front upper and lower windshields	Included
3.6	Falling object guard (FOGS)	\$ 2,370.00
3.7	Full front mesh guard package (includes mesh front window guard and cab lighting guards)	\$ 1,480.00
3.8	Heavy duty bottom guard	Included
3.9	Heavy duty travel motor guards	Included
3.10	Swivel guard	Included
3.11	Vandalism guard (cannot be used with FOGS or full front mesh guard)	\$ 600.00
3.12	Side rubber bumpers	\$ 1,000.00
3.13	Cat Grade Control (for use with 10'6" stick)	\$ 10,950.00
<b>4.0 UNDERCARRIAGE OPTIONS</b>		
4.1	28" triple grouser tracks	Included
4.2	31" triple grouser tracks	\$ 1,120.00
4.3	Center track guiding guards	Included
4.4	Segmented track guiding guards	\$ 830.00
4.5	Full length track guiding guards	\$ 1,400.00
<b>5.0 HYDRAULICS OPTIONS</b>		
5.1	Hand control pattern changer	\$ 850.00
5.2	Tool control package (provides high pressure auxiliary circuit for one or two way flow, also provides joysticks with proportional roller switch control of two way flow and buttons for momentary control of one way flow - requires boom and stick lines)	\$ 7,260.00
5.3	Tool control package with medium pressure circuit (provides high pressure auxiliary circuit for one or two way flow as well as medium pressure circuit for rotation, also provides joysticks with proportional roller switch control of two way flow (high pressure and medium pressure) and buttons for momentary control of one way flow - requires high pressure and medium pressure boom and stick lines)	\$ 11,300.00
5.4	Thumb circuit (provides high pressure auxiliary circuit for two way flow only, operated by thumbwheel on joystick - requires high pressure boom and stick lines)	\$ 4,040.00
5.5	Hammer circuit (provides high pressure auxiliary circuit for one way flow only, operated by foot switch - requires high pressure boom and stick lines)	\$ 4,480.00
5.6	High pressure boom and stick lines	\$ 2,690.00
5.7	Medium pressure boom and stick lines	\$ 1,580.00
5.8	Quick coupler control and quick coupler boom and stick lines	\$ 2,230.00
<b>6.0 BOOM AND ARM OPTIONS</b>		
6.1	One piece boom	Included
6.2	8'8" stick	Included
6.3	10'6" stick	\$ 910.00
<b>7.0 BUCKET/COUPLERS/TOOL OPTIONS</b>		
7.1	Pin grabber hydraulic quick coupler (requires control and lines)	\$ 7,880
7.2	30" (1.13 yd3) general duty bucket - requires 4 tips	\$ 5,770
7.3	36" (1.43 yd3) general duty bucket - requires 5 tips	\$ 6,100

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7.4	42" (1.75 yd3) general duty bucket - requires 5 tips	\$	6,530
7.5	48" (2.07 yd3) general duty bucket - requires 6 tips	\$	6,910
7.6	54" (2.40 yd3) general duty bucket - requires 7 tips	\$	7,290
7.7	30" (0.93 yd3) heavy duty bucket - requires 3 tips	\$	6,190
7.8	36" (1.19 yd3) heavy duty bucket - requires 4 tips	\$	6,610
7.9	42" (1.46 yd3) heavy duty bucket - requires 5 tips	\$	7,010
7.10	48" (1.74 yd3) heavy duty bucket - requires 5 tips	\$	7,510
7.11	54" (2.02 yd3) heavy duty bucket - requires 6 tips	\$	7,930
7.12	Sidcutters	\$	620
7.13	Penetration bucket tip (each)	\$	90
7.14	Penetration plus bucket tip (each)	\$	110
7.15	General dutybucket tip (each)	\$	80
7.16	Extra duty bucket tip (each)	\$	110
7.17	Wide bucket tip (each)	\$	160
7.18	60" (1.63 yd3) ditch cleaning bucket - accepts bolt-on cutting edge	\$	4,860
7.19	Cutting edge for 60" ditch cleaning bucket	\$	420
7.20	72" (2.00 yd3) ditch cleaning bucket - accepts bolt-on cutting edge	\$	5,100
7.21	Cutting edge for 72" ditch cleaning bucket	\$	480
7.22	Spare pin set	\$	1,050
7.23	CVP110 plate compactor - requires connector lines and mounting bracket	\$	15,780
7.24	Mounting bracket for CVP110	\$	3,730
7.25	Connector lines for CVP110	\$	490
7.26	Backfill blade for CVP110	\$	1,390
7.27	Hydraulic thumb - requires bracket and connector lines	\$	10,600
7.28	Full rotation hydraulic thumb (with link) - requires bracket and connector lines	\$	12,280
7.29	Bracket for hydraulic thumb	\$	610
7.30	Connector lines for thumb	\$	750
7.31	H120ES silenced hammer - requires bracket, tool, and connector lines	\$	43,030
7.32	H130ES silenced hammer - requires bracket, tool, and connector lines	\$	55,770
7.33	Mounting bracket for hammer	\$	3,690
7.34	Moil tool	\$	990
7.35	Chisel tool	\$	990
7.36	Blunt tool	\$	830
7.37	Connector lines for hammer	\$	610

**8.0 COMPLETE SET OF OEM AIR AND FLUID FILTERS** Included

**9.0 INSTALLATION: HOURLY LABOR RATE FOR ATTACHMENT INSTALLATIONS, ETC.:**  
(See Special Terms and Conditions) \$ 119.00

**10.0 OEM EXTENDED WARRANTY OPTIONS**

10.1	24 Month / 5,000 Hour Powertrain	\$	730.00
10.2	36 Month / 5,000 Hour Powertrain	\$	1,180.00
10.3	48 Month / 5,000 Hour Powertrain	\$	1,530.00
10.4	48 Month / 6,000 Hour Powertrain	\$	1,680.00
10.5	48 Month / 7,000 Hour Powertrain	\$	2,170.00
10.6	48 Month / 8,000 Hour Powertrain	\$	2,770.00
10.7	60 Month / 5,000 Hour Powertrain	\$	1,640.00
10.8	60 Month / 6,000 Hour Powertrain	\$	2,620.00
10.9	60 Month / 7,000 Hour Powertrain	\$	2,700.00
10.10	60 Month / 8,000 Hour Powertrain	\$	2,820.00
10.11	60 Month / 9,000 Hour Powertrain	\$	3,290.00
10.12	72 Month / 5,000 Hour Powertrain	\$	2,650.00
10.13	72 Month / 6,000 Hour Powertrain	\$	2,800.00
10.14	72 Month / 7,000 Hour Powertrain	\$	2,990.00
10.15	72 Month / 8,000 Hour Powertrain	\$	3,840.00
10.16	72 Month / 9,000 Hour Powertrain	\$	4,130.00
10.17	84 Month / 5,000 Hour Powertrain	\$	2,920.00

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10.18	84 Month / 6,000 Hour Powertrain	\$	3,220.00
10.19	84 Month / 7,000 Hour Powertrain	\$	3,380.00
10.20	84 Month / 8,000 Hour Powertrain	\$	3,990.00
10.21	84 Month / 9,000 Hour Powertrain	\$	4,550.00
10.22	24 Month / 5,000 Hour Powertrain and Hydraulics	\$	1,720.00
10.23	36 Month / 5,000 Hour Powertrain and Hydraulics	\$	2,750.00
10.24	48 Month / 5,000 Hour Powertrain and Hydraulics	\$	3,580.00
10.25	48 Month / 6,000 Hour Powertrain and Hydraulics	\$	3,910.00
10.26	48 Month / 7,000 Hour Powertrain and Hydraulics	\$	5,080.00
10.27	48 Month / 8,000 Hour Powertrain and Hydraulics	\$	6,490.00
10.28	60 Month / 5,000 Hour Powertrain and Hydraulics	\$	3,840.00
10.29	60 Month / 6,000 Hour Powertrain and Hydraulics	\$	6,110.00
10.30	60 Month / 7,000 Hour Powertrain and Hydraulics	\$	6,310.00
10.31	60 Month / 8,000 Hour Powertrain and Hydraulics	\$	6,590.00
10.32	60 Month / 9,000 Hour Powertrain and Hydraulics	\$	7,700.00
10.33	72 Month / 5,000 Hour Powertrain and Hydraulics	\$	6,220.00
10.34	72 Month / 6,000 Hour Powertrain and Hydraulics	\$	6,580.00
10.35	72 Month / 7,000 Hour Powertrain and Hydraulics	\$	7,000.00
10.36	72 Month / 8,000 Hour Powertrain and Hydraulics	\$	9,000.00
10.37	72 Month / 9,000 Hour Powertrain and Hydraulics	\$	9,680.00
10.38	84 Month / 5,000 Hour Powertrain and Hydraulics	\$	6,830.00
10.39	84 Month / 6,000 Hour Powertrain and Hydraulics	\$	7,520.00
10.40	84 Month / 7,000 Hour Powertrain and Hydraulics	\$	7,920.00
10.41	84 Month / 8,000 Hour Powertrain and Hydraulics	\$	9,350.00
10.42	84 Month / 9,000 Hour Powertrain and Hydraulics	\$	10,650.00
10.43	24 Month / 5,000 Hour Premier	\$	2,750.00
10.44	36 Month / 5,000 Hour Premier	\$	4,380.00
10.45	48 Month / 5,000 Hour Premier	\$	5,710.00
10.46	48 Month / 6,000 Hour Premier	\$	6,240.00
10.47	48 Month / 7,000 Hour Premier	\$	8,090.00
10.48	48 Month / 8,000 Hour Premier	\$	10,350.00
10.49	60 Month / 5,000 Hour Premier	\$	6,130.00
10.50	60 Month / 6,000 Hour Premier	\$	9,760.00
10.51	60 Month / 7,000 Hour Premier	\$	10,080.00
10.52	60 Month / 8,000 Hour Premier	\$	10,510.00
10.53	72 Month / 5,000 Hour Premier	\$	9,910.00
10.54	72 Month / 6,000 Hour Premier	\$	10,490.00
10.55	72 Month / 7,000 Hour Premier	\$	11,180.00
10.56	72 Month / 8,000 Hour Premier	\$	14,360.00
10.57	84 Month / 5,000 Hour Premier	\$	10,900.00
10.58	84 Month / 6,000 Hour Premier	\$	12,000.00
10.59	84 Month / 7,000 Hour Premier	\$	12,630.00
10.60	84 Month / 8,000 Hour Premier	\$	14,910.00
10.61	\$200.00 deductible per occurrence after 1st year on premier warranties. All warranties exclude wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments.		

**11.0 NEW EQUIPMENT RENTAL PROGRAM**

11.1	<u>Summer Rental Rate</u> - April 1 through Sept 30.		
	Summer Hourly Rental Rate:		N/A
	Summer Weekly Rental Rate:	\$	3,130
	Summer Monthly Rental Rate:	\$	9,370
	Percent (%) of Rental Fee applied to purchase price:		100%
11.2	<u>Winter Rental Rate</u> - October 1 through March 31		
	Winter Hourly Rental Rate:		N/A
	Winter Weekly Rental Rate:	\$	3,130
	Winter Monthly Rental Rate:	\$	9,370
	Percent (%) of Rental Fee applied to purchase price:		100%

**If the new rental equipment is purchased and finance**

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charges are applicable for the actual rental term only,  
state the actual interest rate here: Prime + 3%

12.0	<b>VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM</b>	
	See Solicitation Special Terms and Conditions.	
	<b>DEDUCT</b> cost per <b>Used Hour</b> from the original Contract Price	\$ 27.00
13.0	<b>DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions)</b>	N/A
	<b>Price List Date and Identification Number</b>	N/A
14.0	<b>DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS</b>	<b>NO FLAT RATE ALLOWED</b>
	<b>DELIVERY STARTING POINT - City, State, Zip</b>	Nearest Ziegler Facility
	<b>Price per loaded mile</b>	\$ 4.50
	<b>MINIMUM DELIVERY CHARGE (if any)</b>	\$ 400