

# Admin Minnesota

## Materials Management Division

Room 112 Administration Bldg., 50 Sherburne Ave., St. Paul, MN 55155; Phone: 651.296.2600, Fax: 651.297.3996  
Persons with a hearing or speech disability can contact us through the Minnesota Relay Service by dialing 711 or 1.800.627.3529.

### CONTRACT RELEASE: T-603(5)

**DATE:** MARCH 9, 2015

**PRODUCT/SERVICE:** TRAILERS, RELATED PARTS AND ACCESSORIES AND TRAILER REPAIR

**CONTRACT PERIOD:** MARCH 9, 2015, THROUGH MARCH 31, 2016

**EXTENSION OPTIONS:** UP TO 3 MONTHS

**ACQUISITION MANAGEMENT SPECIALIST (AMS):** LUANN OLSON

**PHONE:** 651.201.2447

**E-MAIL:** [luann.olson@state.mn.us](mailto:luann.olson@state.mn.us)

**WEB SITE:** [www.mmd.admin.state.mn.us](http://www.mmd.admin.state.mn.us)

#### **NOTIFICATION OF MULTIPLE AWARDS**

THIS RELEASE CONTAINS MULTIPLE AWARDS FOR SIMILAR OR LIKE ITEMS. STATE AGENCIES AND CPV MEMBERS SHOULD REVIEW AND COMPARE ALL MULTIPLE AWARD CONTRACT VENDORS IN ORDER TO ENSURE THE BEST VALUE FOR THEIR POTENTIAL PURCHASE. FACTORS SUCH AS, BUT NOT LIMITED TO, COST, EQUIPMENT WARRANTY TERMS, VENDOR LOCATION, DELIVERY LEAD TIMES, AVAILABLE SUBSTITUTES, SELECTED OPTIONS AND CURRENT FLEET AND EQUIPMENT OR PARTS INVENTORY LEVELS ALL MAY CONTRIBUTE TO THE TOTAL COST/VALUE OF AN INDIVIDUAL PURCHASE. MULTIPLE VENDORS MAY BE ABLE TO SATISFY THE REQUIREMENTS OF THE PURCHASER AND THEREFORE IT IS IMPORTANT FOR THE PURCHASER TO REVIEW ALL CONTRACTS AND CONTRACT PRICES BEFORE EXECUTING AN ORDER.

<b>CONTRACT VENDOR</b>	<b>CONTRACT NO.</b>	<b>TERMS</b>	<b>DELIVERY</b>
<b>ACE TRAILER SALES dba TIETJEN FAMILY INC.</b> 12090 Margo Avenue S. Hastings, MN 55033  <b>VENDOR NO.:</b> 0000227350-002	<b>89401</b>	<b>NET 30</b>	<b>45-90 DAYS ARO</b>
	<b>CONTACT:</b> Marc Tietjen <b>EMAIL:</b> <a href="mailto:marc@acetrailersales.com">marc@acetrailersales.com</a>		<b>PHONE:</b> 651.438.8780 <b>FAX:</b> 651.438.3021
<b>CENTRAL TRAILER SALES, INC.</b> 18661 Hwy 65 East Bethel, MN 55011  <b>VENDOR NO.:</b> 0000259596-001	<b>89402</b>	<b>NET 30</b>	<b>30 DAYS ARO</b>
	<b>CONTACT:</b> Brian Renstrom <b>EMAIL:</b> <a href="mailto:brianr@centraltrailers.com">brianr@centraltrailers.com</a>		<b>PHONE:</b> 763.434.2277 <b>FAX:</b> 763.434.2280

<b>CONTRACT VENDOR</b>	<b>CONTRACT NO.</b>	<b>TERMS</b>	<b>DELIVERY</b>
<b>FELLING TRAILERS INC.</b> 1525 Main St. South Sauk Centre, MN 56378	<b>89403</b>	<b>NET 30</b>	<b>30-60 DAYS ARO</b>
	<b>CONTACT:</b> Pat Jennissen <b>EMAIL:</b> <a href="mailto:pat@felling.com">pat@felling.com</a>		<b>PHONE:</b> 320.352.5239 <b>FAX:</b> 320.352.5230

**VENDOR NO.:** 0000201271-001

Felling Authorized Dealer List:

COMPANY NAME	SWIFT ID	LOC CODE	COMPANY ADDRESS	ST /ZIP	PHONE	CONTACT NAME
Trueman Welters	0000193702	001	1600 Hwy 55 East, Buffalo	MN / 55313	763-682-2200	Jon Ferris
Minnesota Equipment	0000197372	001	13725 Main Street, Rogers	MN / 55374	763-428-4107	Mark Scharber
Lano Equipment	0000193199	003	6140 HWY 10, Anoka	MN / 55303	763-323-1720	Scott Fahey

<b>MIDWEST DIESEL SERVICE. INC.</b> 8284 West 35W Service Drive Blaine, MN 55449	<b>89404</b>	<b>NET 30</b>	<b>100 DAYS ARO</b>
	<b>CONTACT:</b> George Purdy <b>EMAIL:</b> <a href="mailto:george@midwestdiesel.com">george@midwestdiesel.com</a>		<b>PHONE:</b> 763.780.8533 <b>FAX:</b> 763.780.9107

**VENDOR NO.:** 0000221460-001

<b>NUSS TRUCK AND EQUIPMENT</b> 2195 W County Road C2 Roseville, MN 55113	<b>89405</b>	<b>NET 30</b>	<b>0-180 DAYS ARO</b>
	<b>CONTACT:</b> Bob Prow <b>EMAIL:</b> <a href="mailto:bprow@nussgrp.com">bprow@nussgrp.com</a>		<b>PHONE:</b> 651.633.4810 <b>CELL:</b> 612.812.9657 <b>FAX:</b> 651.635.0928

**VENDOR NO.:** 0000201150-003

Nuss Truck Authorized Distributors

COMPANY NAME	SWIFT ID	LOC CODE	COMPANY ADDRESS	ST /ZIP	PHONE	CONTACT NAME
Nuss Truck & Equipment	0000201150	001	6500 Hwy 63 S., Rochester	MN / 55903	507-288-9488	Bob Prow
Nuss Truck & Equipment	0000201150	002	2625 Quail Road NE, Sauk Rapids	MN / 56379	320--253-6941	Bob Prow
Nuss Truck & Equipment	0000201150	003	2195 W County Road C2, Roseville	MN / 55113	651-633-4810	Bob Prow
Nuss Truck & Equipment	0000201150	004	53976 208th Lane, Mankato	MN / 56002	507-345-6225	Bob Prow
Nuss Truck & Equipment	0000201150	005	12540 Dupont Ave S, Burnsville	MN / 55337	952-894-9595	Bob Prow

<b>SAVAGE TRAILERS INC.</b> 8501 Savage Road Angora, MN 55703	<b>89406</b>	<b>NET 30</b>	<b>60 DAYS ARO</b>
	<b>CONTACT:</b> Keith Ojanen <b>EMAIL:</b> <a href="mailto:savagetrailers@hotmail.com">savagetrailers@hotmail.com</a>		<b>PHONE:</b> 218.666.5455 <b>TOLL FREE:</b> 888.218.5455

**VENDOR NO.:** 0000303906-001

<b>TIITAN MACHINERY SHAKOPEE</b> 6340 County Road 101 E. Shakopee, MN 55379	<b>89407</b>	<b>NET 30</b>	<b>1 to 280 DAYS ARO</b>
	<b>CONTACT:</b> Andy Bethel <b>EMAIL:</b> <a href="mailto:andy.bethel@titanmachinery.com">andy.bethel@titanmachinery.com</a> <b>CONTACT:</b> Fred Senger <b>EMAIL:</b> <a href="mailto:fred.senger@titanmachinery.com">fred.senger@titanmachinery.com</a>		<b>PHONE:</b> 952.445.5400 <b>FAX:</b> 952.445.0365

**VENDOR NO.:** 0000251892-018

Titan Shakopee Authorized Distributor List

COMPANY NAME	SWIFT ID	LOC CODE	COMPANY ADDRESS	ST /ZIP	PHONE	CONTACT NAME
Titan Machinery Inc	0000251892	018	6340 County Road 101 E Shakopee	MN / 55379	952-445-5400	John Kreklow
Titan Machinery Inc	0000251892	006	4001 38th Street SW Fargo	ND / 58104	701-237-3333	Kyle Fuglesten
Titan Machinery Inc	0000251892	010	500 Ingersoll Ave, Crookston	MN / 56716	218-281-4668	Craig Morgan
Titan Machinery Inc	0000251892	019	4311 Haines Road, Hermantown	MN / 55811	218-727-3038	Tim Clay
Titan Machinery Inc	0000251892	017	14375 James Road, Rogers	MN / 55374	763-428-5099	Ben Carlson
Titan Machinery Inc	0000251892	002	1201 North Hwy 59, Marshall	MN / 56258	507-532-5783	Lucas Hilgeman
Titan Machinery Inc	0000251892	005	4201 N. Cliff Ave, Sioux Falls	SD / 57104	605-336-3434	Matt Leighton
Titan Machinery Inc	0000251892	020	N 1626 Wuensch Road, La Crosse	WI / 54601	608-788-1025	Chuck Schams

<b>CONTRACT VENDOR</b>	<b>CONTRACT NO.</b>	<b>TERMS</b>	<b>DELIVERY</b>
<b>TOW MASTER INC. dba KANDI KOUNTRY EXPRESS</b> 61381 US Hwy 12 Litchfield, MN 55355	<b>89408</b>	<b>2% IN 15, NET 30</b>	<b>30 DAYS ARO</b>
	<b>CONTACT:</b> Justin Godbee <b>EMAIL:</b> <a href="mailto:justin@towmaster.com">justin@towmaster.com</a>		<b>PHONE:</b> 320.593.4542 <b>FAX:</b> 320.693.7921

**VENDOR NO.:** 0000194186-001  
Towmaster Authorized Distributor List:

Dealer	Vendor ID	Loc	Address	City	State	Zip	Phone	Contact
Titan Machinery	0000251892	018	6340 Hwy 101	Shakopee	MN	55379	952-445-5400	Andy Bethel
Titan Machinery	0000251892	019	4311 Haines Rd	Hermantown	MN	55811	218-727-3038	Tim Clay
Titan Machinery	0000251892	017	14375 James Rd	Rogers	MN	55330	763-428-5099	Dennis Moening
Titan Machinery	0000251892	010	500 Ingersoll Ave	Crookston	MN	56716	218-281-4668	Craig Morgan
Titan Machinery	0000251892	001	4001 38th St SW	Fargo	ND	58104	701-237-3333	Kyle Fuglesten
RDO Equipment	0000199158	012	12500 Dupont Ave S	Burnsville	MN	55337	952-890-8880	Jesse Miller
RDO Equipment	0000199158	004	1910 Lorry Drive	Mankato	MN	56003	507-387-1836	Donna Birr
RDO Equipment	0000221900	001	2900 Main Ave SE	Moorhead	MN	56560	701-526-2200	Erik Sahr
RDO Equipment	0000199158	005	1236 60th Ave NW	Rochester	MN	55901	507-282-9079	Todd Koenigs
RDO Equipment	0000199158	006	1710 E College Drive	Marshall	MN	56258	507-523-0994	John Bot
RDO Equipment	0000199158	009	6700 Hwy 10 NW	Sauk Rapids.	MN	56379	320-259-6222	Jesse Miller

<b>TRUEMAN WELTERS, INC.</b> 1600 Highway 55 E Buffalo, MN 55313	<b>89409</b>	<b>NET 30</b>	<b>60-90 DAYS ARO</b>
	<b>CONTACT:</b> Jon Ferris <b>EMAIL:</b> <a href="mailto:jferris@welters.net">jferris@welters.net</a>		<b>PHONE:</b> 763.682.2200 <b>FAX:</b> 763.682.6141

**VENDOR NO.:** 0000193702-001

<b>ZIEGLER, INC.</b> 901 West 94 <sup>th</sup> Street Minneapolis, MN 55420	<b>89410</b>	<b>NET 30</b>	<b>10 to 180 DAYS ARO</b>
	<b>CONTACT:</b> Chad Lau <b>EMAIL:</b> <a href="mailto:chad.lau@zieglercat.com">chad.lau@zieglercat.com</a>		<b>PHONE:</b> 952.888.4121 <b>FAX:</b> 952.887.5820

**VENDOR NO.:** 0000208585-001

**CONTRACT USERS.** This Contract is available to the following entities as indicated by the checked boxes below

- State agencies
- Cooperative Purchasing Venture (CPV) members

**STATE AGENCY CONTRACT USE.** This Contract must be used by State agencies unless a specific exception is granted in writing by the AMS listed above.

**STATE AGENCY ORDERING INSTRUCTIONS.** Orders are to be placed directly with the Contract Vendor. State agencies should use a Contract release order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

**CONTRACT FEEDBACK.** If these commodities or service can be better structured to help you with your business needs, let us know. We solicit your comments and suggestions to improve all of our contracts so that they may better serve your business needs. If you have a need for which no contract currently exists, or you would like to be able to use an existing state contract that is not available to your entity, whether a state agency or CPV, please contact us. If you have specific comments or suggestions about an individual contract you can submit those via the [Contract Feedback Form](#).

## **SPECIAL TERMS AND CONDITIONS**

**SCOPE.** The purpose of this Contract is to provide trailers, related parts and accessories and trailer repair.

**SHIPPING REQUIREMENTS.** All shipments are to be FOB Destination.

**DELIVERY CHARGES.** Refer to the Contract Vendor Price Pages for specific delivery charges. Mileage distance will be the distance from the delivery starting point to the Customer's delivery point only. Mileage distances will be determined from <http://maps.yahoo.com>. The ordering agency may use the Contract Vendor delivery, may pick up the equipment, or may contract for delivery with anyone it chooses.

**EQUIPMENT MANUALS AND LITERATURE.** Upon request by a State agency or CPV member, the Contract Vendor shall provide literature at no cost for the equipment offered in its response.

**EQUIPMENT SPECIFICATIONS.** All equipment must meet the specifications as outlined in the Equipment Specifications section and all federal and State safety codes. The specification as defined by the OEM prevails unless otherwise modified by the specifications included in the Solicitation.

All optional equipment ordered must be OEM unless otherwise stated.

It is agreed that any equipment delivered that fails to meet the specifications will be replaced at no additional expense to the Customer and that all equipment will comply with the State and federal regulations in effect at the date of manufacture.

**ORIGINAL EQUIPMENT MANUFACTURER (OEM) WARRANTY.** The equipment offered must include the OEM standard warranty. The Contract Vendor shall be responsible for the cost of any inspections, adjustments, warranted parts, and labor charges to repair or replace warranted parts that are a result of equipment failure(s) during the warranty period. This shall be performed promptly unless otherwise mutually agreed by the Customer and the Contract Vendor. The warranty shall commence when the unit is put into service.

**EQUIPMENT TRAINING.** The cost of the equipment includes training to the Customer. This includes, but is not limited to, equipment operating instructions, mounting, removal, operating and safety instructions. If requested by the State, the Contract Vendor will provide the training before the purchase of equipment will be considered complete. No additional training fees may be charged to the Customer.

**NEW EQUIPMENT RENTAL PROGRAM.** If indicated on the Price Schedule, the Contract Vendor may offer equipment for rent if the equipment is the same make and model on contract. The Contract Vendor agrees to accept a State agency or CPV member purchase order and will not require the State agency or CPV member to sign a rental agreement. The Contract Vendor retains the title of the equipment during the rental term. The Contract Vendor will provide the Customer with the make, model and VIN number and equipment replacement value prior to delivery. State agencies will provide the Contract Vendor with proof of property insurance on the equipment during the rental term. CPV members should follow their local requirements for property insurance on un-owned equipment.

If mutually agreed, the rental term may exceed the term of the Contract providing the purchase order is issued, and the rental term begins, prior to the end of the Contract term. The rental term cannot go past the State Fiscal Year end date (June 30<sup>th</sup>) after the Contract term has ended. If the Customer desires to purchase the rental equipment, it must be purchased prior to the end of the term of the Contract.

If indicated on the Price Schedule, the Contract Vendor shall provide rental rates (hourly, weekly or monthly) based on summer and winter seasons. The summer rental rate shall be in effect from May 1 through October 31, and the winter rental rate shall be in effect from November 1, through April 30. The Contract Vendor may not qualify the minimum or maximum number of hours the equipment may be used during the rental term (such as 40 hours per week or 160 hours per month). The Contract Vendor may establish a maximum number of hours a specified piece of equipment can be used before it needs to be replaced or swapped out with another piece of equipment to maintain warranty and industry terms. If such a maximum is set, the Contract Vendor will immediately replace the equipment with the exact same make and model. The Contract Vendor will pay all costs associated with replacing or swapping out the equipment.

**RENTAL RETURN OR DEMO EQUIPMENT SALE.** During the term of the Contract, if Contract Vendor owned rental returns or demo equipment become available for purchase and the equipment is currently on contract, the equipment may be purchased by the Customer.

The remaining manufacturer's warranty shall be transferred to the new owner. The Contract Vendor should consider all associated costs involved if the rental or demo owned equipment is purchased and no additional interest or finance charges will be allowed if purchase occurs. The final equipment price will be based on the price deduction per used hour offered from the current State Contract base price.

If extended warranty options are available for rental or demo equipment sales, the Contract Vendor should list the options and costs on the Price Schedule under "Options." The price should include all associated costs and indicate the number of years, miles or hours the extended warranty term covers

**USED EQUIPMENT.** Used equipment is not part of the Solicitation and may not be offered. Customers must acquire used equipment according to their local purchasing requirements.

**MISCELLANEOUS ITEMS.** State agencies may purchase incidental miscellaneous parts, accessories and labor that is directly related to a specific item(s) included on the Contract. The total purchase order issued by a State agency for these types of items may not exceed \$5,000.00 for an individual purchase order. If the Customer's entity requires a lower threshold for competitive bidding other than \$5,000.00, they must follow their local entity's requirements. Any purchase order must be issued to the Contract Vendor.

**UNSPSC**

25181700	Product and Material Trailers
78111808	Equipment Rental
25174800	Miscellaneous Parts, Attachments

**STATE OF MINNESOTA  
EQUIPMENT SPECIFICATION**

**TRAILERS**

**(BELLY DUMP, LOWBOYS, FLATBED, TAG, SLIDE AXLE, UTILITY, GOOSENECK, ENCLOSED, ETC.)**

**SCOPE:**

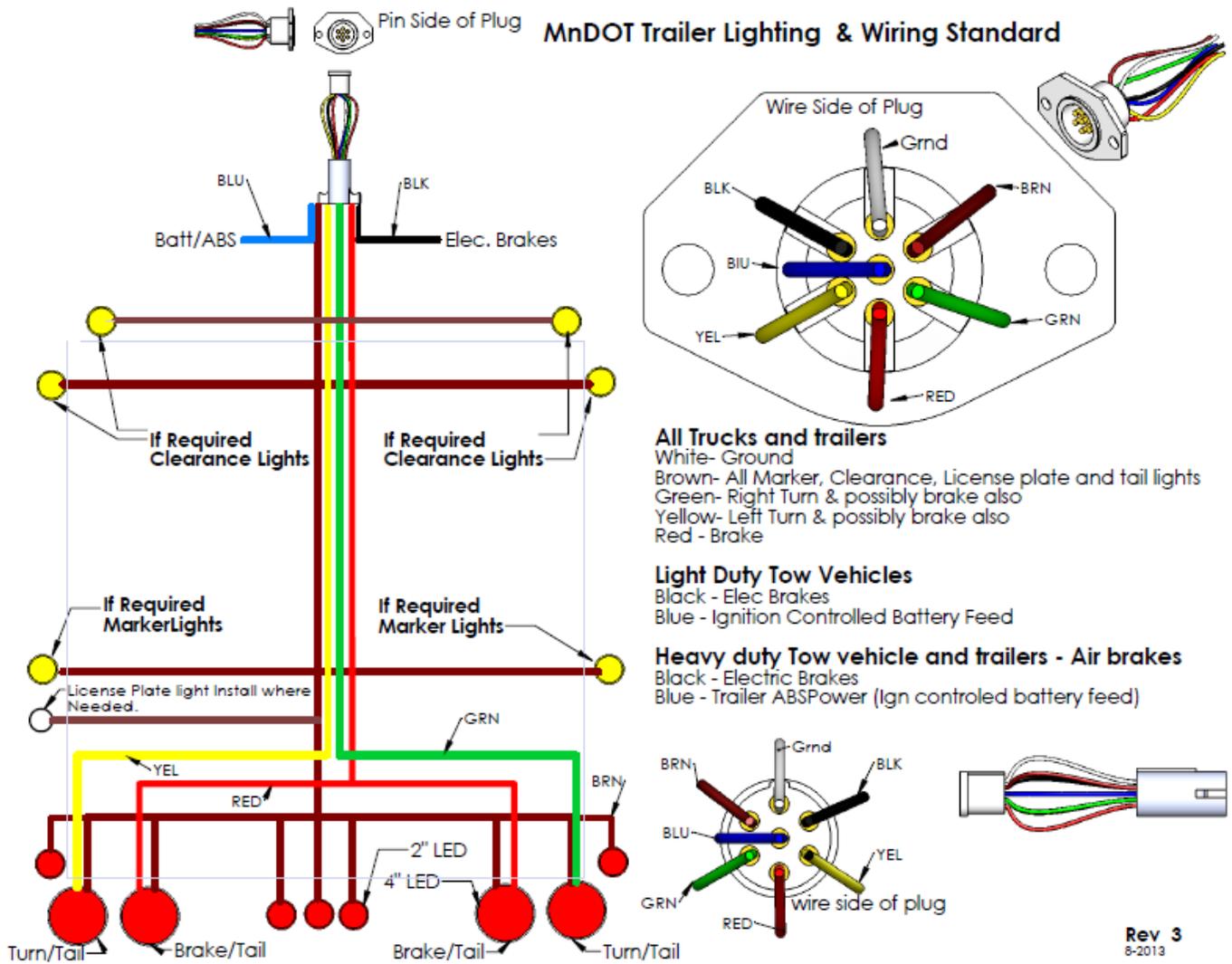
Trailers shall be the most current advertised production model as modified per specifications and approved by MnDOT furnished with all standard equipment advertised whether or not specifically called for here except where the item is replaced by optional over standard equipment or conflicting equipment is specified. The unit shall be complete with all equipment required and ready for immediate operation to function as listed below and the unit must meet applicable state and federal codes and standards.

**EQUIPMENT OPTIONS:**

Equipment options include MnDOT wiring and lighting layout, long stroke brake chambers, and hot dipped galvanizing.

**1.0 TRAILER REQUIREMENT**

- 1.1 Trailer capacity to be at highway speed.
- 1.2 Trailer to be a maximum width of 8'6" wide (where applicable).
- 1.3 One complete set of parts and service manuals shall be included for each trailer ordered.
- 1.4 Manufacturer's standard color acceptable, paint must be lead free.
- 1.5 Trailer Plug electrical connector is to be 7-pin, Round, wired to match MnDOT's spec. (See Drawing).
- 1.6 MnDOT will only purchase trailers that meet the following lighting and wiring specifications (Reference Drawing):
  - Trailer shall meet or exceed all current Federal Motor Carrier Safety Regulations 393.9 thru 393.33.
  - Trailer cord plug shall meet SAE spec. J560 and be wired directly to trailer cord.
  - Plug to be wired as follows (no other plugs will be accepted):
    - White** – Ground return to towing vehicle
    - Black** – Electric brake controller – or not utilized if trailer has air, hydraulic or no brakes
    - Yellow** – Left turn signal and hazard lamps (w/brake – \*not required)
    - Red** – Stop lamps and antilock device
    - Green** – Right turn signal and hazard lamps (w/brake – \*not required)
    - Brown** – Clearance, marker, and tail lights
    - Blue** – If air Brake – Continuous ABS power  
If electric Brake – Ign. controlled B+ for break-away battery charge
- 1.7 No trailer cord adaptors will be accepted.
- 1.8 Trailer cord to be wired to a weatherproof, 7-terminal junction block (Waytek part #47290 or approved equal).
- 1.9 All MnDOT trailer light wiring (including ground wiring) must be routed to a Truck-Lite junction block 50800,50801 or 50600 or a MnDOT approved equal and using compression fittings of the correct size for the cable being used. The box should be located under the bed behind the tongue area.
- 1.10 Wire splices will be done with heat shrink butt connectors that have been heated and shrunk to wire or soldered with heat-shrink that has been shrunk to wire.
- 1.11 No wire nuts, closed end connectors or self-stripping displacement connectors (i.e. Scotch Loks) will be accepted.
- 1.12 All lights to be LED.
- 1.13 There shall be individual brake (2 ea.) and turn signal lights (2 ea.) for a total of 4 lights. These lights shall be 4" round lights in rubber grommets or 3"x 7" oval lights in rubber grommets. Clearance and Marker lights shall be 2" round lights in rubber grommets or MnDOT approved equal.
- 1.14 The equipment is required to pass a Commercial Vehicle Inspection (CVI) by a licensed MN/Dot commercial vehicle inspector before payment will be made. If the licensed inspector cannot pass the equipment the vendor will be contacted to pick up the equipment and make necessary repairs so the equipment will pass a CVI. The vendor will then return equipment in a condition that will pass a Commercial Vehicle Inspection. The pickup, delivery and repairs to the equipment shall be at the vendor's expense.



**Detail pricing information is available on MnDOT web page:**  
<http://www.dot.state.mn.us/maintenance/equipment/contracts/contracts.html>

**TRAILER EQUIPMENT LIST**

<u><b>Make/Model</b></u>	<u><b>Vendor</b></u>
Aluma B-B Interstate	<b>ACE Trailer Sales</b> Contract #89401 Price Per Loaded Mile: \$2.50 Starting Point: Hastings: MN 55033
Midsota PJ	<b>Central Trailer Sales</b> Contract #89402 Price Per Loaded Mile: \$2.50 Starting Point: East Bethel, MN 55011
Felling (Entire Catalog)	<b>Felling Trailers</b> Contract #89403 Starting Point: Sauk Centre, MN 56378
Landoll Traveling Axle	<b>Midwest Diesel Service, Inc.</b> Contract #89404 Price Per Loaded Mile: \$4.00 Starting Point: Marysville, KS 66508
BWS Jet Manac Bottom Dump	<b>Nuss Truck &amp; Equipment</b> Contract #89405 Price Per Loaded Mile: \$2.75 Starting Point: Roseville, MN 55113
Savage RT49SR	<b>Savage Trailers</b> Contract #89406 Price Per Loaded Mile: \$2.88 Starting Point: Angora, MN 55703
Interstate Precision Side Dumper	<b>Titan Machinery</b> Contract #89407 Price Per Loaded Mile: Varies. See Price Pages. Starting Point: Varies. See Price Pages.
5 <sup>th</sup> Wheel All Pups Tag	<b>Towmaster Trailers</b> Contract #89408 Price Per Loaded Mile: \$2.50 Starting Point: Litchfield, MN 55355
Snowmobile Trailers Bear Track Utility	<b>Trueman Welters</b> Contract # 89409 Price Per Loaded Mile: \$2.50 Starting Point: Buffalo, MN 55313
JLG Trail King 5 <sup>th</sup> Wheel Dump Trail King 5 <sup>th</sup> Wheel Large Pintle Hitch Utility	<b>Ziegler</b> Contract #89410 Price Per Loaded Mile: \$4.00 Starting Point: Rice Varies. See Price Pages.