

Price quote for: **SKID STEERS**

Vendor Name: **Ziegler Inc.**
 Contact Person: **Brad Sewell**
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Spec #	Information Requested	Answer
1.0	MAKE AND MODEL	Caterpillar 236D
	Engine Type and SAE net HP	Cat 3.3B DIT (Turbo) 73.2 HP
	Tier 4 Compliant? (Y/N)	Yes
	Length w/o attachments	108.9"
	Height with operator cab	82"
	Ground clearance	7.7"
	Maximum height to bucket hinge pin	122.9
	Breakout force	5,074 lb
	Reach at maximum height	16"
	Dump angle at maximum height	48 degrees
	Dump height with standard bucket	92.9"
	Front clearance circle with standard bucket	83"
	Rear clearance circle	64.5"
	Tipping load - SAE rated	3,600 lbs.
	Rated operating capacity - SAE	1,800 lbs.
	Standard bucket capacity - SAE heaped rating	.57 cu yd
	Operating weight - SAE rated	6,559 lbs.
	Travel speed	1 speed -7 mph 2-speed 10.6 mph
	Fuel tank capacity	27.7 gallons
	Cold weather starting assist	Glow Plugs - Engine Coolant Heater
	Battery CCA	880 CCA
	Alternator size - amps	80 amps
	Transmission type	Hydrostatic
	Tire / Track size / width	Not Included
	Final drive chains and drive method	#100 pre-stressed chain Direct sprocket to chain drive
	Final drive chain adjustment / maintenance	500 Hours
	Gauges / instrumentation	Gauges: fuel level, hour meter Instrumentation: Engine coolant temperature, engine oil pressure, hydraulic oil temperature
	Pump type - GPM and PSI	Piston/20 GPM/3335 PSI
	Control valves	Hydraulic 3 section
	Hydraulic oil cooler	Included - air to oil
	Drive controls	Electro/Hydraulic - hand controls
	Lift and tilt controls	Electro/Hydraulic - hand controls
	Engine speed control	Both foot and hand control
	Work lights - front	Included 2 each
	Work lights - rear	Included 2 each
	Warranty	1 year Unlimited hour parts/labor
	BASE UNIT PRICE:	\$ 30,280.00

SKID STEERS - OEM OPTIONS AND ATTACHMENTS

Spec #	Description	Price
1.0	BASE UNIT PRICE:	\$ 30,280.00
2.0	Skid Steer Options:	
	Use this section to offer additional skid steer options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments.	
2.1	PRESSURIZED CAB, HEATER/DEFROSTER & DOOR	\$ 1,560.00
2.2	PRESSURIZED CAB, HEATER/DEFROSTER, AIR CONDITIONING & DOOR	\$ 2,890.00
2.3	AIR SUSPENSION SEAT-CLOTH	\$ 290.00
2.4	AIR SUSPENSION SEAT-VINYL	\$ 270.00
2.5	ELECTRIC WORK TOOL CONTROL	Included
2.6	TWO SPEED CONTROL	\$ 1,340.00
2.7	ELECTRIC QUICK COUPLER	\$ 640.00
2.8	BEACON LIGHT	\$ 140.00
2.9	LIFTING EYE 4 POINT	\$ 120.00
2.10	FOPS, LEVEL 2	\$ 2,530.00
2.11	COUNTERWEIGHT, MACHINE EXTERNAL	\$ 670.00
2.12	RIDE CONTROL	\$ 680.00
2.13	ADVANCED DISPLAY	\$ 630.00
2.14	ADVANCED DISPLAY WITH BACKUP CAMERA	\$ 900.00
2.15	HIGH FLOW HYDRAULICS	\$ 2,030.00
2.16	RADIO READY	\$ 100.00
2.17	RADIO AM-FM, CD, BLUETOOTH	\$ 330.00
2.18	PATTERN CHANGER	\$ 1,200.00
2.19	CASE DEDICATED CONTROLS	\$ 450.00
2.20	DUAL SELF-LEVELING	\$ 580.00
2.21	RETURN TO DIG/ WORKTOOL POSITIONER	\$ 190.00
2.22	OIL, HYDRAULIC, COLD OPERATION	\$ 430.00
2.23	PAINT, CUSTOM	\$ 1,240.00
2.24	DOOR, CAB, POLYCARBONATE	\$ 70.00
2.25	PROPORTIONAL HYDRAULICS	Included
2.26	PRODUCT LINK, CELLULAR, PL421	\$ 900.00
2.27	FAN, COOLING DEMAND	Included
2.28	TIRES, 10X16.5 8PR CAT- 60" WIDTH	\$ 50.00
2.29	TIRES, 10 X 16.5 8PR GALAXY- 60" WIDTH	\$ (140.00)
2.30	TIRES, 10 X 16.5 6PR GY SGL- 60" WIDTH	\$ (170.00)
2.31	TIRES, 10 X 16.5 10PR CAT, XD- 60" WIDTH	\$ 540.00
2.32	TIRES, 31 X 6 X 10 CAT, FLXPRT- 60" WIDTH	\$ 1,420.00
2.33	TIRES, 10X16.5 8PR CAT- 66" WIDTH	\$ 50.00
2.34	TIRES, 10 X 16.5 10PR CAT, XD- 66" WIDTH	\$ 540.00
2.35	TIRES, 10 X 16.5 8PR GALAXY- 66" WIDTH	\$ (140.00)
2.36	TIRES, 31 X 6 X 10 CAT, FLXPRT- 66" WIDTH	\$ 1,420.00
2.37	TIRES, 12 X 16.5 10PR GALAXY - 66" WIDTH	\$ 240.00
2.38	TIRES, 12X16.5 10PR CAT- 66" WIDTH	\$ 220.00
3.0	Bucket Options:	
	Use this section to offer bucket options such as standard, snow or combination buckets, etc..	
3.1	BUCKET-GENERAL PURPOSE, BASE EDGE 60"	\$ 870.00
3.2	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 60"	\$ 1,052.00
3.3	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 60"	\$ 1,250.00
3.4	BUCKET-GENERAL PURPOSE, BASE EDGE 66"	\$ 1,186.00
3.5	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 66"	\$ 1,395.00
3.6	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 66"	\$ 1,564.00
3.7	BUCKET-GENERAL PURPOSE, BASE EDGE 72"	\$ 1,288.00
3.8	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 1,547.00
3.9	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 72"	\$ 1,646.00
3.10	BUCKET-GENERAL PURPOSE, BASE EDGE 78"	\$ 1,402.00
3.11	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 1,640.00
3.12	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 78"	\$ 1,751.00
3.13	BUCKET-GENERAL PURPOSE, BASE EDGE 84"	\$ 1,511.00
3.14	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 1,769.00
3.15	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 84"	\$ 1,891.00
3.16	BUCKET-LIGHT MATERIAL, BASE EDGE 72"	\$ 1,420.00
3.17	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 72"	\$ 1,646.00
3.18	BUCKET-LIGHT MATERIAL, BASE EDGE 78"	\$ 1,508.00
3.19	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 78"	\$ 1,751.00
3.20	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 84"	\$ 1,839.00
3.21	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 96"	\$ 2,002.00
3.22	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE, 60"	\$ 3,535.00
3.23	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 60"	\$ 3,535.00
3.24	BUCKET-MULTI-PURPOSE, W/BO EDGE 66"	\$ 3,661.00
3.25	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 66"	\$ 3,661.00
3.26	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 4,040.00
3.27	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 72"	\$ 4,040.00
3.28	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 4,419.00
3.29	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 78"	\$ 4,419.00
3.30	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 4,671.00
3.31	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 84"	\$ 4,671.00
3.32	BUCKET-UTILITY, BOLT ON CUTTING EDGE 60"	\$ 1,173.00
3.33	BUCKET-UTILITY, BOLT ON CUTTING EDGE 66"	\$ 1,390.00
3.34	BUCKET-UTILITY, BOLT ON CUTTING EDGE 72"	\$ 1,600.00
4.0	Overtire tracks:	
	Use this section to offer overtire tracks.	
4.1	CAMOPLAST OVER THE TIRE TRACK INSTALLED	\$ 5,175.00

Spec #	Description	Price
5.0	Pallet forks: Use this section to offer fork options, such as pallet forks, bale handler, etc..	
5.1	FORKS, 42" PALLET W/ CARRIAGE	\$ 971.00
5.2	FORKS, 48" PALLET W/ CARRIAGE	\$ 974.00
5.3	FORKS, UTILITY, 66"	\$ 941.00
5.4	FORKS, UTILITY, 72"	\$ 1,081.00
6.0	Adaptor plate: Use this section to offer adaptor plate options.	
6.1	Universal Adapter Plate	\$ 210.00
7.0	Snowblower: Use this section to offer snowblower options.	
7.1	SNOW BLOWER, SR117, 67"	\$ 7,352.00
7.2	SNOW BLOWER, SR118, 73"	\$ 8,158.00
7.3	SNOW BLOWER, SR121, 85"	\$ 8,522.00
7.4	SNOW BLOWER, SR318, 73" XPS REQUIRED	\$ 8,807.00
7.5	SNOW BLOWER, SR321, 85" XPS REQUIRED	\$ 9,355.00
8.0	Sweeper: Use this section to offer sweeper options.	
8.1	BROOM, MANUAL ANGLE, BA118	\$ 5,562.00
8.2	BROOM, HYDRAULIC ANGLE, BA18	\$ 6,642.00
8.3	KIT, WATER SPRINKLER	\$ 790.00
8.4	KIT, DEFLECTOR	\$ 424.00
8.5	BROOM, PICKUP, BP115B	\$ 5,154.00
8.6	BROOM, PICKUP, BP118B	\$ 5,545.00
8.7	BRACKET, BROOM B & C SERIES FOR BP BROOMS	\$ 305.00
8.8	BROOM, UTILITY, BU115	\$ 3,770.00
8.9	BROOM, UTILITY, BU118	\$ 4,095.00
8.10	BRUSH, GUTTER, B-SERIES	\$ 2,115.00
8.11	MOUNTING BRACKET, NOZZLE Kit of 4	\$ 200.00
8.12	KIT, WATER SPRINKLER FOR BP BROOMS	\$ 209.00
8.13	KIT, WATER TANK, BROOM FOR BU BROOMS	\$ 758.00
8.14	KIT, WATER SPRINKLER FOR BA18	\$ 790.00
9.0	Backhoe: Use this section to offer backhoe options.	
9.1	BACKHOE, BH150	\$ 13,820.00
9.2	BACKHOE, BH160 W/ AUXILIARY	\$ 14,850.00
9.3	GROUP, BACKHOE MOUNTING	\$ 1,275.00
9.4	BUCKET-DIG, 10"	\$ 653.00
9.5	BUCKET-DIG, 12"	\$ 588.00
9.6	BUCKET-DIG, 16"	\$ 617.00
9.7	BUCKET-DIG, 18"	\$ 619.00
9.8	BUCKET-DIG, 20"	\$ 692.00
9.9	BUCKET-DIG, 24"	\$ 730.00
9.10	BUCKET-DC, 32"	\$ 780.00
9.11	BUCKET-DC, 40"	\$ 809.00
9.12	BUCKET-DC, 47"	\$ 904.00
9.13	PINS, BUCKET	\$ 91.00
9.14	BUCKET, 12", 1.7 CFT, HD	\$ 810.00
9.15	BUCKET, 16", 2.5 CFT, HD	\$ 844.00
9.16	BUCKET, 18", 2.9 CFT, HD	\$ 905.00
9.17	BUCKET, 20", 3.3 CFT, HD	\$ 961.00
9.18	BUCKET, 24", 4.2 CFT, HD	\$ 1,015.00
9.19	BUCKET, 30", 5.6 CFT, HD	\$ 1,171.00
9.20	BUCKET-DC, 40"	\$ 955.00
9.21	BUCKET-DC, 47"	\$ 973.00
9.22	BUCKET-DC, 55"	\$ 1,070.00
9.23	PINS, BUCKET	\$ 113.00
9.24	GUARD, OP PROTECTION MESH	\$ 556.00
9.25	A14B AUGER, DRIVE UNIT	\$ 2,255.00
9.26	A19B AUGER, DRIVE UNIT	\$ 2,822.00
9.27	EXTENSION, AUGER 12"	\$ 140.00
9.28	EXTENSION, AUGER 24"	\$ 187.00
9.29	BUCKET - TILTING, DC, 47"	\$ 3,140.00
9.30	CVP16 COMULTI-PURPOSEACTOR PLATE	\$ 5,142.00
9.31	BLADE, BACKFILL	\$ 658.00
9.32	BRACKET, MOUNTING	\$ 752.00
9.33	BRACKET, SWIVEL	\$ 1,182.00
9.34	LINES, CONNECTOR	\$ 568.00
9.35	COUPLER, PG, MANUAL, DUAL LOCK	\$ 1,222.00
10.0	Planer: Use this section to offer planer options.	
10.1	COLD PLANER, PC104B	\$ 10,620.00
10.2	COLD PLANER PC205B	\$ 13,380.00
10.3	COLD PLANER, PC305B REQUIRES XPS HIGH FLOW	\$ 15,750.00
10.4	COLD PLANER, PC306B REQUIRES XPS HIGH FLOW	\$ 18,650.00
10.5	COLD PLANER, PC310B REQUIRES XPS HIGH FLOW	\$ 24,440.00
10.6	COLD PLANER, PC408B REQUIRES XHP HYDRAULICS	\$ 20,650.00
10.7	COLD PLANER, PC412B REQUIRES XHP HYDRAULICS	\$ 26,520.00
10.8	KIT, WATER SPRINKLER	\$ 260.00
11.0	Snow Plow: Use this section to offer snow plow options.	
11.1	ANGLE BLADE, 72"	\$ 2,570.00

Spec #	Description	Price
11.2	ANGLE BLADE, 84"	\$ 2,740.00
11.3	KIT, SNOW AND IMULTI-PURPOSEACT, 72"	\$ 500.00
11.4	KIT, SNOW AND IMULTI-PURPOSEACT, 84"	\$ 500.00
11.5	SNOW PUSH, SSL, STD DTY 8'	\$ 6,600.00
11.6	SNOW PUSH, SSL, STD DTY 10'	\$ 7,260.00
11.7	SNOW PUSH, SSL, STD DTY 12'	\$ 7,720.00
11.8	SNOW PUSH, SSL, STD DTY 15'	\$ 8,150.00
12.0	Hydraulic breaker:	
	Use this section to offer hydraulic breaker options.	
12.1	H55E HAMMER WITH SSL MOUNTS	\$ 11,120.00
12.2	H65E HAMMER WITH SSL MOUNTS	\$ 12,880.00
13.0	Grapple:	
	Use this section to offer grapple options.	
13.1	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 5,474.00
13.2	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 6,532.00
13.3	FORKS, UTILITY GRAPPLE, 66"	\$ 2,296.00
13.4	FORKS, UTILITY GRAPPLE, 72"	\$ 2,435.00
13.5	BUCKET, INDUSTRIAL GRAPPLE, 60" BOLT ON CUTTING EDGE	\$ 3,730.00
13.6	BUCKET, INDUSTRIAL GRAPPLE, 66" BOLT ON CUTTING EDGE	\$ 3,920.00
13.7	BUCKET, INDUSTRIAL GRAPPLE, 72" BOLT ON CUTTING EDGE	\$ 4,390.00
13.8	BUCKET, INDUSTRIAL GRAPPLE, 78" BOLT ON CUTTING EDGE	\$ 4,820.00
13.9	RAKE, INDUSTRIAL GRAPPLE, 72"	\$ 3,330.00
13.10	RAKE, INDUSTRIAL GRAPPLE, 84"	\$ 3,730.00
13.11	BUCKET, UTILITY GRAPPLE, 66"	\$ 2,550.00
13.12	BUCKET, UTILITY GRAPPLE 72"	\$ 2,760.00
13.13	UTILITY GRAPPLE	\$ 1,530.00
14.0	Landscape:	
	Use this section to offer landscape options.	
14.1	BRUSHCUTTER, BR160, 60"	\$ 4,980.00
14.2	BRUSHCUTTER, BR166, 66"	\$ 5,220.00
14.3	BRUSHCUTTER, BR172, 72"	\$ 5,450.00
14.4	BRUSHCUTTER, BR272, 72" HF	\$ 5,680.00
14.5	BRUSHCUTTER, BR378, 78" HF,XPS	\$ 6,840.00
14.6	LANDSCAPE RAKE, LR15B	\$ 6,490.00
14.7	LANDSCAPE RAKE, LR18B	\$ 7,070.00
14.8	LANDSCAPE TILLER, LT13B	\$ 4,970.00
14.9	LANDSCAPE TILLER, LT18B	\$ 5,990.00
14.10	MULCHER, HM315B, CARBIDE TEETH REQUIRES XPS	\$ 27,770.00
14.11	MULCHER, HM415B, CARBIDE TEETH REQUIRES XHP	\$ 29,030.00
14.12	POWER BOX RAKE-HYDRAULIC,PR172	\$ 8,550.00
14.13	POWER BOX RAKE-HYDRAULIC,PR184	\$ 9,040.00
14.14	POWER BOX RAKE-HYDRAULIC,PR190	\$ 9,750.00
14.15	POWER BOX RAKE-MANUAL, PR172	\$ 8,200.00
14.16	POWER BOX RAKE-MANUAL, PR184	\$ 8,490.00
14.17	STUMP GRINDER, SG16B	\$ 7,060.00
14.18	STUMP GRINDER, SG18B	\$ 7,830.00
14.19	TRENCHER, T6B, MANUAL,NO CHAIN	\$ 3,880.00
14.20	TRENCHER,T6B, MAN. 6" STANDARD	\$ 4,320.00
14.21	TRENCHER,T6B, MAN. 8" STD	\$ 4,430.00
14.22	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,540.00
14.23	TRENCHER, T6B,MAN 6" ROCKFROST	\$ 4,760.00
14.24	TRENCHER,T6B, MAN 6"TERMINATOR	\$ 4,980.00
14.25	TRENCHER, T6B, HYD, NO CHAIN	\$ 4,420.00
14.26	TRENCHER, T6B,HYD. 6" STANDARD	\$ 4,860.00
14.27	TRENCHER, T6B, HYD. 8" STD	\$ 4,970.00
14.28	TRENCHER, T6B, HYD 6" COMBO	\$ 5,080.00
14.29	TRENCHER, T6B,HYD 6" ROCKFROST	\$ 5,310.00
14.30	TRENCHER,T6B, HYD 6"TERMINATOR	\$ 5,530.00
14.31	TRENCHER, T9B, MANUAL,NO CHAIN	\$ 4,170.00
14.32	TRENCHER, T9B,MAN. 6" STANDARD	\$ 4,450.00
14.33	TRENCHER, T9B, MAN. 6" COMBO	\$ 5,940.00
14.34	TRENCHER, T9B,MAN 6" ROCKFROST	\$ 6,440.00
14.35	TRENCHER, T9B, HYD, NO CHAIN	\$ 4,730.00
14.36	TRENCHER, T9B,HYD. 6" STANDARD	\$ 4,940.00
14.37	TRENCHER, T9B, HYD. 8" STD.	\$ 5,580.00
14.38	TRENCHER, T9B, HYD. 6" COMBO	\$ 6,500.00
14.39	TRENCHER, T9B,HYD 6" ROCKFROST	\$ 6,840.00
14.40	TRENCHER, T15B, HF, NO CHAIN	\$ 6,980.00
14.41	TRENCHER, T15B, HF 6" STANDARD	\$ 7,670.00
14.42	TRENCHER, T15B, HF 8" STD.	\$ 8,840.00
14.43	TRENCHER, T15B, HF COMBO	\$ 10,430.00
14.44	CRUMBER ARM 36"	\$ 240.00
14.45	CRUMBER ARM 48"	\$ 270.00
14.46	CRUMBER ARM 60"	\$ 240.00
14.47	SHOE, CRUMBER ARM 6" - 8"	\$ 90.00
14.48	SHOE, CRUMBER ARM 10" - 12"	\$ 90.00
15.0	Grader:	
	Use this section to offer grader options.	
15.1	BLADE, DOZER, 6-WAY, 79"	\$ 5,380.00
15.2	BLADE, DOZER, 6-WAY, 92"	\$ 5,920.00
16.0	Auger:	
	Use this section to offer auger options.	
16.1	AUGER, A14B	\$ 2,020.00

Spec #	Description	Price
16.2	AUGER, A19B	\$ 2,390.00
16.3	AUGER, A26B, HF	\$ 3,820.00
16.4	BIT, AUGER 6"	\$ 260.00
16.5	BIT, AUGER 9"	\$ 410.00
16.6	BIT, AUGER 12"	\$ 500.00
16.7	BIT, AUGER 15" STANDARD	\$ 580.00
16.8	BIT, AUGER 18"	\$ 670.00
16.9	BIT, AUGER 24"	\$ 840.00
16.10	BIT, AUGER 30"	\$ 930.00
16.11	BIT, AUGER 36"	\$ 1,300.00
16.12	BIT, AUGER 6" INDUSTRIAL	\$ 410.00
16.13	BIT, AUGER 9" INDUSTRIAL	\$ 480.00
16.14	BIT, AUGER 12" INDUSTRIAL	\$ 550.00
16.15	BIT, AUGER 16" INDUSTRIAL	\$ 810.00
16.16	BIT, AUGER 18" INDUSTRIAL	\$ 830.00
16.17	BIT, AUGER 24" INDUSTRIAL	\$ 1,100.00
16.18	TREE BIT, AUGER 24"	\$ 760.00
16.19	TREE BIT, AUGER 36"	\$ 1,190.00
16.20	ROCK HEAD, 6" BOLT-ON	\$ 230.00
16.21	ROCK HEAD, 9" BOLT-ON	\$ 290.00
16.22	ROCK DRILL HEAD, 12" STANDARD	\$ 350.00
16.23	ROCK HEAD, 15" BOLT-ON	\$ 410.00
16.24	ROCK DRILL HEAD, 18" STANDARD	\$ 460.00
16.25	ROCK DRILL HEAD, 24" STANDARD	\$ 610.00
16.26	ADAPTER, AUGER - HEX TO ROUND	\$ 140.00
16.27	ADAPTER, AUGER - ROUND TO HEX	\$ 120.00
16.28	EXTENSION, TELESCOPING 3'	\$ 290.00
16.29	EXTENSION, TELESCOPING 6'	\$ 490.00
16.30	EXTENSION, AUGER 12"	\$ 130.00
16.31	EXTENSION, AUGER 24"	\$ 170.00

Spec #	Description	Price
17.0	Wheel saw: Use this section to offer wheel saw options.	
17.1	WHEEL SAW, SW45, 8"	\$ 22,290.00
17.2	WHEEL SAW, SW60, 6"	\$ 25,020.00
17.3	WHEEL SAW, SW345B, 3"	\$ 20,540.00
17.4	WHEEL SAW, SW360B, 3"	\$ 23,070.00
17.5	WHEEL SAW, SW360B, 6"	\$ 24,670.00
17.6	WHEEL SAW, SW360B, 8"	\$ 26,670.00
17.7	WHEEL SAW, SW380B 10"	\$ 32,850.00
17.8	WHEEL SAW, SW460B, 3"	\$ 29,280.00
17.9	WHEEL SAW, SW460B, 6"	\$ 29,860.00
17.10	WHEEL SAW, SW460B, 8"	\$ 31,110.00
18.0	Vibratory roller: Use this section to offer vibratory roller options.	
18.1	VIBRATORY COMPACTOR, CV16B	\$ 10,060.00
18.2	VIBRATORY COMPACTOR, CV18B	\$ 10,780.00
19.0	Other: Use this section to offer any other option not already covered.	
19.1	KIT KL - WKTL CVRSN TO 3-LINES	\$ 136.00
19.2	KIT KN - WKTL CVRSN TO 3-LINES	\$ 136.00
19.3	KIT KP - WKTL CVRSN TO 3-LINES	\$ 136.00
19.4	KIT, W/T CONV, PLANER & SAW	\$ 1,389.00
19.5	KIT KX - WKTL CVRSN TO 3-LINES	\$ 1,705.00
19.6	KIT KY - WKTL CVRSN TO 3-LINES	\$ 1,688.00
19.7	KIT KZ - WKTL CVRSN TO 3-LINES	\$ 1,894.00
19.8	KIT KS - WKTL CVRSN TO 5-LINES	\$ 316.00
19.9	KIT KA - WKTL CVRSN TO XHP	\$ 136.00
19.10	KIT KB - WKTL CVRSN TO XHP	\$ 200.00
19.11	KIT KC - WKTL CVRSN TO XHP	\$ 200.00
19.12	KIT KD - WKTL CVRSN TO XHP	\$ 200.00
19.13	KIT KE - WKTL CVRSN TO XHP	\$ 253.00
19.14	KIT KF - WKTL CVRSN TO XHP	\$ 139.00
19.15	KIT KG - WKTL CVRSN TO XHP	\$ 253.00
19.16	KIT KH - WKTL CVRSN TO XHP	\$ 253.00
19.17	KIT KJ - WKTL CVRSN TO XHP	\$ 253.00
19.18	KIT KK - WKTL CVRSN TO XHP	\$ 253.00
19.19	KIT KM - WKTL CVRSN TO XHP	\$ 136.00
19.20	KIT KR - WKTL CVRSN TO XHP	\$ 136.00
19.21	TANK, WATER, B-SERIES MACHINES	\$ 1,470.00
19.22	TANK, WATER	\$ 1,470.00
19.23	ARM, MATERIAL HANDLING	\$ 1,400.00
19.24	S305 HYDRAULIC SCRAP SHEAR	\$ 28,140.00
19.25	SERVICE MANUAL	\$ 690.00
19.26	PARTS MANUAL	\$ 70.00
19.27	OPERATIONS MANUAL	\$ 70.00
20.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions) Price List Date and Number	NA
21.0	INSTALLATION: Hourly Labor Rate For Attachment Installations, Etc. (See Special Terms and Conditions)	Pric \$ 119.00
22.0	OEM EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 10.01, 10.2, etc.	
22.1	2 Year - 1,000 Hour Premier Warranty	\$ 650.00
22.2	2 Year - 2,000 Hour Premier Warranty	\$ 980.00
22.3	2 Year - 3,000 Hour Premier Warranty	\$ 1,330.00
22.4	3 Year - 1,000 Hour Premier Warranty	\$ 930.00
22.5	3 Year - 2,000 Hour Premier Warranty	\$ 1,620.00
22.6	3 Year - 3,000 Hour Premier Warranty	\$ 1,920.00
22.7	2 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 420.00
22.8	2 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 620.00
22.9	2 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 860.00
22.10	3 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 600.00
22.11	3 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,050.00
22.12	3 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,240.00
22.13	2 Year - 1,000 Hour Powertain Warranty	\$ 260.00
22.14	2 Year - 2,000 Hour Powertain Warranty	\$ 380.00
22.15	2 Year - 3,000 Hour Powertain Warranty	\$ 530.00
22.16	2 Year - 4,000 Hour Powertain Warranty	\$ 580.00
22.17	2 Year - 5,000 Hour Powertain Warranty	\$ 640.00
22.18	3 Year - 1,000 Hour Powertain Warranty	\$ 360.00
22.19	3 Year - 2,000 Hour Powertain Warranty	\$ 640.00
22.20	3 Year - 3,000 Hour Powertain Warranty	\$ 750.00
22.21	3 Year - 4,000 Hour Powertain Warranty	\$ 840.00
22.22	3 Year - 5,000 Hour Powertain Warranty	\$ 920.00
22.23	4 Year - 1,000 Hour Powertain Warranty	\$ 400.00
22.24	4 Year - 2,000 Hour Powertain Warranty	\$ 660.00
22.25	4 Year - 3,000 Hour Powertain Warranty	\$ 820.00
22.26	4 Year - 4,000 Hour Powertain Warranty	\$ 1,190.00
22.27	4 Year - 5,000 Hour Powertain Warranty	\$ 1,320.00
22.28	5 Year - 1,000 Hour Powertain Warranty	\$ 440.00
22.29	5 Year - 2,000 Hour Powertain Warranty	\$ 680.00

Spec #	Description	Price
22.30	5 Year - 3,000 Hour Powertain Warranty	\$ 910.00
22.31	5 Year - 4,000 Hour Powertain Warranty	\$ 1,320.00
22.32	5 Year - 5,000 Hour Powertain Warranty	\$ 1,890.00
22.33	*does not include travel charges	
22.34	*see attached warranty statement	

23.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Summer Rental Rate - April 1 through Sept 30.

Summer Hourly Rental Rate: \$ 20.00

Summer Weekly Rental Rate: \$ 430.00

Summer Monthly Rental Rate: \$ 1,295.00

Percent (%) of Rental Fee applied to purchase price: 85%

Winter Rental Rate - October 1 through March 31

Winter Hourly Rental Rate: \$ 20.00

Winter Weekly Rental Rate: \$ 430.00

Winter Monthly Rental Rate: \$ 1,295.00

Percent (%) of Rental Fee applied to purchase price: 85%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

24.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.
 DEDUCT cost per Used Hour from the original Contract Price

\$ 11.00

25.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT: City/St/Zip Nearest Ziegler Location

PRICE PER LOADED MILE \$2.50

MINIMUM DELIVERY CHARGE (if any) \$250.00

DEDUCT FOR CUSTOMER PICK UP OF EQUIPMENT: \$0.00

Price quote for: **SKID STEERS**

Vendor Name: **Ziegler Inc.**
 Contact Person: **Brad Sewell**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Fax #: **952-887-5820**
 Email Address: **brad.sewell@zieglercat.com**

Spec #	Information Requested	Answer
1.0	MAKE AND MODEL	Caterpillar 242D
	Engine Type and SAE net HP	Cat 3.3B DIT (Turbo) 73.2 HP
	Tier 4 Compliant? (Y/N)	Yes
	Length w/o attachments	108.9"
	Height with operator cab	83.1"
	Ground clearance	8.7"
	Maximum height to bucket hinge pin	121.1"
	Breakout force	5,034 lb
	Reach at maximum height	21.7"
	Dump angle at maximum height	52 degrees
	Dump height with standard bucket	90°
	Front clearance circle with standard bucket	83"
	Rear clearance circle	64.5"
	Tipping load - SAE rated	4,300 lbs.
	Rated operating capacity - SAE	2,150 lbs.
	Standard bucket capacity - SAE heaped rating	.57 cu yd
	Operating weight - SAE rated	6,980 lbs.
	Travel speed	1 speed -7.5 mph 2-speed 11.5 mph
	Fuel tank capacity	27.7 gallons
	Cold weather starting assist	Glow Plugs - Engine Coolant Heater
	Battery CCA	880 CCA
	Alternator size - amps	80 amps
	Transmission type	Hydrostatic
	Tire / Track size / width	Not Included
	Final drive chains and drive method	#100 pre-stressed chain Direct sprocket to chain drive
	Final drive chain adjustment / maintenance	500 Hours
	Gauges / instrumentation	Gauges: fuel level, hour meter Instrumentation: Engine coolant temperature, engine oil pressure, hydraulic oil temperature
	Pump type - GPM and PSI	Piston/20 GPM/3335 PSI
	Control valves	Hydraulic 3 section
	Hydraulic oil cooler	Included - air to oil
	Drive controls	Electro/Hydraulic - hand controls
	Lift and tilt controls	Electro/Hydraulic - hand controls
	Engine speed control	Both foot and hand control
	Work lights - front	Included 2 each
	Work lights - rear	Included 2 each
	Warranty	1 year Unlimited hour parts/labor
	BASE UNIT PRICE:	\$ 31,290.00

SKID STEERS - OEM OPTIONS AND ATTACHMENTS

Spec #	Description	Price
1.0	BASE UNIT PRICE:	\$ 31,290.00
2.0	Skid Steer Options: Use this section to offer additional skid steer options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments.	
2.1	PRESSURIZED CAB, HEATER/DEFROSTER & DOOR	\$ 1,560.00
2.2	PRESSURIZED CAB, HEATER/DEFROSTER, AIR CONDITIONING & DOOR	\$ 2,890.00
2.3	AIR SUSPENSION SEAT-CLOTH	\$ 290.00
2.4	AIR SUSPENSION SEAT-VINYL	\$ 270.00
2.5	ELECTRIC WORK TOOL CONTROL	Included
2.6	TWO SPEED CONTROL	\$ 1,340.00
2.7	ELECTRIC QUICK COUPLER	\$ 640.00
2.8	BEACON LIGHT	\$ 140.00
2.9	LIFTING EYE 4 POINT	\$ 120.00
2.10	FOPS, LEVEL 2	\$ 2,530.00
2.11	COUNTERWEIGHT, MACHINE EXTERNAL	\$ 670.00
2.12	RIDE CONTROL	\$ 680.00
2.13	ADVANCED DISPLAY	\$ 630.00
2.14	ADVANCED DISPLAY WITH BACKUP CAMERA	\$ 900.00
2.15	HIGH FLOW HYDRAULICS	\$ 2,030.00
2.16	RADIO READY	\$ 100.00
2.17	RADIO AM-FM, CD, BLUETOOTH	\$ 330.00
2.18	PATTERN CHANGER	\$ 1,200.00
2.19	CASE DEDICATED CONTROLS	\$ -
2.20	DUAL SELF-LEVELING	\$ 580.00
2.21	RETURN TO DIG/ WORKTOOL POSITIONER	\$ 190.00
2.22	OIL, HYDRAULIC, COLD OPERATION	\$ 430.00
2.23	PAINT, CUSTOM	\$ 1,240.00
2.24	DOOR, CAB, POLYCARBONATE	\$ 70.00
2.25	PROPORTIONAL HYDRAULICS	Included
2.26	PRODUCT LINK, CELLULAR, PL421	\$ 900.00
2.27	FAN, COOLING DEMAND	Included
2.28	TIRES, 10X16.5 8PR CAT- 60" WIDTH	\$ 50.00
2.29	TIRES, 10 X 16.5 8PR GALAXY- 60" WIDTH	\$ (140.00)
2.30	TIRES, 10 X 16.5 6PR GY SGL- 60" WIDTH	\$ (170.00)
2.31	TIRES, 10 X 16.5 10PR CAT, XD- 60" WIDTH	\$ 540.00
2.32	TIRES, 31 X 6 X 10 CAT, FLXPRT- 60" WIDTH	\$ 1,420.00
2.33	TIRES, 10X16.5 8PR CAT- 66" WIDTH	\$ 50.00
2.34	TIRES, 10 X 16.5 10PR CAT, XD- 66" WIDTH	\$ 540.00
2.35	TIRES, 10 X 16.5 8PR GALAXY- 66" WIDTH	\$ (140.00)
2.36	TIRES, 31 X 6 X 10 CAT, FLXPRT- 66" WIDTH	\$ 1,420.00
2.37	TIRES, 12 X 16.5 10PR GALAXY - 66" WIDTH	\$ 240.00
2.38	TIRES, 12X16.5 10PR CAT- 66" WIDTH	\$ 220.00
3.0	Bucket Options: Use this section to offer bucket options such as standard, snow or combination buckets, etc..	
3.1	BUCKET-GENERAL PURPOSE, BASE EDGE 60"	\$ 870.00
3.2	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 60"	\$ 1,052.00
3.3	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 60"	\$ 1,250.00
3.4	BUCKET-GENERAL PURPOSE, BASE EDGE 66"	\$ 1,186.00
3.5	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 66"	\$ 1,395.00
3.6	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 66"	\$ 1,564.00
3.7	BUCKET-GENERAL PURPOSE, BASE EDGE 72"	\$ 1,288.00
3.8	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 1,547.00
3.9	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 72"	\$ 1,646.00
3.10	BUCKET-GENERAL PURPOSE, BASE EDGE 78"	\$ 1,402.00
3.11	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 1,640.00
3.12	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 78"	\$ 1,751.00
3.13	BUCKET-GENERAL PURPOSE, BASE EDGE 84"	\$ 1,511.00
3.14	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 1,769.00
3.15	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 84"	\$ 1,891.00
3.16	BUCKET-LIGHT MATERIAL, BASE EDGE 72"	\$ 1,420.00
3.17	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 72"	\$ 1,646.00
3.18	BUCKET-LIGHT MATERIAL, BASE EDGE 78"	\$ 1,508.00
3.19	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 78"	\$ 1,751.00
3.20	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 84"	\$ 1,839.00
3.21	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 96"	\$ 2,002.00
3.22	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE, 60"	\$ 3,535.00
3.23	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 60"	\$ 3,535.00
3.24	BUCKET-MULTI-PURPOSE, W/BO EDGE 66"	\$ 3,661.00
3.25	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 66"	\$ 3,661.00
3.26	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 4,040.00
3.27	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 72"	\$ 4,040.00
3.28	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 4,419.00
3.29	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 78"	\$ 4,419.00
3.30	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 4,671.00
3.31	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 84"	\$ 4,671.00
3.32	BUCKET-UTILITY, BOLT ON CUTTING EDGE 60"	\$ 1,173.00
3.33	BUCKET-UTILITY, BOLT ON CUTTING EDGE 66"	\$ 1,390.00
3.34	BUCKET-UTILITY, BOLT ON CUTTING EDGE 72"	\$ 1,600.00
4.0	Overtire tracks: Use this section to offer overtire tracks.	
4.1	CAMOPLAST OVER THE TIRE TRACK INSTALLED	\$ 5,175.00

Spec #	Description	Price
5.0	Pallet forks: Use this section to offer fork options, such as pallet forks, bale handler, etc..	
5.1	FORKS, 42" PALLET W/ CARRIAGE	\$ 971.00
5.2	FORKS, 48" PALLET W/ CARRIAGE	\$ 974.00
5.3	FORKS, UTILITY, 66"	\$ 941.00
5.4	FORKS, UTILITY, 72"	\$ 1,081.00
6.0	Adaptor plate: Use this section to offer adaptor plate options.	
6.1	Universal Adapter Plate	\$ 210.00
7.0	Snowblower: Use this section to offer snowblower options.	
7.1	SNOW BLOWER, SR117, 67"	\$ 7,352.00
7.2	SNOW BLOWER, SR118, 73"	\$ 8,158.00
7.3	SNOW BLOWER, SR121, 85"	\$ 8,522.00
7.4	SNOW BLOWER, SR318, 73" XPS REQUIRED	\$ 8,807.00
7.5	SNOW BLOWER, SR321, 85" XPS REQUIRED	\$ 9,355.00
8.0	Sweeper: Use this section to offer sweeper options.	
8.1	BROOM, MANUAL ANGLE, BA118	\$ 5,562.00
8.2	BROOM, HYDRAULIC ANGLE, BA18	\$ 6,642.00
8.3	KIT, WATER SPRINKLER	\$ 790.00
8.4	KIT, DEFLECTOR	\$ 424.00
8.5	BROOM, PICKUP, BP115B	\$ 5,154.00
8.6	BROOM, PICKUP, BP118B	\$ 5,545.00
8.7	BRACKET, BROOM B & C SERIES FOR BP BROOMS	\$ 305.00
8.8	BROOM, UTILITY, BU115	\$ 3,770.00
8.9	BROOM, UTILITY, BU118	\$ 4,095.00
8.10	BRUSH, GUTTER, B-SERIES	\$ 2,115.00
8.11	MOUNTING BRACKET, NOZZLE Kit of 4	\$ 200.00
8.12	KIT, WATER SPRINKLER FOR BP BROOMS	\$ 209.00
8.13	KIT, WATER TANK, BROOM FOR BU BROOMS	\$ 758.00
8.14	KIT, WATER SPRINKLER FOR BA18	\$ 790.00
9.0	Backhoe: Use this section to offer backhoe options.	
9.1	BACKHOE, BH150	\$ 13,820.00
9.2	BACKHOE, BH160 W/ AUXILIARY	\$ 14,850.00
9.3	GROUP, BACKHOE MOUNTING	\$ 1,275.00
9.4	BUCKET-DIG, 10"	\$ 653.00
9.5	BUCKET-DIG, 12"	\$ 588.00
9.6	BUCKET-DIG, 16"	\$ 617.00
9.7	BUCKET-DIG, 18"	\$ 619.00
9.8	BUCKET-DIG, 20"	\$ 692.00
9.9	BUCKET-DIG, 24"	\$ 730.00
9.10	BUCKET-DC, 32"	\$ 780.00
9.11	BUCKET-DC, 40"	\$ 809.00
9.12	BUCKET-DC, 47"	\$ 904.00
9.13	PINS, BUCKET	\$ 91.00
9.14	BUCKET, 12", 1.7 CFT, HD	\$ 810.00
9.15	BUCKET, 16", 2.5 CFT, HD	\$ 844.00
9.16	BUCKET, 18", 2.9 CFT, HD	\$ 905.00
9.17	BUCKET, 20", 3.3 CFT, HD	\$ 961.00
9.18	BUCKET, 24", 4.2 CFT, HD	\$ 1,015.00
9.19	BUCKET, 30", 5.6 CFT, HD	\$ 1,171.00
9.20	BUCKET-DC, 40"	\$ 955.00
9.21	BUCKET-DC, 47"	\$ 973.00
9.22	BUCKET-DC, 55"	\$ 1,070.00
9.23	PINS, BUCKET	\$ 113.00
9.24	GUARD, OP PROTECTION MESH	\$ 556.00
9.25	A14B AUGER, DRIVE UNIT	\$ 2,255.00
9.26	A19B AUGER, DRIVE UNIT	\$ 2,822.00
9.27	EXTENSION, AUGER 12"	\$ 140.00
9.28	EXTENSION, AUGER 24"	\$ 187.00
9.29	BUCKET - TILTING, DC, 47"	\$ 3,140.00
9.30	CVP16 COMULTI-PURPOSEACTOR PLATE	\$ 5,142.00
9.31	BLADE, BACKFILL	\$ 658.00
9.32	BRACKET, MOUNTING	\$ 752.00
9.33	BRACKET, SWIVEL	\$ 1,182.00
9.34	LINES, CONNECTOR	\$ 568.00
9.35	COUPLER, PG, MANUAL, DUAL LOCK	\$ 1,222.00
10.0	Planer: Use this section to offer planer options.	
10.1	COLD PLANER, PC104B	\$ 10,620.00
10.2	COLD PLANER PC205B	\$ 13,380.00
10.3	COLD PLANER, PC305B REQUIRES XPS HIGH FLOW	\$ 15,750.00
10.4	COLD PLANER, PC306B REQUIRES XPS HIGH FLOW	\$ 18,650.00
10.5	COLD PLANER, PC310B REQUIRES XPS HIGH FLOW	\$ 24,440.00
10.6	COLD PLANER, PC408B REQUIRES XHP HYDRAULICS	\$ 20,650.00
10.7	COLD PLANER, PC412B REQUIRES XHP HYDRAULICS	\$ 26,520.00
10.8	KIT, WATER SPRINKLER	\$ 260.00
11.0	Snow Plow: Use this section to offer snow plow options.	
11.1	ANGLE BLADE, 72"	\$ 2,570.00

Spec #	Description	Price
11.2	ANGLE BLADE, 84"	\$ 2,740.00
11.3	KIT, SNOW AND IMULTI-PURPOSEACT, 72"	\$ 500.00
11.4	KIT, SNOW AND IMULTI-PURPOSEACT, 84"	\$ 500.00
11.5	SNOW PUSH, SSL, STD DTY 8'	\$ 6,600.00
11.6	SNOW PUSH, SSL, STD DTY 10'	\$ 7,260.00
11.7	SNOW PUSH, SSL, STD DTY 12'	\$ 7,720.00
11.8	SNOW PUSH, SSL, STD DTY 15'	\$ 8,150.00
12.0	Hydraulic breaker:	
	Use this section to offer hydraulic breaker options.	
12.1	H55E HAMMER WITH SSL MOUNTS	\$ 11,120.00
12.2	H65E HAMMER WITH SSL MOUNTS	\$ 12,880.00
13.0	Grapple:	
	Use this section to offer grapple options.	
13.1	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 5,474.00
13.2	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 6,532.00
13.3	FORKS, UTILITY GRAPPLE, 66"	\$ 2,296.00
13.4	FORKS, UTILITY GRAPPLE, 72"	\$ 2,435.00
13.5	BUCKET, INDUSTRIAL GRAPPLE, 60" BOLT ON CUTTING EDGE	\$ 3,730.00
13.6	BUCKET, INDUSTRIAL GRAPPLE, 66" BOLT ON CUTTING EDGE	\$ 3,920.00
13.7	BUCKET, INDUSTRIAL GRAPPLE, 72" BOLT ON CUTTING EDGE	\$ 4,390.00
13.8	BUCKET, INDUSTRIAL GRAPPLE, 78" BOLT ON CUTTING EDGE	\$ 4,820.00
13.9	RAKE, INDUSTRIAL GRAPPLE, 72"	\$ 3,330.00
13.10	RAKE, INDUSTRIAL GRAPPLE, 84"	\$ 3,730.00
13.11	BUCKET, UTILITY GRAPPLE, 66"	\$ 2,550.00
13.12	BUCKET, UTILITY GRAPPLE 72"	\$ 2,760.00
13.13	UTILITY GRAPPLE	\$ 1,530.00
14.0	Landscape:	
	Use this section to offer landscape options.	
14.1	BRUSHCUTTER, BR160, 60"	\$ 4,980.00
14.2	BRUSHCUTTER, BR166, 66"	\$ 5,220.00
14.3	BRUSHCUTTER, BR172, 72"	\$ 5,450.00
14.4	BRUSHCUTTER, BR272, 72" HF	\$ 5,680.00
14.5	BRUSHCUTTER, BR378, 78" HF,XPS	\$ 6,840.00
14.6	LANDSCAPE RAKE, LR15B	\$ 6,490.00
14.7	LANDSCAPE RAKE, LR18B	\$ 7,070.00
14.8	LANDSCAPE TILLER, LT13B	\$ 4,970.00
14.9	LANDSCAPE TILLER, LT18B	\$ 5,990.00
14.10	MULCHER, HM315B, CARBIDE TEETH REQUIRES XPS	\$ 27,770.00
14.11	MULCHER, HM415B, CARBIDE TEETH REQUIRES XHP	\$ 29,030.00
14.12	POWER BOX RAKE-HYDRAULIC,PR172	\$ 8,550.00
14.13	POWER BOX RAKE-HYDRAULIC,PR184	\$ 9,040.00
14.14	POWER BOX RAKE-HYDRAULIC,PR190	\$ 9,750.00
14.15	POWER BOX RAKE-MANUAL, PR172	\$ 8,200.00
14.16	POWER BOX RAKE-MANUAL, PR184	\$ 8,490.00
14.17	STUMP GRINDER, SG16B	\$ 7,060.00
14.18	STUMP GRINDER, SG18B	\$ 7,830.00
14.19	TRENCHER, T6B, MANUAL,NO CHAIN	\$ 3,880.00
14.20	TRENCHER,T6B, MAN. 6" STANDARD	\$ 4,320.00
14.21	TRENCHER,T6B, MAN. 8" STD	\$ 4,430.00
14.22	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,540.00
14.23	TRENCHER, T6B,MAN 6" ROCKFROST	\$ 4,760.00
14.24	TRENCHER,T6B, MAN 6"TERMINATOR	\$ 4,980.00
14.25	TRENCHER, T6B, HYD, NO CHAIN	\$ 4,420.00
14.26	TRENCHER, T6B,HYD. 6" STANDARD	\$ 4,860.00
14.27	TRENCHER, T6B, HYD. 8" STD	\$ 4,970.00
14.28	TRENCHER, T6B, HYD 6" COMBO	\$ 5,080.00
14.29	TRENCHER, T6B,HYD 6" ROCKFROST	\$ 5,310.00
14.30	TRENCHER,T6B, HYD 6"TERMINATOR	\$ 5,530.00
14.31	TRENCHER, T9B, MANUAL,NO CHAIN	\$ 4,170.00
14.32	TRENCHER, T9B,MAN. 6" STANDARD	\$ 4,450.00
14.33	TRENCHER, T9B, MAN. 6" COMBO	\$ 5,940.00
14.34	TRENCHER, T9B,MAN 6" ROCKFROST	\$ 6,440.00
14.35	TRENCHER, T9B, HYD, NO CHAIN	\$ 4,730.00
14.36	TRENCHER, T9B,HYD. 6" STANDARD	\$ 4,940.00
14.37	TRENCHER, T9B, HYD. 8" STD.	\$ 5,580.00
14.38	TRENCHER, T9B, HYD. 6" COMBO	\$ 6,500.00
14.39	TRENCHER, T9B,HYD 6" ROCKFROST	\$ 6,840.00
14.40	TRENCHER, T15B, HF, NO CHAIN	\$ 6,980.00
14.41	TRENCHER, T15B, HF 6" STANDARD	\$ 7,670.00
14.42	TRENCHER, T15B, HF 8" STD.	\$ 8,840.00
14.43	TRENCHER, T15B, HF COMBO	\$ 10,430.00
14.44	CRUMBER ARM 36"	\$ 240.00
14.45	CRUMBER ARM 48"	\$ 270.00
14.46	CRUMBER ARM 60"	\$ 240.00
14.47	SHOE, CRUMBER ARM 6" - 8"	\$ 90.00
14.48	SHOE, CRUMBER ARM 10" - 12"	\$ 90.00
15.0	Grader:	
	Use this section to offer grader options.	
15.1	BLADE, DOZER, 6-WAY, 79"	\$ 5,380.00
15.2	BLADE, DOZER, 6-WAY, 92"	\$ 5,920.00
16.0	Auger:	
	Use this section to offer auger options.	
16.1	AUGER, A14B	\$ 2,020.00

STATE OF MINNESOTA
PRICING PAGE - METHOD # 1
 SKID STEERS AND ATTACHMENTS

Spec #	Description	Price
16.2	AUGER, A19B	\$ 2,390.00
16.3	AUGER, A26B, HF	\$ 3,820.00
16.4	BIT, AUGER 6"	\$ 260.00
16.5	BIT, AUGER 9"	\$ 410.00
16.6	BIT, AUGER 12"	\$ 500.00
16.7	BIT, AUGER 15" STANDARD	\$ 580.00
16.8	BIT, AUGER 18"	\$ 670.00
16.9	BIT, AUGER 24"	\$ 840.00
16.10	BIT, AUGER 30"	\$ 930.00
16.11	BIT, AUGER 36"	\$ 1,300.00
16.12	BIT, AUGER 6" INDUSTRIAL	\$ 410.00
16.13	BIT, AUGER 9" INDUSTRIAL	\$ 480.00
16.14	BIT, AUGER 12" INDUSTRIAL	\$ 550.00
16.15	BIT, AUGER 16" INDUSTRIAL	\$ 810.00
16.16	BIT, AUGER 18" INDUSTRIAL	\$ 830.00
16.17	BIT, AUGER 24" INDUSTRIAL	\$ 1,100.00
16.18	TREE BIT, AUGER 24"	\$ 760.00
16.19	TREE BIT, AUGER 36"	\$ 1,190.00
16.20	ROCK HEAD, 6" BOLT-ON	\$ 230.00
16.21	ROCK HEAD, 9" BOLT-ON	\$ 290.00
16.22	ROCK DRILL HEAD, 12" STANDARD	\$ 350.00
16.23	ROCK HEAD, 15" BOLT-ON	\$ 410.00
16.24	ROCK DRILL HEAD, 18" STANDARD	\$ 460.00
16.25	ROCK DRILL HEAD, 24" STANDARD	\$ 610.00
16.26	ADAPTER, AUGER - HEX TO ROUND	\$ 140.00
16.27	ADAPTER, AUGER - ROUND TO HEX	\$ 120.00
16.28	EXTENSION, TELESCOPING 3'	\$ 290.00
16.29	EXTENSION, TELESCOPING 6'	\$ 490.00
16.30	EXTENSION, AUGER 12"	\$ 130.00
16.31	EXTENSION, AUGER 24"	\$ 170.00

Spec #	Description	Price
17.0	Wheel saw: Use this section to offer wheel saw options.	
17.1	WHEEL SAW, SW45, 8"	\$ 22,290.00
17.2	WHEEL SAW, SW60, 6"	\$ 25,020.00
17.3	WHEEL SAW, SW345B, 3"	\$ 20,540.00
17.4	WHEEL SAW, SW360B, 3"	\$ 23,070.00
17.5	WHEEL SAW, SW360B, 6"	\$ 24,670.00
17.6	WHEEL SAW, SW360B, 8"	\$ 26,670.00
17.7	WHEEL SAW, SW380B 10"	\$ 32,850.00
17.8	WHEEL SAW, SW460B, 3"	\$ 29,280.00
17.9	WHEEL SAW, SW460B, 6"	\$ 29,860.00
17.10	WHEEL SAW, SW460B, 8"	\$ 31,110.00
18.0	Vibratory roller: Use this section to offer vibratory roller options.	
18.1	VIBRATORY COMPACTOR, CV16B	\$ 10,060.00
18.2	VIBRATORY COMPACTOR, CV18B	\$ 10,780.00
19.0	Other: Use this section to offer any other option not already covered.	
19.1	KIT KL - WKTL CVRSN TO 3-LINES	\$ 136.00
19.2	KIT KN - WKTL CVRSN TO 3-LINES	\$ 136.00
19.3	KIT KP - WKTL CVRSN TO 3-LINES	\$ 136.00
19.4	KIT, W/T CONV, PLANER & SAW	\$ 1,389.00
19.5	KIT KX - WKTL CVRSN TO 3-LINES	\$ 1,705.00
19.6	KIT KY - WKTL CVRSN TO 3-LINES	\$ 1,688.00
19.7	KIT KZ - WKTL CVRSN TO 3-LINES	\$ 1,894.00
19.8	KIT KS - WKTL CVRSN TO 5-LINES	\$ 316.00
19.9	KIT KA - WKTL CVRSN TO XHP	\$ 136.00
19.10	KIT KB - WKTL CVRSN TO XHP	\$ 200.00
19.11	KIT KC - WKTL CVRSN TO XHP	\$ 200.00
19.12	KIT KD - WKTL CVRSN TO XHP	\$ 200.00
19.13	KIT KE - WKTL CVRSN TO XHP	\$ 253.00
19.14	KIT KF - WKTL CVRSN TO XHP	\$ 139.00
19.15	KIT KG - WKTL CVRSN TO XHP	\$ 253.00
19.16	KIT KH - WKTL CVRSN TO XHP	\$ 253.00
19.17	KIT KJ - WKTL CVRSN TO XHP	\$ 253.00
19.18	KIT KK - WKTL CVRSN TO XHP	\$ 253.00
19.19	KIT KM - WKTL CVRSN TO XHP	\$ 136.00
19.20	KIT KR - WKTL CVRSN TO XHP	\$ 136.00
19.21	TANK, WATER, B-SERIES MACHINES	\$ 1,470.00
19.22	TANK, WATER	\$ 1,470.00
19.23	ARM, MATERIAL HANDLING	\$ 1,400.00
19.24	S305 HYDRAULIC SCRAP SHEAR	\$ 28,140.00
19.25	SERVICE MANUAL	\$ 690.00
19.26	PARTS MANUAL	\$ 70.00
19.27	OPERATIONS MANUAL	\$ 70.00
20.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions) Price List Date and Number	NA
21.0	INSTALLATION: Hourly Labor Rate For Attachment Installations, Etc. (See Special Terms and Conditions)	Price \$ 119.00
22.0	OEM EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 10.01, 10.2, etc.	
22.1	2 Year - 1,000 Hour Premier Warranty	\$ 680.00
22.2	2 Year - 2,000 Hour Premier Warranty	\$ 1,010.00
22.3	2 Year - 3,000 Hour Premier Warranty	\$ 1,390.00
22.4	3 Year - 1,000 Hour Premier Warranty	\$ 960.00
22.5	3 Year - 2,000 Hour Premier Warranty	\$ 1,690.00
22.6	3 Year - 3,000 Hour Premier Warranty	\$ 2,000.00
22.7	2 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 440.00
22.8	2 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 660.00
22.9	2 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 910.00
22.10	3 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 620.00
22.11	3 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,090.00
22.12	3 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,290.00
22.13	2 Year - 1,000 Hour Powertain Warranty	\$ 270.00
22.14	2 Year - 2,000 Hour Powertain Warranty	\$ 410.00
22.15	2 Year - 3,000 Hour Powertain Warranty	\$ 550.00
22.16	2 Year - 4,000 Hour Powertain Warranty	\$ 610.00
22.17	2 Year - 5,000 Hour Powertain Warranty	\$ 680.00
22.18	3 Year - 1,000 Hour Powertain Warranty	\$ 390.00
22.19	3 Year - 2,000 Hour Powertain Warranty	\$ 680.00
22.20	3 Year - 3,000 Hour Powertain Warranty	\$ 800.00
22.21	3 Year - 4,000 Hour Powertain Warranty	\$ 880.00
22.22	3 Year - 5,000 Hour Powertain Warranty	\$ 980.00
22.23	4 Year - 1,000 Hour Powertain Warranty	\$ 420.00
22.24	4 Year - 2,000 Hour Powertain Warranty	\$ 710.00
22.25	4 Year - 3,000 Hour Powertain Warranty	\$ 880.00
22.26	4 Year - 4,000 Hour Powertain Warranty	\$ 1,270.00
22.27	4 Year - 5,000 Hour Powertain Warranty	\$ 1,400.00
22.28	5 Year - 1,000 Hour Powertain Warranty	\$ 470.00
22.29	5 Year - 2,000 Hour Powertain Warranty	\$ 720.00

Spec #	Description	Price
22.30	5 Year - 3,000 Hour Powertain Warranty	\$ 960.00
22.31	5 Year - 4,000 Hour Powertain Warranty	\$ 1,390.00
22.32	5 Year - 5,000 Hour Powertain Warranty	\$ 2,010.00
22.33	*does not include travel charges	
22.34	*see attached warranty statement	

23.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Summer Rental Rate - April 1 through Sept 30.

Summer Hourly Rental Rate: \$ 20.00

Summer Weekly Rental Rate: \$ 430.00

Summer Monthly Rental Rate: \$ 1,295.00

Percent (%) of Rental Fee applied to purchase price: 85%

Winter Rental Rate - October 1 through March 31

Winter Hourly Rental Rate: \$ 20.00

Winter Weekly Rental Rate: \$ 430.00

Winter Monthly Rental Rate: \$ 1,295.00

Percent (%) of Rental Fee applied to purchase price: 85%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

24.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.
 DEDUCT cost per Used Hour from the original Contract Price

\$ 11.00

25.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT: City/St/Zip Nearest Ziegler Location

PRICE PER LOADED MILE \$2.50

MINIMUM DELIVERY CHARGE (if any) \$250.00

DEDUCT FOR CUSTOMER PICK UP OF EQUIPMENT: \$0.00

Price quote for: **SKID STEERS**

Vendor Name: **Ziegler Inc.**
 Contact Person: **Brad Sewell**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Fax #: **952-887-5820**
 Email Address: brad.sewell@zieglercat.com

Spec #	Information Requested	Answer
1.0	MAKE AND MODEL	Caterpillar 246D
	Engine Type and SAE net HP	Cat 3.3B DIT (Turbo) 72.9 HP
	Tier 4 Compliant? (Y/N)	Yes
	Length w/o attachments	117.8"
	Height with operator cab	83.1
	Ground clearance	8.9"
	Maximum height to bucket hinge pin	124.2"
	Breakout force	7,355 lb
	Reach at maximum height	23.6
	Dump angle at maximum height	39 degrees
	Dump height with standard bucket	97.1"
	Front clearance circle with standard bucket	85.9"
	Rear clearance circle	71.2"
	Tipping load - SAE rated	4,300 lbs.
	Rated operating capacity - SAE	2,150 lbs.
	Standard bucket capacity - SAE heaped rating	.57 cu yd
	Operating weight - SAE rated	7,424 lbs.
	Travel speed	1 speed -7.7 mph 2-speed 11 mph
	Fuel tank capacity	24.8 gallons
	Cold weather starting assist	Glow Plugs - Engine Coolant Heater
	Battery CCA	880 CCA
	Alternator size - amps	80 amps
	Transmission type	Hydrostatic
	Tire / Track size / width	Not Included
	Final drive chains and drive method	#100 pre-stressed chain Direct sprocket to chain drive
	Final drive chain adjustment / maintenance	500 Hours
	Gauges / instrumentation	Gauges: fuel level, hour meter Instrumentation: Engine coolant temperature, engine oil pressure, hydraulic oil temperature
	Pump type - GPM and PSI	Piston/23 GPM/3335 PSI
	Control valves	Hydraulic 3 section
	Hydraulic oil cooler	Included - air to oil
	Drive controls	Electro/Hydraulic - hand controls
	Lift and tilt controls	Electro/Hydraulic - hand controls
	Engine speed control	Both foot and hand control
	Work lights - front	Included 2 each
	Work lights - rear	Included 2 each
	Warranty	1 year Unlimited hour parts/labor
	BASE UNIT PRICE:	\$ 33,050.00

SKID STEERS - OEM OPTIONS AND ATTACHMENTS

Spec #	Description	Price
1.0	BASE UNIT PRICE:	\$ 33,050.00
2.0	<div style="border: 1px solid black; padding: 2px;"> Skid Steer Options: Use this section to offer additional skid steer options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments. </div>	
2.1	PRESSURIZED CAB, HEATER/DEFROSTER & DOOR	\$ 1,560.00
2.2	PRESSURIZED CAB, HEATER/DEFROSTER, AIR CONDITIONING & DOOR	\$ 2,890.00
2.3	AIR SUSPENSION SEAT-CLOTH	\$ 290.00
2.4	AIR SUSPENSION SEAT-VINYL	\$ 270.00
2.5	ELECTRIC WORK TOOL CONTROL	Included
2.6	TWO SPEED CONTROL	\$ 1,340.00
2.7	ELECTRIC QUICK COUPLER	\$ 640.00
2.8	BEACON LIGHT	\$ 140.00
2.9	LIFTING EYE 4 POINT	\$ 120.00
2.10	FOPS, LEVEL 2	\$ 2,530.00
2.11	COUNTERWEIGHT, MACHINE EXTERNAL	\$ 670.00
2.12	RIDE CONTROL	\$ 680.00
2.13	ADVANCED DISPLAY	\$ 630.00
2.14	ADVANCED DISPLAY WITH BACKUP CAMERA	\$ 900.00
2.15	HIGH FLOW HYDRAULICS	\$ 3,000.00
2.16	RADIO READY	\$ 100.00
2.17	RADIO AM-FM, CD, BLUETOOTH	\$ 330.00
2.18	PATTERN CHANGER	\$ 1,200.00
2.19	CASE DEDICATED CONTROLS	\$ 450.00
2.20	DUAL SELF-LEVELING	\$ 580.00
2.21	EXTRA HEAVY DUTY 1000 CCA BATTERY	\$ 50.00
2.22	RETURN TO DIG/ WORKTOOL POSITIONER	\$ 190.00
2.23	OIL, HYDRAULIC, COLD OPERATION	\$ 430.00
2.24	PAINT, CUSTOM	\$ 1,240.00
2.25	DOOR, CAB, POLYCARBONATE	\$ 70.00
2.26	PROPORTIONAL HYDRAULICS	Included
2.27	PRODUCT LINK, CELLULAR, PL421	\$ 900.00
2.28	FAN, COOLING DEMAND	Included
2.29	TIRES, 12X16.5 10PR CAT- 66" WIDTH	\$ 220.00
2.30	TIRES, 12 X 16.5 14PR CAT, XD- 66" WIDTH	\$ 760.00
2.31	TIRES, 12 X 16.5 10PR GALAXY- 66" WIDTH	\$ 240.00
2.32	TIRES, 12 X 16.5 10PR GALAXY - 72" WIDTH	\$ 240.00
2.33	TIRES, 12X16.5 10PR CAT- 72" WIDTH	\$ 220.00
2.34	TIRES, 12 X 16.5 14PR CAT, XD 72" WIDTH	\$ 760.00
2.35	TIRES, 33 X 6 X 11 CAT, FLXPRT 72" WIDTH	\$ 1,450.00
3.0	<div style="border: 1px solid black; padding: 2px;"> Bucket Options: Use this section to offer bucket options such as standard, snow or combination buckets, etc.. </div>	
3.1	BUCKET-GENERAL PURPOSE, BASE EDGE 60"	\$ 870.00
3.2	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 60"	\$ 1,052.00
3.3	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 60"	\$ 1,250.00
3.4	BUCKET-GENERAL PURPOSE, BASE EDGE 66"	\$ 1,186.00
3.5	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 66"	\$ 1,395.00
3.6	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 66"	\$ 1,564.00
3.7	BUCKET-GENERAL PURPOSE, BASE EDGE 72"	\$ 1,288.00
3.8	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 1,547.00
3.9	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 72"	\$ 1,646.00
3.10	BUCKET-GENERAL PURPOSE, BASE EDGE 78"	\$ 1,402.00
3.11	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 1,640.00
3.12	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 78"	\$ 1,751.00
3.13	BUCKET-GENERAL PURPOSE, BASE EDGE 84"	\$ 1,511.00
3.14	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 1,769.00
3.15	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 84"	\$ 1,891.00
3.16	BUCKET-LIGHT MATERIAL, BASE EDGE 72"	\$ 1,420.00
3.17	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 72"	\$ 1,646.00
3.18	BUCKET-LIGHT MATERIAL, BASE EDGE 78"	\$ 1,508.00
3.19	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 78"	\$ 1,751.00
3.20	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 84"	\$ 1,839.00
3.21	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 96"	\$ 2,002.00
3.22	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE, 60"	\$ 3,535.00
3.23	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 60"	\$ 3,535.00
3.24	BUCKET-MULTI-PURPOSE, W/BO EDGE 66"	\$ 3,661.00
3.25	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 66"	\$ 3,661.00
3.26	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 4,040.00
3.27	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 72"	\$ 4,040.00
3.28	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 4,419.00
3.29	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 78"	\$ 4,419.00
3.30	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 4,671.00
3.31	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 84"	\$ 4,671.00
3.32	BUCKET-UTILITY, BOLT ON CUTTING EDGE 60"	\$ 1,173.00
3.33	BUCKET-UTILITY, BOLT ON CUTTING EDGE 66"	\$ 1,390.00
3.34	BUCKET-UTILITY, BOLT ON CUTTING EDGE 72"	\$ 1,600.00
4.0	<div style="border: 1px solid black; padding: 2px;"> Overtire tracks: Use this section to offer overtire tracks. </div>	
4.1	CAMOPLAST OVER THE TIRE TRACK INSTALLED	\$ 5,175.00
5.0	<div style="border: 1px solid black; padding: 2px;"> Pallet forks: Use this section to offer fork options, such as pallet forks, bale handler, etc.. </div>	
5.1	FORKS, 42" PALLET W/ CARRIAGE	\$ 971.00

Spec #	Description	Price
5.2	FORKS, 48" PALLET W/ CARRIAGE	\$ 974.00
5.3	FORKS, UTILITY, 66"	\$ 941.00
5.4	FORKS, UTILITY, 72"	\$ 1,081.00
6.0	Adaptor plate: Use this section to offer adaptor plate options.	
6.1	Universal Adapter Plate	\$ 210.00
7.0	Snowblower: Use this section to offer snowblower options.	
7.1	SNOW BLOWER, SR117, 67"	\$ 7,352.00
7.2	SNOW BLOWER, SR118, 73"	\$ 8,158.00
7.3	SNOW BLOWER, SR121, 85"	\$ 8,522.00
7.4	SNOW BLOWER, SR318, 73" XPS REQUIRED	\$ 8,807.00
7.5	SNOW BLOWER, SR321, 85" XPS REQUIRED	\$ 9,355.00
8.0	Sweeper: Use this section to offer sweeper options.	
8.1	BROOM, MANUAL ANGLE, BA118	\$ 5,562.00
8.2	BROOM, HYDRAULIC ANGLE, BA18	\$ 6,642.00
8.3	KIT, WATER SPRINKLER	\$ 790.00
8.4	KIT, DEFLECTOR	\$ 424.00
8.5	BROOM, PICKUP, BP115B	\$ 5,154.00
8.6	BROOM, PICKUP, BP118B	\$ 5,545.00
8.7	BRACKET, BROOM B & C SERIES FOR BP BROOMS	\$ 305.00
8.8	BROOM, UTILITY, BU115	\$ 3,770.00
8.9	BROOM, UTILITY, BU118	\$ 4,095.00
8.10	BRUSH, GUTTER, B-SERIES	\$ 2,115.00
8.11	MOUNTING BRACKET, NOZZLE Kit of 4	\$ 200.00
8.12	KIT, WATER SPRINKLER FOR BP BROOMS	\$ 209.00
8.13	KIT, WATER TANK, BROOM FOR BU BROOMS	\$ 758.00
8.14	KIT, WATER SPRINKLER FOR BA18	\$ 790.00
9.0	Backhoe: Use this section to offer backhoe options.	
9.1	BACKHOE, BH150	\$ 13,820.00
9.2	BACKHOE, BH160 W/ AUXILIARY	\$ 14,850.00
9.3	GROUP, BACKHOE MOUNTING	\$ 1,275.00
9.4	BUCKET-DIG, 10"	\$ 653.00
9.5	BUCKET-DIG, 12"	\$ 588.00
9.6	BUCKET-DIG, 16"	\$ 617.00
9.7	BUCKET-DIG, 18"	\$ 619.00
9.8	BUCKET-DIG, 20"	\$ 692.00
9.9	BUCKET-DIG, 24"	\$ 730.00
9.10	BUCKET-DC, 32"	\$ 780.00
9.11	BUCKET-DC, 40"	\$ 809.00
9.12	BUCKET-DC, 47"	\$ 904.00
9.13	PINS, BUCKET	\$ 91.00
9.14	BUCKET, 12", 1.7 CFT, HD	\$ 810.00
9.15	BUCKET, 16", 2.5 CFT, HD	\$ 844.00
9.16	BUCKET, 18", 2.9 CFT, HD	\$ 905.00
9.17	BUCKET, 20", 3.3 CFT, HD	\$ 961.00
9.18	BUCKET, 24", 4.2 CFT, HD	\$ 1,015.00
9.19	BUCKET, 30", 5.6 CFT, HD	\$ 1,171.00
9.20	BUCKET-DC, 40"	\$ 955.00
9.21	BUCKET-DC, 47"	\$ 973.00
9.22	BUCKET-DC, 55"	\$ 1,070.00
9.23	PINS, BUCKET	\$ 113.00
9.24	GUARD, OP PROTECTION MESH	\$ 556.00
9.25	A14B AUGER, DRIVE UNIT	\$ 2,255.00
9.26	A19B AUGER, DRIVE UNIT	\$ 2,822.00
9.27	EXTENSION, AUGER 12"	\$ 140.00
9.28	EXTENSION, AUGER 24"	\$ 187.00
9.29	BUCKET - TILTING, DC, 47"	\$ 3,140.00
9.30	CVP16 COMULTI-PURPOSEACTOR PLATE	\$ 5,142.00
9.31	BLADE, BACKFILL	\$ 658.00
9.32	BRACKET, MOUNTING	\$ 752.00
9.33	BRACKET, SWIVEL	\$ 1,182.00
9.34	LINES, CONNECTOR	\$ 568.00
9.35	COUPLER, PG, MANUAL, DUAL LOCK	\$ 1,222.00
10.0	Planer: Use this section to offer planer options.	
10.1	COLD PLANER, PC104B	\$ 10,620.00
10.2	COLD PLANER PC205B	\$ 13,380.00
10.3	COLD PLANER, PC305B REQUIRES XPS HIGH FLOW	\$ 15,750.00
10.4	COLD PLANER, PC306B REQUIRES XPS HIGH FLOW	\$ 18,650.00
10.5	COLD PLANER, PC310B REQUIRES XPS HIGH FLOW	\$ 24,440.00
10.6	COLD PLANER, PC408B REQUIRES XHP HYDRAULICS	\$ 20,650.00
10.7	COLD PLANER, PC412B REQUIRES XHP HYDRAULICS	\$ 26,520.00
10.8	KIT, WATER SPRINKLER	\$ 260.00
11.0	Snow Plow: Use this section to offer snow plow options.	
11.1	ANGLE BLADE, 72"	\$ 2,570.00
11.2	ANGLE BLADE, 84"	\$ 2,740.00
11.3	KIT, SNOW AND IMULTI-PURPOSEACT, 72"	\$ 500.00
11.4	KIT, SNOW AND IMULTI-PURPOSEACT, 84"	\$ 500.00

Spec #	Description	Price
11.5	SNOW PUSH, SSL, STD DTY 8'	\$ 6,600.00
11.6	SNOW PUSH, SSL, STD DTY 10'	\$ 7,260.00
11.7	SNOW PUSH, SSL, STD DTY 12'	\$ 7,720.00
11.8	SNOW PUSH, SSL, STD DTY 15'	\$ 8,150.00
12.0	Hydraulic breaker:	
	Use this section to offer hydraulic breaker options.	
12.1	H55E HAMMER WITH SSL MOUNTS	\$ 11,120.00
12.2	H65E HAMMER WITH SSL MOUNTS	\$ 12,880.00
13.0	Grapple:	
	Use this section to offer grapple options.	
13.1	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 5,474.00
13.2	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 6,532.00
13.3	FORKS, UTILITY GRAPPLE, 66"	\$ 2,296.00
13.4	FORKS, UTILITY GRAPPLE, 72"	\$ 2,435.00
13.5	BUCKET, INDUSTRIAL GRAPPLE, 60" BOLT ON CUTTING EDGE	\$ 3,730.00
13.6	BUCKET, INDUSTRIAL GRAPPLE, 66" BOLT ON CUTTING EDGE	\$ 3,920.00
13.7	BUCKET, INDUSTRIAL GRAPPLE, 72" BOLT ON CUTTING EDGE	\$ 4,390.00
13.8	BUCKET, INDUSTRIAL GRAPPLE, 78" BOLT ON CUTTING EDGE	\$ 4,820.00
13.9	RAKE, INDUSTRIAL GRAPPLE, 72"	\$ 3,330.00
13.10	RAKE, INDUSTRIAL GRAPPLE, 84"	\$ 3,730.00
13.11	BUCKET, UTILITY GRAPPLE, 66"	\$ 2,550.00
13.12	BUCKET, UTILITY GRAPPLE 72"	\$ 2,760.00
13.13	UTILITY GRAPPLE	\$ 1,530.00
14.0	Landscape:	
	Use this section to offer landscape options.	
14.1	BRUSHCUTTER, BR160, 60"	\$ 4,980.00
14.2	BRUSHCUTTER, BR166, 66"	\$ 5,220.00
14.3	BRUSHCUTTER, BR172, 72"	\$ 5,450.00
14.4	BRUSHCUTTER, BR272, 72" HF	\$ 5,680.00
14.5	BRUSHCUTTER, BR378, 78" HF,XPS	\$ 6,840.00
14.6	LANDSCAPE RAKE, LR15B	\$ 6,490.00
14.7	LANDSCAPE RAKE, LR18B	\$ 7,070.00
14.8	LANDSCAPE TILLER, LT13B	\$ 4,970.00
14.9	LANDSCAPE TILLER, LT18B	\$ 5,990.00
14.10	MULCHER, HM315B, CARBIDE TEETH REQUIRES XPS	\$ 27,770.00
14.11	MULCHER, HM415B, CARBIDE TEETH REQUIRES XHP	\$ 29,030.00
14.12	POWER BOX RAKE-HYDRAULIC,PR172	\$ 8,550.00
14.13	POWER BOX RAKE-HYDRAULIC,PR184	\$ 9,040.00
14.14	POWER BOX RAKE-HYDRAULIC,PR190	\$ 9,750.00
14.15	POWER BOX RAKE-MANUAL, PR172	\$ 8,200.00
14.16	POWER BOX RAKE-MANUAL, PR184	\$ 8,490.00
14.17	STUMP GRINDER, SG16B	\$ 7,060.00
14.18	STUMP GRINDER, SG18B	\$ 7,830.00
14.19	TRENCHER, T6B, MANUAL,NO CHAIN	\$ 3,880.00
14.20	TRENCHER,T6B, MAN. 6" STANDARD	\$ 4,320.00
14.21	TRENCHER,T6B, MAN. 8" STD	\$ 4,430.00
14.22	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,540.00
14.23	TRENCHER, T6B,MAN 6" ROCKFROST	\$ 4,760.00
14.24	TRENCHER,T6B, MAN 6"TERMINATOR	\$ 4,980.00
14.25	TRENCHER, T6B, HYD, NO CHAIN	\$ 4,420.00
14.26	TRENCHER, T6B,HYD. 6" STANDARD	\$ 4,860.00
14.27	TRENCHER, T6B, HYD. 8" STD	\$ 4,970.00
14.28	TRENCHER, T6B, HYD 6" COMBO	\$ 5,080.00
14.29	TRENCHER, T6B,HYD 6" ROCKFROST	\$ 5,310.00
14.30	TRENCHER,T6B, HYD 6"TERMINATOR	\$ 5,530.00
14.31	TRENCHER, T9B, MANUAL,NO CHAIN	\$ 4,170.00
14.32	TRENCHER, T9B,MAN. 6" STANDARD	\$ 4,450.00
14.33	TRENCHER, T9B, MAN. 6" COMBO	\$ 5,940.00
14.34	TRENCHER, T9B,MAN 6" ROCKFROST	\$ 6,440.00
14.35	TRENCHER, T9B, HYD, NO CHAIN	\$ 4,730.00
14.36	TRENCHER, T9B,HYD. 6" STANDARD	\$ 4,940.00
14.37	TRENCHER, T9B, HYD. 8" STD.	\$ 5,580.00
14.38	TRENCHER, T9B, HYD. 6" COMBO	\$ 6,500.00
14.39	TRENCHER, T9B,HYD 6" ROCKFROST	\$ 6,840.00
14.40	TRENCHER, T15B, HF, NO CHAIN	\$ 6,980.00
14.41	TRENCHER, T15B, HF 6" STANDARD	\$ 7,670.00
14.42	TRENCHER, T15B, HF 8" STD.	\$ 8,840.00
14.43	TRENCHER, T15B, HF COMBO	\$ 10,430.00
14.44	CRUMBER ARM 36"	\$ 240.00
14.45	CRUMBER ARM 48"	\$ 270.00
14.46	CRUMBER ARM 60"	\$ 240.00
14.47	SHOE, CRUMBER ARM 6" - 8"	\$ 90.00
14.48	SHOE, CRUMBER ARM 10" - 12"	\$ 90.00
15.0	Grader:	
	Use this section to offer grader options.	
15.1	BLADE, DOZER, 6-WAY, 79"	\$ 5,380.00
15.2	BLADE, DOZER, 6-WAY, 92"	\$ 5,920.00
16.0	Auger:	
	Use this section to offer auger options.	
16.1	AUGER, A14B	\$ 2,020.00
16.2	AUGER, A19B	\$ 2,390.00
16.3	AUGER, A26B, HF	\$ 3,820.00
16.4	BIT, AUGER 6"	\$ 260.00

Spec #	Description	Price
16.5	BIT, AUGER 9"	\$ 410.00
16.6	BIT, AUGER 12"	\$ 500.00
16.7	BIT, AUGER 15" STANDARD	\$ 580.00
16.8	BIT, AUGER 18"	\$ 670.00
16.9	BIT, AUGER 24"	\$ 840.00
16.10	BIT, AUGER 30"	\$ 930.00
16.11	BIT, AUGER 36"	\$ 1,300.00
16.12	BIT, AUGER 6" INDUSTRIAL	\$ 410.00
16.13	BIT, AUGER 9" INDUSTRIAL	\$ 480.00
16.14	BIT, AUGER 12" INDUSTRIAL	\$ 550.00
16.15	BIT, AUGER 16" INDUSTRIAL	\$ 810.00
16.16	BIT, AUGER 18" INDUSTRIAL	\$ 830.00
16.17	BIT, AUGER 24" INDUSTRIAL	\$ 1,100.00
16.18	TREE BIT, AUGER 24"	\$ 760.00
16.19	TREE BIT, AUGER 36"	\$ 1,190.00
16.20	ROCK HEAD, 6" BOLT-ON	\$ 230.00
16.21	ROCK HEAD, 9" BOLT-ON	\$ 290.00
16.22	ROCK DRILL HEAD, 12" STANDARD	\$ 350.00
16.23	ROCK HEAD, 15" BOLT-ON	\$ 410.00
16.24	ROCK DRILL HEAD, 18" STANDARD	\$ 460.00
16.25	ROCK DRILL HEAD, 24" STANDARD	\$ 610.00
16.26	ADAPTER, AUGER - HEX TO ROUND	\$ 140.00
16.27	ADAPTER, AUGER - ROUND TO HEX	\$ 120.00
16.28	EXTENSION, TELESCOPING 3'	\$ 290.00
16.29	EXTENSION, TELESCOPING 6'	\$ 490.00
16.30	EXTENSION, AUGER 12"	\$ 130.00
16.31	EXTENSION, AUGER 24"	\$ 170.00

Spec #	Description	Price
17.0	Wheel saw: Use this section to offer wheel saw options.	
17.1	WHEEL SAW, SW45, 8"	\$ 22,290.00
17.2	WHEEL SAW, SW60, 6"	\$ 25,020.00
17.3	WHEEL SAW, SW345B, 3"	\$ 20,540.00
17.4	WHEEL SAW, SW360B, 3"	\$ 23,070.00
17.5	WHEEL SAW, SW360B, 6"	\$ 24,670.00
17.6	WHEEL SAW, SW360B, 8"	\$ 26,670.00
17.7	WHEEL SAW, SW380B 10"	\$ 32,850.00
17.8	WHEEL SAW, SW460B, 3"	\$ 29,280.00
17.9	WHEEL SAW, SW460B, 6"	\$ 29,860.00
17.10	WHEEL SAW, SW460B, 8"	\$ 31,110.00
18.0	Vibratory roller: Use this section to offer vibratory roller options.	
18.1	VIBRATORY COMPACTOR, CV16B	\$ 10,060.00
18.2	VIBRATORY COMPACTOR, CV18B	\$ 10,780.00
19.0	Other: Use this section to offer any other option not already covered.	
19.1	KIT KL - WKTL CVRSN TO 3-LINES	\$ 136.00
19.2	KIT KN - WKTL CVRSN TO 3-LINES	\$ 136.00
19.3	KIT KP - WKTL CVRSN TO 3-LINES	\$ 136.00
19.4	KIT, W/T CONV, PLANER & SAW	\$ 1,389.00
19.5	KIT KX - WKTL CVRSN TO 3-LINES	\$ 1,705.00
19.6	KIT KY - WKTL CVRSN TO 3-LINES	\$ 1,688.00
19.7	KIT KZ - WKTL CVRSN TO 3-LINES	\$ 1,894.00
19.8	KIT KS - WKTL CVRSN TO 5-LINES	\$ 316.00
19.9	KIT KA - WKTL CVRSN TO XHP	\$ 136.00
19.10	KIT KB - WKTL CVRSN TO XHP	\$ 200.00
19.11	KIT KC - WKTL CVRSN TO XHP	\$ 200.00
19.12	KIT KD - WKTL CVRSN TO XHP	\$ 200.00
19.13	KIT KE - WKTL CVRSN TO XHP	\$ 253.00
19.14	KIT KF - WKTL CVRSN TO XHP	\$ 139.00
19.15	KIT KG - WKTL CVRSN TO XHP	\$ 253.00
19.16	KIT KH - WKTL CVRSN TO XHP	\$ 253.00
19.17	KIT KJ - WKTL CVRSN TO XHP	\$ 253.00
19.18	KIT KK - WKTL CVRSN TO XHP	\$ 253.00
19.19	KIT KM - WKTL CVRSN TO XHP	\$ 136.00
19.20	KIT KR - WKTL CVRSN TO XHP	\$ 136.00
19.21	TANK, WATER, B-SERIES MACHINES	\$ 1,470.00
19.22	TANK, WATER	\$ 1,470.00
19.23	ARM, MATERIAL HANDLING	\$ 1,400.00
19.24	S305 HYDRAULIC SCRAP SHEAR	\$ 28,140.00
19.25	SERVICE MANUAL	\$ 690.00
19.26	PARTS MANUAL	\$ 70.00
19.27	OPERATIONS MANUAL	\$ 70.00
20.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions) Price List Date and Number	NA
21.0	INSTALLATION: Hourly Labor Rate For Attachment Installations, Etc. (See Special Terms and Conditions)	Pric \$ 119.00
22.0	OEM EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 10.01, 10.2, etc.	
22.1	2 Year - 1,000 Hour Premier Warranty	\$ 760.00
22.2	2 Year - 2,000 Hour Premier Warranty	\$ 1,140.00
22.3	2 Year - 3,000 Hour Premier Warranty	\$ 1,580.00
22.4	3 Year - 1,000 Hour Premier Warranty	\$ 1,090.00
22.5	3 Year - 2,000 Hour Premier Warranty	\$ 1,920.00
22.6	3 Year - 3,000 Hour Premier Warranty	\$ 2,260.00
22.7	2 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 490.00
22.8	2 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 740.00
22.9	2 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,010.00
22.10	3 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 710.00
22.11	3 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,240.00
22.12	3 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,460.00
22.13	2 Year - 1,000 Hour Powertain Warranty	\$ 310.00
22.14	2 Year - 2,000 Hour Powertain Warranty	\$ 460.00
22.15	2 Year - 3,000 Hour Powertain Warranty	\$ 620.00
22.16	2 Year - 4,000 Hour Powertain Warranty	\$ 680.00
22.17	2 Year - 5,000 Hour Powertain Warranty	\$ 750.00
22.18	3 Year - 1,000 Hour Powertain Warranty	\$ 440.00
22.19	3 Year - 2,000 Hour Powertain Warranty	\$ 750.00
22.20	3 Year - 3,000 Hour Powertain Warranty	\$ 890.00
22.21	3 Year - 4,000 Hour Powertain Warranty	\$ 990.00
22.22	3 Year - 5,000 Hour Powertain Warranty	\$ 1,080.00
22.23	4 Year - 1,000 Hour Powertain Warranty	\$ 470.00
22.24	4 Year - 2,000 Hour Powertain Warranty	\$ 790.00
22.25	4 Year - 3,000 Hour Powertain Warranty	\$ 990.00
22.26	4 Year - 4,000 Hour Powertain Warranty	\$ 1,410.00
22.27	4 Year - 5,000 Hour Powertain Warranty	\$ 1,560.00
22.28	5 Year - 1,000 Hour Powertain Warranty	\$ 520.00
22.29	5 Year - 2,000 Hour Powertain Warranty	\$ 800.00

Spec #	Description	Price
22.30	5 Year - 3,000 Hour Powertain Warranty	\$ 1,080.00
22.31	5 Year - 4,000 Hour Powertain Warranty	\$ 1,550.00
22.32	5 Year - 5,000 Hour Powertain Warranty	\$ 2,250.00
22.33	*does not include travel charges	
22.34	*see attached warranty statement	

23.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Summer Rental Rate - April 1 through Sept 30.

Summer Hourly Rental Rate: \$ 22.00

Summer Weekly Rental Rate: \$ 455.00

Summer Monthly Rental Rate: \$ 1,365.00

Percent (%) of Rental Fee applied to purchase price: 85%

Winter Rental Rate - October 1 through March 31

Winter Hourly Rental Rate: \$ 22.00

Winter Weekly Rental Rate: \$ 455.00

Winter Monthly Rental Rate: \$ 1,365.00

Percent (%) of Rental Fee applied to purchase price: 85%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

24.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.
 DEDUCT cost per Used Hour from the original Contract Price

\$ 13.00

25.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT: City/St/Zip Nearest Ziegler Location

PRICE PER LOADED MILE \$2.50

MINIMUM DELIVERY CHARGE (if any) \$250.00

DEDUCT FOR CUSTOMER PICK UP OF EQUIPMENT: \$0.00

Price quote for: **SKID STEERS**

Vendor Name: **Ziegler Inc.**
 Contact Person: **Brad Sewell**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Fax #: **952-887-5820**
 Email Address: **brad.sewell@zieglercat.com**

Spec #	Information Requested	Answer
1.0	MAKE AND MODEL	Caterpillar 257D
	Engine Type and SAE net HP	Cat C3.3B DIT 73.2 HP
	Tier 4 Compliant? (Y/N)	Yes
	Length w/o attachments	108.9 in
	Height with operator cab	83.8 in
	Ground clearance	9.5 in
	Maximum height to bucket hinge pin	121.7 in
	Breakout force	5,035 lbs.
	Reach at maximum height	25.1 in
	Dump angle at maximum height	52 degrees
	Dump height with standard bucket	90.5 in.
	Front clearance circle with standard bucket	86.3 in
	Rear clearance circle	61.2 in
	Tipping load - SAE rated	5,600 lbs
	Rated operating capacity - SAE	2,800 lbs
	Standard bucket capacity - SAE heaped rating	.57 cu yd
	Operating weight - SAE rated	8,048 lbs
	Travel speed	1 speed - 6.3 mph/2 speed- 9.9 mph
	Fuel tank capacity	27.7 gallons
	Cold weather starting assist	Glow Plugs - Engine Coolant Heater
	Battery CCA	880
	Alternator size - amps	80
	Transmission type	Hydrostatic Transmission
	Tire / Track size / width	15" rubber track
	Final drive chains and drive method	Direct sprocket to track drive
	Final drive chain adjustment / maintenance	Not required
	Gauges / instrumentation	Gauges: fuel level, hour meter Instrumentation: Engine coolant temperature, engine oil pressure, hydraulic oil temperature
	Pump type - GPM and PSI	Piston/20 GPM/3335 PSI
	Control valves	Hydraulic 3 section
	Hydraulic oil cooler	Included - air to oil
	Drive controls	Electro/Hydraulic - hand controls
	Lift and tilt controls	Electro/Hydraulic - hand controls
	Engine speed control	Both foot and hand control
	Work lights - front	Included 2 each
	Work lights - rear	Included 2 each
	Warranty	1 year, Unlimited hour parts/labor
	BASE UNIT PRICE:	\$ 42,530.00

SKID STEERS - OEM OPTIONS AND ATTACHMENTS

Spec #	Description	Price
1.0	BASE UNIT PRICE:	\$ 42,530.00
2.0	<div style="border: 1px solid black; padding: 2px;"> Skid Steer Options: Use this section to offer additional skid steer options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments. </div>	
2.1	PRESSURIZED CAB, HEATER/DEFROSTER & DOOR	\$ 1,560.00
2.2	PRESSURIZED CAB, HEATER/DEFROSTER, AIR CONDITIONING & DOOR	\$ 2,890.00
2.3	AIR SUSPENSION SEAT-CLOTH	\$ 290.00
2.4	AIR SUSPENSION SEAT-VINYL	\$ 270.00
2.5	ELECTRIC WORK TOOL CONTROL	Included
2.6	ELECTRIC QUICK COUPLER	\$ 640.00
2.7	BEACON LIGHT	\$ 140.00
2.8	LIFTING EYE 4 POINT	\$ 120.00
2.9	FOPS, LEVEL 2	\$ 2,530.00
2.10	COUNTERWEIGHT, MACHINE EXTERNAL	\$ 670.00
2.11	RIDE CONTROL	\$ 680.00
2.12	ADVANCED DISPLAY	\$ 630.00
2.13	ADVANCED DISPLAY WITH BACKUP CAMERA	\$ 900.00
2.14	HIGH FLOW HYDRAULICS	\$ 2,030.00
2.15	RADIO READY	\$ 100.00
2.16	RADIO AM-FM, CD, BLUETOOTH	\$ 330.00
2.17	PATTERN CHANGER	\$ 1,200.00
2.18	CASE DEDICATED CONTROLS	\$ 450.00
2.19	DUAL SELF-LEVELING	\$ 580.00
2.20	RETURN TO DIG/ WORKTOOL POSITIONER	\$ 190.00
2.21	OIL, HYDRAULIC, COLD OPERATION	\$ 430.00
2.22	PAINT, CUSTOM	\$ 1,240.00
2.23	DOOR, CAB, POLYCARBONATE	\$ 70.00
2.24	PROPORTIONAL HYDRAULICS	Included
2.25	PRODUCT LINK, CELLULAR, PL421	\$ 900.00
2.26	FAN, COOLING DEMAND	Included
2.27	RUBBER BELT, 1 SPEED	Included
2.28	RUBBER BELT, 2 SPEED	\$ 1,340.00
3.0	<div style="border: 1px solid black; padding: 2px;"> Bucket Options: Use this section to offer bucket options such as standard, snow or combination buckets, etc.. </div>	
3.1	BUCKET-GENERAL PURPOSE, BASE EDGE 60"	\$ 870.00
3.2	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 60"	\$ 1,052.00
3.3	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 60"	\$ 1,250.00
3.4	BUCKET-GENERAL PURPOSE, BASE EDGE 66"	\$ 1,186.00
3.5	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 66"	\$ 1,395.00
3.6	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 66"	\$ 1,564.00
3.7	BUCKET-GENERAL PURPOSE, BASE EDGE 72"	\$ 1,288.00
3.8	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 1,547.00
3.9	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 72"	\$ 1,646.00
3.10	BUCKET-GENERAL PURPOSE, BASE EDGE 78"	\$ 1,402.00
3.11	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 1,640.00
3.12	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 78"	\$ 1,751.00
3.13	BUCKET-GENERAL PURPOSE, BASE EDGE 84"	\$ 1,511.00
3.14	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 1,769.00
3.15	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 84"	\$ 1,891.00
3.16	BUCKET-LIGHT MATERIAL, BASE EDGE 72"	\$ 1,420.00
3.17	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 72"	\$ 1,646.00
3.18	BUCKET-LIGHT MATERIAL, BASE EDGE 78"	\$ 1,508.00
3.19	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 78"	\$ 1,751.00
3.20	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 84"	\$ 1,839.00
3.21	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 96"	\$ 2,002.00
3.22	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE, 60"	\$ 3,535.00
3.23	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 60"	\$ 3,535.00
3.24	BUCKET-MULTI-PURPOSE, W/BO EDGE 66"	\$ 3,661.00
3.25	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 66"	\$ 3,661.00
3.26	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 4,040.00
3.27	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 72"	\$ 4,040.00
3.28	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 4,419.00
3.29	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 78"	\$ 4,419.00
3.30	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 4,671.00
3.31	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 84"	\$ 4,671.00
3.32	BUCKET-UTILITY, BOLT ON CUTTING EDGE 60"	\$ 1,173.00
3.33	BUCKET-UTILITY, BOLT ON CUTTING EDGE 66"	\$ 1,390.00
3.34	BUCKET-UTILITY, BOLT ON CUTTING EDGE 72"	\$ 1,600.00
4.0	<div style="border: 1px solid black; padding: 2px;"> Overtire tracks: Use this section to offer overtire tracks. </div>	
5.0	<div style="border: 1px solid black; padding: 2px;"> Pallet forks: Use this section to offer fork options, such as pallet forks, bale handler, etc.. </div>	
5.1	FORKS, 42" PALLET W/ CARRIAGE	\$ 971.00
5.2	FORKS, 48" PALLET W/ CARRIAGE	\$ 974.00
5.3	FORKS, UTILITY, 66"	\$ 941.00
5.4	FORKS, UTILITY, 72"	\$ 1,081.00
6.0	<div style="border: 1px solid black; padding: 2px;"> Adaptor plate: Use this section to offer adaptor plate options. </div>	
6.1	Universal Adapter Plate	\$ 210.00

Spec #	Description	Price
7.0	Snowblower:	
	Use this section to offer snowblower options.	
7.1	SNOW BLOWER, SR117, 67"	\$ 7,352.00
7.2	SNOW BLOWER, SR118, 73"	\$ 8,158.00
7.3	SNOW BLOWER, SR121, 85"	\$ 8,522.00
7.4	SNOW BLOWER, SR318, 73" XPS REQUIRED	\$ 8,807.00
7.5	SNOW BLOWER, SR321, 85" XPS REQUIRED	\$ 9,355.00
8.0	Sweeper:	
	Use this section to offer sweeper options.	
8.1	BROOM, MANUAL ANGLE, BA118	\$ 5,562.00
8.2	BROOM, HYDRAULIC ANGLE, BA18	\$ 6,642.00
8.3	KIT, WATER SPRINKLER	\$ 790.00
8.4	KIT, DEFLECTOR	\$ 424.00
8.5	BROOM, PICKUP, BP115B	\$ 5,154.00
8.6	BROOM, PICKUP, BP118B	\$ 5,545.00
8.7	BRACKET, BROOM B & C SERIES FOR BP BROOMS	\$ 305.00
8.8	BROOM, UTILITY, BU115	\$ 3,770.00
8.9	BROOM, UTILITY, BU118	\$ 4,095.00
8.10	BRUSH, GUTTER, B-SERIES	\$ 2,115.00
8.11	MOUNTING BRACKET, NOZZLE Kit of 4	\$ 200.00
8.12	KIT, WATER SPRINKLER FOR BP BROOMS	\$ 209.00
8.13	KIT, WATER TANK, BROOM FOR BU BROOMS	\$ 758.00
8.14	KIT, WATER SPRINKLER FOR BA18	\$ 790.00
9.0	Backhoe:	
	Use this section to offer backhoe options.	
9.1	BACKHOE, BH150	\$ 13,820.00
9.2	BACKHOE, BH160 W/ AUXILIARY	\$ 14,850.00
9.3	GROUP, BACKHOE MOUNTING	\$ 1,275.00
9.4	BUCKET-DIG, 10"	\$ 653.00
9.5	BUCKET-DIG, 12"	\$ 588.00
9.6	BUCKET-DIG, 16"	\$ 617.00
9.7	BUCKET-DIG, 18"	\$ 619.00
9.8	BUCKET-DIG, 20"	\$ 692.00
9.9	BUCKET-DIG, 24"	\$ 730.00
9.10	BUCKET-DC, 32"	\$ 780.00
9.11	BUCKET-DC, 40"	\$ 809.00
9.12	BUCKET-DC, 47"	\$ 904.00
9.13	PINS, BUCKET	\$ 91.00
9.14	BUCKET, 12", 1.7 CFT, HD	\$ 810.00
9.15	BUCKET, 16", 2.5 CFT, HD	\$ 844.00
9.16	BUCKET, 18", 2.9 CFT, HD	\$ 905.00
9.17	BUCKET, 20", 3.3 CFT, HD	\$ 961.00
9.18	BUCKET, 24", 4.2 CFT, HD	\$ 1,015.00
9.19	BUCKET, 30", 5.6 CFT, HD	\$ 1,171.00
9.20	BUCKET-DC, 40"	\$ 955.00
9.21	BUCKET-DC, 47"	\$ 973.00
9.22	BUCKET-DC, 55"	\$ 1,070.00
9.23	PINS, BUCKET	\$ 113.00
9.24	GUARD, OP PROTECTION MESH	\$ 556.00
9.25	A14B AUGER, DRIVE UNIT	\$ 2,255.00
9.26	A19B AUGER, DRIVE UNIT	\$ 2,822.00
9.27	EXTENSION, AUGER 12"	\$ 140.00
9.28	EXTENSION, AUGER 24"	\$ 187.00
9.29	BUCKET - TILTING, DC, 47"	\$ 3,140.00
9.30	CVP16 COMULTI-PURPOSEACTOR PLATE	\$ 5,142.00
9.31	BLADE, BACKFILL	\$ 658.00
9.32	BRACKET, MOUNTING	\$ 752.00
9.33	BRACKET, SWIVEL	\$ 1,182.00
9.34	LINES, CONNECTOR	\$ 568.00
9.35	COUPLER, PG, MANUAL, DUAL LOCK	\$ 1,222.00
10.0	Planer:	
	Use this section to offer planer options.	
10.1	COLD PLANER, PC104B	\$ 10,620.00
10.2	COLD PLANER PC205B	\$ 13,380.00
10.3	COLD PLANER, PC305B REQUIRES XPS HIGH FLOW	\$ 15,750.00
10.4	COLD PLANER, PC306B REQUIRES XPS HIGH FLOW	\$ 18,650.00
10.5	COLD PLANER, PC310B REQUIRES XPS HIGH FLOW	\$ 24,440.00
10.6	COLD PLANER, PC408B REQUIRES XHP HYDRAULICS	\$ 20,650.00
10.7	COLD PLANER, PC412B REQUIRES XHP HYDRAULICS	\$ 26,520.00
10.8	KIT, WATER SPRINKLER	\$ 260.00
11.0	Snow Plow:	
	Use this section to offer snow plow options.	
11.1	ANGLE BLADE, 72"	\$ 2,570.00
11.2	ANGLE BLADE, 84"	\$ 2,740.00
11.3	KIT, SNOW AND IMULTI-PURPOSEACT, 72"	\$ 500.00
11.4	KIT, SNOW AND IMULTI-PURPOSEACT, 84"	\$ 500.00
11.5	SNOW PUSH, SSL, STD DTY 8'	\$ 6,600.00
11.6	SNOW PUSH, SSL, STD DTY 10'	\$ 7,260.00
11.7	SNOW PUSH, SSL, STD DTY 12'	\$ 7,720.00
11.8	SNOW PUSH, SSL, STD DTY 15'	\$ 8,150.00
12.0	Hydraulic breaker:	
	Use this section to offer hydraulic breaker options.	
12.1	H55E HAMMER WITH SSL MOUNTS	\$ 11,120.00

Spec #	Description	Price
12.2	H65E HAMMER WITH SSL MOUNTS	\$ 12,880.00
13.0	Grapple:	
	Use this section to offer grapple options.	
13.1	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 5,474.00
13.2	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 6,532.00
13.3	FORKS, UTILITY GRAPPLE, 66"	\$ 2,296.00
13.4	FORKS, UTILITY GRAPPLE, 72"	\$ 2,435.00
13.5	BUCKET, INDUSTRIAL GRAPPLE, 60" BOLT ON CUTTING EDGE	\$ 3,730.00
13.6	BUCKET, INDUSTRIAL GRAPPLE, 66" BOLT ON CUTTING EDGE	\$ 3,920.00
13.7	BUCKET, INDUSTRIAL GRAPPLE, 72" BOLT ON CUTTING EDGE	\$ 4,390.00
13.8	BUCKET, INDUSTRIAL GRAPPLE, 78" BOLT ON CUTTING EDGE	\$ 4,820.00
13.9	RAKE, INDUSTRIAL GRAPPLE, 72"	\$ 3,330.00
13.10	RAKE, INDUSTRIAL GRAPPLE, 84"	\$ 3,730.00
13.11	BUCKET, UTILITY GRAPPLE, 66"	\$ 2,550.00
13.12	BUCKET, UTILITY GRAPPLE 72"	\$ 2,760.00
13.13	UTILITY GRAPPLE	\$ 1,530.00
14.0	Landscape:	
	Use this section to offer landscape options.	
14.1	BRUSHCUTTER, BR160, 60"	\$ 4,980.00
14.2	BRUSHCUTTER, BR166, 66"	\$ 5,220.00
14.3	BRUSHCUTTER, BR172, 72"	\$ 5,450.00
14.4	BRUSHCUTTER, BR272, 72" HF	\$ 5,680.00
14.5	BRUSHCUTTER, BR378, 78" HF,XPS	\$ 6,840.00
14.6	LANDSCAPE RAKE, LR15B	\$ 6,490.00
14.7	LANDSCAPE RAKE, LR18B	\$ 7,070.00
14.8	LANDSCAPE TILLER, LT13B	\$ 4,970.00
14.9	LANDSCAPE TILLER, LT18B	\$ 5,990.00
14.10	MULCHER, HM315B, CARBIDE TEETH REQUIRES XPS	\$ 27,770.00
14.11	MULCHER, HM415B, CARBIDE TEETH REQUIRES XHP	\$ 29,030.00
14.12	POWER BOX RAKE-HYDRAULIC,PR172	\$ 8,550.00
14.13	POWER BOX RAKE-HYDRAULIC,PR184	\$ 9,040.00
14.14	POWER BOX RAKE-HYDRAULIC,PR190	\$ 9,750.00
14.15	POWER BOX RAKE-MANUAL, PR172	\$ 8,200.00
14.16	POWER BOX RAKE-MANUAL, PR184	\$ 8,490.00
14.17	STUMP GRINDER, SG16B	\$ 7,060.00
14.18	STUMP GRINDER, SG18B	\$ 7,830.00
14.19	TRENCHER, T6B, MANUAL,NO CHAIN	\$ 3,880.00
14.20	TRENCHER,T6B, MAN. 6" STANDARD	\$ 4,320.00
14.21	TRENCHER,T6B, MAN. 8" STD	\$ 4,430.00
14.22	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,540.00
14.23	TRENCHER, T6B,MAN 6" ROCKFROST	\$ 4,760.00
14.24	TRENCHER,T6B, MAN 6"TERMINATOR	\$ 4,980.00
14.25	TRENCHER, T6B, HYD, NO CHAIN	\$ 4,420.00
14.26	TRENCHER, T6B,HYD. 6" STANDARD	\$ 4,860.00
14.27	TRENCHER, T6B, HYD. 8" STD	\$ 4,970.00
14.28	TRENCHER, T6B, HYD 6" COMBO	\$ 5,080.00
14.29	TRENCHER, T6B,HYD 6" ROCKFROST	\$ 5,310.00
14.30	TRENCHER,T6B, HYD 6"TERMINATOR	\$ 5,530.00
14.31	TRENCHER, T9B, MANUAL,NO CHAIN	\$ 4,170.00
14.32	TRENCHER, T9B,MAN. 6" STANDARD	\$ 4,450.00
14.33	TRENCHER, T9B, MAN. 6" COMBO	\$ 5,940.00
14.34	TRENCHER, T9B,MAN 6" ROCKFROST	\$ 6,440.00
14.35	TRENCHER, T9B, HYD, NO CHAIN	\$ 4,730.00
14.36	TRENCHER, T9B,HYD. 6" STANDARD	\$ 4,940.00
14.37	TRENCHER, T9B, HYD. 8" STD.	\$ 5,580.00
14.38	TRENCHER, T9B, HYD. 6" COMBO	\$ 6,500.00
14.39	TRENCHER, T9B,HYD 6" ROCKFROST	\$ 6,840.00
14.40	TRENCHER, T15B, HF, NO CHAIN	\$ 6,980.00
14.41	TRENCHER, T15B, HF 6" STANDARD	\$ 7,670.00
14.42	TRENCHER, T15B, HF 8" STD.	\$ 8,840.00
14.43	TRENCHER, T15B, HF COMBO	\$ 10,430.00
14.44	CRUMBER ARM 36"	\$ 240.00
14.45	CRUMBER ARM 48"	\$ 270.00
14.46	CRUMBER ARM 60"	\$ 240.00
14.47	SHOE, CRUMBER ARM 6" - 8"	\$ 90.00
14.48	SHOE, CRUMBER ARM 10" - 12"	\$ 90.00
15.0	Grader:	
	Use this section to offer grader options.	
15.1	BLADE, DOZER, 6-WAY, 79"	\$ 5,380.00
15.2	BLADE, DOZER, 6-WAY, 92"	\$ 5,920.00
16.0	Auger:	
	Use this section to offer auger options.	
16.1	AUGER, A14B	\$ 2,020.00
16.2	AUGER, A19B	\$ 2,390.00
16.3	AUGER, A26B, HF	\$ 3,820.00
16.4	BIT, AUGER 6"	\$ 260.00
16.5	BIT, AUGER 9"	\$ 410.00
16.6	BIT, AUGER 12"	\$ 500.00
16.7	BIT, AUGER 15" STANDARD	\$ 580.00
16.8	BIT, AUGER 18"	\$ 670.00
16.9	BIT, AUGER 24"	\$ 840.00
16.10	BIT, AUGER 30"	\$ 930.00
16.11	BIT, AUGER 36"	\$ 1,300.00
16.12	BIT, AUGER 6" INDUSTRIAL	\$ 410.00

Spec #	Description	Price
16.13	BIT, AUGER 9" INDUSTRIAL	\$ 480.00
16.14	BIT, AUGER 12" INDUSTRIAL	\$ 550.00
16.15	BIT, AUGER 16" INDUSTRIAL	\$ 810.00
16.16	BIT, AUGER 18" INDUSTRIAL	\$ 830.00
16.17	BIT, AUGER 24" INDUSTRIAL	\$ 1,100.00
16.18	TREE BIT, AUGER 24"	\$ 760.00
16.19	TREE BIT, AUGER 36"	\$ 1,190.00
16.20	ROCK HEAD, 6" BOLT-ON	\$ 230.00
16.21	ROCK HEAD, 9" BOLT-ON	\$ 290.00
16.22	ROCK DRILL HEAD, 12" STANDARD	\$ 350.00
16.23	ROCK HEAD, 15" BOLT-ON	\$ 410.00
16.24	ROCK DRILL HEAD, 18" STANDARD	\$ 460.00
16.25	ROCK DRILL HEAD, 24" STANDARD	\$ 610.00
16.26	ADAPTER, AUGER - HEX TO ROUND	\$ 140.00
16.27	ADAPTER, AUGER - ROUND TO HEX	\$ 120.00
16.28	EXTENSION, TELESCOPING 3'	\$ 290.00
16.29	EXTENSION, TELESCOPING 6'	\$ 490.00
16.30	EXTENSION, AUGER 12"	\$ 130.00
16.31	EXTENSION, AUGER 24"	\$ 170.00

Spec #	Description	Price
17.0	Wheel saw: Use this section to offer wheel saw options.	
17.1	WHEEL SAW, SW45, 8"	\$ 22,290.00
17.2	WHEEL SAW, SW60, 6"	\$ 25,020.00
17.3	WHEEL SAW, SW345B, 3"	\$ 20,540.00
17.4	WHEEL SAW, SW360B, 3"	\$ 23,070.00
17.5	WHEEL SAW, SW360B, 6"	\$ 24,670.00
17.6	WHEEL SAW, SW360B, 8"	\$ 26,670.00
17.7	WHEEL SAW, SW380B 10"	\$ 32,850.00
17.8	WHEEL SAW, SW460B, 3"	\$ 29,280.00
17.9	WHEEL SAW, SW460B, 6"	\$ 29,860.00
17.10	WHEEL SAW, SW460B, 8"	\$ 31,110.00
18.0	Vibratory roller: Use this section to offer vibratory roller options.	
18.1	VIBRATORY COMPACTOR, CV16B	\$ 10,060.00
18.2	VIBRATORY COMPACTOR, CV18B	\$ 10,780.00
19.0	Other: Use this section to offer any other option not already covered.	
19.1	KIT KL - WKTL CVRSN TO 3-LINES	\$ 136.00
19.2	KIT KN - WKTL CVRSN TO 3-LINES	\$ 136.00
19.3	KIT KP - WKTL CVRSN TO 3-LINES	\$ 136.00
19.4	KIT, W/T CONV, PLANER & SAW	\$ 1,389.00
19.5	KIT KX - WKTL CVRSN TO 3-LINES	\$ 1,705.00
19.6	KIT KY - WKTL CVRSN TO 3-LINES	\$ 1,688.00
19.7	KIT KZ - WKTL CVRSN TO 3-LINES	\$ 1,894.00
19.8	KIT KS - WKTL CVRSN TO 5-LINES	\$ 316.00
19.9	KIT KA - WKTL CVRSN TO XHP	\$ 136.00
19.10	KIT KB - WKTL CVRSN TO XHP	\$ 200.00
19.11	KIT KC - WKTL CVRSN TO XHP	\$ 200.00
19.12	KIT KD - WKTL CVRSN TO XHP	\$ 200.00
19.13	KIT KE - WKTL CVRSN TO XHP	\$ 253.00
19.14	KIT KF - WKTL CVRSN TO XHP	\$ 139.00
19.15	KIT KG - WKTL CVRSN TO XHP	\$ 253.00
19.16	KIT KH - WKTL CVRSN TO XHP	\$ 253.00
19.17	KIT KJ - WKTL CVRSN TO XHP	\$ 253.00
19.18	KIT KK - WKTL CVRSN TO XHP	\$ 253.00
19.19	KIT KM - WKTL CVRSN TO XHP	\$ 136.00
19.20	KIT KR - WKTL CVRSN TO XHP	\$ 136.00
19.21	TANK, WATER, B-SERIES MACHINES	\$ 1,470.00
19.22	TANK, WATER	\$ 1,470.00
19.23	ARM, MATERIAL HANDLING	\$ 1,400.00
19.24	S305 HYDRAULIC SCRAP SHEAR	\$ 28,140.00
19.25	SERVICE MANUAL	\$ 690.00
19.26	PARTS MANUAL	\$ 70.00
19.27	OPERATIONS MANUAL	\$ 70.00
20.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions) Price List Date and Number	NA
21.0	INSTALLATION: Hourly Labor Rate For Attachment Installations, Etc. (See Special Terms and Conditions)	Price \$ 119.00
22.0	OEM EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 10.01, 10.2, etc.	
22.1	2 Year - 1,000 Hour Premier Warranty	\$ 1,520.00
22.2	2 Year - 2,000 Hour Premier Warranty	\$ 2,270.00
22.3	2 Year - 3,000 Hour Premier Warranty	\$ 3,120.00
22.4	3 Year - 1,000 Hour Premier Warranty	\$ 2,160.00
22.5	3 Year - 2,000 Hour Premier Warranty	\$ 3,800.00
22.6	3 Year - 3,000 Hour Premier Warranty	\$ 4,480.00
22.7	2 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 840.00
22.8	2 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,260.00
22.9	2 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,720.00
22.10	3 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,190.00
22.11	3 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,090.00
22.12	3 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,470.00
22.13	2 Year - 1,000 Hour Powertain Warranty	\$ 510.00
22.14	2 Year - 2,000 Hour Powertain Warranty	\$ 750.00
22.15	2 Year - 3,000 Hour Powertain Warranty	\$ 1,040.00
22.16	2 Year - 4,000 Hour Powertain Warranty	\$ 1,140.00
22.17	2 Year - 5,000 Hour Powertain Warranty	\$ 1,260.00
22.18	3 Year - 1,000 Hour Powertain Warranty	\$ 720.00
22.19	3 Year - 2,000 Hour Powertain Warranty	\$ 1,260.00
22.20	3 Year - 3,000 Hour Powertain Warranty	\$ 1,480.00
22.21	3 Year - 4,000 Hour Powertain Warranty	\$ 1,640.00
22.22	3 Year - 5,000 Hour Powertain Warranty	\$ 1,800.00
22.23	4 Year - 1,000 Hour Powertain Warranty	\$ 790.00
22.24	4 Year - 2,000 Hour Powertain Warranty	\$ 1,310.00
22.25	4 Year - 3,000 Hour Powertain Warranty	\$ 1,640.00
22.26	4 Year - 4,000 Hour Powertain Warranty	\$ 2,350.00
22.27	4 Year - 5,000 Hour Powertain Warranty	\$ 2,590.00
22.28	5 Year - 1,000 Hour Powertain Warranty	\$ 870.00
22.29	5 Year - 2,000 Hour Powertain Warranty	\$ 1,330.00

Spec #	Description	Price
22.30	5 Year - 3,000 Hour Powertain Warranty	\$ 1,790.00
22.31	5 Year - 4,000 Hour Powertain Warranty	\$ 2,590.00
22.32	5 Year - 5,000 Hour Powertain Warranty	\$ 3,720.00
22.33	*does not include travel charges	
22.34	*see attached warranty statement	

23.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Summer Rental Rate - April 1 through Sept 30.

Summer Hourly Rental Rate: \$ 24.00

Summer Weekly Rental Rate: \$ 790.00

Summer Monthly Rental Rate: \$ 2,370.00

Percent (%) of Rental Fee applied to purchase price: 85%

Winter Rental Rate - October 1 through March 31

Winter Hourly Rental Rate: \$ 24.00

Winter Weekly Rental Rate: \$ 790.00

Winter Monthly Rental Rate: \$ 2,370.00

Percent (%) of Rental Fee applied to purchase price: 85%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

24.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.
 DEDUCT cost per Used Hour from the original Contract Price

\$ 17.00

25.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT: City/St/Zip Nearest Ziegler Location

PRICE PER LOADED MILE \$2.50

MINIMUM DELIVERY CHARGE (if any) \$250.00

DEDUCT FOR CUSTOMER PICK UP OF EQUIPMENT: \$0.00

Price quote for: **SKID STEERS**

Vendor Name: **Ziegler Inc.**
 Contact Person: **Brad Sewell**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Fax #: **952-887-5820**
 Email Address: **brad.sewell@zieglercat.com**

Spec #	Information Requested	Answer
1.0	MAKE AND MODEL	Caterpillar 259D
	Engine Type and SAE net HP	Cat C3.3B DIT 73.2 HP
	Tier 4 Compliant? (Y/N)	Yes
	Length w/o attachments	108.9 in
	Height with operator cab	83.1 in
	Ground clearance	8.9 in
	Maximum height to bucket hinge pin	121. in
	Breakout force	5,035 lbs.
	Reach at maximum height	23.9 in
	Dump angle at maximum height	52 degrees
	Dump height with standard bucket	89.9 in.
	Front clearance circle with standard bucket	86 in
	Rear clearance circle	61.5 in
	Tipping load - SAE rated	5,800 lbs
	Rated operating capacity - SAE	2,900 lbs
	Standard bucket capacity - SAE heaped rating	.57 cu yd
	Operating weight - SAE rated	8,846 lbs
	Travel speed	1 speed - 5.9 mph/2 speed- 8.5 mph
	Fuel tank capacity	27.7 gallons
	Cold weather starting assist	Glow Plugs - Engine Coolant Heater
	Battery CCA	880
	Alternator size - amps	80
	Transmission type	Hydrostatic Transmission
	Tire / Track size / width	TRACK, RUBBER, 12.6 IN (320MM)
	Final drive chains and drive method	Direct sprocket to track drive
	Final drive chain adjustment / maintenance	Not required
	Gauges / instrumentation	Gauges: fuel level, hour meter Instrumentation: Engine coolant temperature, engine oil pressure, hydraulic oil temperature
	Pump type - GPM and PSI	Piston/20 GPM/3335 PSI
	Control valves	Hydraulic 3 section
	Hydraulic oil cooler	Included - air to oil
	Drive controls	Electro/Hydraulic - hand controls
	Lift and tilt controls	Electro/Hydraulic - hand controls
	Engine speed control	Both foot and hand control
	Work lights - front	Included 2 each
	Work lights - rear	Included 2 each
	Warranty	1 year, Unlimited hour parts/labor
	BASE UNIT PRICE:	\$ 42,850.00

SKID STEERS - OEM OPTIONS AND ATTACHMENTS

Spec #	Description	Price
1.0	BASE UNIT PRICE:	\$ 42,850.00
2.0	<div style="border: 1px solid black; padding: 2px;"> Skid Steer Options: Use this section to offer additional skid steer options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments. </div>	
2.1	PRESSURIZED CAB, HEATER/DEFROSTER & DOOR	\$ 1,560.00
2.2	PRESSURIZED CAB, HEATER/DEFROSTER, AIR CONDITIONING & DOOR	\$ 2,890.00
2.3	AIR SUSPENSION SEAT-CLOTH	\$ 290.00
2.4	AIR SUSPENSION SEAT-VINYL	\$ 270.00
2.5	ELECTRIC WORK TOOL CONTROL	Included
2.6	TWO SPEED CONTROL	Included
2.7	ELECTRIC QUICK COUPLER	\$ 640.00
2.8	BEACON LIGHT	\$ 140.00
2.9	LIFTING EYE 4 POINT	\$ 120.00
2.10	FOPS, LEVEL 2	\$ 2,530.00
2.11	COUNTERWEIGHT, MACHINE EXTERNAL	\$ 670.00
2.12	RIDE CONTROL	\$ 680.00
2.13	ADVANCED DISPLAY	\$ 630.00
2.14	ADVANCED DISPLAY WITH BACKUP CAMERA	\$ 900.00
2.15	HIGH FLOW HYDRAULICS	\$ 2,030.00
2.16	RADIO READY	\$ 100.00
2.17	RADIO AM-FM, CD, BLUETOOTH	\$ 330.00
2.18	PATTERN CHANGER	\$ 1,200.00
2.19	CASE DEDICATED CONTROLS	\$ 450.00
2.20	DUAL SELF-LEVELING	\$ 580.00
2.21	RETURN TO DIG/ WORKTOOL POSITIONER	\$ 190.00
2.22	OIL, HYDRAULIC, COLD OPERATION	\$ 430.00
2.23	PAINT, CUSTOM	\$ 1,240.00
2.24	DOOR, CAB, POLYCARBONATE	\$ 70.00
2.25	PROPORTIONAL HYDRAULICS	Included
2.26	PRODUCT LINK, CELLULAR, PL421	\$ 900.00
2.27	FAN, ON DEMAND	Included
2.28	RUBBER BELT, 2 SPEED, DUAL FRONT FLANGE/SINGLE REAR FLANGE IDLER	Included
2.29	RUBBER BELT, 2 SPEED, TRIPLE FLANGE IDLERS	\$ 660.00
2.30	TRACK, RUBBER, 12.6 IN (320MM)	Included
2.31	TRACK, RUBBER, 15.7 IN (400MM)	\$ 730.00
3.0	<div style="border: 1px solid black; padding: 2px;"> Bucket Options: Use this section to offer bucket options such as standard, snow or combination buckets, etc.. </div>	
3.1	BUCKET-GENERAL PURPOSE, BASE EDGE 60"	\$ 870.00
3.2	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 60"	\$ 1,052.00
3.3	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 60"	\$ 1,250.00
3.4	BUCKET-GENERAL PURPOSE, BASE EDGE 66"	\$ 1,186.00
3.5	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 66"	\$ 1,395.00
3.6	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 66"	\$ 1,564.00
3.7	BUCKET-GENERAL PURPOSE, BASE EDGE 72"	\$ 1,288.00
3.8	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 1,547.00
3.9	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 72"	\$ 1,646.00
3.10	BUCKET-GENERAL PURPOSE, BASE EDGE 78"	\$ 1,402.00
3.11	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 1,640.00
3.12	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 78"	\$ 1,751.00
3.13	BUCKET-GENERAL PURPOSE, BASE EDGE 84"	\$ 1,511.00
3.14	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 1,769.00
3.15	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 84"	\$ 1,891.00
3.16	BUCKET-LIGHT MATERIAL, BASE EDGE 72"	\$ 1,420.00
3.17	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 72"	\$ 1,646.00
3.18	BUCKET-LIGHT MATERIAL, BASE EDGE 78"	\$ 1,508.00
3.19	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 78"	\$ 1,751.00
3.20	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 84"	\$ 1,839.00
3.21	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 96"	\$ 2,002.00
3.22	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE, 60"	\$ 3,535.00
3.23	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 60"	\$ 3,535.00
3.24	BUCKET-MULTI-PURPOSE, W/BO EDGE 66"	\$ 3,661.00
3.25	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 66"	\$ 3,661.00
3.26	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 4,040.00
3.27	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 72"	\$ 4,040.00
3.28	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 4,419.00
3.29	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 78"	\$ 4,419.00
3.30	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 4,671.00
3.31	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 84"	\$ 4,671.00
3.32	BUCKET-UTILITY, BOLT ON CUTTING EDGE 60"	\$ 1,173.00
3.33	BUCKET-UTILITY, BOLT ON CUTTING EDGE 66"	\$ 1,390.00
3.34	BUCKET-UTILITY, BOLT ON CUTTING EDGE 72"	\$ 1,600.00
4.0	<div style="border: 1px solid black; padding: 2px;"> Overtire tracks: Use this section to offer overtire tracks. </div>	
5.0	<div style="border: 1px solid black; padding: 2px;"> Pallet forks: Use this section to offer fork options, such as pallet forks, bale handler, etc.. </div>	
5.1	FORKS, 42" PALLET W/ CARRIAGE	\$ 971.00
5.2	FORKS, 48" PALLET W/ CARRIAGE	\$ 974.00
5.3	FORKS, UTILITY, 66"	\$ 941.00
5.4	FORKS, UTILITY, 72"	\$ 1,081.00
6.0	<div style="border: 1px solid black; padding: 2px;"> Adaptor plate: </div>	

Spec #	Description	Price
Use this section to offer adaptor plate options.		
6.1	Universal Adapter Plate	\$ 210.00
7.0 Snowblower:		
Use this section to offer snowblower options.		
7.1	SNOW BLOWER, SR117, 67"	\$ 7,352.00
7.2	SNOW BLOWER, SR118, 73"	\$ 8,158.00
7.3	SNOW BLOWER, SR121, 85"	\$ 8,522.00
7.4	SNOW BLOWER, SR318, 73" XPS REQUIRED	\$ 8,807.00
7.5	SNOW BLOWER, SR321, 85" XPS REQUIRED	\$ 9,355.00
8.0 Sweeper:		
Use this section to offer sweeper options.		
8.1	BROOM, MANUAL ANGLE, BA118	\$ 5,562.00
8.2	BROOM, HYDRAULIC ANGLE, BA18	\$ 6,642.00
8.3	KIT, WATER SPRINKLER	\$ 790.00
8.4	KIT, DEFLECTOR	\$ 424.00
8.5	BROOM, PICKUP, BP115B	\$ 5,154.00
8.6	BROOM, PICKUP, BP118B	\$ 5,545.00
8.7	BRACKET, BROOM B & C SERIES FOR BP BROOMS	\$ 305.00
8.8	BROOM, UTILITY, BU115	\$ 3,770.00
8.9	BROOM, UTILITY, BU118	\$ 4,095.00
8.10	BRUSH, GUTTER, B-SERIES	\$ 2,115.00
8.11	MOUNTING BRACKET, NOZZLE Kit of 4	\$ 200.00
8.12	KIT, WATER SPRINKLER FOR BP BROOMS	\$ 209.00
8.13	KIT, WATER TANK, BROOM FOR BU BROOMS	\$ 758.00
8.14	KIT, WATER SPRINKLER FOR BA18	\$ 790.00
9.0 Backhoe:		
Use this section to offer backhoe options.		
9.1	BACKHOE, BH150	\$ 13,820.00
9.2	BACKHOE, BH160 W/ AUXILIARY	\$ 14,850.00
9.3	GROUP, BACKHOE MOUNTING	\$ 1,275.00
9.4	BUCKET-DIG, 10"	\$ 653.00
9.5	BUCKET-DIG, 12"	\$ 588.00
9.6	BUCKET-DIG, 16"	\$ 617.00
9.7	BUCKET-DIG, 18"	\$ 619.00
9.8	BUCKET-DIG, 20"	\$ 692.00
9.9	BUCKET-DIG, 24"	\$ 730.00
9.10	BUCKET-DC, 32"	\$ 780.00
9.11	BUCKET-DC, 40"	\$ 809.00
9.12	BUCKET-DC, 47"	\$ 904.00
9.13	PINS, BUCKET	\$ 91.00
9.14	BUCKET, 12", 1.7 CFT, HD	\$ 810.00
9.15	BUCKET, 16", 2.5 CFT, HD	\$ 844.00
9.16	BUCKET, 18", 2.9 CFT, HD	\$ 905.00
9.17	BUCKET, 20", 3.3 CFT, HD	\$ 961.00
9.18	BUCKET, 24", 4.2 CFT, HD	\$ 1,015.00
9.19	BUCKET, 30", 5.6 CFT, HD	\$ 1,171.00
9.20	BUCKET-DC, 40"	\$ 955.00
9.21	BUCKET-DC, 47"	\$ 973.00
9.22	BUCKET-DC, 55"	\$ 1,070.00
9.23	PINS, BUCKET	\$ 113.00
9.24	GUARD, OP PROTECTION MESH	\$ 556.00
9.25	A14B AUGER, DRIVE UNIT	\$ 2,255.00
9.26	A19B AUGER, DRIVE UNIT	\$ 2,822.00
9.27	EXTENSION, AUGER 12"	\$ 140.00
9.28	EXTENSION, AUGER 24"	\$ 187.00
9.29	BUCKET - TILTING, DC, 47"	\$ 3,140.00
9.30	CVP16 COMULTI-PURPOSEACTOR PLATE	\$ 5,142.00
9.31	BLADE, BACKFILL	\$ 658.00
9.32	BRACKET, MOUNTING	\$ 752.00
9.33	BRACKET, SWIVEL	\$ 1,182.00
9.34	LINES, CONNECTOR	\$ 568.00
9.35	COUPLER, PG, MANUAL, DUAL LOCK	\$ 1,222.00
10.0 Paner:		
Use this section to offer planer options.		
10.1	COLD PLANER, PC104B	\$ 10,620.00
10.2	COLD PLANER PC205B	\$ 13,380.00
10.3	COLD PLANER, PC305B REQUIRES XPS HIGH FLOW	\$ 15,750.00
10.4	COLD PLANER, PC306B REQUIRES XPS HIGH FLOW	\$ 18,650.00
10.5	COLD PLANER, PC310B REQUIRES XPS HIGH FLOW	\$ 24,440.00
10.6	COLD PLANER, PC408B REQUIRES XHP HYDRAULICS	\$ 20,650.00
10.7	COLD PLANER, PC412B REQUIRES XHP HYDRAULICS	\$ 26,520.00
10.8	KIT, WATER SPRINKLER	\$ 260.00
11.0 Snow Plow:		
Use this section to offer snow plow options.		
11.1	ANGLE BLADE, 72"	\$ 2,570.00
11.2	ANGLE BLADE, 84"	\$ 2,740.00
11.3	KIT, SNOW AND IMULTI-PURPOSEACT, 72"	\$ 500.00
11.4	KIT, SNOW AND IMULTI-PURPOSEACT, 84"	\$ 500.00
11.5	SNOW PUSH, SSL, STD DTY 8'	\$ 6,600.00
11.6	SNOW PUSH, SSL, STD DTY 10'	\$ 7,260.00
11.7	SNOW PUSH, SSL, STD DTY 12'	\$ 7,720.00
11.8	SNOW PUSH, SSL, STD DTY 15'	\$ 8,150.00

Spec #	Description	Price
12.0	Hydraulic breaker: Use this section to offer hydraulic breaker options.	
12.1	H55E HAMMER WITH SSL MOUNTS	\$ 11,120.00
12.2	H65E HAMMER WITH SSL MOUNTS	\$ 12,880.00
13.0	Grapple: Use this section to offer grapple options.	
13.1	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 5,474.00
13.2	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 6,532.00
13.3	FORKS, UTILITY GRAPPLE, 66"	\$ 2,296.00
13.4	FORKS, UTILITY GRAPPLE, 72"	\$ 2,435.00
13.5	BUCKET, INDUSTRIAL GRAPPLE, 60" BOLT ON CUTTING EDGE	\$ 3,730.00
13.6	BUCKET, INDUSTRIAL GRAPPLE, 66" BOLT ON CUTTING EDGE	\$ 3,920.00
13.7	BUCKET, INDUSTRIAL GRAPPLE, 72" BOLT ON CUTTING EDGE	\$ 4,390.00
13.8	BUCKET, INDUSTRIAL GRAPPLE, 78" BOLT ON CUTTING EDGE	\$ 4,820.00
13.9	RAKE, INDUSTRIAL GRAPPLE, 72"	\$ 3,330.00
13.10	RAKE, INDUSTRIAL GRAPPLE, 84"	\$ 3,730.00
13.11	BUCKET, UTILITY GRAPPLE, 66"	\$ 2,550.00
13.12	BUCKET, UTILITY GRAPPLE 72"	\$ 2,760.00
13.13	UTILITY GRAPPLE	\$ 1,530.00
14.0	Landscape: Use this section to offer landscape options.	
14.1	BRUSHCUTTER, BR160, 60"	\$ 4,980.00
14.2	BRUSHCUTTER, BR166, 66"	\$ 5,220.00
14.3	BRUSHCUTTER, BR172, 72"	\$ 5,450.00
14.4	BRUSHCUTTER, BR272, 72" HF	\$ 5,680.00
14.5	BRUSHCUTTER, BR378, 78" HF,XPS	\$ 6,840.00
14.6	LANDSCAPE RAKE, LR15B	\$ 6,490.00
14.7	LANDSCAPE RAKE, LR18B	\$ 7,070.00
14.8	LANDSCAPE TILLER, LT13B	\$ 4,970.00
14.9	LANDSCAPE TILLER, LT18B	\$ 5,990.00
14.10	MULCHER, HM315B, CARBIDE TEETH REQUIRES XPS	\$ 27,770.00
14.11	MULCHER, HM415B, CARBIDE TEETH REQUIRES XHP	\$ 29,030.00
14.12	POWER BOX RAKE-HYDRAULIC,PR172	\$ 8,550.00
14.13	POWER BOX RAKE-HYDRAULIC,PR184	\$ 9,040.00
14.14	POWER BOX RAKE-HYDRAULIC,PR190	\$ 9,750.00
14.15	POWER BOX RAKE-MANUAL, PR172	\$ 8,200.00
14.16	POWER BOX RAKE-MANUAL, PR184	\$ 8,490.00
14.17	STUMP GRINDER, SG16B	\$ 7,060.00
14.18	STUMP GRINDER, SG18B	\$ 7,830.00
14.19	TRENCHER, T6B, MANUAL,NO CHAIN	\$ 3,880.00
14.20	TRENCHER,T6B, MAN. 6" STANDARD	\$ 4,320.00
14.21	TRENCHER,T6B, MAN. 8" STD	\$ 4,430.00
14.22	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,540.00
14.23	TRENCHER, T6B,MAN 6" ROCKFROST	\$ 4,760.00
14.24	TRENCHER,T6B, MAN 6"TERMINATOR	\$ 4,980.00
14.25	TRENCHER, T6B, HYD, NO CHAIN	\$ 4,420.00
14.26	TRENCHER, T6B,HYD. 6" STANDARD	\$ 4,860.00
14.27	TRENCHER, T6B, HYD. 8" STD	\$ 4,970.00
14.28	TRENCHER, T6B, HYD 6" COMBO	\$ 5,080.00
14.29	TRENCHER, T6B,HYD 6" ROCKFROST	\$ 5,310.00
14.30	TRENCHER,T6B, HYD 6"TERMINATOR	\$ 5,530.00
14.31	TRENCHER, T9B, MANUAL,NO CHAIN	\$ 4,170.00
14.32	TRENCHER, T9B,MAN. 6" STANDARD	\$ 4,450.00
14.33	TRENCHER, T9B, MAN. 6" COMBO	\$ 5,940.00
14.34	TRENCHER, T9B,MAN 6" ROCKFROST	\$ 6,440.00
14.35	TRENCHER, T9B, HYD, NO CHAIN	\$ 4,730.00
14.36	TRENCHER, T9B,HYD. 6" STANDARD	\$ 4,940.00
14.37	TRENCHER, T9B, HYD. 8" STD.	\$ 5,580.00
14.38	TRENCHER, T9B, HYD. 6" COMBO	\$ 6,500.00
14.39	TRENCHER, T9B,HYD 6" ROCKFROST	\$ 6,840.00
14.40	TRENCHER, T15B, HF, NO CHAIN	\$ 6,980.00
14.41	TRENCHER, T15B, HF 6" STANDARD	\$ 7,670.00
14.42	TRENCHER, T15B, HF 8" STD.	\$ 8,840.00
14.43	TRENCHER, T15B, HF COMBO	\$ 10,430.00
14.44	CRUMBER ARM 36"	\$ 240.00
14.45	CRUMBER ARM 48"	\$ 270.00
14.46	CRUMBER ARM 60"	\$ 240.00
14.47	SHOE, CRUMBER ARM 6" - 8"	\$ 90.00
14.48	SHOE, CRUMBER ARM 10" - 12"	\$ 90.00
15.0	Grader: Use this section to offer grader options.	
15.1	BLADE, DOZER, 6-WAY, 79"	\$ 5,380.00
15.2	BLADE, DOZER, 6-WAY, 92"	\$ 5,920.00
16.0	Auger: Use this section to offer auger options.	
16.1	AUGER, A14B	\$ 2,020.00
16.2	AUGER, A19B	\$ 2,390.00
16.3	AUGER, A26B, HF	\$ 3,820.00
16.4	BIT, AUGER 6"	\$ 260.00
16.5	BIT, AUGER 9"	\$ 410.00
16.6	BIT, AUGER 12"	\$ 500.00
16.7	BIT, AUGER 15" STANDARD	\$ 580.00
16.8	BIT, AUGER 18"	\$ 670.00
16.9	BIT, AUGER 24"	\$ 840.00

Spec #	Description	Price
16.10	BIT, AUGER 30"	\$ 930.00
16.11	BIT, AUGER 36"	\$ 1,300.00
16.12	BIT, AUGER 6" INDUSTRIAL	\$ 410.00
16.13	BIT, AUGER 9" INDUSTRIAL	\$ 480.00
16.14	BIT, AUGER 12" INDUSTRIAL	\$ 550.00
16.15	BIT, AUGER 16" INDUSTRIAL	\$ 810.00
16.16	BIT, AUGER 18" INDUSTRIAL	\$ 830.00
16.17	BIT, AUGER 24" INDUSTRIAL	\$ 1,100.00
16.18	TREE BIT, AUGER 24"	\$ 760.00
16.19	TREE BIT, AUGER 36"	\$ 1,190.00
16.20	ROCK HEAD, 6" BOLT-ON	\$ 230.00
16.21	ROCK HEAD, 9" BOLT-ON	\$ 290.00
16.22	ROCK DRILL HEAD, 12" STANDARD	\$ 350.00
16.23	ROCK HEAD, 15" BOLT-ON	\$ 410.00
16.24	ROCK DRILL HEAD, 18" STANDARD	\$ 460.00
16.25	ROCK DRILL HEAD, 24" STANDARD	\$ 610.00
16.26	ADAPTER, AUGER - HEX TO ROUND	\$ 140.00
16.27	ADAPTER, AUGER - ROUND TO HEX	\$ 120.00
16.28	EXTENSION, TELESCOPING 3'	\$ 290.00
16.29	EXTENSION, TELESCOPING 6'	\$ 490.00
16.30	EXTENSION, AUGER 12"	\$ 130.00
16.31	EXTENSION, AUGER 24"	\$ 170.00

Spec #	Description	Price
17.0	Wheel saw: Use this section to offer wheel saw options.	
17.1	WHEEL SAW, SW45, 8"	\$ 22,290.00
17.2	WHEEL SAW, SW60, 6"	\$ 25,020.00
17.3	WHEEL SAW, SW345B, 3"	\$ 20,540.00
17.4	WHEEL SAW, SW360B, 3"	\$ 23,070.00
17.5	WHEEL SAW, SW360B, 6"	\$ 24,670.00
17.6	WHEEL SAW, SW360B, 8"	\$ 26,670.00
17.7	WHEEL SAW, SW380B 10"	\$ 32,850.00
17.8	WHEEL SAW, SW460B, 3"	\$ 29,280.00
17.9	WHEEL SAW, SW460B, 6"	\$ 29,860.00
17.10	WHEEL SAW, SW460B, 8"	\$ 31,110.00
18.0	Vibratory roller: Use this section to offer vibratory roller options.	
18.1	VIBRATORY COMPACTOR, CV16B	\$ 10,060.00
18.2	VIBRATORY COMPACTOR, CV18B	\$ 10,780.00
19.0	Other: Use this section to offer any other option not already covered.	
19.1	KIT KL - WKTL CVRSN TO 3-LINES	\$ 136.00
19.2	KIT KN - WKTL CVRSN TO 3-LINES	\$ 136.00
19.3	KIT KP - WKTL CVRSN TO 3-LINES	\$ 136.00
19.4	KIT, W/T CONV, PLANER & SAW	\$ 1,389.00
19.5	KIT KX - WKTL CVRSN TO 3-LINES	\$ 1,705.00
19.6	KIT KY - WKTL CVRSN TO 3-LINES	\$ 1,688.00
19.7	KIT KZ - WKTL CVRSN TO 3-LINES	\$ 1,894.00
19.8	KIT KS - WKTL CVRSN TO 5-LINES	\$ 316.00
19.9	KIT KA - WKTL CVRSN TO XHP	\$ 136.00
19.10	KIT KB - WKTL CVRSN TO XHP	\$ 200.00
19.11	KIT KC - WKTL CVRSN TO XHP	\$ 200.00
19.12	KIT KD - WKTL CVRSN TO XHP	\$ 200.00
19.13	KIT KE - WKTL CVRSN TO XHP	\$ 253.00
19.14	KIT KF - WKTL CVRSN TO XHP	\$ 139.00
19.15	KIT KG - WKTL CVRSN TO XHP	\$ 253.00
19.16	KIT KH - WKTL CVRSN TO XHP	\$ 253.00
19.17	KIT KJ - WKTL CVRSN TO XHP	\$ 253.00
19.18	KIT KK - WKTL CVRSN TO XHP	\$ 253.00
19.19	KIT KM - WKTL CVRSN TO XHP	\$ 136.00
19.20	KIT KR - WKTL CVRSN TO XHP	\$ 136.00
19.21	TANK, WATER, B-SERIES MACHINES	\$ 1,470.00
19.22	TANK, WATER	\$ 1,470.00
19.23	ARM, MATERIAL HANDLING	\$ 1,400.00
19.24	S305 HYDRAULIC SCRAP SHEAR	\$ 28,140.00
19.25	SERVICE MANUAL	\$ 690.00
19.26	PARTS MANUAL	\$ 70.00
19.27	OPERATIONS MANUAL	\$ 70.00
20.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions) Price List Date and Number	NA
21.0	INSTALLATION: Hourly Labor Rate For Attachment Installations, Etc. (See Special Terms and Conditions)	Pric \$ 119.00
22.0	OEM EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 10.01, 10.2, etc.	
22.1	2 Year - 1,000 Hour Premier Warranty	\$ 1,450.00
22.2	2 Year - 2,000 Hour Premier Warranty	\$ 2,160.00
22.3	2 Year - 3,000 Hour Premier Warranty	\$ 2,980.00
22.4	3 Year - 1,000 Hour Premier Warranty	\$ 2,060.00
22.5	3 Year - 2,000 Hour Premier Warranty	\$ 3,620.00
22.6	3 Year - 3,000 Hour Premier Warranty	\$ 4,270.00
22.7	2 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 800.00
22.8	2 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,190.00
22.9	2 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,640.00
22.10	3 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,130.00
22.11	3 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,990.00
22.12	3 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,340.00
22.13	2 Year - 1,000 Hour Powertain Warranty	\$ 480.00
22.14	2 Year - 2,000 Hour Powertain Warranty	\$ 720.00
22.15	2 Year - 3,000 Hour Powertain Warranty	\$ 990.00
22.16	2 Year - 4,000 Hour Powertain Warranty	\$ 1,080.00
22.17	2 Year - 5,000 Hour Powertain Warranty	\$ 1,200.00
22.18	3 Year - 1,000 Hour Powertain Warranty	\$ 680.00
22.19	3 Year - 2,000 Hour Powertain Warranty	\$ 1,200.00
22.20	3 Year - 3,000 Hour Powertain Warranty	\$ 1,410.00
22.21	3 Year - 4,000 Hour Powertain Warranty	\$ 1,550.00
22.22	3 Year - 5,000 Hour Powertain Warranty	\$ 1,720.00
22.23	4 Year - 1,000 Hour Powertain Warranty	\$ 750.00
22.24	4 Year - 2,000 Hour Powertain Warranty	\$ 1,250.00
22.25	4 Year - 3,000 Hour Powertain Warranty	\$ 1,550.00
22.26	4 Year - 4,000 Hour Powertain Warranty	\$ 2,240.00
22.27	4 Year - 5,000 Hour Powertain Warranty	\$ 2,470.00
22.28	5 Year - 1,000 Hour Powertain Warranty	\$ 820.00
22.29	5 Year - 2,000 Hour Powertain Warranty	\$ 1,270.00

Spec #	Description	Price
22.30	5 Year - 3,000 Hour Powertain Warranty	\$ 1,710.00
22.31	5 Year - 4,000 Hour Powertain Warranty	\$ 2,460.00
22.32	5 Year - 5,000 Hour Powertain Warranty	\$ 3,540.00
22.33	*does not include travel charges	
22.34	*see attached warranty statement	

23.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Summer Rental Rate - April 1 through Sept 30.

Summer Hourly Rental Rate: \$ 24.00

Summer Weekly Rental Rate: \$ 790.00

Summer Monthly Rental Rate: \$ 2,370.00

Percent (%) of Rental Fee applied to purchase price: 85%

Winter Rental Rate - October 1 through March 31

Winter Hourly Rental Rate: \$ 24.00

Winter Weekly Rental Rate: \$ 790.00

Winter Monthly Rental Rate: \$ 2,370.00

Percent (%) of Rental Fee applied to purchase price: 85%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

24.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.
 DEDUCT cost per Used Hour from the original Contract Price

\$ 17.00

25.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT: City/St/Zip Nearest Ziegler Location

PRICE PER LOADED MILE \$2.50

MINIMUM DELIVERY CHARGE (if any) \$250.00

DEDUCT FOR CUSTOMER PICK UP OF EQUIPMENT: \$0.00

Price quote for: **SKID STEERS**

Vendor Name: **Ziegler Inc.**
 Contact Person: **Brad Sewell**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Fax #: **952-887-5820**
 Email Address: **brad.sewell@zieglercat.com**

Spec #	Information Requested	Answer
1.0	MAKE AND MODEL	Caterpillar 262D
	Engine Type and SAE net HP	Cat 3.3B DIT (Turbo) 72.9 HP
	Tier 4 Compliant? (Y/N)	Yes
	Length w/o attachments	117.9"
	Height with operator cab	83.1
	Ground clearance	8.9"
	Maximum height to bucket hinge pin	124.9"
	Breakout force	7,355 lb
	Reach at maximum height	30.9"
	Dump angle at maximum height	51 degrees
	Dump height with standard bucket	93.7"
	Front clearance circle with standard bucket	85.9"
	Rear clearance circle	71.1"
	Tipping load - SAE rated	5,400 lbs.
	Rated operating capacity - SAE	2,700 lbs.
	Standard bucket capacity - SAE heaped rating	.57 cu yd
	Operating weight - SAE rated	8,011 lbs.
	Travel speed	1 speed -7.7 mph 2-speed 11 mph
	Fuel tank capacity	24.8 gallons
	Cold weather starting assist	Glow Plugs - Engine Coolant Heater
	Battery CCA	880 CCA
	Alternator size - amps	80 amps
	Transmission type	Hydrostatic
	Tire / Track size / width	Not Included
	Final drive chains and drive method	#100 pre-stressed chain Direct sprocket to chain drive
	Final drive chain adjustment / maintenance	500 Hours
	Gauges / instrumentation	Gauges: fuel level, hour meter Instrumentation: Engine coolant temperature, engine oil pressure, hydraulic oil temperature
	Pump type - GPM and PSI	Piston/23 GPM/3335 PSI
	Control valves	Hydraulic 3 section
	Hydraulic oil cooler	Included - air to oil
	Drive controls	Electro/Hydraulic - hand controls
	Lift and tilt controls	Electro/Hydraulic - hand controls
	Engine speed control	Both foot and hand control
	Work lights - front	Included 2 each
	Work lights - rear	Included 2 each
	Warranty	1 year Unlimited hour parts/labor
	BASE UNIT PRICE:	\$ 35,580.00

SKID STEERS - OEM OPTIONS AND ATTACHMENTS

Spec #	Description	Price
1.0	BASE UNIT PRICE:	\$ 35,580.00
2.0	<div style="border: 1px solid black; padding: 2px;"> Skid Steer Options: Use this section to offer additional skid steer options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments. </div>	
2.1	PRESSURIZED CAB, HEATER/DEFROSTER & DOOR	\$ 1,560.00
2.2	PRESSURIZED CAB, HEATER/DEFROSTER, AIR CONDITIONING & DOOR	\$ 2,890.00
2.3	AIR SUSPENSION SEAT-CLOTH	\$ 290.00
2.4	AIR SUSPENSION SEAT-VINYL	\$ 270.00
2.5	ELECTRIC WORK TOOL CONTROL	Included
2.6	TWO SPEED CONTROL	\$ 1,340.00
2.7	ELECTRIC QUICK COUPLER	\$ 640.00
2.8	BEACON LIGHT	\$ 140.00
2.9	LIFTING EYE 4 POINT	\$ 120.00
2.10	FOPS, LEVEL 2	\$ 2,530.00
2.11	COUNTERWEIGHT, MACHINE EXTERNAL	\$ 670.00
2.12	RIDE CONTROL	\$ 680.00
2.13	ADVANCED DISPLAY	\$ 630.00
2.14	ADVANCED DISPLAY WITH BACKUP CAMERA	\$ 900.00
2.15	HIGH FLOW HYDRAULICS	\$ 3,000.00
2.16	RADIO READY	\$ 100.00
2.17	RADIO AM-FM, CD, BLUETOOTH	\$ 330.00
2.18	PATTERN CHANGER	\$ 1,200.00
2.19	CASE DEDICATED CONTROLS	\$ 450.00
2.20	DUAL SELF-LEVELING	\$ 580.00
2.21	EXTRA HEAVY DUTY 1000 CCA BATTERY	\$ 50.00
2.22	RETURN TO DIG/ WORKTOOL POSITIONER	\$ 190.00
2.23	OIL, HYDRAULIC, COLD OPERATION	\$ 430.00
2.24	PAINT, CUSTOM	\$ 1,240.00
2.25	DOOR, CAB, POLYCARBONATE	\$ 70.00
2.26	PROPORTIONAL HYDRAULICS	Included
2.27	PRODUCT LINK, CELLULAR, PL421	\$ 900.00
2.28	FAN, COOLING DEMAND	Included
2.29	TIRES, 12X16.5 10PR CAT- 66" WIDTH	\$ 220.00
2.30	TIRES, 12 X 16.5 14PR CAT, XD- 66" WIDTH	\$ 760.00
2.31	TIRES, 12 X 16.5 10PR GALAXY- 66" WIDTH	\$ 240.00
2.32	TIRES, 12 X 16.5 10PR GALAXY - 72" WIDTH	\$ 240.00
2.33	TIRES, 12X16.5 10PR CAT- 72" WIDTH	\$ 220.00
2.34	TIRES, 12 X 16.5 14PR CAT, XD 72" WIDTH	\$ 760.00
2.35	TIRES, 33 X 6 X 11 CAT, FLXPRT 72" WIDTH	\$ 1,450.00
3.0	<div style="border: 1px solid black; padding: 2px;"> Bucket Options: Use this section to offer bucket options such as standard, snow or combination buckets, etc.. </div>	
3.1	BUCKET-GENERAL PURPOSE, BASE EDGE 60"	\$ 870.00
3.2	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 60"	\$ 1,052.00
3.3	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 60"	\$ 1,250.00
3.4	BUCKET-GENERAL PURPOSE, BASE EDGE 66"	\$ 1,186.00
3.5	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 66"	\$ 1,395.00
3.6	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 66"	\$ 1,564.00
3.7	BUCKET-GENERAL PURPOSE, BASE EDGE 72"	\$ 1,288.00
3.8	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 1,547.00
3.9	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 72"	\$ 1,646.00
3.10	BUCKET-GENERAL PURPOSE, BASE EDGE 78"	\$ 1,402.00
3.11	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 1,640.00
3.12	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 78"	\$ 1,751.00
3.13	BUCKET-GENERAL PURPOSE, BASE EDGE 84"	\$ 1,511.00
3.14	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 1,769.00
3.15	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 84"	\$ 1,891.00
3.16	BUCKET-LIGHT MATERIAL, BASE EDGE 72"	\$ 1,420.00
3.17	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 72"	\$ 1,646.00
3.18	BUCKET-LIGHT MATERIAL, BASE EDGE 78"	\$ 1,508.00
3.19	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 78"	\$ 1,751.00
3.20	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 84"	\$ 1,839.00
3.21	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 96"	\$ 2,002.00
3.22	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE, 60"	\$ 3,535.00
3.23	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 60"	\$ 3,535.00
3.24	BUCKET-MULTI-PURPOSE, W/BO EDGE 66"	\$ 3,661.00
3.25	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 66"	\$ 3,661.00
3.26	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 4,040.00
3.27	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 72"	\$ 4,040.00
3.28	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 4,419.00
3.29	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 78"	\$ 4,419.00
3.30	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 4,671.00
3.31	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 84"	\$ 4,671.00
3.32	BUCKET-UTILITY, BOLT ON CUTTING EDGE 60"	\$ 1,173.00
3.33	BUCKET-UTILITY, BOLT ON CUTTING EDGE 66"	\$ 1,390.00
3.34	BUCKET-UTILITY, BOLT ON CUTTING EDGE 72"	\$ 1,600.00
4.0	<div style="border: 1px solid black; padding: 2px;"> Overtire tracks: Use this section to offer overtire tracks. </div>	
4.1	CAMOPLAST OVER THE TIRE TRACK INSTALLED	\$ 5,350.00
5.0	<div style="border: 1px solid black; padding: 2px;"> Pallet forks: Use this section to offer fork options, such as pallet forks, bale handler, etc.. </div>	
5.1	FORKS, 42" PALLET W/ CARRIAGE	\$ 971.00

Spec #	Description	Price
5.2	FORKS, 48" PALLET W/ CARRIAGE	\$ 974.00
5.3	FORKS, UTILITY, 66"	\$ 941.00
5.4	FORKS, UTILITY, 72"	\$ 1,081.00
6.0	Adaptor plate: Use this section to offer adaptor plate options.	
6.1	Universal Adapter Plate	\$ 210.00
7.0	Snowblower: Use this section to offer snowblower options.	
7.1	SNOW BLOWER, SR117, 67"	\$ 7,352.00
7.2	SNOW BLOWER, SR118, 73"	\$ 8,158.00
7.3	SNOW BLOWER, SR121, 85"	\$ 8,522.00
7.4	SNOW BLOWER, SR318, 73" XPS REQUIRED	\$ 8,807.00
7.5	SNOW BLOWER, SR321, 85" XPS REQUIRED	\$ 9,355.00
8.0	Sweeper: Use this section to offer sweeper options.	
8.1	BROOM, MANUAL ANGLE, BA118	\$ 5,562.00
8.2	BROOM, HYDRAULIC ANGLE, BA18	\$ 6,642.00
8.3	KIT, WATER SPRINKLER	\$ 790.00
8.4	KIT, DEFLECTOR	\$ 424.00
8.5	BROOM, PICKUP, BP115B	\$ 5,154.00
8.6	BROOM, PICKUP, BP118B	\$ 5,545.00
8.7	BRACKET, BROOM B & C SERIES FOR BP BROOMS	\$ 305.00
8.8	BROOM, UTILITY, BU115	\$ 3,770.00
8.9	BROOM, UTILITY, BU118	\$ 4,095.00
8.10	BRUSH, GUTTER, B-SERIES	\$ 2,115.00
8.11	MOUNTING BRACKET, NOZZLE Kit of 4	\$ 200.00
8.12	KIT, WATER SPRINKLER FOR BP BROOMS	\$ 209.00
8.13	KIT, WATER TANK, BROOM FOR BU BROOMS	\$ 758.00
8.14	KIT, WATER SPRINKLER FOR BA18	\$ 790.00
9.0	Backhoe: Use this section to offer backhoe options.	
9.1	BACKHOE, BH150	\$ 13,820.00
9.2	BACKHOE, BH160 W/ AUXILIARY	\$ 14,850.00
9.3	GROUP, BACKHOE MOUNTING	\$ 1,275.00
9.4	BUCKET-DIG, 10"	\$ 653.00
9.5	BUCKET-DIG, 12"	\$ 588.00
9.6	BUCKET-DIG, 16"	\$ 617.00
9.7	BUCKET-DIG, 18"	\$ 619.00
9.8	BUCKET-DIG, 20"	\$ 692.00
9.9	BUCKET-DIG, 24"	\$ 730.00
9.10	BUCKET-DC, 32"	\$ 780.00
9.11	BUCKET-DC, 40"	\$ 809.00
9.12	BUCKET-DC, 47"	\$ 904.00
9.13	PINS, BUCKET	\$ 91.00
9.14	BUCKET, 12", 1.7 CFT, HD	\$ 810.00
9.15	BUCKET, 16", 2.5 CFT, HD	\$ 844.00
9.16	BUCKET, 18", 2.9 CFT, HD	\$ 905.00
9.17	BUCKET, 20", 3.3 CFT, HD	\$ 961.00
9.18	BUCKET, 24", 4.2 CFT, HD	\$ 1,015.00
9.19	BUCKET, 30", 5.6 CFT, HD	\$ 1,171.00
9.20	BUCKET-DC, 40"	\$ 955.00
9.21	BUCKET-DC, 47"	\$ 973.00
9.22	BUCKET-DC, 55"	\$ 1,070.00
9.23	PINS, BUCKET	\$ 113.00
9.24	GUARD, OP PROTECTION MESH	\$ 556.00
9.25	A14B AUGER, DRIVE UNIT	\$ 2,255.00
9.26	A19B AUGER, DRIVE UNIT	\$ 2,822.00
9.27	EXTENSION, AUGER 12"	\$ 140.00
9.28	EXTENSION, AUGER 24"	\$ 187.00
9.29	BUCKET - TILTING, DC, 47"	\$ 3,140.00
9.30	CVP16 COMULTI-PURPOSEACTOR PLATE	\$ 5,142.00
9.31	BLADE, BACKFILL	\$ 658.00
9.32	BRACKET, MOUNTING	\$ 752.00
9.33	BRACKET, SWIVEL	\$ 1,182.00
9.34	LINES, CONNECTOR	\$ 568.00
9.35	COUPLER, PG, MANUAL, DUAL LOCK	\$ 1,222.00
10.0	Planer: Use this section to offer planer options.	
10.1	COLD PLANER, PC104B	\$ 10,620.00
10.2	COLD PLANER PC205B	\$ 13,380.00
10.3	COLD PLANER, PC305B REQUIRES XPS HIGH FLOW	\$ 15,750.00
10.4	COLD PLANER, PC306B REQUIRES XPS HIGH FLOW	\$ 18,650.00
10.5	COLD PLANER, PC310B REQUIRES XPS HIGH FLOW	\$ 24,440.00
10.6	COLD PLANER, PC408B REQUIRES XHP HYDRAULICS	\$ 20,650.00
10.7	COLD PLANER, PC412B REQUIRES XHP HYDRAULICS	\$ 26,520.00
10.8	KIT, WATER SPRINKLER	\$ 260.00
11.0	Snow Plow: Use this section to offer snow plow options.	
11.1	ANGLE BLADE, 72"	\$ 2,570.00
11.2	ANGLE BLADE, 84"	\$ 2,740.00
11.3	KIT, SNOW AND IMULTI-PURPOSEACT, 72"	\$ 500.00
11.4	KIT, SNOW AND IMULTI-PURPOSEACT, 84"	\$ 500.00

Spec #	Description	Price
11.5	SNOW PUSH, SSL, STD DTY 8'	\$ 6,600.00
11.6	SNOW PUSH, SSL, STD DTY 10'	\$ 7,260.00
11.7	SNOW PUSH, SSL, STD DTY 12'	\$ 7,720.00
11.8	SNOW PUSH, SSL, STD DTY 15'	\$ 8,150.00
12.0	Hydraulic breaker:	
	Use this section to offer hydraulic breaker options.	
12.1	H55E HAMMER WITH SSL MOUNTS	\$ 11,120.00
12.2	H65E HAMMER WITH SSL MOUNTS	\$ 12,880.00
13.0	Grapple:	
	Use this section to offer grapple options.	
13.1	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 5,474.00
13.2	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 6,532.00
13.3	FORKS, UTILITY GRAPPLE, 66"	\$ 2,296.00
13.4	FORKS, UTILITY GRAPPLE, 72"	\$ 2,435.00
13.5	BUCKET, INDUSTRIAL GRAPPLE, 60" BOLT ON CUTTING EDGE	\$ 3,730.00
13.6	BUCKET, INDUSTRIAL GRAPPLE, 66" BOLT ON CUTTING EDGE	\$ 3,920.00
13.7	BUCKET, INDUSTRIAL GRAPPLE, 72" BOLT ON CUTTING EDGE	\$ 4,390.00
13.8	BUCKET, INDUSTRIAL GRAPPLE, 78" BOLT ON CUTTING EDGE	\$ 4,820.00
13.9	RAKE, INDUSTRIAL GRAPPLE, 72"	\$ 3,330.00
13.10	RAKE, INDUSTRIAL GRAPPLE, 84"	\$ 3,730.00
13.11	BUCKET, UTILITY GRAPPLE, 66"	\$ 2,550.00
13.12	BUCKET, UTILITY GRAPPLE 72"	\$ 2,760.00
13.13	UTILITY GRAPPLE	\$ 1,530.00
14.0	Landscape:	
	Use this section to offer landscape options.	
14.1	BRUSHCUTTER, BR160, 60"	\$ 4,980.00
14.2	BRUSHCUTTER, BR166, 66"	\$ 5,220.00
14.3	BRUSHCUTTER, BR172, 72"	\$ 5,450.00
14.4	BRUSHCUTTER, BR272, 72" HF	\$ 5,680.00
14.5	BRUSHCUTTER, BR378, 78" HF,XPS	\$ 6,840.00
14.6	LANDSCAPE RAKE, LR15B	\$ 6,490.00
14.7	LANDSCAPE RAKE, LR18B	\$ 7,070.00
14.8	LANDSCAPE TILLER, LT13B	\$ 4,970.00
14.9	LANDSCAPE TILLER, LT18B	\$ 5,990.00
14.10	MULCHER, HM315B, CARBIDE TEETH REQUIRES XPS	\$ 27,770.00
14.11	MULCHER, HM415B, CARBIDE TEETH REQUIRES XHP	\$ 29,030.00
14.12	POWER BOX RAKE-HYDRAULIC,PR172	\$ 8,550.00
14.13	POWER BOX RAKE-HYDRAULIC,PR184	\$ 9,040.00
14.14	POWER BOX RAKE-HYDRAULIC,PR190	\$ 9,750.00
14.15	POWER BOX RAKE-MANUAL, PR172	\$ 8,200.00
14.16	POWER BOX RAKE-MANUAL, PR184	\$ 8,490.00
14.17	STUMP GRINDER, SG16B	\$ 7,060.00
14.18	STUMP GRINDER, SG18B	\$ 7,830.00
14.19	TRENCHER, T6B, MANUAL,NO CHAIN	\$ 3,880.00
14.20	TRENCHER,T6B, MAN. 6" STANDARD	\$ 4,320.00
14.21	TRENCHER,T6B, MAN. 8" STD	\$ 4,430.00
14.22	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,540.00
14.23	TRENCHER, T6B,MAN 6" ROCKFROST	\$ 4,760.00
14.24	TRENCHER,T6B, MAN 6"TERMINATOR	\$ 4,980.00
14.25	TRENCHER, T6B, HYD, NO CHAIN	\$ 4,420.00
14.26	TRENCHER, T6B,HYD. 6" STANDARD	\$ 4,860.00
14.27	TRENCHER, T6B, HYD. 8" STD	\$ 4,970.00
14.28	TRENCHER, T6B, HYD 6" COMBO	\$ 5,080.00
14.29	TRENCHER, T6B,HYD 6" ROCKFROST	\$ 5,310.00
14.30	TRENCHER,T6B, HYD 6"TERMINATOR	\$ 5,530.00
14.31	TRENCHER, T9B, MANUAL,NO CHAIN	\$ 4,170.00
14.32	TRENCHER, T9B,MAN. 6" STANDARD	\$ 4,450.00
14.33	TRENCHER, T9B, MAN. 6" COMBO	\$ 5,940.00
14.34	TRENCHER, T9B,MAN 6" ROCKFROST	\$ 6,440.00
14.35	TRENCHER, T9B, HYD, NO CHAIN	\$ 4,730.00
14.36	TRENCHER, T9B,HYD. 6" STANDARD	\$ 4,940.00
14.37	TRENCHER, T9B, HYD. 8" STD.	\$ 5,580.00
14.38	TRENCHER, T9B, HYD. 6" COMBO	\$ 6,500.00
14.39	TRENCHER, T9B,HYD 6" ROCKFROST	\$ 6,840.00
14.40	TRENCHER, T15B, HF, NO CHAIN	\$ 6,980.00
14.41	TRENCHER, T15B, HF 6" STANDARD	\$ 7,670.00
14.42	TRENCHER, T15B, HF 8" STD.	\$ 8,840.00
14.43	TRENCHER, T15B, HF COMBO	\$ 10,430.00
14.44	CRUMBER ARM 36"	\$ 240.00
14.45	CRUMBER ARM 48"	\$ 270.00
14.46	CRUMBER ARM 60"	\$ 240.00
14.47	SHOE, CRUMBER ARM 6" - 8"	\$ 90.00
14.48	SHOE, CRUMBER ARM 10" - 12"	\$ 90.00
15.0	Grader:	
	Use this section to offer grader options.	
15.1	BLADE, DOZER, 6-WAY, 79"	\$ 5,380.00
15.2	BLADE, DOZER, 6-WAY, 92"	\$ 5,920.00
16.0	Auger:	
	Use this section to offer auger options.	
16.1	AUGER, A14B	\$ 2,020.00
16.2	AUGER, A19B	\$ 2,390.00
16.3	AUGER, A26B, HF	\$ 3,820.00
16.4	BIT, AUGER 6"	\$ 260.00

Spec #	Description	Price
16.5	BIT, AUGER 9"	\$ 410.00
16.6	BIT, AUGER 12"	\$ 500.00
16.7	BIT, AUGER 15" STANDARD	\$ 580.00
16.8	BIT, AUGER 18"	\$ 670.00
16.9	BIT, AUGER 24"	\$ 840.00
16.10	BIT, AUGER 30"	\$ 930.00
16.11	BIT, AUGER 36"	\$ 1,300.00
16.12	BIT, AUGER 6" INDUSTRIAL	\$ 410.00
16.13	BIT, AUGER 9" INDUSTRIAL	\$ 480.00
16.14	BIT, AUGER 12" INDUSTRIAL	\$ 550.00
16.15	BIT, AUGER 16" INDUSTRIAL	\$ 810.00
16.16	BIT, AUGER 18" INDUSTRIAL	\$ 830.00
16.17	BIT, AUGER 24" INDUSTRIAL	\$ 1,100.00
16.18	TREE BIT, AUGER 24"	\$ 760.00
16.19	TREE BIT, AUGER 36"	\$ 1,190.00
16.20	ROCK HEAD, 6" BOLT-ON	\$ 230.00
16.21	ROCK HEAD, 9" BOLT-ON	\$ 290.00
16.22	ROCK DRILL HEAD, 12" STANDARD	\$ 350.00
16.23	ROCK HEAD, 15" BOLT-ON	\$ 410.00
16.24	ROCK DRILL HEAD, 18" STANDARD	\$ 460.00
16.25	ROCK DRILL HEAD, 24" STANDARD	\$ 610.00
16.26	ADAPTER, AUGER - HEX TO ROUND	\$ 140.00
16.27	ADAPTER, AUGER - ROUND TO HEX	\$ 120.00
16.28	EXTENSION, TELESCOPING 3'	\$ 290.00
16.29	EXTENSION, TELESCOPING 6'	\$ 490.00
16.30	EXTENSION, AUGER 12"	\$ 130.00
16.31	EXTENSION, AUGER 24"	\$ 170.00

Spec #	Description	Price
17.0	Wheel saw: Use this section to offer wheel saw options.	
17.1	WHEEL SAW, SW45, 8"	\$ 22,290.00
17.2	WHEEL SAW, SW60, 6"	\$ 25,020.00
17.3	WHEEL SAW, SW345B, 3"	\$ 20,540.00
17.4	WHEEL SAW, SW360B, 3"	\$ 23,070.00
17.5	WHEEL SAW, SW360B, 6"	\$ 24,670.00
17.6	WHEEL SAW, SW360B, 8"	\$ 26,670.00
17.7	WHEEL SAW, SW380B 10"	\$ 32,850.00
17.8	WHEEL SAW, SW460B, 3"	\$ 29,280.00
17.9	WHEEL SAW, SW460B, 6"	\$ 29,860.00
17.10	WHEEL SAW, SW460B, 8"	\$ 31,110.00
18.0	Vibratory roller: Use this section to offer vibratory roller options.	
18.1	VIBRATORY COMPACTOR, CV16B	\$ 10,060.00
18.2	VIBRATORY COMPACTOR, CV18B	\$ 10,780.00
19.0	Other: Use this section to offer any other option not already covered.	
19.1	KIT KL - WKTL CVRSN TO 3-LINES	\$ 136.00
19.2	KIT KN - WKTL CVRSN TO 3-LINES	\$ 136.00
19.3	KIT KP - WKTL CVRSN TO 3-LINES	\$ 136.00
19.4	KIT, W/T CONV, PLANER & SAW	\$ 1,389.00
19.5	KIT KX - WKTL CVRSN TO 3-LINES	\$ 1,705.00
19.6	KIT KY - WKTL CVRSN TO 3-LINES	\$ 1,688.00
19.7	KIT KZ - WKTL CVRSN TO 3-LINES	\$ 1,894.00
19.8	KIT KS - WKTL CVRSN TO 5-LINES	\$ 316.00
19.9	KIT KA - WKTL CVRSN TO XHP	\$ 136.00
19.10	KIT KB - WKTL CVRSN TO XHP	\$ 200.00
19.11	KIT KC - WKTL CVRSN TO XHP	\$ 200.00
19.12	KIT KD - WKTL CVRSN TO XHP	\$ 200.00
19.13	KIT KE - WKTL CVRSN TO XHP	\$ 253.00
19.14	KIT KF - WKTL CVRSN TO XHP	\$ 139.00
19.15	KIT KG - WKTL CVRSN TO XHP	\$ 253.00
19.16	KIT KH - WKTL CVRSN TO XHP	\$ 253.00
19.17	KIT KJ - WKTL CVRSN TO XHP	\$ 253.00
19.18	KIT KK - WKTL CVRSN TO XHP	\$ 253.00
19.19	KIT KM - WKTL CVRSN TO XHP	\$ 136.00
19.20	KIT KR - WKTL CVRSN TO XHP	\$ 136.00
19.21	TANK, WATER, B-SERIES MACHINES	\$ 1,470.00
19.22	TANK, WATER	\$ 1,470.00
19.23	ARM, MATERIAL HANDLING	\$ 1,400.00
19.24	S305 HYDRAULIC SCRAP SHEAR	\$ 28,140.00
19.25	SERVICE MANUAL	\$ 690.00
19.26	PARTS MANUAL	\$ 70.00
19.27	OPERATIONS MANUAL	\$ 70.00
20.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions) Price List Date and Number	NA
21.0	INSTALLATION: Hourly Labor Rate For Attachment Installations, Etc. (See Special Terms and Conditions)	Pric \$ 119.00
22.0	OEM EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 10.01, 10.2, etc.	
22.1	2 Year - 1,000 Hour Premier Warranty	\$ 860.00
22.2	2 Year - 2,000 Hour Premier Warranty	\$ 1,280.00
22.3	2 Year - 3,000 Hour Premier Warranty	\$ 1,750.00
22.4	3 Year - 1,000 Hour Premier Warranty	\$ 1,210.00
22.5	3 Year - 2,000 Hour Premier Warranty	\$ 2,130.00
22.6	3 Year - 3,000 Hour Premier Warranty	\$ 2,520.00
22.7	2 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 550.00
22.8	2 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 840.00
22.9	2 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,140.00
22.10	3 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 790.00
22.11	3 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,390.00
22.12	3 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,640.00
22.13	2 Year - 1,000 Hour Powertain Warranty	\$ 340.00
22.14	2 Year - 2,000 Hour Powertain Warranty	\$ 510.00
22.15	2 Year - 3,000 Hour Powertain Warranty	\$ 690.00
22.16	2 Year - 4,000 Hour Powertain Warranty	\$ 760.00
22.17	2 Year - 5,000 Hour Powertain Warranty	\$ 850.00
22.18	3 Year - 1,000 Hour Powertain Warranty	\$ 480.00
22.19	3 Year - 2,000 Hour Powertain Warranty	\$ 850.00
22.20	3 Year - 3,000 Hour Powertain Warranty	\$ 1,000.00
22.21	3 Year - 4,000 Hour Powertain Warranty	\$ 1,110.00
22.22	3 Year - 5,000 Hour Powertain Warranty	\$ 1,210.00
22.23	4 Year - 1,000 Hour Powertain Warranty	\$ 530.00
22.24	4 Year - 2,000 Hour Powertain Warranty	\$ 880.00
22.25	4 Year - 3,000 Hour Powertain Warranty	\$ 1,110.00
22.26	4 Year - 4,000 Hour Powertain Warranty	\$ 1,590.00
22.27	4 Year - 5,000 Hour Powertain Warranty	\$ 1,740.00
22.28	5 Year - 1,000 Hour Powertain Warranty	\$ 590.00
22.29	5 Year - 2,000 Hour Powertain Warranty	\$ 910.00

Spec #	Description	Price
22.30	5 Year - 3,000 Hour Powertain Warranty	\$ 1,210.00
22.31	5 Year - 4,000 Hour Powertain Warranty	\$ 1,740.00
22.32	5 Year - 5,000 Hour Powertain Warranty	\$ 2,510.00
22.33	*does not include travel charges	
22.34	*see attached warranty statement	

23.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Summer Rental Rate - April 1 through Sept 30.

Summer Hourly Rental Rate: \$ 22.00

Summer Weekly Rental Rate: \$ 490.00

Summer Monthly Rental Rate: \$ 1,475.00

Percent (%) of Rental Fee applied to purchase price: 85%

Winter Rental Rate - October 1 through March 31

Winter Hourly Rental Rate: \$ 22.00

Winter Weekly Rental Rate: \$ 490.00

Winter Monthly Rental Rate: \$ 1,475.00

Percent (%) of Rental Fee applied to purchase price: 85%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

24.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.
 DEDUCT cost per Used Hour from the original Contract Price

\$ 13.00

25.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT: City/St/Zip Nearest Ziegler Location

PRICE PER LOADED MILE \$2.50

MINIMUM DELIVERY CHARGE (if any) \$250.00

DEDUCT FOR CUSTOMER PICK UP OF EQUIPMENT: \$0.00

Price quote for: **SKID STEERS**

Vendor Name: **Ziegler Inc.**
 Contact Person: **Brad Sewell**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Fax #: **952-887-5820**
 Email Address: **brad.sewell@zieglercat.com**

Spec #	Information Requested	Answer
1.0	MAKE AND MODEL	Caterpillar 272D
	Engine Type and SAE net HP	Yes
	Tier 4 Compliant? (Y/N)	Caterpillar C3.8 / 95 HP
	Length w/o attachments	124.3 in.
	Height with operator cab	83.1 in.
	Ground clearance	8.6 in.
	Maximum height to bucket hinge pin	127.1 in.
	Breakout force	7,443 lbs. - tilt
	Reach at maximum height	31.4 in.
	Dump angle at maximum height	52 degrees
	Dump height with standard bucket	95.7 in.
	Front clearance circle with standard bucket	90.2 in.
	Rear clearance circle	73.7 in.
	Tipping load - SAE rated	6,400 lbs.
	Rated operating capacity - SAE	3,200 lbs.
	Standard bucket capacity - SAE heaped rating	.62 cu yd.
	Operating weight - SAE rated	8,252 lbs.
	Travel speed	1 speed 6.6 mph 2 speed 9.4 mph
	Fuel tank capacity	32.2 gallons
	Cold weather starting assist	Glow Plugs - Engine Coolant Heater
	Battery CCA	880 CCA
	Alternator size - amps	100 Amp
	Transmission type	Hydrostatic
	Tire / Track size / width	Not Included
	Final drive chains and drive method	#100 pre-stressed chain Direct sprocket to chain drive
	Final drive chain adjustment / maintenance	500 Hours
	Gauges / instrumentation	Gauges: fuel level, hour meter Instrumentation: Engine coolant temperature, engine oil pressure, hydraulic oil temperature
	Pump type - GPM and PSI	Piston/23 GPM/3335 PSI
	Control valves	Hydraulic 3 section
	Hydraulic oil cooler	Included - air to oil
	Drive controls	Electro/Hydraulic - hand controls
	Lift and tilt controls	Electro/Hydraulic - hand controls
	Engine speed control	Both foot and hand control
	Work lights - front	Included 2 each
	Work lights - rear	Included 2 each
	Warranty	1 year, Unlimited hour parts/labor
	BASE UNIT PRICE:	\$ 39,740.00

SKID STEERS - OEM OPTIONS AND ATTACHMENTS

Spec #	Description	Price
1.0	BASE UNIT PRICE:	\$ 39,740.00
2.0	Skid Steer Options:	
	Use this section to offer additional skid steer options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments.	
2.1	PRESSURIZED CAB, HEATER/DEFROSTER & DOOR	\$ 1,560.00
2.2	PRESSURIZED CAB, HEATER/DEFROSTER, AIR CONDITIONING & DOOR	\$ 2,890.00
2.3	SURCHARGE FOR TIER 4 FINAL ENGINE	\$ 2,900.00
2.4	AIR SUSPENSION SEAT-CLOTH	\$ 290.00
2.5	AIR SUSPENSION SEAT-VINYL	\$ 270.00
2.6	ELECTRIC WORK TOOL CONTROL	Included
2.7	TWO SPEED CONTROL	\$ 1,340.00
2.8	ELECTRIC QUICK COUPLER	\$ 640.00
2.9	BEACON LIGHT	\$ 140.00
2.10	LIFTING EYE 4 POINT	\$ 120.00
2.11	FOPS, LEVEL 2	\$ 2,530.00
2.12	COUNTERWEIGHT, MACHINE EXTERNAL	\$ 670.00
2.13	RIDE CONTROL	\$ 680.00
2.14	ADVANCED DISPLAY	\$ 630.00
2.15	ADVANCED DISPLAY WITH BACKUP CAMERA	\$ 900.00
2.16	HIGH FLOW HYDRAULICS	\$ 3,000.00
2.17	RADIO READY	\$ 100.00
2.18	RADIO AM-FM, CD, BLUETOOTH	\$ 330.00
2.19	PATTERN CHANGER	\$ 1,200.00
2.20	CASE DEDICATED CONTROLS	\$ 450.00
2.21	DUAL SELF-LEVELING	\$ 580.00
2.22	EXTRA HEAVY DUTY 1000 CCA BATTERY	\$ 50.00
2.23	RETURN TO DIG/ WORKTOOL POSITIONER	\$ 190.00
2.24	OIL, HYDRAULIC, COLD OPERATION	\$ 430.00
2.25	PAINT, CUSTOM	\$ 1,240.00
2.26	DOOR, CAB, POLYCARBONATE	\$ 70.00
2.27	PROPORTIONAL HYDRAULICS	Included
2.28	PRODUCT LINK, CELLULAR, PL421	\$ 900.00
2.29	FAN, COOLING DEMAND	Included
2.30	TIRES, 12 X 16.5 10PR GALAXY - 66" WIDTH	\$ 240.00
2.31	TIRES, 12X16.5 10PR CAT- 66" WIDTH	\$ 220.00
2.32	TIRES, 12 X 16.5 14PR CAT, XD 66" WIDTH	\$ 760.00
2.33	TIRES, 12 X 16.5 10PR GALAXY - 72" WIDTH	\$ 240.00
2.34	TIRES, 12X16.5 10PR CAT- 72" WIDTH	\$ 220.00
2.35	TIRES, 12 X 16.5 14PR CAT, XD 72" WIDTH	\$ 760.00
2.36	TIRES, 33 X 6 X 11 CAT, FLXPRT 72" WIDTH	\$ 1,630.00
2.37	TIRES, 14 X 17.5 14PR CAT, XD	\$ 1,540.00
2.38	TIRES, 14 X 17.5 14PR CAT	\$ 1,190.00
3.0	Bucket Options:	
	Use this section to offer bucket options such as standard, snow or combination buckets, etc..	
3.1	BUCKET-GENERAL PURPOSE, BASE EDGE 60"	\$ 870.00
3.2	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 60"	\$ 1,052.00
3.3	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 60"	\$ 1,250.00
3.4	BUCKET-GENERAL PURPOSE, BASE EDGE 66"	\$ 1,186.00
3.5	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 66"	\$ 1,395.00
3.6	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 66"	\$ 1,564.00
3.7	BUCKET-GENERAL PURPOSE, BASE EDGE 72"	\$ 1,288.00
3.8	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 1,547.00
3.9	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 72"	\$ 1,646.00
3.10	BUCKET-GENERAL PURPOSE, BASE EDGE 78"	\$ 1,402.00
3.11	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 1,640.00
3.12	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 78"	\$ 1,751.00
3.13	BUCKET-GENERAL PURPOSE, BASE EDGE 84"	\$ 1,511.00
3.14	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 1,769.00
3.15	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 84"	\$ 1,891.00
3.16	BUCKET-LIGHT MATERIAL, BASE EDGE 72"	\$ 1,420.00
3.17	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 72"	\$ 1,646.00
3.18	BUCKET-LIGHT MATERIAL, BASE EDGE 78"	\$ 1,508.00
3.19	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 78"	\$ 1,751.00
3.20	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 84"	\$ 1,839.00
3.21	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 96"	\$ 2,002.00
3.22	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE, 60"	\$ 3,535.00
3.23	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 60"	\$ 3,535.00
3.24	BUCKET-MULTI-PURPOSE, W/BO EDGE 66"	\$ 3,661.00
3.25	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 66"	\$ 3,661.00
3.26	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 4,040.00
3.27	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 72"	\$ 4,040.00
3.28	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 4,419.00
3.29	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 78"	\$ 4,419.00
3.30	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 4,671.00
3.31	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 84"	\$ 4,671.00
3.32	BUCKET-UTILITY, BOLT ON CUTTING EDGE 60"	\$ 1,173.00
3.33	BUCKET-UTILITY, BOLT ON CUTTING EDGE 66"	\$ 1,390.00
3.34	BUCKET-UTILITY, BOLT ON CUTTING EDGE 72"	\$ 1,600.00
4.0	Overtire tracks:	
	Use this section to offer overtire tracks.	
4.1		
4.2		

Spec #	Description	Price
5.0	Pallet forks: Use this section to offer fork options, such as pallet forks, bale handler, etc..	
5.1	FORKS, 42" PALLET W/ CARRIAGE	\$ 971.00
5.2	FORKS, 48" PALLET W/ CARRIAGE	\$ 974.00
5.3	FORKS, UTILITY, 66"	\$ 941.00
5.4	FORKS, UTILITY, 72"	\$ 1,081.00
6.0	Adaptor plate: Use this section to offer adaptor plate options.	
6.1	Universal Adapter Plate	\$ 210.00
7.0	Snowblower: Use this section to offer snowblower options.	
7.1	SNOW BLOWER, SR117, 67"	\$ 7,352.00
7.2	SNOW BLOWER, SR118, 73"	\$ 8,158.00
7.3	SNOW BLOWER, SR121, 85"	\$ 8,522.00
7.4	SNOW BLOWER, SR318, 73" XPS REQUIRED	\$ 8,807.00
7.5	SNOW BLOWER, SR321, 85" XPS REQUIRED	\$ 9,355.00
8.0	Sweeper: Use this section to offer sweeper options.	
8.1	BROOM, MANUAL ANGLE, BA118	\$ 5,562.00
8.2	BROOM, HYDRAULIC ANGLE, BA18	\$ 6,642.00
8.3	KIT, WATER SPRINKLER	\$ 790.00
8.4	KIT, DEFLECTOR	\$ 424.00
8.5	BROOM, PICKUP, BP115B	\$ 5,154.00
8.6	BROOM, PICKUP, BP118B	\$ 5,545.00
8.7	BRACKET, BROOM B & C SERIES FOR BP BROOMS	\$ 305.00
8.8	BROOM, UTILITY, BU115	\$ 3,770.00
8.9	BROOM, UTILITY, BU118	\$ 4,095.00
8.10	BRUSH, GUTTER, B-SERIES	\$ 2,115.00
8.11	MOUNTING BRACKET, NOZZLE Kit of 4	\$ 200.00
8.12	KIT, WATER SPRINKLER FOR BP BROOMS	\$ 209.00
8.13	KIT, WATER TANK, BROOM FOR BU BROOMS	\$ 758.00
8.14	KIT, WATER SPRINKLER FOR BA18	\$ 790.00
9.0	Backhoe: Use this section to offer backhoe options.	
9.1	BACKHOE, BH150	\$ 13,820.00
9.2	BACKHOE, BH160 W/ AUXILIARY	\$ 14,850.00
9.3	GROUP, BACKHOE MOUNTING	\$ 1,275.00
9.4	BUCKET-DIG, 10"	\$ 653.00
9.5	BUCKET-DIG, 12"	\$ 588.00
9.6	BUCKET-DIG, 16"	\$ 617.00
9.7	BUCKET-DIG, 18"	\$ 619.00
9.8	BUCKET-DIG, 20"	\$ 692.00
9.9	BUCKET-DIG, 24"	\$ 730.00
9.10	BUCKET-DC, 32"	\$ 780.00
9.11	BUCKET-DC, 40"	\$ 809.00
9.12	BUCKET-DC, 47"	\$ 904.00
9.13	PINS, BUCKET	\$ 91.00
9.14	BUCKET, 12", 1.7 CFT, HD	\$ 810.00
9.15	BUCKET, 16", 2.5 CFT, HD	\$ 844.00
9.16	BUCKET, 18", 2.9 CFT, HD	\$ 905.00
9.17	BUCKET, 20", 3.3 CFT, HD	\$ 961.00
9.18	BUCKET, 24", 4.2 CFT, HD	\$ 1,015.00
9.19	BUCKET, 30", 5.6 CFT, HD	\$ 1,171.00
9.20	BUCKET-DC, 40"	\$ 955.00
9.21	BUCKET-DC, 47"	\$ 973.00
9.22	BUCKET-DC, 55"	\$ 1,070.00
9.23	PINS, BUCKET	\$ 113.00
9.24	GUARD, OP PROTECTION MESH	\$ 556.00
9.25	A14B AUGER, DRIVE UNIT	\$ 2,255.00
9.26	A19B AUGER, DRIVE UNIT	\$ 2,822.00
9.27	EXTENSION, AUGER 12"	\$ 140.00
9.28	EXTENSION, AUGER 24"	\$ 187.00
9.29	BUCKET - TILTING, DC, 47"	\$ 3,140.00
9.30	CVP16 COMULTI-PURPOSEACTOR PLATE	\$ 5,142.00
9.31	BLADE, BACKFILL	\$ 658.00
9.32	BRACKET, MOUNTING	\$ 752.00
9.33	BRACKET, SWIVEL	\$ 1,182.00
9.34	LINES, CONNECTOR	\$ 568.00
9.35	COUPLER, PG, MANUAL, DUAL LOCK	\$ 1,222.00
10.0	Planer: Use this section to offer planer options.	
10.1	COLD PLANER, PC104B	\$ 10,620.00
10.2	COLD PLANER PC205B	\$ 13,380.00
10.3	COLD PLANER, PC305B REQUIRES XPS HIGH FLOW	\$ 15,750.00
10.4	COLD PLANER, PC306B REQUIRES XPS HIGH FLOW	\$ 18,650.00
10.5	COLD PLANER, PC310B REQUIRES XPS HIGH FLOW	\$ 24,440.00
10.6	COLD PLANER, PC408B REQUIRES XHP HYDRAULICS	\$ 20,650.00
10.7	COLD PLANER, PC412B REQUIRES XHP HYDRAULICS	\$ 26,520.00
10.8	KIT, WATER SPRINKLER	\$ 260.00
11.0	Snow Plow: Use this section to offer snow plow options.	

Spec #	Description	Price
11.1	ANGLE BLADE, 72"	\$ 2,570.00
11.2	ANGLE BLADE, 84"	\$ 2,740.00
11.3	KIT, SNOW AND IMULTI-PURPOSEACT, 72"	\$ 500.00
11.4	KIT, SNOW AND IMULTI-PURPOSEACT, 84"	\$ 500.00
11.5	SNOW PUSH, SSL, STD DTY 8'	\$ 6,600.00
11.6	SNOW PUSH, SSL, STD DTY 10'	\$ 7,260.00
11.7	SNOW PUSH, SSL, STD DTY 12'	\$ 7,720.00
11.8	SNOW PUSH, SSL, STD DTY 15'	\$ 8,150.00
12.0	Hydraulic breaker: Use this section to offer hydraulic breaker options.	
12.1	H55E HAMMER WITH SSL MOUNTS	\$ 11,120.00
12.2	H65E HAMMER WITH SSL MOUNTS	\$ 12,880.00
13.0	Grapple: Use this section to offer grapple options.	
13.1	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 5,474.00
13.2	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 6,532.00
13.3	FORKS, UTILITY GRAPPLE, 66"	\$ 2,296.00
13.4	FORKS, UTILITY GRAPPLE, 72"	\$ 2,435.00
13.5	BUCKET, INDUSTRIAL GRAPPLE, 60" BOLT ON CUTTING EDGE	\$ 3,730.00
13.6	BUCKET, INDUSTRIAL GRAPPLE, 66" BOLT ON CUTTING EDGE	\$ 3,920.00
13.7	BUCKET, INDUSTRIAL GRAPPLE, 72" BOLT ON CUTTING EDGE	\$ 4,390.00
13.8	BUCKET, INDUSTRIAL GRAPPLE, 78" BOLT ON CUTTING EDGE	\$ 4,820.00
13.9	RAKE, INDUSTRIAL GRAPPLE, 72"	\$ 3,330.00
13.10	RAKE, INDUSTRIAL GRAPPLE, 84"	\$ 3,730.00
13.11	BUCKET, UTILITY GRAPPLE, 66"	\$ 2,550.00
13.12	BUCKET, UTILITY GRAPPLE 72"	\$ 2,760.00
13.13	UTILITY GRAPPLE	\$ 1,530.00
14.0	Landscape: Use this section to offer landscape options.	
14.1	BRUSHCUTTER, BR160, 60"	\$ 4,980.00
14.2	BRUSHCUTTER, BR166, 66"	\$ 5,220.00
14.3	BRUSHCUTTER, BR172, 72"	\$ 5,450.00
14.4	BRUSHCUTTER, BR272, 72" HF	\$ 5,680.00
14.5	BRUSHCUTTER, BR378, 78" HF,XPS	\$ 6,840.00
14.6	LANDSCAPE RAKE, LR15B	\$ 6,490.00
14.7	LANDSCAPE RAKE, LR18B	\$ 7,070.00
14.8	LANDSCAPE TILLER, LT13B	\$ 4,970.00
14.9	LANDSCAPE TILLER, LT18B	\$ 5,990.00
14.10	MULCHER, HM315B, CARBIDE TEETH REQUIRES XPS	\$ 27,770.00
14.11	MULCHER, HM415B, CARBIDE TEETH REQUIRES XHP	\$ 29,030.00
14.12	POWER BOX RAKE-HYDRAULIC,PR172	\$ 8,550.00
14.13	POWER BOX RAKE-HYDRAULIC,PR184	\$ 9,040.00
14.14	POWER BOX RAKE-HYDRAULIC,PR190	\$ 9,750.00
14.15	POWER BOX RAKE-MANUAL, PR172	\$ 8,200.00
14.16	POWER BOX RAKE-MANUAL, PR184	\$ 8,490.00
14.17	STUMP GRINDER, SG16B	\$ 7,060.00
14.18	STUMP GRINDER, SG18B	\$ 7,830.00
14.19	TRENCHER, T6B, MANUAL,NO CHAIN	\$ 3,880.00
14.20	TRENCHER,T6B, MAN. 6" STANDARD	\$ 4,320.00
14.21	TRENCHER,T6B, MAN. 8" STD	\$ 4,430.00
14.22	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,540.00
14.23	TRENCHER, T6B,MAN 6" ROCKFROST	\$ 4,760.00
14.24	TRENCHER,T6B, MAN 6"TERMINATOR	\$ 4,980.00
14.25	TRENCHER, T6B, HYD, NO CHAIN	\$ 4,420.00
14.26	TRENCHER, T6B,HYD. 6" STANDARD	\$ 4,860.00
14.27	TRENCHER, T6B, HYD. 8" STD	\$ 4,970.00
14.28	TRENCHER, T6B, HYD 6" COMBO	\$ 5,080.00
14.29	TRENCHER, T6B,HYD 6" ROCKFROST	\$ 5,310.00
14.30	TRENCHER,T6B, HYD 6"TERMINATOR	\$ 5,530.00
14.31	TRENCHER, T9B, MANUAL,NO CHAIN	\$ 4,170.00
14.32	TRENCHER, T9B,MAN. 6" STANDARD	\$ 4,450.00
14.33	TRENCHER, T9B, MAN. 6" COMBO	\$ 5,940.00
14.34	TRENCHER, T9B,MAN 6" ROCKFROST	\$ 6,440.00
14.35	TRENCHER, T9B, HYD, NO CHAIN	\$ 4,730.00
14.36	TRENCHER, T9B,HYD. 6" STANDARD	\$ 4,940.00
14.37	TRENCHER, T9B, HYD. 8" STD.	\$ 5,580.00
14.38	TRENCHER, T9B, HYD. 6" COMBO	\$ 6,500.00
14.39	TRENCHER, T9B,HYD 6" ROCKFROST	\$ 6,840.00
14.40	TRENCHER, T15B, HF, NO CHAIN	\$ 6,980.00
14.41	TRENCHER, T15B, HF 6" STANDARD	\$ 7,670.00
14.42	TRENCHER, T15B, HF 8" STD.	\$ 8,840.00
14.43	TRENCHER, T15B, HF COMBO	\$ 10,430.00
14.44	CRUMBER ARM 36"	\$ 240.00
14.45	CRUMBER ARM 48"	\$ 270.00
14.46	CRUMBER ARM 60"	\$ 240.00
14.47	SHOE, CRUMBER ARM 6" - 8"	\$ 90.00
14.48	SHOE, CRUMBER ARM 10" - 12"	\$ 90.00
15.0	Grader: Use this section to offer grader options.	
15.1	BLADE, DOZER, 6-WAY, 79"	\$ 5,380.00
15.2	BLADE, DOZER, 6-WAY, 92"	\$ 5,920.00
16.0	Auger: Use this section to offer auger options.	

Spec #	Description	Price
16.1	AUGER, A14B	\$ 2,020.00
16.2	AUGER, A19B	\$ 2,390.00
16.3	AUGER, A26B, HF	\$ 3,820.00
16.4	BIT, AUGER 6"	\$ 260.00
16.5	BIT, AUGER 9"	\$ 410.00
16.6	BIT, AUGER 12"	\$ 500.00
16.7	BIT, AUGER 15" STANDARD	\$ 580.00
16.8	BIT, AUGER 18"	\$ 670.00
16.9	BIT, AUGER 24"	\$ 840.00
16.10	BIT, AUGER 30"	\$ 930.00
16.11	BIT, AUGER 36"	\$ 1,300.00
16.12	BIT, AUGER 6" INDUSTRIAL	\$ 410.00
16.13	BIT, AUGER 9" INDUSTRIAL	\$ 480.00
16.14	BIT, AUGER 12" INDUSTRIAL	\$ 550.00
16.15	BIT, AUGER 16" INDUSTRIAL	\$ 810.00
16.16	BIT, AUGER 18" INDUSTRIAL	\$ 830.00
16.17	BIT, AUGER 24" INDUSTRIAL	\$ 1,100.00
16.18	TREE BIT, AUGER 24"	\$ 760.00
16.19	TREE BIT, AUGER 36"	\$ 1,190.00
16.20	ROCK HEAD, 6" BOLT-ON	\$ 230.00
16.21	ROCK HEAD, 9" BOLT-ON	\$ 290.00
16.22	ROCK DRILL HEAD, 12" STANDARD	\$ 350.00
16.23	ROCK HEAD, 15" BOLT-ON	\$ 410.00
16.24	ROCK DRILL HEAD, 18" STANDARD	\$ 460.00
16.25	ROCK DRILL HEAD, 24" STANDARD	\$ 610.00
16.26	ADAPTER, AUGER - HEX TO ROUND	\$ 140.00
16.27	ADAPTER, AUGER - ROUND TO HEX	\$ 120.00
16.28	EXTENSION, TELESCOPING 3'	\$ 290.00
16.29	EXTENSION, TELESCOPING 6'	\$ 490.00
16.30	EXTENSION, AUGER 12"	\$ 130.00
16.31	EXTENSION, AUGER 24"	\$ 170.00

Spec #	Description	Price
17.0	Wheel saw: Use this section to offer wheel saw options.	
17.1	WHEEL SAW, SW45, 8"	\$ 22,290.00
17.2	WHEEL SAW, SW60, 6"	\$ 25,020.00
17.3	WHEEL SAW, SW345B, 3"	\$ 20,540.00
17.4	WHEEL SAW, SW360B, 3"	\$ 23,070.00
17.5	WHEEL SAW, SW360B, 6"	\$ 24,670.00
17.6	WHEEL SAW, SW360B, 8"	\$ 26,670.00
17.7	WHEEL SAW, SW380B 10"	\$ 32,850.00
17.8	WHEEL SAW, SW460B, 3"	\$ 29,280.00
17.9	WHEEL SAW, SW460B, 6"	\$ 29,860.00
17.10	WHEEL SAW, SW460B, 8"	\$ 31,110.00
18.0	Vibratory roller: Use this section to offer vibratory roller options.	
18.1	VIBRATORY COMPACTOR, CV16B	\$ 10,060.00
18.2	VIBRATORY COMPACTOR, CV18B	\$ 10,780.00
19.0	Other: Use this section to offer any other option not already covered.	
19.1	KIT KL - WKTL CVRSN TO 3-LINES	\$ 136.00
19.2	KIT KN - WKTL CVRSN TO 3-LINES	\$ 136.00
19.3	KIT KP - WKTL CVRSN TO 3-LINES	\$ 136.00
19.4	KIT, W/T CONV, PLANER & SAW	\$ 1,389.00
19.5	KIT KX - WKTL CVRSN TO 3-LINES	\$ 1,705.00
19.6	KIT KY - WKTL CVRSN TO 3-LINES	\$ 1,688.00
19.7	KIT KZ - WKTL CVRSN TO 3-LINES	\$ 1,894.00
19.8	KIT KS - WKTL CVRSN TO 5-LINES	\$ 316.00
19.9	KIT KA - WKTL CVRSN TO XHP	\$ 136.00
19.10	KIT KB - WKTL CVRSN TO XHP	\$ 200.00
19.11	KIT KC - WKTL CVRSN TO XHP	\$ 200.00
19.12	KIT KD - WKTL CVRSN TO XHP	\$ 200.00
19.13	KIT KE - WKTL CVRSN TO XHP	\$ 253.00
19.14	KIT KF - WKTL CVRSN TO XHP	\$ 139.00
19.15	KIT KG - WKTL CVRSN TO XHP	\$ 253.00
19.16	KIT KH - WKTL CVRSN TO XHP	\$ 253.00
19.17	KIT KJ - WKTL CVRSN TO XHP	\$ 253.00
19.18	KIT KK - WKTL CVRSN TO XHP	\$ 253.00
19.19	KIT KM - WKTL CVRSN TO XHP	\$ 136.00
19.20	KIT KR - WKTL CVRSN TO XHP	\$ 136.00
19.21	TANK, WATER, B-SERIES MACHINES	\$ 1,470.00
19.22	TANK, WATER	\$ 1,470.00
19.23	ARM, MATERIAL HANDLING	\$ 1,400.00
19.24	S305 HYDRAULIC SCRAP SHEAR	\$ 28,140.00
19.25	SERVICE MANUAL	\$ 690.00
19.26	PARTS MANUAL	\$ 70.00
19.27	OPERATIONS MANUAL	\$ 70.00
20.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions) Price List Date and Number	NA
21.0	INSTALLATION: Hourly Labor Rate For Attachment Installations, Etc. (See Special Terms and Conditions)	Price \$ 119.00
22.0	OEM EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 10.01, 10.2, etc.	
22.1	2 Year - 1,000 Hour Premier Warranty	\$ 950.00
22.2	2 Year - 2,000 Hour Premier Warranty	\$ 1,420.00
22.3	2 Year - 3,000 Hour Premier Warranty	\$ 1,950.00
22.4	3 Year - 1,000 Hour Premier Warranty	\$ 1,350.00
22.5	3 Year - 2,000 Hour Premier Warranty	\$ 2,390.00
22.6	3 Year - 3,000 Hour Premier Warranty	\$ 2,810.00
22.7	2 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 610.00
22.8	2 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 920.00
22.9	2 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,260.00
22.10	3 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 870.00
22.11	3 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,540.00
22.12	3 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,810.00
22.13	2 Year - 1,000 Hour Powertain Warranty	\$ 380.00
22.14	2 Year - 2,000 Hour Powertain Warranty	\$ 560.00
22.15	2 Year - 3,000 Hour Powertain Warranty	\$ 760.00
22.16	2 Year - 4,000 Hour Powertain Warranty	\$ 850.00
22.17	2 Year - 5,000 Hour Powertain Warranty	\$ 940.00
22.18	3 Year - 1,000 Hour Powertain Warranty	\$ 530.00
22.19	3 Year - 2,000 Hour Powertain Warranty	\$ 940.00
22.20	3 Year - 3,000 Hour Powertain Warranty	\$ 1,110.00
22.21	3 Year - 4,000 Hour Powertain Warranty	\$ 1,220.00
22.22	3 Year - 5,000 Hour Powertain Warranty	\$ 1,340.00
22.23	4 Year - 1,000 Hour Powertain Warranty	\$ 590.00
22.24	4 Year - 2,000 Hour Powertain Warranty	\$ 980.00
22.25	4 Year - 3,000 Hour Powertain Warranty	\$ 1,210.00
22.26	4 Year - 4,000 Hour Powertain Warranty	\$ 1,750.00
22.27	4 Year - 5,000 Hour Powertain Warranty	\$ 1,930.00
22.28	5 Year - 1,000 Hour Powertain Warranty	\$ 650.00
22.29	5 Year - 2,000 Hour Powertain Warranty	\$ 1,000.00

Spec #	Description	Price
22.30	5 Year - 3,000 Hour Powertain Warranty	\$ 1,340.00
22.31	5 Year - 4,000 Hour Powertain Warranty	\$ 1,930.00
22.32	5 Year - 5,000 Hour Powertain Warranty	\$ 2,780.00
22.33	*does not include travel charges	
22.34	*see attached warranty statement	

23.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Summer Rental Rate - April 1 through Sept 30.

Summer Hourly Rental Rate: \$ 24.00

Summer Weekly Rental Rate: \$ 615.00

Summer Monthly Rental Rate: \$ 1,860.00

Percent (%) of Rental Fee applied to purchase price: 85%

Winter Rental Rate - October 1 through March 31

Winter Hourly Rental Rate: \$ 24.00

Winter Weekly Rental Rate: \$ 615.00

Winter Monthly Rental Rate: \$ 1,860.00

Percent (%) of Rental Fee applied to purchase price: 85%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

24.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.
 DEDUCT cost per Used Hour from the original Contract Price

\$ 15.00

25.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT: City/St/Zip Nearest Ziegler Location

PRICE PER LOADED MILE \$2.50

MINIMUM DELIVERY CHARGE (if any) \$250.00

DEDUCT FOR CUSTOMER PICK UP OF EQUIPMENT: \$0.00

Price quote for: **SKID STEERS**

Vendor Name: **Ziegler Inc.**
 Contact Person: **Brad Sewell**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Fax #: **952-887-5820**
 Email Address: **brad.sewell@zieglercat.com**

Spec #	Information Requested	Answer
1.0	MAKE AND MODEL	Caterpillar 272D XHP
	Engine Type and SAE net HP	Caterpillar C3.8 / 106 HP
	Tier 4 Compliant? (Y/N)	Yes
	Length w/o attachments	123.5 in.
	Height with operator cab	84.5 in.
	Ground clearance	10.1 in.
	Maximum height to bucket hinge pin	128.6 in.
	Breakout force	7,348 lbs. - tilt
	Reach at maximum height	30 in.
	Dump angle at maximum height	52 degrees
	Dump height with standard bucket	97.2 in.
	Front clearance circle with standard bucket	90.8 in.
	Rear clearance circle	73.7 in.
	Tipping load - SAE rated	7,400 lbs.
	Rated operating capacity - SAE	3,700 lbs.
	Standard bucket capacity - SAE heaped rating	.62 cu yd.
	Operating weight - SAE rated	9,137 lbs.
	Travel speed	1 speed 7.2 mph 2 speed 10.3 mph
	Fuel tank capacity	32.2 gallons
	Cold weather starting assist	Glow Plugs - Engine Coolant Heater
	Battery CCA	1000 CCA
	Alternator size - amps	100 Amp
	Transmission type	Hydrostatic
	Tire / Track size / width	Not Included
	Final drive chains and drive method	#100 pre-stressed chain Direct sprocket to chain drive
	Final drive chain adjustment / maintenance	500 Hours
	Gauges / instrumentation	Gauges: fuel level, hour meter Instrumentation: Engine coolant temperature, engine oil pressure, hydraulic oil temperature
	Pump type - GPM and PSI	Piston/40 GPM/4061 PSI
	Control valves	Hydraulic 3 section
	Hydraulic oil cooler	Included - air to oil
	Drive controls	Electro/Hydraulic - hand controls
	Lift and tilt controls	Electro/Hydraulic - hand controls
	Engine speed control	Both foot and hand control
	Work lights - front	Included 2 each
	Work lights - rear	Included 2 each
	Warranty	1 year, Unlimited hour parts/labor
	BASE UNIT PRICE:	\$ 51,340.00

SKID STEERS - OEM OPTIONS AND ATTACHMENTS

Spec #	Description	Price
1.0	BASE UNIT PRICE:	\$ 51,340.00
2.0	Skid Steer Options: Use this section to offer additional skid steer options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments.	
2.1	PRESSURIZED CAB, HEATER/DEFROSTER, AIR CONDITIONING & DOOR	Included
2.2	SURCHARGE FOR TIER 4 FINAL ENGINE	\$ 3,900.00
2.3	AIR SUSPENSION SEAT-CLOTH	Included
2.4	ELECTRIC WORK TOOL CONTROL	Included
2.5	TWO SPEED CONTROL	Included
2.6	ELECTRIC QUICK COUPLER	\$ 640.00
2.7	BEACON LIGHT	\$ 140.00
2.8	LIFTING EYE 4 POINT	\$ 120.00
2.9	FOPS, LEVEL 2	
2.10	COUNTERWEIGHT, MACHINE EXTERNAL	Included
2.11	RIDE CONTROL	Included
2.12	ADVANCED DISPLAY WITH BACKUP CAMERA	Included
2.13	HIGH FLOW HYDRAULICS XHP	Included
2.14	RADIO READY	\$ 100.00
2.15	RADIO AM-FM, CD, BLUETOOTH	\$ 330.00
2.16	PATTERN CHANGER	\$ 1,200.00
2.17	CASE DEDICATED CONTROLS	\$ 450.00
2.18	DUAL SELF-LEVELING	Included
2.19	EXTRA HEAVY DUTY 1000 CCA BATTERY	Included
2.20	RETURN TO DIG/ WORKTOOL POSITIONER	Included
2.21	OIL, HYDRAULIC, COLD OPERATION	\$ 430.00
2.22	PAINT, CUSTOM	\$ 1,240.00
2.23	DOOR, CAB, POLYCARBONATE	\$ 70.00
2.24	PROPORTIONAL HYDRAULICS	Included
2.25	PRODUCT LINK, CELLULAR, PL421	\$ 900.00
2.26	FAN, COOLING DEMAND	Included
2.27	TIRES, 14 X 17.5 14PR CAT, XD	\$ 760.00
2.28	TIRES, 14 X 17.5 14PR CAT	\$ 1,450.00
3.0	Bucket Options: Use this section to offer bucket options such as standard, snow or combination buckets, etc..	
3.1	BUCKET-GENERAL PURPOSE, BASE EDGE 60"	\$ 870.00
3.2	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 60"	\$ 1,052.00
3.3	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 60"	\$ 1,250.00
3.4	BUCKET-GENERAL PURPOSE, BASE EDGE 66"	\$ 1,186.00
3.5	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 66"	\$ 1,395.00
3.6	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 66"	\$ 1,564.00
3.7	BUCKET-GENERAL PURPOSE, BASE EDGE 72"	\$ 1,288.00
3.8	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 1,547.00
3.9	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 72"	\$ 1,646.00
3.10	BUCKET-GENERAL PURPOSE, BASE EDGE 78"	\$ 1,402.00
3.11	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 1,640.00
3.12	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 78"	\$ 1,751.00
3.13	BUCKET-GENERAL PURPOSE, BASE EDGE 84"	\$ 1,511.00
3.14	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 1,769.00
3.15	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 84"	\$ 1,891.00
3.16	BUCKET-LIGHT MATERIAL, BASE EDGE 72"	\$ 1,420.00
3.17	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 72"	\$ 1,646.00
3.18	BUCKET-LIGHT MATERIAL, BASE EDGE 78"	\$ 1,508.00
3.19	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 78"	\$ 1,751.00
3.20	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 84"	\$ 1,839.00
3.21	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 96"	\$ 2,002.00
3.22	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE, 60"	\$ 3,535.00
3.23	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 60"	\$ 3,535.00
3.24	BUCKET-MULTI-PURPOSE, W/BO EDGE 66"	\$ 3,661.00
3.25	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 66"	\$ 3,661.00
3.26	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 4,040.00
3.27	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 72"	\$ 4,040.00
3.28	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 4,419.00
3.29	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 78"	\$ 4,419.00
3.30	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 4,671.00
3.31	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 84"	\$ 4,671.00
3.32	BUCKET-UTILITY, BOLT ON CUTTING EDGE 60"	\$ 1,173.00
3.33	BUCKET-UTILITY, BOLT ON CUTTING EDGE 66"	\$ 1,390.00
3.34	BUCKET-UTILITY, BOLT ON CUTTING EDGE 72"	\$ 1,600.00
4.0	Overtire tracks: Use this section to offer overtire tracks.	
5.0	Pallet forks: Use this section to offer fork options, such as pallet forks, bale handler, etc..	
5.1	FORKS, 42" PALLET W/ CARRIAGE	\$ 971.00
5.2	FORKS, 48" PALLET W/ CARRIAGE	\$ 974.00
5.3	FORKS, UTILITY, 66"	\$ 941.00
5.4	FORKS, UTILITY, 72"	\$ 1,081.00
6.0	Adaptor plate: Use this section to offer adaptor plate options.	
6.1	Universal Adapter Plate	\$ 210.00

Spec #	Description	Price
7.0	Snowblower:	
	Use this section to offer snowblower options.	
7.1	SNOW BLOWER, SR117, 67"	\$ 7,352.00
7.2	SNOW BLOWER, SR118, 73"	\$ 8,158.00
7.3	SNOW BLOWER, SR121, 85"	\$ 8,522.00
7.4	SNOW BLOWER, SR318, 73" XPS REQUIRED	\$ 8,807.00
7.5	SNOW BLOWER, SR321, 85" XPS REQUIRED	\$ 9,355.00
8.0	Sweeper:	
	Use this section to offer sweeper options.	
8.1	BROOM, MANUAL ANGLE, BA118	\$ 5,562.00
8.2	BROOM, HYDRAULIC ANGLE, BA18	\$ 6,642.00
8.3	KIT, WATER SPRINKLER	\$ 790.00
8.4	KIT, DEFLECTOR	\$ 424.00
8.5	BROOM, PICKUP, BP115B	\$ 5,154.00
8.6	BROOM, PICKUP, BP118B	\$ 5,545.00
8.7	BRACKET, BROOM B & C SERIES FOR BP BROOMS	\$ 305.00
8.8	BROOM, UTILITY, BU115	\$ 3,770.00
8.9	BROOM, UTILITY, BU118	\$ 4,095.00
8.10	BRUSH, GUTTER, B-SERIES	\$ 2,115.00
8.11	MOUNTING BRACKET, NOZZLE Kit of 4	\$ 200.00
8.12	KIT, WATER SPRINKLER FOR BP BROOMS	\$ 209.00
8.13	KIT, WATER TANK, BROOM FOR BU BROOMS	\$ 758.00
8.14	KIT, WATER SPRINKLER FOR BA18	\$ 790.00
9.0	Backhoe:	
	Use this section to offer backhoe options.	
9.1	BACKHOE, BH150	\$ 13,820.00
9.2	BACKHOE, BH160 W/ AUXILIARY	\$ 14,850.00
9.3	GROUP, BACKHOE MOUNTING	\$ 1,275.00
9.4	BUCKET-DIG, 10"	\$ 653.00
9.5	BUCKET-DIG, 12"	\$ 588.00
9.6	BUCKET-DIG, 16"	\$ 617.00
9.7	BUCKET-DIG, 18"	\$ 619.00
9.8	BUCKET-DIG, 20"	\$ 692.00
9.9	BUCKET-DIG, 24"	\$ 730.00
9.10	BUCKET-DC, 32"	\$ 780.00
9.11	BUCKET-DC, 40"	\$ 809.00
9.12	BUCKET-DC, 47"	\$ 904.00
9.13	PINS, BUCKET	\$ 91.00
9.14	BUCKET, 12", 1.7 CFT, HD	\$ 810.00
9.15	BUCKET, 16", 2.5 CFT, HD	\$ 844.00
9.16	BUCKET, 18", 2.9 CFT, HD	\$ 905.00
9.17	BUCKET, 20", 3.3 CFT, HD	\$ 961.00
9.18	BUCKET, 24", 4.2 CFT, HD	\$ 1,015.00
9.19	BUCKET, 30", 5.6 CFT, HD	\$ 1,171.00
9.20	BUCKET-DC, 40"	\$ 955.00
9.21	BUCKET-DC, 47"	\$ 973.00
9.22	BUCKET-DC, 55"	\$ 1,070.00
9.23	PINS, BUCKET	\$ 113.00
9.24	GUARD, OP PROTECTION MESH	\$ 556.00
9.25	A14B AUGER, DRIVE UNIT	\$ 2,255.00
9.26	A19B AUGER, DRIVE UNIT	\$ 2,822.00
9.27	EXTENSION, AUGER 12"	\$ 140.00
9.28	EXTENSION, AUGER 24"	\$ 187.00
9.29	BUCKET - TILTING, DC, 47"	\$ 3,140.00
9.30	CVP16 COMULTI-PURPOSEACTOR PLATE	\$ 5,142.00
9.31	BLADE, BACKFILL	\$ 658.00
9.32	BRACKET, MOUNTING	\$ 752.00
9.33	BRACKET, SWIVEL	\$ 1,182.00
9.34	LINES, CONNECTOR	\$ 568.00
9.35	COUPLER, PG, MANUAL, DUAL LOCK	\$ 1,222.00
10.0	Planer:	
	Use this section to offer planer options.	
10.1	COLD PLANER, PC104B	\$ 10,620.00
10.2	COLD PLANER PC205B	\$ 13,380.00
10.3	COLD PLANER, PC305B REQUIRES XPS HIGH FLOW	\$ 15,750.00
10.4	COLD PLANER, PC306B REQUIRES XPS HIGH FLOW	\$ 18,650.00
10.5	COLD PLANER, PC310B REQUIRES XPS HIGH FLOW	\$ 24,440.00
10.6	COLD PLANER, PC408B REQUIRES XHP HYDRAULICS	\$ 20,650.00
10.7	COLD PLANER, PC412B REQUIRES XHP HYDRAULICS	\$ 26,520.00
10.8	KIT, WATER SPRINKLER	\$ 260.00
11.0	Snow Plow:	
	Use this section to offer snow plow options.	
11.1	ANGLE BLADE, 72"	\$ 2,570.00
11.2	ANGLE BLADE, 84"	\$ 2,740.00
11.3	KIT, SNOW AND IMULTI-PURPOSEACT, 72"	\$ 500.00
11.4	KIT, SNOW AND IMULTI-PURPOSEACT, 84"	\$ 500.00
11.5	SNOW PUSH, SSL, STD DTY 8'	\$ 6,600.00
11.6	SNOW PUSH, SSL, STD DTY 10'	\$ 7,260.00
11.7	SNOW PUSH, SSL, STD DTY 12'	\$ 7,720.00
11.8	SNOW PUSH, SSL, STD DTY 15'	\$ 8,150.00
12.0	Hydraulic breaker:	
	Use this section to offer hydraulic breaker options.	
12.1	H55E HAMMER WITH SSL MOUNTS	\$ 11,120.00

Spec #	Description	Price
12.2	H65E HAMMER WITH SSL MOUNTS	\$ 12,880.00
13.0	Grapple:	
	Use this section to offer grapple options.	
13.1	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 5,474.00
13.2	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 6,532.00
13.3	FORKS, UTILITY GRAPPLE, 66"	\$ 2,296.00
13.4	FORKS, UTILITY GRAPPLE, 72"	\$ 2,435.00
13.5	BUCKET, INDUSTRIAL GRAPPLE, 60" BOLT ON CUTTING EDGE	\$ 3,730.00
13.6	BUCKET, INDUSTRIAL GRAPPLE, 66" BOLT ON CUTTING EDGE	\$ 3,920.00
13.7	BUCKET, INDUSTRIAL GRAPPLE, 72" BOLT ON CUTTING EDGE	\$ 4,390.00
13.8	BUCKET, INDUSTRIAL GRAPPLE, 78" BOLT ON CUTTING EDGE	\$ 4,820.00
13.9	RAKE, INDUSTRIAL GRAPPLE, 72"	\$ 3,330.00
13.10	RAKE, INDUSTRIAL GRAPPLE, 84"	\$ 3,730.00
13.11	BUCKET, UTILITY GRAPPLE, 66"	\$ 2,550.00
13.12	BUCKET, UTILITY GRAPPLE 72"	\$ 2,760.00
13.13	UTILITY GRAPPLE	\$ 1,530.00
14.0	Landscape:	
	Use this section to offer landscape options.	
14.1	BRUSHCUTTER, BR160, 60"	\$ 4,980.00
14.2	BRUSHCUTTER, BR166, 66"	\$ 5,220.00
14.3	BRUSHCUTTER, BR172, 72"	\$ 5,450.00
14.4	BRUSHCUTTER, BR272, 72" HF	\$ 5,680.00
14.5	BRUSHCUTTER, BR378, 78" HF,XPS	\$ 6,840.00
14.6	LANDSCAPE RAKE, LR15B	\$ 6,490.00
14.7	LANDSCAPE RAKE, LR18B	\$ 7,070.00
14.8	LANDSCAPE TILLER, LT13B	\$ 4,970.00
14.9	LANDSCAPE TILLER, LT18B	\$ 5,990.00
14.10	MULCHER, HM315B, CARBIDE TEETH REQUIRES XPS	\$ 27,770.00
14.11	MULCHER, HM415B, CARBIDE TEETH REQUIRES XHP	\$ 29,030.00
14.12	POWER BOX RAKE-HYDRAULIC,PR172	\$ 8,550.00
14.13	POWER BOX RAKE-HYDRAULIC,PR184	\$ 9,040.00
14.14	POWER BOX RAKE-HYDRAULIC,PR190	\$ 9,750.00
14.15	POWER BOX RAKE-MANUAL, PR172	\$ 8,200.00
14.16	POWER BOX RAKE-MANUAL, PR184	\$ 8,490.00
14.17	STUMP GRINDER, SG16B	\$ 7,060.00
14.18	STUMP GRINDER, SG18B	\$ 7,830.00
14.19	TRENCHER, T6B, MANUAL,NO CHAIN	\$ 3,880.00
14.20	TRENCHER,T6B, MAN. 6" STANDARD	\$ 4,320.00
14.21	TRENCHER,T6B, MAN. 8" STD	\$ 4,430.00
14.22	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,540.00
14.23	TRENCHER, T6B,MAN 6" ROCKFROST	\$ 4,760.00
14.24	TRENCHER,T6B, MAN 6"TERMINATOR	\$ 4,980.00
14.25	TRENCHER, T6B, HYD, NO CHAIN	\$ 4,420.00
14.26	TRENCHER, T6B,HYD. 6" STANDARD	\$ 4,860.00
14.27	TRENCHER, T6B, HYD. 8" STD	\$ 4,970.00
14.28	TRENCHER, T6B, HYD 6" COMBO	\$ 5,080.00
14.29	TRENCHER, T6B,HYD 6" ROCKFROST	\$ 5,310.00
14.30	TRENCHER,T6B, HYD 6"TERMINATOR	\$ 5,530.00
14.31	TRENCHER, T9B, MANUAL,NO CHAIN	\$ 4,170.00
14.32	TRENCHER, T9B,MAN. 6" STANDARD	\$ 4,450.00
14.33	TRENCHER, T9B, MAN. 6" COMBO	\$ 5,940.00
14.34	TRENCHER, T9B,MAN 6" ROCKFROST	\$ 6,440.00
14.35	TRENCHER, T9B, HYD, NO CHAIN	\$ 4,730.00
14.36	TRENCHER, T9B,HYD. 6" STANDARD	\$ 4,940.00
14.37	TRENCHER, T9B, HYD. 8" STD.	\$ 5,580.00
14.38	TRENCHER, T9B, HYD. 6" COMBO	\$ 6,500.00
14.39	TRENCHER, T9B,HYD 6" ROCKFROST	\$ 6,840.00
14.40	TRENCHER, T15B, HF, NO CHAIN	\$ 6,980.00
14.41	TRENCHER, T15B, HF 6" STANDARD	\$ 7,670.00
14.42	TRENCHER, T15B, HF 8" STD.	\$ 8,840.00
14.43	TRENCHER, T15B, HF COMBO	\$ 10,430.00
14.44	CRUMBER ARM 36"	\$ 240.00
14.45	CRUMBER ARM 48"	\$ 270.00
14.46	CRUMBER ARM 60"	\$ 240.00
14.47	SHOE, CRUMBER ARM 6" - 8"	\$ 90.00
14.48	SHOE, CRUMBER ARM 10" - 12"	\$ 90.00
15.0	Grader:	
	Use this section to offer grader options.	
15.1	BLADE, DOZER, 6-WAY, 79"	\$ 5,380.00
15.2	BLADE, DOZER, 6-WAY, 92"	\$ 5,920.00
16.0	Auger:	
	Use this section to offer auger options.	
16.1	AUGER, A14B	\$ 2,020.00
16.2	AUGER, A19B	\$ 2,390.00
16.3	AUGER, A26B, HF	\$ 3,820.00
16.4	BIT, AUGER 6"	\$ 260.00
16.5	BIT, AUGER 9"	\$ 410.00
16.6	BIT, AUGER 12"	\$ 500.00
16.7	BIT, AUGER 15" STANDARD	\$ 580.00
16.8	BIT, AUGER 18"	\$ 670.00
16.9	BIT, AUGER 24"	\$ 840.00
16.10	BIT, AUGER 30"	\$ 930.00
16.11	BIT, AUGER 36"	\$ 1,300.00
16.12	BIT, AUGER 6" INDUSTRIAL	\$ 410.00

Spec #	Description	Price
16.13	BIT, AUGER 9" INDUSTRIAL	\$ 480.00
16.14	BIT, AUGER 12" INDUSTRIAL	\$ 550.00
16.15	BIT, AUGER 16" INDUSTRIAL	\$ 810.00
16.16	BIT, AUGER 18" INDUSTRIAL	\$ 830.00
16.17	BIT, AUGER 24" INDUSTRIAL	\$ 1,100.00
16.18	TREE BIT, AUGER 24"	\$ 760.00
16.19	TREE BIT, AUGER 36"	\$ 1,190.00
16.20	ROCK HEAD, 6" BOLT-ON	\$ 230.00
16.21	ROCK HEAD, 9" BOLT-ON	\$ 290.00
16.22	ROCK DRILL HEAD, 12" STANDARD	\$ 350.00
16.23	ROCK HEAD, 15" BOLT-ON	\$ 410.00
16.24	ROCK DRILL HEAD, 18" STANDARD	\$ 460.00
16.25	ROCK DRILL HEAD, 24" STANDARD	\$ 610.00
16.26	ADAPTER, AUGER - HEX TO ROUND	\$ 140.00
16.27	ADAPTER, AUGER - ROUND TO HEX	\$ 120.00
16.28	EXTENSION, TELESCOPING 3'	\$ 290.00
16.29	EXTENSION, TELESCOPING 6'	\$ 490.00
16.30	EXTENSION, AUGER 12"	\$ 130.00
16.31	EXTENSION, AUGER 24"	\$ 170.00

Spec #	Description	Price
17.0	Wheel saw: Use this section to offer wheel saw options.	
17.1	WHEEL SAW, SW45, 8"	\$ 22,290.00
17.2	WHEEL SAW, SW60, 6"	\$ 25,020.00
17.3	WHEEL SAW, SW345B, 3"	\$ 20,540.00
17.4	WHEEL SAW, SW360B, 3"	\$ 23,070.00
17.5	WHEEL SAW, SW360B, 6"	\$ 24,670.00
17.6	WHEEL SAW, SW360B, 8"	\$ 26,670.00
17.7	WHEEL SAW, SW380B 10"	\$ 32,850.00
17.8	WHEEL SAW, SW460B, 3"	\$ 29,280.00
17.9	WHEEL SAW, SW460B, 6"	\$ 29,860.00
17.10	WHEEL SAW, SW460B, 8"	\$ 31,110.00
18.0	Vibratory roller: Use this section to offer vibratory roller options.	
18.1	VIBRATORY COMPACTOR, CV16B	\$ 10,060.00
18.2	VIBRATORY COMPACTOR, CV18B	\$ 10,780.00
19.0	Other: Use this section to offer any other option not already covered.	
19.1	KIT KL - WKTL CVRSN TO 3-LINES	\$ 136.00
19.2	KIT KN - WKTL CVRSN TO 3-LINES	\$ 136.00
19.3	KIT KP - WKTL CVRSN TO 3-LINES	\$ 136.00
19.4	KIT, W/T CONV, PLANER & SAW	\$ 1,389.00
19.5	KIT KX - WKTL CVRSN TO 3-LINES	\$ 1,705.00
19.6	KIT KY - WKTL CVRSN TO 3-LINES	\$ 1,688.00
19.7	KIT KZ - WKTL CVRSN TO 3-LINES	\$ 1,894.00
19.8	KIT KS - WKTL CVRSN TO 5-LINES	\$ 316.00
19.9	KIT KA - WKTL CVRSN TO XHP	\$ 136.00
19.10	KIT KB - WKTL CVRSN TO XHP	\$ 200.00
19.11	KIT KC - WKTL CVRSN TO XHP	\$ 200.00
19.12	KIT KD - WKTL CVRSN TO XHP	\$ 200.00
19.13	KIT KE - WKTL CVRSN TO XHP	\$ 253.00
19.14	KIT KF - WKTL CVRSN TO XHP	\$ 139.00
19.15	KIT KG - WKTL CVRSN TO XHP	\$ 253.00
19.16	KIT KH - WKTL CVRSN TO XHP	\$ 253.00
19.17	KIT KJ - WKTL CVRSN TO XHP	\$ 253.00
19.18	KIT KK - WKTL CVRSN TO XHP	\$ 253.00
19.19	KIT KM - WKTL CVRSN TO XHP	\$ 136.00
19.20	KIT KR - WKTL CVRSN TO XHP	\$ 136.00
19.21	TANK, WATER, B-SERIES MACHINES	\$ 1,470.00
19.22	TANK, WATER	\$ 1,470.00
19.23	ARM, MATERIAL HANDLING	\$ 1,400.00
19.24	S305 HYDRAULIC SCRAP SHEAR	\$ 28,140.00
19.25	SERVICE MANUAL	\$ 690.00
19.26	PARTS MANUAL	\$ 70.00
19.27	OPERATIONS MANUAL	\$ 70.00
20.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions) Price List Date and Number	NA
21.0	INSTALLATION: Hourly Labor Rate For Attachment Installations, Etc. (See Special Terms and Conditions)	Pric \$ 119.00
22.0	OEM EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 10.01, 10.2, etc.	
22.1	2 Year - 1,000 Hour Premier Warranty	\$ 950.00
22.2	2 Year - 2,000 Hour Premier Warranty	\$ 1,420.00
22.3	2 Year - 3,000 Hour Premier Warranty	\$ 1,950.00
22.4	3 Year - 1,000 Hour Premier Warranty	\$ 1,350.00
22.5	3 Year - 2,000 Hour Premier Warranty	\$ 2,390.00
22.6	3 Year - 3,000 Hour Premier Warranty	\$ 2,810.00
22.7	2 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 610.00
22.8	2 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 920.00
22.9	2 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,260.00
22.10	3 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 870.00
22.11	3 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,540.00
22.12	3 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,810.00
22.13	2 Year - 1,000 Hour Powertain Warranty	\$ 380.00
22.14	2 Year - 2,000 Hour Powertain Warranty	\$ 560.00
22.15	2 Year - 3,000 Hour Powertain Warranty	\$ 760.00
22.16	2 Year - 4,000 Hour Powertain Warranty	\$ 850.00
22.17	2 Year - 5,000 Hour Powertain Warranty	\$ 940.00
22.18	3 Year - 1,000 Hour Powertain Warranty	\$ 530.00
22.19	3 Year - 2,000 Hour Powertain Warranty	\$ 940.00
22.20	3 Year - 3,000 Hour Powertain Warranty	\$ 1,110.00
22.21	3 Year - 4,000 Hour Powertain Warranty	\$ 1,220.00
22.22	3 Year - 5,000 Hour Powertain Warranty	\$ 1,340.00
22.23	4 Year - 1,000 Hour Powertain Warranty	\$ 590.00
22.24	4 Year - 2,000 Hour Powertain Warranty	\$ 980.00
22.25	4 Year - 3,000 Hour Powertain Warranty	\$ 1,210.00
22.26	4 Year - 4,000 Hour Powertain Warranty	\$ 1,750.00
22.27	4 Year - 5,000 Hour Powertain Warranty	\$ 1,930.00
22.28	5 Year - 1,000 Hour Powertain Warranty	\$ 650.00
22.29	5 Year - 2,000 Hour Powertain Warranty	\$ 1,000.00

Spec #	Description	Price
22.30	5 Year - 3,000 Hour Powertain Warranty	\$ 1,340.00
22.31	5 Year - 4,000 Hour Powertain Warranty	\$ 1,930.00
22.32	5 Year - 5,000 Hour Powertain Warranty	\$ 2,780.00
22.33	*does not include travel charges	
22.34	*see attached warranty statement	

23.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Summer Rental Rate - April 1 through Sept 30.

Summer Hourly Rental Rate: \$ 25.00

Summer Weekly Rental Rate: \$ 685.00

Summer Monthly Rental Rate: \$ 2,050.00

Percent (%) of Rental Fee applied to purchase price: 85%

Winter Rental Rate - October 1 through March 31

Winter Hourly Rental Rate: \$ 25.00

Winter Weekly Rental Rate: \$ 685.00

Winter Monthly Rental Rate: \$ 2,050.00

Percent (%) of Rental Fee applied to purchase price: 85%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

24.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.
 DEDUCT cost per Used Hour from the original Contract Price

\$ 16.00

25.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT: City/St/Zip Nearest Ziegler Location

PRICE PER LOADED MILE \$2.50

MINIMUM DELIVERY CHARGE (if any) \$250.00

DEDUCT FOR CUSTOMER PICK UP OF EQUIPMENT: \$0.00

Price quote for: **SKID STEERS**

Vendor Name: **Ziegler Inc.**
 Contact Person: **Brad Sewell**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Fax #: **952-887-5820**
 Email Address: **brad.sewell@zieglercat.com**

Spec #	Information Requested	Answer
1.0	MAKE AND MODEL	Caterpillar 277D
	Engine Type and SAE net HP	Cat C3.3B DIT 72.9 HP
	Tier 4 Compliant? (Y/N)	Yes
	Length w/o attachments	117.9 in
	Height with operator cab	83.2 in
	Ground clearance	8.9 in
	Maximum height to bucket hinge pin	125 in
	Breakout force	7,285 lbs
	Reach at maximum height	23.5 in
	Dump angle at maximum height	39 degrees
	Dump height with standard bucket	97.9 in
	Front clearance circle with standard bucket	92 in
	Rear clearance circle	67.4 in
	Tipping load - SAE rated	6,580 lbs.
	Rated operating capacity - SAE	3,290 lbs
	Standard bucket capacity - SAE heaped rating	.62 cu. Yd.
	Operating weight - SAE rated	9,293 lbs.
	Travel speed	1 speed 6 mph/ 2 speed 9.4 mph
	Fuel tank capacity	24.8 gallons
	Cold weather starting assist	Glow Plugs - Engine Coolant Heater
	Battery CCA	880
	Alternator size - amps	80
	Transmission type	Hydrostatic
	Tire / Track size / width	18 in Rubber Track
	Final drive chains and drive method	Drive sprocket to track drive
	Final drive chain adjustment / maintenance	Not required
	Gauges / instrumentation	Gauges: fuel level, hour meter Instrumentation: Engine coolant temperature, engine oil pressure, hydraulic oil temperature
	Pump type - GPM and PSI	Piston/23 GPM/3335 PSI
	Control valves	Hydraulic 3 section
	Hydraulic oil cooler	Included - air to oil
	Drive controls	Electro/Hydraulic - hand controls
	Lift and tilt controls	Electro/Hydraulic - hand controls
	Engine speed control	Both foot and hand control
	Work lights - front	Included 2 each
	Work lights - rear	Included 2 each
	Warranty	1 year Unlimited hour parts/labor
	BASE UNIT PRICE:	\$ 52,440.00

SKID STEERS - OEM OPTIONS AND ATTACHMENTS

Spec #	Description	Price
1.0	BASE UNIT PRICE:	\$ 52,440.00
2.0	Skid Steer Options: Use this section to offer additional skid steer options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments.	
2.1	PRESSURIZED CAB, HEATER/DEFROSTER & DOOR	\$ 1,560.00
2.2	PRESSURIZED CAB, HEATER/DEFROSTER, AIR CONDITIONING & DOOR	\$ 2,890.00
2.3	AIR SUSPENSION SEAT-CLOTH	\$ 290.00
2.4	AIR SUSPENSION SEAT-VINYL	\$ 270.00
2.5	ELECTRIC WORK TOOL CONTROL	Included
2.6	ELECTRIC QUICK COUPLER	\$ 640.00
2.7	BEACON LIGHT	\$ 140.00
2.8	LIFTING EYE 4 POINT	\$ 120.00
2.9	FOPS, LEVEL 2	\$ 2,530.00
2.10	COUNTERWEIGHT, MACHINE EXTERNAL	\$ 670.00
2.11	RIDE CONTROL	\$ 680.00
2.12	ADVANCED DISPLAY	\$ 630.00
2.13	ADVANCED DISPLAY WITH BACKUP CAMERA	\$ 900.00
2.14	HIGH FLOW HYDRAULICS	\$ 3,000.00
2.15	RADIO READY	\$ 100.00
2.16	RADIO AM-FM, CD, BLUETOOTH	\$ 330.00
2.17	PATTERN CHANGER	\$ 1,200.00
2.18	CASE DEDICATED CONTROLS	\$ 450.00
2.19	DUAL SELF-LEVELING	\$ 580.00
2.20	EXTRA HEAVY DUTY 1000 CCA BATTERY	\$ 50.00
2.21	RETURN TO DIG/WORKTOOL POSITIONER	\$ 190.00
2.22	OIL, HYDRAULIC, COLD OPERATION	\$ 430.00
2.23	PAINT, CUSTOM	\$ 1,240.00
2.24	DOOR, CAB, POLYCARBONATE	\$ 70.00
2.25	PROPORTIONAL HYDRAULICS	Included
2.26	PRODUCT LINK, CELLULAR, PL421	\$ 900.00
2.27	FAN, COOLING DEMAND	Included
2.28	TWO SPEED	Included
3.0	Bucket Options: Use this section to offer bucket options such as standard, snow or combination buckets, etc..	
3.1	BUCKET-GENERAL PURPOSE, BASE EDGE 60"	\$ 870.00
3.2	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 60"	\$ 1,052.00
3.3	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 60"	\$ 1,250.00
3.4	BUCKET-GENERAL PURPOSE, BASE EDGE 66"	\$ 1,186.00
3.5	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 66"	\$ 1,395.00
3.6	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 66"	\$ 1,564.00
3.7	BUCKET-GENERAL PURPOSE, BASE EDGE 72"	\$ 1,288.00
3.8	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 1,547.00
3.9	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 72"	\$ 1,646.00
3.10	BUCKET-GENERAL PURPOSE, BASE EDGE 78"	\$ 1,402.00
3.11	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 1,640.00
3.12	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 78"	\$ 1,751.00
3.13	BUCKET-GENERAL PURPOSE, BASE EDGE 84"	\$ 1,511.00
3.14	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 1,769.00
3.15	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 84"	\$ 1,891.00
3.16	BUCKET-LIGHT MATERIAL, BASE EDGE 72"	\$ 1,420.00
3.17	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 72"	\$ 1,646.00
3.18	BUCKET-LIGHT MATERIAL, BASE EDGE 78"	\$ 1,508.00
3.19	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 78"	\$ 1,751.00
3.20	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 84"	\$ 1,839.00
3.21	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 96"	\$ 2,002.00
3.22	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE, 60"	\$ 3,535.00
3.23	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 60"	\$ 3,535.00
3.24	BUCKET-MULTI-PURPOSE, W/BO EDGE 66"	\$ 3,661.00
3.25	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 66"	\$ 3,661.00
3.26	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 4,040.00
3.27	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 72"	\$ 4,040.00
3.28	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 4,419.00
3.29	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 78"	\$ 4,419.00
3.30	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 4,671.00
3.31	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 84"	\$ 4,671.00
3.32	BUCKET-UTILITY, BOLT ON CUTTING EDGE 60"	\$ 1,173.00
3.33	BUCKET-UTILITY, BOLT ON CUTTING EDGE 66"	\$ 1,390.00
3.34	BUCKET-UTILITY, BOLT ON CUTTING EDGE 72"	\$ 1,600.00
4.0	Overtire tracks: Use this section to offer overtire tracks.	
5.0	Pallet forks: Use this section to offer fork options, such as pallet forks, bale handler, etc..	
5.1	FORKS, 42" PALLET W/ CARRIAGE	\$ 971.00
5.2	FORKS, 48" PALLET W/ CARRIAGE	\$ 974.00
5.3	FORKS, UTILITY, 66"	\$ 941.00
5.4	FORKS, UTILITY, 72"	\$ 1,081.00
6.0	Adaptor plate: Use this section to offer adaptor plate options.	
6.1	Universal Adapter Plate	\$ 210.00

Spec #	Description	Price
7.0	Snowblower:	
	Use this section to offer snowblower options.	
7.1	SNOW BLOWER, SR117, 67"	\$ 7,352.00
7.2	SNOW BLOWER, SR118, 73"	\$ 8,158.00
7.3	SNOW BLOWER, SR121, 85"	\$ 8,522.00
7.4	SNOW BLOWER, SR318, 73" XPS REQUIRED	\$ 8,807.00
7.5	SNOW BLOWER, SR321, 85" XPS REQUIRED	\$ 9,355.00
8.0	Sweeper:	
	Use this section to offer sweeper options.	
8.1	BROOM, MANUAL ANGLE, BA118	\$ 5,562.00
8.2	BROOM, HYDRAULIC ANGLE, BA18	\$ 6,642.00
8.3	KIT, WATER SPRINKLER	\$ 790.00
8.4	KIT, DEFLECTOR	\$ 424.00
8.5	BROOM, PICKUP, BP115B	\$ 5,154.00
8.6	BROOM, PICKUP, BP118B	\$ 5,545.00
8.7	BRACKET, BROOM B & C SERIES FOR BP BROOMS	\$ 305.00
8.8	BROOM, UTILITY, BU115	\$ 3,770.00
8.9	BROOM, UTILITY, BU118	\$ 4,095.00
8.10	BRUSH, GUTTER, B-SERIES	\$ 2,115.00
8.11	MOUNTING BRACKET, NOZZLE Kit of 4	\$ 200.00
8.12	KIT, WATER SPRINKLER FOR BP BROOMS	\$ 209.00
8.13	KIT, WATER TANK, BROOM FOR BU BROOMS	\$ 758.00
8.14	KIT, WATER SPRINKLER FOR BA18	\$ 790.00
9.0	Backhoe:	
	Use this section to offer backhoe options.	
9.1	BACKHOE, BH150	\$ 13,820.00
9.2	BACKHOE, BH160 W/ AUXILIARY	\$ 14,850.00
9.3	GROUP, BACKHOE MOUNTING	\$ 1,275.00
9.4	BUCKET-DIG, 10"	\$ 653.00
9.5	BUCKET-DIG, 12"	\$ 588.00
9.6	BUCKET-DIG, 16"	\$ 617.00
9.7	BUCKET-DIG, 18"	\$ 619.00
9.8	BUCKET-DIG, 20"	\$ 692.00
9.9	BUCKET-DIG, 24"	\$ 730.00
9.10	BUCKET-DC, 32"	\$ 780.00
9.11	BUCKET-DC, 40"	\$ 809.00
9.12	BUCKET-DC, 47"	\$ 904.00
9.13	PINS, BUCKET	\$ 91.00
9.14	BUCKET, 12", 1.7 CFT, HD	\$ 810.00
9.15	BUCKET, 16", 2.5 CFT, HD	\$ 844.00
9.16	BUCKET, 18", 2.9 CFT, HD	\$ 905.00
9.17	BUCKET, 20", 3.3 CFT, HD	\$ 961.00
9.18	BUCKET, 24", 4.2 CFT, HD	\$ 1,015.00
9.19	BUCKET, 30", 5.6 CFT, HD	\$ 1,171.00
9.20	BUCKET-DC, 40"	\$ 955.00
9.21	BUCKET-DC, 47"	\$ 973.00
9.22	BUCKET-DC, 55"	\$ 1,070.00
9.23	PINS, BUCKET	\$ 113.00
9.24	GUARD, OP PROTECTION MESH	\$ 556.00
9.25	A14B AUGER, DRIVE UNIT	\$ 2,255.00
9.26	A19B AUGER, DRIVE UNIT	\$ 2,822.00
9.27	EXTENSION, AUGER 12"	\$ 140.00
9.28	EXTENSION, AUGER 24"	\$ 187.00
9.29	BUCKET - TILTING, DC, 47"	\$ 3,140.00
9.30	CVP16 COMULTI-PURPOSEACTOR PLATE	\$ 5,142.00
9.31	BLADE, BACKFILL	\$ 658.00
9.32	BRACKET, MOUNTING	\$ 752.00
9.33	BRACKET, SWIVEL	\$ 1,182.00
9.34	LINES, CONNECTOR	\$ 568.00
9.35	COUPLER, PG, MANUAL, DUAL LOCK	\$ 1,222.00
10.0	Planer:	
	Use this section to offer planer options.	
10.1	COLD PLANER, PC104B	\$ 10,620.00
10.2	COLD PLANER PC205B	\$ 13,380.00
10.3	COLD PLANER, PC305B REQUIRES XPS HIGH FLOW	\$ 15,750.00
10.4	COLD PLANER, PC306B REQUIRES XPS HIGH FLOW	\$ 18,650.00
10.5	COLD PLANER, PC310B REQUIRES XPS HIGH FLOW	\$ 24,440.00
10.6	COLD PLANER, PC408B REQUIRES XHP HYDRAULICS	\$ 20,650.00
10.7	COLD PLANER, PC412B REQUIRES XHP HYDRAULICS	\$ 26,520.00
10.8	KIT, WATER SPRINKLER	\$ 260.00
11.0	Snow Plow:	
	Use this section to offer snow plow options.	
11.1	ANGLE BLADE, 72"	\$ 2,570.00
11.2	ANGLE BLADE, 84"	\$ 2,740.00
11.3	KIT, SNOW AND IMULTI-PURPOSEACT, 72"	\$ 500.00
11.4	KIT, SNOW AND IMULTI-PURPOSEACT, 84"	\$ 500.00
11.5	SNOW PUSH, SSL, STD DTY 8'	\$ 6,600.00
11.6	SNOW PUSH, SSL, STD DTY 10'	\$ 7,260.00
11.7	SNOW PUSH, SSL, STD DTY 12'	\$ 7,720.00
11.8	SNOW PUSH, SSL, STD DTY 15'	\$ 8,150.00
12.0	Hydraulic breaker:	
	Use this section to offer hydraulic breaker options.	
12.1	H55E HAMMER WITH SSL MOUNTS	\$ 11,120.00

Spec #	Description	Price
12.2	H65E HAMMER WITH SSL MOUNTS	\$ 12,880.00
13.0	Grapple:	
	Use this section to offer grapple options.	
13.1	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 5,474.00
13.2	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 6,532.00
13.3	FORKS, UTILITY GRAPPLE, 66"	\$ 2,296.00
13.4	FORKS, UTILITY GRAPPLE, 72"	\$ 2,435.00
13.5	BUCKET, INDUSTRIAL GRAPPLE, 60" BOLT ON CUTTING EDGE	\$ 3,730.00
13.6	BUCKET, INDUSTRIAL GRAPPLE, 66" BOLT ON CUTTING EDGE	\$ 3,920.00
13.7	BUCKET, INDUSTRIAL GRAPPLE, 72" BOLT ON CUTTING EDGE	\$ 4,390.00
13.8	BUCKET, INDUSTRIAL GRAPPLE, 78" BOLT ON CUTTING EDGE	\$ 4,820.00
13.9	RAKE, INDUSTRIAL GRAPPLE, 72"	\$ 3,330.00
13.10	RAKE, INDUSTRIAL GRAPPLE, 84"	\$ 3,730.00
13.11	BUCKET, UTILITY GRAPPLE, 66"	\$ 2,550.00
13.12	BUCKET, UTILITY GRAPPLE 72"	\$ 2,760.00
13.13	UTILITY GRAPPLE	\$ 1,530.00
14.0	Landscape:	
	Use this section to offer landscape options.	
14.1	BRUSHCUTTER, BR160, 60"	\$ 4,980.00
14.2	BRUSHCUTTER, BR166, 66"	\$ 5,220.00
14.3	BRUSHCUTTER, BR172, 72"	\$ 5,450.00
14.4	BRUSHCUTTER, BR272, 72" HF	\$ 5,680.00
14.5	BRUSHCUTTER, BR378, 78" HF,XPS	\$ 6,840.00
14.6	LANDSCAPE RAKE, LR15B	\$ 6,490.00
14.7	LANDSCAPE RAKE, LR18B	\$ 7,070.00
14.8	LANDSCAPE TILLER, LT13B	\$ 4,970.00
14.9	LANDSCAPE TILLER, LT18B	\$ 5,990.00
14.10	MULCHER, HM315B, CARBIDE TEETH REQUIRES XPS	\$ 27,770.00
14.11	MULCHER, HM415B, CARBIDE TEETH REQUIRES XHP	\$ 29,030.00
14.12	POWER BOX RAKE-HYDRAULIC,PR172	\$ 8,550.00
14.13	POWER BOX RAKE-HYDRAULIC,PR184	\$ 9,040.00
14.14	POWER BOX RAKE-HYDRAULIC,PR190	\$ 9,750.00
14.15	POWER BOX RAKE-MANUAL, PR172	\$ 8,200.00
14.16	POWER BOX RAKE-MANUAL, PR184	\$ 8,490.00
14.17	STUMP GRINDER, SG16B	\$ 7,060.00
14.18	STUMP GRINDER, SG18B	\$ 7,830.00
14.19	TRENCHER, T6B, MANUAL,NO CHAIN	\$ 3,880.00
14.20	TRENCHER,T6B, MAN. 6" STANDARD	\$ 4,320.00
14.21	TRENCHER,T6B, MAN. 8" STD	\$ 4,430.00
14.22	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,540.00
14.23	TRENCHER, T6B,MAN 6" ROCKFROST	\$ 4,760.00
14.24	TRENCHER,T6B, MAN 6"TERMINATOR	\$ 4,980.00
14.25	TRENCHER, T6B, HYD, NO CHAIN	\$ 4,420.00
14.26	TRENCHER, T6B,HYD. 6" STANDARD	\$ 4,860.00
14.27	TRENCHER, T6B, HYD. 8" STD	\$ 4,970.00
14.28	TRENCHER, T6B, HYD 6" COMBO	\$ 5,080.00
14.29	TRENCHER, T6B,HYD 6" ROCKFROST	\$ 5,310.00
14.30	TRENCHER,T6B, HYD 6"TERMINATOR	\$ 5,530.00
14.31	TRENCHER, T9B, MANUAL,NO CHAIN	\$ 4,170.00
14.32	TRENCHER, T9B,MAN. 6" STANDARD	\$ 4,450.00
14.33	TRENCHER, T9B, MAN. 6" COMBO	\$ 5,940.00
14.34	TRENCHER, T9B,MAN 6" ROCKFROST	\$ 6,440.00
14.35	TRENCHER, T9B, HYD, NO CHAIN	\$ 4,730.00
14.36	TRENCHER, T9B,HYD. 6" STANDARD	\$ 4,940.00
14.37	TRENCHER, T9B, HYD. 8" STD.	\$ 5,580.00
14.38	TRENCHER, T9B, HYD. 6" COMBO	\$ 6,500.00
14.39	TRENCHER, T9B,HYD 6" ROCKFROST	\$ 6,840.00
14.40	TRENCHER, T15B, HF, NO CHAIN	\$ 6,980.00
14.41	TRENCHER, T15B, HF 6" STANDARD	\$ 7,670.00
14.42	TRENCHER, T15B, HF 8" STD.	\$ 8,840.00
14.43	TRENCHER, T15B, HF COMBO	\$ 10,430.00
14.44	CRUMBER ARM 36"	\$ 240.00
14.45	CRUMBER ARM 48"	\$ 270.00
14.46	CRUMBER ARM 60"	\$ 240.00
14.47	SHOE, CRUMBER ARM 6" - 8"	\$ 90.00
14.48	SHOE, CRUMBER ARM 10" - 12"	\$ 90.00
15.0	Grader:	
	Use this section to offer grader options.	
15.1	BLADE, DOZER, 6-WAY, 79"	\$ 5,380.00
15.2	BLADE, DOZER, 6-WAY, 92"	\$ 5,920.00
16.0	Auger:	
	Use this section to offer auger options.	
16.1	AUGER, A14B	\$ 2,020.00
16.2	AUGER, A19B	\$ 2,390.00
16.3	AUGER, A26B, HF	\$ 3,820.00
16.4	BIT, AUGER 6"	\$ 260.00
16.5	BIT, AUGER 9"	\$ 410.00
16.6	BIT, AUGER 12"	\$ 500.00
16.7	BIT, AUGER 15" STANDARD	\$ 580.00
16.8	BIT, AUGER 18"	\$ 670.00
16.9	BIT, AUGER 24"	\$ 840.00
16.10	BIT, AUGER 30"	\$ 930.00
16.11	BIT, AUGER 36"	\$ 1,300.00
16.12	BIT, AUGER 6" INDUSTRIAL	\$ 410.00

Spec #	Description	Price
16.13	BIT, AUGER 9" INDUSTRIAL	\$ 480.00
16.14	BIT, AUGER 12" INDUSTRIAL	\$ 550.00
16.15	BIT, AUGER 16" INDUSTRIAL	\$ 810.00
16.16	BIT, AUGER 18" INDUSTRIAL	\$ 830.00
16.17	BIT, AUGER 24" INDUSTRIAL	\$ 1,100.00
16.18	TREE BIT, AUGER 24"	\$ 760.00
16.19	TREE BIT, AUGER 36"	\$ 1,190.00
16.20	ROCK HEAD, 6" BOLT-ON	\$ 230.00
16.21	ROCK HEAD, 9" BOLT-ON	\$ 290.00
16.22	ROCK DRILL HEAD, 12" STANDARD	\$ 350.00
16.23	ROCK HEAD, 15" BOLT-ON	\$ 410.00
16.24	ROCK DRILL HEAD, 18" STANDARD	\$ 460.00
16.25	ROCK DRILL HEAD, 24" STANDARD	\$ 610.00
16.26	ADAPTER, AUGER - HEX TO ROUND	\$ 140.00
16.27	ADAPTER, AUGER - ROUND TO HEX	\$ 120.00
16.28	EXTENSION, TELESCOPING 3'	\$ 290.00
16.29	EXTENSION, TELESCOPING 6'	\$ 490.00
16.30	EXTENSION, AUGER 12"	\$ 130.00
16.31	EXTENSION, AUGER 24"	\$ 170.00

Spec #	Description	Price
17.0	Wheel saw: Use this section to offer wheel saw options.	
17.1	WHEEL SAW, SW45, 8"	\$ 22,290.00
17.2	WHEEL SAW, SW60, 6"	\$ 25,020.00
17.3	WHEEL SAW, SW345B, 3"	\$ 20,540.00
17.4	WHEEL SAW, SW360B, 3"	\$ 23,070.00
17.5	WHEEL SAW, SW360B, 6"	\$ 24,670.00
17.6	WHEEL SAW, SW360B, 8"	\$ 26,670.00
17.7	WHEEL SAW, SW380B 10"	\$ 32,850.00
17.8	WHEEL SAW, SW460B, 3"	\$ 29,280.00
17.9	WHEEL SAW, SW460B, 6"	\$ 29,860.00
17.10	WHEEL SAW, SW460B, 8"	\$ 31,110.00
18.0	Vibratory roller: Use this section to offer vibratory roller options.	
18.1	VIBRATORY COMPACTOR, CV16B	\$ 10,060.00
18.2	VIBRATORY COMPACTOR, CV18B	\$ 10,780.00
19.0	Other: Use this section to offer any other option not already covered.	
19.1	KIT KL - WKTL CVRSN TO 3-LINES	\$ 136.00
19.2	KIT KN - WKTL CVRSN TO 3-LINES	\$ 136.00
19.3	KIT KP - WKTL CVRSN TO 3-LINES	\$ 136.00
19.4	KIT, W/T CONV, PLANER & SAW	\$ 1,389.00
19.5	KIT KX - WKTL CVRSN TO 3-LINES	\$ 1,705.00
19.6	KIT KY - WKTL CVRSN TO 3-LINES	\$ 1,688.00
19.7	KIT KZ - WKTL CVRSN TO 3-LINES	\$ 1,894.00
19.8	KIT KS - WKTL CVRSN TO 5-LINES	\$ 316.00
19.9	KIT KA - WKTL CVRSN TO XHP	\$ 136.00
19.10	KIT KB - WKTL CVRSN TO XHP	\$ 200.00
19.11	KIT KC - WKTL CVRSN TO XHP	\$ 200.00
19.12	KIT KD - WKTL CVRSN TO XHP	\$ 200.00
19.13	KIT KE - WKTL CVRSN TO XHP	\$ 253.00
19.14	KIT KF - WKTL CVRSN TO XHP	\$ 139.00
19.15	KIT KG - WKTL CVRSN TO XHP	\$ 253.00
19.16	KIT KH - WKTL CVRSN TO XHP	\$ 253.00
19.17	KIT KJ - WKTL CVRSN TO XHP	\$ 253.00
19.18	KIT KK - WKTL CVRSN TO XHP	\$ 253.00
19.19	KIT KM - WKTL CVRSN TO XHP	\$ 136.00
19.20	KIT KR - WKTL CVRSN TO XHP	\$ 136.00
19.21	TANK, WATER, B-SERIES MACHINES	\$ 1,470.00
19.22	TANK, WATER	\$ 1,470.00
19.23	ARM, MATERIAL HANDLING	\$ 1,400.00
19.24	S305 HYDRAULIC SCRAP SHEAR	\$ 28,140.00
19.25	SERVICE MANUAL	\$ 690.00
19.26	PARTS MANUAL	\$ 70.00
19.27	OPERATIONS MANUAL	\$ 70.00
20.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions) Price List Date and Number	NA
21.0	INSTALLATION: Hourly Labor Rate For Attachment Installations, Etc. (See Special Terms and Conditions)	Price \$ 119.00
22.0	OEM EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 10.01, 10.2, etc.	
22.1	2 Year - 1,000 Hour Premier Warranty	\$ 1,980.00
22.2	2 Year - 2,000 Hour Premier Warranty	\$ 2,950.00
22.3	2 Year - 3,000 Hour Premier Warranty	\$ 4,060.00
22.4	3 Year - 1,000 Hour Premier Warranty	\$ 2,810.00
22.5	3 Year - 2,000 Hour Premier Warranty	\$ 4,940.00
22.6	3 Year - 3,000 Hour Premier Warranty	\$ 5,820.00
22.7	2 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,090.00
22.8	2 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,640.00
22.9	2 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,240.00
22.10	3 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,550.00
22.11	3 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,720.00
22.12	3 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 3,210.00
22.13	2 Year - 1,000 Hour Powertain Warranty	\$ 660.00
22.14	2 Year - 2,000 Hour Powertain Warranty	\$ 980.00
22.15	2 Year - 3,000 Hour Powertain Warranty	\$ 1,340.00
22.16	2 Year - 4,000 Hour Powertain Warranty	\$ 1,480.00
22.17	2 Year - 5,000 Hour Powertain Warranty	\$ 1,640.00
22.18	3 Year - 1,000 Hour Powertain Warranty	\$ 930.00
22.19	3 Year - 2,000 Hour Powertain Warranty	\$ 1,640.00
22.20	3 Year - 3,000 Hour Powertain Warranty	\$ 1,930.00
22.21	3 Year - 4,000 Hour Powertain Warranty	\$ 2,130.00
22.22	3 Year - 5,000 Hour Powertain Warranty	\$ 2,340.00
22.23	4 Year - 1,000 Hour Powertain Warranty	\$ 1,020.00
22.24	4 Year - 2,000 Hour Powertain Warranty	\$ 1,690.00
22.25	4 Year - 3,000 Hour Powertain Warranty	\$ 2,120.00
22.26	4 Year - 4,000 Hour Powertain Warranty	\$ 3,060.00
22.27	4 Year - 5,000 Hour Powertain Warranty	\$ 3,360.00
22.28	5 Year - 1,000 Hour Powertain Warranty	\$ 1,130.00
22.29	5 Year - 2,000 Hour Powertain Warranty	\$ 1,740.00

Spec #	Description	Price
22.30	5 Year - 3,000 Hour Powertain Warranty	\$ 2,330.00
22.31	5 Year - 4,000 Hour Powertain Warranty	\$ 3,360.00
22.32	5 Year - 5,000 Hour Powertain Warranty	\$ 4,840.00
22.33	*does not include travel charges	
22.34	*see attached warranty statement	

23.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Summer Rental Rate - April 1 through Sept 30.

Summer Hourly Rental Rate: \$ 30.00

Summer Weekly Rental Rate: \$ 985.00

Summer Monthly Rental Rate: \$ 2,960.00

Percent (%) of Rental Fee applied to purchase price: 85%

Winter Rental Rate - October 1 through March 31

Winter Hourly Rental Rate: \$ 30.00

Winter Weekly Rental Rate: \$ 985.00

Winter Monthly Rental Rate: \$ 2,960.00

Percent (%) of Rental Fee applied to purchase price: 85%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

24.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.
 DEDUCT cost per Used Hour from the original Contract Price

\$ 20.00

25.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT: City/St/Zip Nearest Ziegler Location

PRICE PER LOADED MILE \$2.50

MINIMUM DELIVERY CHARGE (if any) \$250.00

DEDUCT FOR CUSTOMER PICK UP OF EQUIPMENT: \$0.00

Price quote for: **SKID STEERS**

Vendor Name: **Ziegler Inc.**
 Contact Person: **Brad Sewell**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Fax #: **952-887-5820**
 Email Address: **brad.sewell@zieglercat.com**

Spec #	Information Requested	Answer
1.0	MAKE AND MODEL	Caterpillar 279D
	Engine Type and SAE net HP	Caterpillar C3.3B DIT 72.9 HP
	Tier 4 Compliant? (Y/N)	Yes
	Length w/o attachments	117.9 in
	Height with operator cab	83.2 in
	Ground clearance	8.9 in
	Maximum height to bucket hinge pin	124.9 in
	Breakout force	7,285 lbs.
	Reach at maximum height	22.6 in.
	Dump angle at maximum height	39 degrees
	Dump height with standard bucket	97.8 in.
	Front clearance circle with standard bucket	88.8 in.
	Rear clearance circle	70.7 in.
	Tipping load - SAE rated	5870 lbs.
	Rated operating capacity - SAE	2,935 lbs.
	Standard bucket capacity - SAE heaped rating	.62 cu yd
	Operating weight - SAE rated	9,893 lbs.
	Travel speed	1 speed 5.2 mph/ 2 speed 8.4 mph
	Fuel tank capacity	24.8 gallons
	Cold weather starting assist	Glow Plugs - Engine Coolant Heater
	Battery CCA	880
	Alternator size - amps	80
	Transmission type	Hydrostatic
	Tire / Track size / width	15.7" track width
	Final drive chains and drive method	Drive sprocket to track drive
	Final drive chain adjustment / maintenance	Not required
	Gauges / instrumentation	Gauges: fuel level, hour meter Instrumentation: Engine coolant temperature, engine oil pressure, hydraulic oil temperature
	Pump type - GPM and PSI	Piston/23 GPM/3335 PSI
	Control valves	Hydraulic 3 section
	Hydraulic oil cooler	Included - air to oil
	Drive controls	Electro/Hydraulic - hand controls
	Lift and tilt controls	Electro/Hydraulic - hand controls
	Engine speed control	Both foot and hand control
	Work lights - front	Included 2 each
	Work lights - rear	Included 2 each
	Warranty	1 year Unlimited hour parts/labor
	BASE UNIT PRICE:	\$ 49,760.00

SKID STEERS - OEM OPTIONS AND ATTACHMENTS

Spec #	Description	Price
1.0	BASE UNIT PRICE:	\$ 49,760.00
2.0	Skid Steer Options: Use this section to offer additional skid steer options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments.	
2.1	PRESSURIZED CAB, HEATER/DEFROSTER & DOOR	\$ 1,560.00
2.2	PRESSURIZED CAB, HEATER/DEFROSTER, AIR CONDITIONING & DOOR	\$ 2,890.00
2.3	AIR SUSPENSION SEAT-CLOTH	\$ 290.00
2.4	AIR SUSPENSION SEAT-VINYL	\$ 270.00
2.5	ELECTRIC WORK TOOL CONTROL	Included
2.6	TWO SPEED CONTROL	Included
2.7	ELECTRIC QUICK COUPLER	\$ 640.00
2.8	BEACON LIGHT	\$ 140.00
2.9	LIFTING EYE 4 POINT	\$ 120.00
2.10	FOPS, LEVEL 2	\$ 2,530.00
2.11	COUNTERWEIGHT, MACHINE EXTERNAL	\$ 670.00
2.12	RIDE CONTROL	\$ 680.00
2.13	ADVANCED DISPLAY	\$ 630.00
2.14	ADVANCED DISPLAY WITH BACKUP CAMERA	\$ 900.00
2.15	HIGH FLOW HYDRAULICS	\$ 3,000.00
2.16	RADIO READY	\$ 100.00
2.17	RADIO AM-FM, CD, BLUETOOTH	\$ 330.00
2.18	PATTERN CHANGER	\$ 1,200.00
2.19	CASE DEDICATED CONTROLS	\$ 450.00
2.20	DUAL SELF-LEVELING	\$ 580.00
2.21	EXTRA HEAVY DUTY 1000 CCA BATTERY	\$ 50.00
2.22	RETURN TO DIG/ WORKTOOL POSITIONER	\$ 190.00
2.23	OIL, HYDRAULIC, COLD OPERATION	\$ 430.00
2.24	PAINT, CUSTOM	\$ 1,240.00
2.25	DOOR, CAB, POLYCARBONATE	\$ 70.00
2.26	PROPORTIONAL HYDRAULICS	Included
2.27	PRODUCT LINK, CELLULAR, PL421	\$ 900.00
2.28	FAN, COOLING DEMAND	Included
2.29	RUBBER BELT, 2 SPEED, DUAL FRONT FLANGE/SINGLE REAR FLANGE IDLER	Included
2.30	RUBBER BELT, 2 SPEED, TRIPLE FLANGE IDLERS	\$ 660.00
2.31	TRACK, RUBBER, 15.7 IN (400MM)	Included
2.32	TRACK, RUBBER, 17.7 IN (450MM)	\$ 430.00
3.0	Bucket Options: Use this section to offer bucket options such as standard, snow or combination buckets, etc..	
3.1	BUCKET-GENERAL PURPOSE, BASE EDGE 60"	\$ 870.00
3.2	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 60"	\$ 1,052.00
3.3	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 60"	\$ 1,250.00
3.4	BUCKET-GENERAL PURPOSE, BASE EDGE 66"	\$ 1,186.00
3.5	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 66"	\$ 1,395.00
3.6	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 66"	\$ 1,564.00
3.7	BUCKET-GENERAL PURPOSE, BASE EDGE 72"	\$ 1,288.00
3.8	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 1,547.00
3.9	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 72"	\$ 1,646.00
3.10	BUCKET-GENERAL PURPOSE, BASE EDGE 78"	\$ 1,402.00
3.11	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 1,640.00
3.12	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 78"	\$ 1,751.00
3.13	BUCKET-GENERAL PURPOSE, BASE EDGE 84"	\$ 1,511.00
3.14	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 1,769.00
3.15	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 84"	\$ 1,891.00
3.16	BUCKET-LIGHT MATERIAL, BASE EDGE 72"	\$ 1,420.00
3.17	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 72"	\$ 1,646.00
3.18	BUCKET-LIGHT MATERIAL, BASE EDGE 78"	\$ 1,508.00
3.19	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 78"	\$ 1,751.00
3.20	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 84"	\$ 1,839.00
3.21	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 96"	\$ 2,002.00
3.22	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE, 60"	\$ 3,535.00
3.23	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 60"	\$ 3,535.00
3.24	BUCKET-MULTI-PURPOSE, W/BO EDGE 66"	\$ 3,661.00
3.25	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 66"	\$ 3,661.00
3.26	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 4,040.00
3.27	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 72"	\$ 4,040.00
3.28	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 4,419.00
3.29	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 78"	\$ 4,419.00
3.30	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 4,671.00
3.31	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 84"	\$ 4,671.00
3.32	BUCKET-UTILITY, BOLT ON CUTTING EDGE 60"	\$ 1,173.00
3.33	BUCKET-UTILITY, BOLT ON CUTTING EDGE 66"	\$ 1,390.00
3.34	BUCKET-UTILITY, BOLT ON CUTTING EDGE 72"	\$ 1,600.00
4.0	Overtire tracks: Use this section to offer overtire tracks.	
5.0	Pallet forks: Use this section to offer fork options, such as pallet forks, bale handler, etc..	
5.1	FORKS, 42" PALLET W/ CARRIAGE	\$ 971.00
5.2	FORKS, 48" PALLET W/ CARRIAGE	\$ 974.00
5.3	FORKS, UTILITY, 66"	\$ 941.00
5.4	FORKS, UTILITY, 72"	\$ 1,081.00

Spec #	Description	Price
6.0	Adaptor plate:	
	Use this section to offer adaptor plate options.	
6.1	Universal Adapter Plate	\$ 210.00
7.0	Snowblower:	
	Use this section to offer snowblower options.	
7.1	SNOW BLOWER, SR117, 67"	\$ 7,352.00
7.2	SNOW BLOWER, SR118, 73"	\$ 8,158.00
7.3	SNOW BLOWER, SR121, 85"	\$ 8,522.00
7.4	SNOW BLOWER, SR318, 73" XPS REQUIRED	\$ 8,807.00
7.5	SNOW BLOWER, SR321, 85" XPS REQUIRED	\$ 9,355.00
8.0	Sweeper:	
	Use this section to offer sweeper options.	
8.1	BROOM, MANUAL ANGLE, BA118	\$ 5,562.00
8.2	BROOM, HYDRAULIC ANGLE, BA18	\$ 6,642.00
8.3	KIT, WATER SPRINKLER	\$ 790.00
8.4	KIT, DEFLECTOR	\$ 424.00
8.5	BROOM, PICKUP, BP115B	\$ 5,154.00
8.6	BROOM, PICKUP, BP118B	\$ 5,545.00
8.7	BRACKET, BROOM B & C SERIES FOR BP BROOMS	\$ 305.00
8.8	BROOM, UTILITY, BU115	\$ 3,770.00
8.9	BROOM, UTILITY, BU118	\$ 4,095.00
8.10	BRUSH, GUTTER, B-SERIES	\$ 2,115.00
8.11	MOUNTING BRACKET, NOZZLE Kit of 4	\$ 200.00
8.12	KIT, WATER SPRINKLER FOR BP BROOMS	\$ 209.00
8.13	KIT, WATER TANK, BROOM FOR BU BROOMS	\$ 758.00
8.14	KIT, WATER SPRINKLER FOR BA18	\$ 790.00
9.0	Backhoe:	
	Use this section to offer backhoe options.	
9.1	BACKHOE, BH150	\$ 13,820.00
9.2	BACKHOE, BH160 W/ AUXILIARY	\$ 14,850.00
9.3	GROUP, BACKHOE MOUNTING	\$ 1,275.00
9.4	BUCKET-DIG, 10"	\$ 653.00
9.5	BUCKET-DIG, 12"	\$ 588.00
9.6	BUCKET-DIG, 16"	\$ 617.00
9.7	BUCKET-DIG, 18"	\$ 619.00
9.8	BUCKET-DIG, 20"	\$ 692.00
9.9	BUCKET-DIG, 24"	\$ 730.00
9.10	BUCKET-DC, 32"	\$ 780.00
9.11	BUCKET-DC, 40"	\$ 809.00
9.12	BUCKET-DC, 47"	\$ 904.00
9.13	PINS, BUCKET	\$ 91.00
9.14	BUCKET, 12", 1.7 CFT, HD	\$ 810.00
9.15	BUCKET, 16", 2.5 CFT, HD	\$ 844.00
9.16	BUCKET, 18", 2.9 CFT, HD	\$ 905.00
9.17	BUCKET, 20", 3.3 CFT, HD	\$ 961.00
9.18	BUCKET, 24", 4.2 CFT, HD	\$ 1,015.00
9.19	BUCKET, 30", 5.6 CFT, HD	\$ 1,171.00
9.20	BUCKET-DC, 40"	\$ 955.00
9.21	BUCKET-DC, 47"	\$ 973.00
9.22	BUCKET-DC, 55"	\$ 1,070.00
9.23	PINS, BUCKET	\$ 113.00
9.24	GUARD, OP PROTECTION MESH	\$ 556.00
9.25	A14B AUGER, DRIVE UNIT	\$ 2,255.00
9.26	A19B AUGER, DRIVE UNIT	\$ 2,822.00
9.27	EXTENSION, AUGER 12"	\$ 140.00
9.28	EXTENSION, AUGER 24"	\$ 187.00
9.29	BUCKET - TILTING, DC, 47"	\$ 3,140.00
9.30	CVP16 COMULTI-PURPOSEACTOR PLATE	\$ 5,142.00
9.31	BLADE, BACKFILL	\$ 658.00
9.32	BRACKET, MOUNTING	\$ 752.00
9.33	BRACKET, SWIVEL	\$ 1,182.00
9.34	LINES, CONNECTOR	\$ 568.00
9.35	COUPLER, PG, MANUAL, DUAL LOCK	\$ 1,222.00
10.0	Planer:	
	Use this section to offer planer options.	
10.1	COLD PLANER, PC104B	\$ 10,620.00
10.2	COLD PLANER PC205B	\$ 13,380.00
10.3	COLD PLANER, PC305B REQUIRES XPS HIGH FLOW	\$ 15,750.00
10.4	COLD PLANER, PC306B REQUIRES XPS HIGH FLOW	\$ 18,650.00
10.5	COLD PLANER, PC310B REQUIRES XPS HIGH FLOW	\$ 24,440.00
10.6	COLD PLANER, PC408B REQUIRES XHP HYDRAULICS	\$ 20,650.00
10.7	COLD PLANER, PC412B REQUIRES XHP HYDRAULICS	\$ 26,520.00
10.8	KIT, WATER SPRINKLER	\$ 260.00
11.0	Snow Plow:	
	Use this section to offer snow plow options.	
11.1	ANGLE BLADE, 72"	\$ 2,570.00
11.2	ANGLE BLADE, 84"	\$ 2,740.00
11.3	KIT, SNOW AND IMULTI-PURPOSEACT, 72"	\$ 500.00
11.4	KIT, SNOW AND IMULTI-PURPOSEACT, 84"	\$ 500.00
11.5	SNOW PUSH, SSL, STD DTY 8'	\$ 6,600.00
11.6	SNOW PUSH, SSL, STD DTY 10'	\$ 7,260.00
11.7	SNOW PUSH, SSL, STD DTY 12'	\$ 7,720.00
11.8	SNOW PUSH, SSL, STD DTY 15'	\$ 8,150.00

Spec #	Description	Price
12.0	Hydraulic breaker: Use this section to offer hydraulic breaker options.	
12.1	H55E HAMMER WITH SSL MOUNTS	\$ 11,120.00
12.2	H65E HAMMER WITH SSL MOUNTS	\$ 12,880.00
13.0	Grapple: Use this section to offer grapple options.	
13.1	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 5,474.00
13.2	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 6,532.00
13.3	FORKS, UTILITY GRAPPLE, 66"	\$ 2,296.00
13.4	FORKS, UTILITY GRAPPLE, 72"	\$ 2,435.00
13.5	BUCKET, INDUSTRIAL GRAPPLE, 60" BOLT ON CUTTING EDGE	\$ 3,730.00
13.6	BUCKET, INDUSTRIAL GRAPPLE, 66" BOLT ON CUTTING EDGE	\$ 3,920.00
13.7	BUCKET, INDUSTRIAL GRAPPLE, 72" BOLT ON CUTTING EDGE	\$ 4,390.00
13.8	BUCKET, INDUSTRIAL GRAPPLE, 78" BOLT ON CUTTING EDGE	\$ 4,820.00
13.9	RAKE, INDUSTRIAL GRAPPLE, 72"	\$ 3,330.00
13.10	RAKE, INDUSTRIAL GRAPPLE, 84"	\$ 3,730.00
13.11	BUCKET, UTILITY GRAPPLE, 66"	\$ 2,550.00
13.12	BUCKET, UTILITY GRAPPLE 72"	\$ 2,760.00
13.13	UTILITY GRAPPLE	\$ 1,530.00
14.0	Landscape: Use this section to offer landscape options.	
14.1	BRUSHCUTTER, BR160, 60"	\$ 4,980.00
14.2	BRUSHCUTTER, BR166, 66"	\$ 5,220.00
14.3	BRUSHCUTTER, BR172, 72"	\$ 5,450.00
14.4	BRUSHCUTTER, BR272, 72" HF	\$ 5,680.00
14.5	BRUSHCUTTER, BR378, 78" HF,XPS	\$ 6,840.00
14.6	LANDSCAPE RAKE, LR15B	\$ 6,490.00
14.7	LANDSCAPE RAKE, LR18B	\$ 7,070.00
14.8	LANDSCAPE TILLER, LT13B	\$ 4,970.00
14.9	LANDSCAPE TILLER, LT18B	\$ 5,990.00
14.10	MULCHER, HM315B, CARBIDE TEETH REQUIRES XPS	\$ 27,770.00
14.11	MULCHER, HM415B, CARBIDE TEETH REQUIRES XHP	\$ 29,030.00
14.12	POWER BOX RAKE-HYDRAULIC,PR172	\$ 8,550.00
14.13	POWER BOX RAKE-HYDRAULIC,PR184	\$ 9,040.00
14.14	POWER BOX RAKE-HYDRAULIC,PR190	\$ 9,750.00
14.15	POWER BOX RAKE-MANUAL, PR172	\$ 8,200.00
14.16	POWER BOX RAKE-MANUAL, PR184	\$ 8,490.00
14.17	STUMP GRINDER, SG16B	\$ 7,060.00
14.18	STUMP GRINDER, SG18B	\$ 7,830.00
14.19	TRENCHER, T6B, MANUAL, NO CHAIN	\$ 3,880.00
14.20	TRENCHER, T6B, MAN. 6" STANDARD	\$ 4,320.00
14.21	TRENCHER, T6B, MAN. 8" STD	\$ 4,430.00
14.22	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,540.00
14.23	TRENCHER, T6B, MAN 6" ROCKFROST	\$ 4,760.00
14.24	TRENCHER, T6B, MAN 6" TERMINATOR	\$ 4,980.00
14.25	TRENCHER, T6B, HYD, NO CHAIN	\$ 4,420.00
14.26	TRENCHER, T6B, HYD. 6" STANDARD	\$ 4,860.00
14.27	TRENCHER, T6B, HYD. 8" STD	\$ 4,970.00
14.28	TRENCHER, T6B, HYD 6" COMBO	\$ 5,080.00
14.29	TRENCHER, T6B, HYD 6" ROCKFROST	\$ 5,310.00
14.30	TRENCHER, T6B, HYD 6" TERMINATOR	\$ 5,530.00
14.31	TRENCHER, T9B, MANUAL, NO CHAIN	\$ 4,170.00
14.32	TRENCHER, T9B, MAN. 6" STANDARD	\$ 4,450.00
14.33	TRENCHER, T9B, MAN. 6" COMBO	\$ 5,940.00
14.34	TRENCHER, T9B, MAN 6" ROCKFROST	\$ 6,440.00
14.35	TRENCHER, T9B, HYD, NO CHAIN	\$ 4,730.00
14.36	TRENCHER, T9B, HYD. 6" STANDARD	\$ 4,940.00
14.37	TRENCHER, T9B, HYD. 8" STD.	\$ 5,580.00
14.38	TRENCHER, T9B, HYD. 6" COMBO	\$ 6,500.00
14.39	TRENCHER, T9B, HYD 6" ROCKFROST	\$ 6,840.00
14.40	TRENCHER, T15B, HF, NO CHAIN	\$ 6,980.00
14.41	TRENCHER, T15B, HF 6" STANDARD	\$ 7,670.00
14.42	TRENCHER, T15B, HF 8" STD.	\$ 8,840.00
14.43	TRENCHER, T15B, HF COMBO	\$ 10,430.00
14.44	CRUMBER ARM 36"	\$ 240.00
14.45	CRUMBER ARM 48"	\$ 270.00
14.46	CRUMBER ARM 60"	\$ 240.00
14.47	SHOE, CRUMBER ARM 6" - 8"	\$ 90.00
14.48	SHOE, CRUMBER ARM 10" - 12"	\$ 90.00
15.0	Grader: Use this section to offer grader options.	
15.1	BLADE, DOZER, 6-WAY, 79"	\$ 5,380.00
15.2	BLADE, DOZER, 6-WAY, 92"	\$ 5,920.00
16.0	Auger: Use this section to offer auger options.	
16.1	AUGER, A14B	\$ 2,020.00
16.2	AUGER, A19B	\$ 2,390.00
16.3	AUGER, A26B, HF	\$ 3,820.00
16.4	BIT, AUGER 6"	\$ 260.00
16.5	BIT, AUGER 9"	\$ 410.00
16.6	BIT, AUGER 12"	\$ 500.00
16.7	BIT, AUGER 15" STANDARD	\$ 580.00
16.8	BIT, AUGER 18"	\$ 670.00

Spec #	Description	Price
16.9	BIT, AUGER 24"	\$ 840.00
16.10	BIT, AUGER 30"	\$ 930.00
16.11	BIT, AUGER 36"	\$ 1,300.00
16.12	BIT, AUGER 6" INDUSTRIAL	\$ 410.00
16.13	BIT, AUGER 9" INDUSTRIAL	\$ 480.00
16.14	BIT, AUGER 12" INDUSTRIAL	\$ 550.00
16.15	BIT, AUGER 16" INDUSTRIAL	\$ 810.00
16.16	BIT, AUGER 18" INDUSTRIAL	\$ 830.00
16.17	BIT, AUGER 24" INDUSTRIAL	\$ 1,100.00
16.18	TREE BIT, AUGER 24"	\$ 760.00
16.19	TREE BIT, AUGER 36"	\$ 1,190.00
16.20	ROCK HEAD, 6" BOLT-ON	\$ 230.00
16.21	ROCK HEAD, 9" BOLT-ON	\$ 290.00
16.22	ROCK DRILL HEAD, 12" STANDARD	\$ 350.00
16.23	ROCK HEAD, 15" BOLT-ON	\$ 410.00
16.24	ROCK DRILL HEAD, 18" STANDARD	\$ 460.00
16.25	ROCK DRILL HEAD, 24" STANDARD	\$ 610.00
16.26	ADAPTER, AUGER - HEX TO ROUND	\$ 140.00
16.27	ADAPTER, AUGER - ROUND TO HEX	\$ 120.00
16.28	EXTENSION, TELESCOPING 3'	\$ 290.00
16.29	EXTENSION, TELESCOPING 6'	\$ 490.00
16.30	EXTENSION, AUGER 12"	\$ 130.00
16.31	EXTENSION, AUGER 24"	\$ 170.00

Spec #	Description	Price
17.0	Wheel saw: Use this section to offer wheel saw options.	
17.1	WHEEL SAW, SW45, 8"	\$ 22,290.00
17.2	WHEEL SAW, SW60, 6"	\$ 25,020.00
17.3	WHEEL SAW, SW345B, 3"	\$ 20,540.00
17.4	WHEEL SAW, SW360B, 3"	\$ 23,070.00
17.5	WHEEL SAW, SW360B, 6"	\$ 24,670.00
17.6	WHEEL SAW, SW360B, 8"	\$ 26,670.00
17.7	WHEEL SAW, SW380B 10"	\$ 32,850.00
17.8	WHEEL SAW, SW460B, 3"	\$ 29,280.00
17.9	WHEEL SAW, SW460B, 6"	\$ 29,860.00
17.10	WHEEL SAW, SW460B, 8"	\$ 31,110.00
18.0	Vibratory roller: Use this section to offer vibratory roller options.	
18.1	VIBRATORY COMPACTOR, CV16B	\$ 10,060.00
18.2	VIBRATORY COMPACTOR, CV18B	\$ 10,780.00
19.0	Other: Use this section to offer any other option not already covered.	
19.1	KIT KL - WKTL CVRSN TO 3-LINES	\$ 136.00
19.2	KIT KN - WKTL CVRSN TO 3-LINES	\$ 136.00
19.3	KIT KP - WKTL CVRSN TO 3-LINES	\$ 136.00
19.4	KIT, W/T CONV, PLANER & SAW	\$ 1,389.00
19.5	KIT KX - WKTL CVRSN TO 3-LINES	\$ 1,705.00
19.6	KIT KY - WKTL CVRSN TO 3-LINES	\$ 1,688.00
19.7	KIT KZ - WKTL CVRSN TO 3-LINES	\$ 1,894.00
19.8	KIT KS - WKTL CVRSN TO 5-LINES	\$ 316.00
19.9	KIT KA - WKTL CVRSN TO XHP	\$ 136.00
19.10	KIT KB - WKTL CVRSN TO XHP	\$ 200.00
19.11	KIT KC - WKTL CVRSN TO XHP	\$ 200.00
19.12	KIT KD - WKTL CVRSN TO XHP	\$ 200.00
19.13	KIT KE - WKTL CVRSN TO XHP	\$ 253.00
19.14	KIT KF - WKTL CVRSN TO XHP	\$ 139.00
19.15	KIT KG - WKTL CVRSN TO XHP	\$ 253.00
19.16	KIT KH - WKTL CVRSN TO XHP	\$ 253.00
19.17	KIT KJ - WKTL CVRSN TO XHP	\$ 253.00
19.18	KIT KK - WKTL CVRSN TO XHP	\$ 253.00
19.19	KIT KM - WKTL CVRSN TO XHP	\$ 136.00
19.20	KIT KR - WKTL CVRSN TO XHP	\$ 136.00
19.21	TANK, WATER, B-SERIES MACHINES	\$ 1,470.00
19.22	TANK, WATER	\$ 1,470.00
19.23	ARM, MATERIAL HANDLING	\$ 1,400.00
19.24	S305 HYDRAULIC SCRAP SHEAR	\$ 28,140.00
19.25	SERVICE MANUAL	\$ 690.00
19.26	PARTS MANUAL	\$ 70.00
19.27	OPERATIONS MANUAL	\$ 70.00
20.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions) Price List Date and Number	NA
21.0	INSTALLATION: Hourly Labor Rate For Attachment Installations, Etc. (See Special Terms and Conditions)	Price \$ 119.00
22.0	OEM EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 10.01, 10.2, etc.	
22.1	2 Year - 1,000 Hour Premier Warranty	\$ 1,790.00
22.2	2 Year - 2,000 Hour Premier Warranty	\$ 2,670.00
22.3	2 Year - 3,000 Hour Premier Warranty	\$ 3,660.00
22.4	3 Year - 1,000 Hour Premier Warranty	\$ 2,540.00
22.5	3 Year - 2,000 Hour Premier Warranty	\$ 4,460.00
22.6	3 Year - 3,000 Hour Premier Warranty	\$ 5,260.00
22.7	2 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 980.00
22.8	2 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,470.00
22.9	2 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,010.00
22.10	3 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,400.00
22.11	3 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,450.00
22.12	3 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,890.00
22.13	2 Year - 1,000 Hour Powertain Warranty	\$ 590.00
22.14	2 Year - 2,000 Hour Powertain Warranty	\$ 880.00
22.15	2 Year - 3,000 Hour Powertain Warranty	\$ 1,210.00
22.16	2 Year - 4,000 Hour Powertain Warranty	\$ 1,340.00
22.17	2 Year - 5,000 Hour Powertain Warranty	\$ 1,470.00
22.18	3 Year - 1,000 Hour Powertain Warranty	\$ 840.00
22.19	3 Year - 2,000 Hour Powertain Warranty	\$ 1,470.00
22.20	3 Year - 3,000 Hour Powertain Warranty	\$ 1,740.00
22.21	3 Year - 4,000 Hour Powertain Warranty	\$ 1,920.00
22.22	3 Year - 5,000 Hour Powertain Warranty	\$ 2,120.00
22.23	4 Year - 1,000 Hour Powertain Warranty	\$ 930.00
22.24	4 Year - 2,000 Hour Powertain Warranty	\$ 1,530.00
22.25	4 Year - 3,000 Hour Powertain Warranty	\$ 1,920.00
22.26	4 Year - 4,000 Hour Powertain Warranty	\$ 2,750.00
22.27	4 Year - 5,000 Hour Powertain Warranty	\$ 3,040.00
22.28	5 Year - 1,000 Hour Powertain Warranty	\$ 1,010.00
22.29	5 Year - 2,000 Hour Powertain Warranty	\$ 1,560.00

Spec #	Description	Price
22.30	5 Year - 3,000 Hour Powertain Warranty	\$ 2,110.00
22.31	5 Year - 4,000 Hour Powertain Warranty	\$ 3,040.00
22.32	5 Year - 5,000 Hour Powertain Warranty	\$ 4,360.00
22.33	*does not include travel charges	
22.34	*see attached warranty statement	

23.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Summer Rental Rate - April 1 through Sept 30.

Summer Hourly Rental Rate:

\$ 30.00

Summer Weekly Rental Rate:

\$ 985.00

Summer Monthly Rental Rate:

\$ 2,960.00

Percent (%) of Rental Fee applied to purchase price:

85%

Winter Rental Rate - October 1 through March 31

Winter Hourly Rental Rate:

\$ 30.00

Winter Weekly Rental Rate:

\$ 985.00

Winter Monthly Rental Rate:

\$ 2,960.00

Percent (%) of Rental Fee applied to purchase price:

85%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

24.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.
 DEDUCT cost per Used Hour from the original Contract Price

\$ 20.00

25.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT: City/St/Zip Nearest Ziegler Location

PRICE PER LOADED MILE \$2.50

MINIMUM DELIVERY CHARGE (if any) \$250.00

DEDUCT FOR CUSTOMER PICK UP OF EQUIPMENT: \$0.00

Price quote for: **SKID STEERS**

Vendor Name: **Ziegler Inc.**
 Contact Person: **Brad Sewell**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Fax #: **952-887-5820**
 Email Address: **brad.sewell@zieglercat.com**

Spec #	Information Requested	Answer
1.0	MAKE AND MODEL	Caterpillar 287D
	Engine Type and SAE net HP	Cat C3.3B DIT 72.9 HP
	Tier 4 Compliant? (Y/N)	Yes
	Length w/o attachments	117.9 in
	Height with operator cab	83.2 in
	Ground clearance	8.9 in
	Maximum height to bucket hinge pin	125.1 in
	Breakout force	7,291 lbs
	Reach at maximum height	30.8 in
	Dump angle at maximum height	51 degrees
	Dump height with standard bucket	94 in
	Front clearance circle with standard bucket	92 in
	Rear clearance circle	67.4 in
	Tipping load - SAE rated	8,000 lbs.
	Rated operating capacity - SAE	4,000 lbs
	Standard bucket capacity - SAE heaped rating	.62 cu. Yd.
	Operating weight - SAE rated	9,929 lbs.
	Travel speed	1 speed 6 mph/ 2 speed 9.4 mph
	Fuel tank capacity	24.8 gallons
	Cold weather starting assist	Glow Plugs - Engine Coolant Heater
	Battery CCA	880
	Alternator size - amps	80
	Transmission type	Hydrostatic
	Tire / Track size / width	18 in Rubber Track
	Final drive chains and drive method	Drive sprocket to track drive
	Final drive chain adjustment / maintenance	Not required
	Gauges / instrumentation	Gauges: fuel level, hour meter Instrumentation: Engine coolant temperature, engine oil pressure, hydraulic oil temperature
	Pump type - GPM and PSI	Piston/23 GPM/3335 PSI
	Control valves	Hydraulic 3 section
	Hydraulic oil cooler	Included - air to oil
	Drive controls	Electro/Hydraulic - hand controls
	Lift and tilt controls	Electro/Hydraulic - hand controls
	Engine speed control	Both foot and hand control
	Work lights - front	Included 2 each
	Work lights - rear	Included 2 each
	Warranty	1 year Unlimited hour parts/labor
	BASE UNIT PRICE:	\$ 54,820.00

SKID STEERS - OEM OPTIONS AND ATTACHMENTS

Spec #	Description	Price
1.0	BASE UNIT PRICE:	\$ 54,820.00
2.0	<div style="border: 1px solid black; padding: 2px;"> Skid Steer Options: Use this section to offer additional skid steer options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments. </div>	
2.1	PRESSURIZED CAB, HEATER/DEFROSTER & DOOR	\$ 1,560.00
2.2	PRESSURIZED CAB, HEATER/DEFROSTER, AIR CONDITIONING & DOOR	\$ 2,890.00
2.3	AIR SUSPENSION SEAT-CLOTH	\$ 290.00
2.4	AIR SUSPENSION SEAT-VINYL	\$ 270.00
2.5	ELECTRIC WORK TOOL CONTROL	Included
2.6	ELECTRIC QUICK COUPLER	\$ 640.00
2.7	BEACON LIGHT	\$ 140.00
2.8	LIFTING EYE 4 POINT	\$ 120.00
2.9	FOPS, LEVEL 2	\$ 2,530.00
2.10	COUNTERWEIGHT, MACHINE EXTERNAL	\$ 670.00
2.11	RIDE CONTROL	\$ 680.00
2.12	ADVANCED DISPLAY	\$ 630.00
2.13	ADVANCED DISPLAY WITH BACKUP CAMERA	\$ 900.00
2.14	HIGH FLOW HYDRAULICS	\$ 3,000.00
2.15	RADIO READY	\$ 100.00
2.16	RADIO AM-FM, CD, BLUETOOTH	\$ 330.00
2.17	PATTERN CHANGER	\$ 1,200.00
2.18	CASE DEDICATED CONTROLS	\$ 450.00
2.19	DUAL SELF-LEVELING	\$ 580.00
2.20	EXTRA HEAVY DUTY 1000 CCA BATTERY	\$ 50.00
2.21	RETURN TO DIG/WORKTOOL POSITIONER	\$ 190.00
2.22	OIL, HYDRAULIC, COLD OPERATION	\$ 430.00
2.23	PAINT, CUSTOM	\$ 1,240.00
2.24	DOOR, CAB, POLYCARBONATE	\$ 70.00
2.25	PROPORTIONAL HYDRAULICS	Included
2.26	PRODUCT LINK, CELLULAR, PL421	\$ 900.00
2.27	FAN, COOLING DEMAND	Included
2.28	TWO SPEED	Included
3.0	<div style="border: 1px solid black; padding: 2px;"> Bucket Options: Use this section to offer bucket options such as standard, snow or combination buckets, etc.. </div>	
3.1	BUCKET-GENERAL PURPOSE, BASE EDGE 60"	\$ 870.00
3.2	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 60"	\$ 1,052.00
3.3	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 60"	\$ 1,250.00
3.4	BUCKET-GENERAL PURPOSE, BASE EDGE 66"	\$ 1,186.00
3.5	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 66"	\$ 1,395.00
3.6	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 66"	\$ 1,564.00
3.7	BUCKET-GENERAL PURPOSE, BASE EDGE 72"	\$ 1,288.00
3.8	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 1,547.00
3.9	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 72"	\$ 1,646.00
3.10	BUCKET-GENERAL PURPOSE, BASE EDGE 78"	\$ 1,402.00
3.11	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 1,640.00
3.12	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 78"	\$ 1,751.00
3.13	BUCKET-GENERAL PURPOSE, BASE EDGE 84"	\$ 1,511.00
3.14	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 1,769.00
3.15	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 84"	\$ 1,891.00
3.16	BUCKET-LIGHT MATERIAL, BASE EDGE 72"	\$ 1,420.00
3.17	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 72"	\$ 1,646.00
3.18	BUCKET-LIGHT MATERIAL, BASE EDGE 78"	\$ 1,508.00
3.19	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 78"	\$ 1,751.00
3.20	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 84"	\$ 1,839.00
3.21	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 96"	\$ 2,002.00
3.22	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE, 60"	\$ 3,535.00
3.23	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 60"	\$ 3,535.00
3.24	BUCKET-MULTI-PURPOSE, W/BO EDGE 66"	\$ 3,661.00
3.25	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 66"	\$ 3,661.00
3.26	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 4,040.00
3.27	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 72"	\$ 4,040.00
3.28	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 4,419.00
3.29	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 78"	\$ 4,419.00
3.30	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 4,671.00
3.31	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 84"	\$ 4,671.00
3.32	BUCKET-UTILITY, BOLT ON CUTTING EDGE 60"	\$ 1,173.00
3.33	BUCKET-UTILITY, BOLT ON CUTTING EDGE 66"	\$ 1,390.00
3.34	BUCKET-UTILITY, BOLT ON CUTTING EDGE 72"	\$ 1,600.00
4.0	<div style="border: 1px solid black; padding: 2px;"> Overtire tracks: Use this section to offer overtire tracks. </div>	
5.0	<div style="border: 1px solid black; padding: 2px;"> Pallet forks: Use this section to offer fork options, such as pallet forks, bale handler, etc.. </div>	
5.1	FORKS, 42" PALLET W/ CARRIAGE	\$ 971.00
5.2	FORKS, 48" PALLET W/ CARRIAGE	\$ 974.00
5.3	FORKS, UTILITY, 66"	\$ 941.00
5.4	FORKS, UTILITY, 72"	\$ 1,081.00
6.0	<div style="border: 1px solid black; padding: 2px;"> Adaptor plate: Use this section to offer adaptor plate options. </div>	
6.1	Universal Adapter Plate	\$ 210.00

Spec #	Description	Price
7.0	Snowblower:	
	Use this section to offer snowblower options.	
7.1	SNOW BLOWER, SR117, 67"	\$ 7,352.00
7.2	SNOW BLOWER, SR118, 73"	\$ 8,158.00
7.3	SNOW BLOWER, SR121, 85"	\$ 8,522.00
7.4	SNOW BLOWER, SR318, 73" XPS REQUIRED	\$ 8,807.00
7.5	SNOW BLOWER, SR321, 85" XPS REQUIRED	\$ 9,355.00
8.0	Sweeper:	
	Use this section to offer sweeper options.	
8.1	BROOM, MANUAL ANGLE, BA118	\$ 5,562.00
8.2	BROOM, HYDRAULIC ANGLE, BA18	\$ 6,642.00
8.3	KIT, WATER SPRINKLER	\$ 790.00
8.4	KIT, DEFLECTOR	\$ 424.00
8.5	BROOM, PICKUP, BP115B	\$ 5,154.00
8.6	BROOM, PICKUP, BP118B	\$ 5,545.00
8.7	BRACKET, BROOM B & C SERIES FOR BP BROOMS	\$ 305.00
8.8	BROOM, UTILITY, BU115	\$ 3,770.00
8.9	BROOM, UTILITY, BU118	\$ 4,095.00
8.10	BRUSH, GUTTER, B-SERIES	\$ 2,115.00
8.11	MOUNTING BRACKET, NOZZLE Kit of 4	\$ 200.00
8.12	KIT, WATER SPRINKLER FOR BP BROOMS	\$ 209.00
8.13	KIT, WATER TANK, BROOM FOR BU BROOMS	\$ 758.00
8.14	KIT, WATER SPRINKLER FOR BA18	\$ 790.00
9.0	Backhoe:	
	Use this section to offer backhoe options.	
9.1	BACKHOE, BH150	\$ 13,820.00
9.2	BACKHOE, BH160 W/ AUXILIARY	\$ 14,850.00
9.3	GROUP, BACKHOE MOUNTING	\$ 1,275.00
9.4	BUCKET-DIG, 10"	\$ 653.00
9.5	BUCKET-DIG, 12"	\$ 588.00
9.6	BUCKET-DIG, 16"	\$ 617.00
9.7	BUCKET-DIG, 18"	\$ 619.00
9.8	BUCKET-DIG, 20"	\$ 692.00
9.9	BUCKET-DIG, 24"	\$ 730.00
9.10	BUCKET-DC, 32"	\$ 780.00
9.11	BUCKET-DC, 40"	\$ 809.00
9.12	BUCKET-DC, 47"	\$ 904.00
9.13	PINS, BUCKET	\$ 91.00
9.14	BUCKET, 12", 1.7 CFT, HD	\$ 810.00
9.15	BUCKET, 16", 2.5 CFT, HD	\$ 844.00
9.16	BUCKET, 18", 2.9 CFT, HD	\$ 905.00
9.17	BUCKET, 20", 3.3 CFT, HD	\$ 961.00
9.18	BUCKET, 24", 4.2 CFT, HD	\$ 1,015.00
9.19	BUCKET, 30", 5.6 CFT, HD	\$ 1,171.00
9.20	BUCKET-DC, 40"	\$ 955.00
9.21	BUCKET-DC, 47"	\$ 973.00
9.22	BUCKET-DC, 55"	\$ 1,070.00
9.23	PINS, BUCKET	\$ 113.00
9.24	GUARD, OP PROTECTION MESH	\$ 556.00
9.25	A14B AUGER, DRIVE UNIT	\$ 2,255.00
9.26	A19B AUGER, DRIVE UNIT	\$ 2,822.00
9.27	EXTENSION, AUGER 12"	\$ 140.00
9.28	EXTENSION, AUGER 24"	\$ 187.00
9.29	BUCKET - TILTING, DC, 47"	\$ 3,140.00
9.30	CVP16 COMULTI-PURPOSEACTOR PLATE	\$ 5,142.00
9.31	BLADE, BACKFILL	\$ 658.00
9.32	BRACKET, MOUNTING	\$ 752.00
9.33	BRACKET, SWIVEL	\$ 1,182.00
9.34	LINES, CONNECTOR	\$ 568.00
9.35	COUPLER, PG, MANUAL, DUAL LOCK	\$ 1,222.00
10.0	Planer:	
	Use this section to offer planer options.	
10.1	COLD PLANER, PC104B	\$ 10,620.00
10.2	COLD PLANER PC205B	\$ 13,380.00
10.3	COLD PLANER, PC305B REQUIRES XPS HIGH FLOW	\$ 15,750.00
10.4	COLD PLANER, PC306B REQUIRES XPS HIGH FLOW	\$ 18,650.00
10.5	COLD PLANER, PC310B REQUIRES XPS HIGH FLOW	\$ 24,440.00
10.6	COLD PLANER, PC408B REQUIRES XHP HYDRAULICS	\$ 20,650.00
10.7	COLD PLANER, PC412B REQUIRES XHP HYDRAULICS	\$ 26,520.00
10.8	KIT, WATER SPRINKLER	\$ 260.00
11.0	Snow Plow:	
	Use this section to offer snow plow options.	
11.1	ANGLE BLADE, 72"	\$ 2,570.00
11.2	ANGLE BLADE, 84"	\$ 2,740.00
11.3	KIT, SNOW AND IMULTI-PURPOSEACT, 72"	\$ 500.00
11.4	KIT, SNOW AND IMULTI-PURPOSEACT, 84"	\$ 500.00
11.5	SNOW PUSH, SSL, STD DTY 8'	\$ 6,600.00
11.6	SNOW PUSH, SSL, STD DTY 10'	\$ 7,260.00
11.7	SNOW PUSH, SSL, STD DTY 12'	\$ 7,720.00
11.8	SNOW PUSH, SSL, STD DTY 15'	\$ 8,150.00
12.0	Hydraulic breaker:	
	Use this section to offer hydraulic breaker options.	
12.1	H55E HAMMER WITH SSL MOUNTS	\$ 11,120.00

Spec #	Description	Price
12.2	H65E HAMMER WITH SSL MOUNTS	\$ 12,880.00
13.0	Grapple:	
	Use this section to offer grapple options.	
13.1	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 5,474.00
13.2	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 6,532.00
13.3	FORKS, UTILITY GRAPPLE, 66"	\$ 2,296.00
13.4	FORKS, UTILITY GRAPPLE, 72"	\$ 2,435.00
13.5	BUCKET, INDUSTRIAL GRAPPLE, 60" BOLT ON CUTTING EDGE	\$ 3,730.00
13.6	BUCKET, INDUSTRIAL GRAPPLE, 66" BOLT ON CUTTING EDGE	\$ 3,920.00
13.7	BUCKET, INDUSTRIAL GRAPPLE, 72" BOLT ON CUTTING EDGE	\$ 4,390.00
13.8	BUCKET, INDUSTRIAL GRAPPLE, 78" BOLT ON CUTTING EDGE	\$ 4,820.00
13.9	RAKE, INDUSTRIAL GRAPPLE, 72"	\$ 3,330.00
13.10	RAKE, INDUSTRIAL GRAPPLE, 84"	\$ 3,730.00
13.11	BUCKET, UTILITY GRAPPLE, 66"	\$ 2,550.00
13.12	BUCKET, UTILITY GRAPPLE 72"	\$ 2,760.00
13.13	UTILITY GRAPPLE	\$ 1,530.00
14.0	Landscape:	
	Use this section to offer landscape options.	
14.1	BRUSHCUTTER, BR160, 60"	\$ 4,980.00
14.2	BRUSHCUTTER, BR166, 66"	\$ 5,220.00
14.3	BRUSHCUTTER, BR172, 72"	\$ 5,450.00
14.4	BRUSHCUTTER, BR272, 72" HF	\$ 5,680.00
14.5	BRUSHCUTTER, BR378, 78" HF,XPS	\$ 6,840.00
14.6	LANDSCAPE RAKE, LR15B	\$ 6,490.00
14.7	LANDSCAPE RAKE, LR18B	\$ 7,070.00
14.8	LANDSCAPE TILLER, LT13B	\$ 4,970.00
14.9	LANDSCAPE TILLER, LT18B	\$ 5,990.00
14.10	MULCHER, HM315B, CARBIDE TEETH REQUIRES XPS	\$ 27,770.00
14.11	MULCHER, HM415B, CARBIDE TEETH REQUIRES XHP	\$ 29,030.00
14.12	POWER BOX RAKE-HYDRAULIC,PR172	\$ 8,550.00
14.13	POWER BOX RAKE-HYDRAULIC,PR184	\$ 9,040.00
14.14	POWER BOX RAKE-HYDRAULIC,PR190	\$ 9,750.00
14.15	POWER BOX RAKE-MANUAL, PR172	\$ 8,200.00
14.16	POWER BOX RAKE-MANUAL, PR184	\$ 8,490.00
14.17	STUMP GRINDER, SG16B	\$ 7,060.00
14.18	STUMP GRINDER, SG18B	\$ 7,830.00
14.19	TRENCHER, T6B, MANUAL,NO CHAIN	\$ 3,880.00
14.20	TRENCHER,T6B, MAN. 6" STANDARD	\$ 4,320.00
14.21	TRENCHER,T6B, MAN. 8" STD	\$ 4,430.00
14.22	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,540.00
14.23	TRENCHER, T6B,MAN 6" ROCKFROST	\$ 4,760.00
14.24	TRENCHER,T6B, MAN 6"TERMINATOR	\$ 4,980.00
14.25	TRENCHER, T6B, HYD, NO CHAIN	\$ 4,420.00
14.26	TRENCHER, T6B,HYD. 6" STANDARD	\$ 4,860.00
14.27	TRENCHER, T6B, HYD. 8" STD	\$ 4,970.00
14.28	TRENCHER, T6B, HYD 6" COMBO	\$ 5,080.00
14.29	TRENCHER, T6B,HYD 6" ROCKFROST	\$ 5,310.00
14.30	TRENCHER,T6B, HYD 6"TERMINATOR	\$ 5,530.00
14.31	TRENCHER, T9B, MANUAL,NO CHAIN	\$ 4,170.00
14.32	TRENCHER, T9B,MAN. 6" STANDARD	\$ 4,450.00
14.33	TRENCHER, T9B, MAN. 6" COMBO	\$ 5,940.00
14.34	TRENCHER, T9B,MAN 6" ROCKFROST	\$ 6,440.00
14.35	TRENCHER, T9B, HYD, NO CHAIN	\$ 4,730.00
14.36	TRENCHER, T9B,HYD. 6" STANDARD	\$ 4,940.00
14.37	TRENCHER, T9B, HYD. 8" STD.	\$ 5,580.00
14.38	TRENCHER, T9B, HYD. 6" COMBO	\$ 6,500.00
14.39	TRENCHER, T9B,HYD 6" ROCKFROST	\$ 6,840.00
14.40	TRENCHER, T15B, HF, NO CHAIN	\$ 6,980.00
14.41	TRENCHER, T15B, HF 6" STANDARD	\$ 7,670.00
14.42	TRENCHER, T15B, HF 8" STD.	\$ 8,840.00
14.43	TRENCHER, T15B, HF COMBO	\$ 10,430.00
14.44	CRUMBER ARM 36"	\$ 240.00
14.45	CRUMBER ARM 48"	\$ 270.00
14.46	CRUMBER ARM 60"	\$ 240.00
14.47	SHOE, CRUMBER ARM 6" - 8"	\$ 90.00
14.48	SHOE, CRUMBER ARM 10" - 12"	\$ 90.00
15.0	Grader:	
	Use this section to offer grader options.	
15.1	BLADE, DOZER, 6-WAY, 79"	\$ 5,380.00
15.2	BLADE, DOZER, 6-WAY, 92"	\$ 5,920.00
16.0	Auger:	
	Use this section to offer auger options.	
16.1	AUGER, A14B	\$ 2,020.00
16.2	AUGER, A19B	\$ 2,390.00
16.3	AUGER, A26B, HF	\$ 3,820.00
16.4	BIT, AUGER 6"	\$ 260.00
16.5	BIT, AUGER 9"	\$ 410.00
16.6	BIT, AUGER 12"	\$ 500.00
16.7	BIT, AUGER 15" STANDARD	\$ 580.00
16.8	BIT, AUGER 18"	\$ 670.00
16.9	BIT, AUGER 24"	\$ 840.00
16.10	BIT, AUGER 30"	\$ 930.00
16.11	BIT, AUGER 36"	\$ 1,300.00
16.12	BIT, AUGER 6" INDUSTRIAL	\$ 410.00

Spec #	Description	Price
16.13	BIT, AUGER 9" INDUSTRIAL	\$ 480.00
16.14	BIT, AUGER 12" INDUSTRIAL	\$ 550.00
16.15	BIT, AUGER 16" INDUSTRIAL	\$ 810.00
16.16	BIT, AUGER 18" INDUSTRIAL	\$ 830.00
16.17	BIT, AUGER 24" INDUSTRIAL	\$ 1,100.00
16.18	TREE BIT, AUGER 24"	\$ 760.00
16.19	TREE BIT, AUGER 36"	\$ 1,190.00
16.20	ROCK HEAD, 6" BOLT-ON	\$ 230.00
16.21	ROCK HEAD, 9" BOLT-ON	\$ 290.00
16.22	ROCK DRILL HEAD, 12" STANDARD	\$ 350.00
16.23	ROCK HEAD, 15" BOLT-ON	\$ 410.00
16.24	ROCK DRILL HEAD, 18" STANDARD	\$ 460.00
16.25	ROCK DRILL HEAD, 24" STANDARD	\$ 610.00
16.26	ADAPTER, AUGER - HEX TO ROUND	\$ 140.00
16.27	ADAPTER, AUGER - ROUND TO HEX	\$ 120.00
16.28	EXTENSION, TELESCOPING 3'	\$ 290.00
16.29	EXTENSION, TELESCOPING 6'	\$ 490.00
16.30	EXTENSION, AUGER 12"	\$ 130.00
16.31	EXTENSION, AUGER 24"	\$ 170.00

Spec #	Description	Price
17.0	Wheel saw: Use this section to offer wheel saw options.	
17.1	WHEEL SAW, SW45, 8"	\$ 22,290.00
17.2	WHEEL SAW, SW60, 6"	\$ 25,020.00
17.3	WHEEL SAW, SW345B, 3"	\$ 20,540.00
17.4	WHEEL SAW, SW360B, 3"	\$ 23,070.00
17.5	WHEEL SAW, SW360B, 6"	\$ 24,670.00
17.6	WHEEL SAW, SW360B, 8"	\$ 26,670.00
17.7	WHEEL SAW, SW380B 10"	\$ 32,850.00
17.8	WHEEL SAW, SW460B, 3"	\$ 29,280.00
17.9	WHEEL SAW, SW460B, 6"	\$ 29,860.00
17.10	WHEEL SAW, SW460B, 8"	\$ 31,110.00
18.0	Vibratory roller: Use this section to offer vibratory roller options.	
18.1	VIBRATORY COMPACTOR, CV16B	\$ 10,060.00
18.2	VIBRATORY COMPACTOR, CV18B	\$ 10,780.00
19.0	Other: Use this section to offer any other option not already covered.	
19.1	KIT KL - WKTL CVRSN TO 3-LINES	\$ 136.00
19.2	KIT KN - WKTL CVRSN TO 3-LINES	\$ 136.00
19.3	KIT KP - WKTL CVRSN TO 3-LINES	\$ 136.00
19.4	KIT, W/T CONV, PLANER & SAW	\$ 1,389.00
19.5	KIT KX - WKTL CVRSN TO 3-LINES	\$ 1,705.00
19.6	KIT KY - WKTL CVRSN TO 3-LINES	\$ 1,688.00
19.7	KIT KZ - WKTL CVRSN TO 3-LINES	\$ 1,894.00
19.8	KIT KS - WKTL CVRSN TO 5-LINES	\$ 316.00
19.9	KIT KA - WKTL CVRSN TO XHP	\$ 136.00
19.10	KIT KB - WKTL CVRSN TO XHP	\$ 200.00
19.11	KIT KC - WKTL CVRSN TO XHP	\$ 200.00
19.12	KIT KD - WKTL CVRSN TO XHP	\$ 200.00
19.13	KIT KE - WKTL CVRSN TO XHP	\$ 253.00
19.14	KIT KF - WKTL CVRSN TO XHP	\$ 139.00
19.15	KIT KG - WKTL CVRSN TO XHP	\$ 253.00
19.16	KIT KH - WKTL CVRSN TO XHP	\$ 253.00
19.17	KIT KJ - WKTL CVRSN TO XHP	\$ 253.00
19.18	KIT KK - WKTL CVRSN TO XHP	\$ 253.00
19.19	KIT KM - WKTL CVRSN TO XHP	\$ 136.00
19.20	KIT KR - WKTL CVRSN TO XHP	\$ 136.00
19.21	TANK, WATER, B-SERIES MACHINES	\$ 1,470.00
19.22	TANK, WATER	\$ 1,470.00
19.23	ARM, MATERIAL HANDLING	\$ 1,400.00
19.24	S305 HYDRAULIC SCRAP SHEAR	\$ 28,140.00
19.25	SERVICE MANUAL	\$ 690.00
19.26	PARTS MANUAL	\$ 70.00
19.27	OPERATIONS MANUAL	\$ 70.00
20.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions) Price List Date and Number	NA
21.0	INSTALLATION: Hourly Labor Rate For Attachment Installations, Etc. (See Special Terms and Conditions)	Price \$ 119.00
22.0	OEM EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 10.01, 10.2, etc.	
22.1	2 Year - 1,000 Hour Premier Warranty	\$ 2,070.00
22.2	2 Year - 2,000 Hour Premier Warranty	\$ 3,110.00
22.3	2 Year - 3,000 Hour Premier Warranty	\$ 4,260.00
22.4	3 Year - 1,000 Hour Premier Warranty	\$ 2,950.00
22.5	3 Year - 2,000 Hour Premier Warranty	\$ 5,190.00
22.6	3 Year - 3,000 Hour Premier Warranty	\$ 6,120.00
22.7	2 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,140.00
22.8	2 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,710.00
22.9	2 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,340.00
22.10	3 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,620.00
22.11	3 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,850.00
22.12	3 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 3,360.00
22.13	2 Year - 1,000 Hour Powertain Warranty	\$ 680.00
22.14	2 Year - 2,000 Hour Powertain Warranty	\$ 1,020.00
22.15	2 Year - 3,000 Hour Powertain Warranty	\$ 1,410.00
22.16	2 Year - 4,000 Hour Powertain Warranty	\$ 1,550.00
22.17	2 Year - 5,000 Hour Powertain Warranty	\$ 1,720.00
22.18	3 Year - 1,000 Hour Powertain Warranty	\$ 980.00
22.19	3 Year - 2,000 Hour Powertain Warranty	\$ 1,720.00
22.20	3 Year - 3,000 Hour Powertain Warranty	\$ 2,020.00
22.21	3 Year - 4,000 Hour Powertain Warranty	\$ 2,240.00
22.22	3 Year - 5,000 Hour Powertain Warranty	\$ 2,460.00
22.23	4 Year - 1,000 Hour Powertain Warranty	\$ 1,070.00
22.24	4 Year - 2,000 Hour Powertain Warranty	\$ 1,780.00
22.25	4 Year - 3,000 Hour Powertain Warranty	\$ 2,220.00
22.26	4 Year - 4,000 Hour Powertain Warranty	\$ 3,200.00
22.27	4 Year - 5,000 Hour Powertain Warranty	\$ 3,530.00
22.28	5 Year - 1,000 Hour Powertain Warranty	\$ 1,180.00
22.29	5 Year - 2,000 Hour Powertain Warranty	\$ 1,820.00

Spec #	Description	Price
22.30	5 Year - 3,000 Hour Powertain Warranty	\$ 2,450.00
22.31	5 Year - 4,000 Hour Powertain Warranty	\$ 3,530.00
22.32	5 Year - 5,000 Hour Powertain Warranty	\$ 5,080.00
22.33	*does not include travel charges	
22.34	*see attached warranty statement	

23.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Summer Rental Rate - April 1 through Sept 30.

Summer Hourly Rental Rate:

\$ 33.00

Summer Weekly Rental Rate:

\$ 1,055.00

Summer Monthly Rental Rate:

\$ 3,165.00

Percent (%) of Rental Fee applied to purchase price:

85%

Winter Rental Rate - October 1 through March 31

Winter Hourly Rental Rate:

\$ 33.00

Winter Weekly Rental Rate:

\$ 1,055.00

Winter Monthly Rental Rate:

\$ 3,165.00

Percent (%) of Rental Fee applied to purchase price:

85%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

24.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.
 DEDUCT cost per Used Hour from the original Contract Price

\$ 23.00

25.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT: City/St/Zip _____ Nearest Ziegler Location

PRICE PER LOADED MILE _____ \$2.50

MINIMUM DELIVERY CHARGE (if any) _____ \$250.00

DEDUCT FOR CUSTOMER PICK UP OF EQUIPMENT: _____ \$0.00

Price quote for: **SKID STEERS**

Vendor Name: **Ziegler Inc.**
 Contact Person: **Brad Sewell**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Fax #: **952-887-5820**
 Email Address: **brad.sewell@zieglercat.com**

Spec #	Information Requested	Answer
1.0	MAKE AND MODEL	Caterpillar 289D
	Engine Type and SAE net HP	Caterpillar C3.3B DIT 72.9 HP
	Tier 4 Compliant? (Y/N)	Yes
	Length w/o attachments	117.9 in
	Height with operator cab	83.2 in
	Ground clearance	8.9 in
	Maximum height to bucket hinge pin	125.1 in
	Breakout force	7,291 lbs.
	Reach at maximum height	30 in.
	Dump angle at maximum height	51 degrees
	Dump height with standard bucket	94 in.
	Front clearance circle with standard bucket	88.8 in.
	Rear clearance circle	70.7 in.
	Tipping load - SAE rated	7600 lbs.
	Rated operating capacity - SAE	3,800 lbs.
	Standard bucket capacity - SAE heaped rating	.62 cu yd
	Operating weight - SAE rated	10,533 lbs.
	Travel speed	1 speed 5.2 mph/ 2 speed 8.4 mph
	Fuel tank capacity	24.8 gallons
	Cold weather starting assist	Glow Plugs - Engine Coolant Heater
	Battery CCA	880
	Alternator size - amps	80
	Transmission type	Hydrostatic
	Tire / Track size / width	15.7" track width
	Final drive chains and drive method	Drive sprocket to track drive
	Final drive chain adjustment / maintenance	Not required
	Gauges / instrumentation	Gauges: fuel level, hour meter Instrumentation: Engine coolant temperature, engine oil pressure, hydraulic oil temperature
	Pump type - GPM and PSI	Piston/23 GPM/3335 PSI
	Control valves	Hydraulic 3 section
	Hydraulic oil cooler	Included - air to oil
	Drive controls	Electro/Hydraulic - hand controls
	Lift and tilt controls	Electro/Hydraulic - hand controls
	Engine speed control	Both foot and hand control
	Work lights - front	Included 2 each
	Work lights - rear	Included 2 each
	Warranty	1 year Unlimited hour parts/labor
	BASE UNIT PRICE:	\$ 52,390.00

SKID STEERS - OEM OPTIONS AND ATTACHMENTS

Spec #	Description	Price
1.0	BASE UNIT PRICE:	\$ 52,390.00
2.0	Skid Steer Options: Use this section to offer additional skid steer options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments.	
2.1	PRESSURIZED CAB, HEATER/DEFROSTER & DOOR	\$ 1,560.00
2.2	PRESSURIZED CAB, HEATER/DEFROSTER, AIR CONDITIONING & DOOR	\$ 2,890.00
2.3	AIR SUSPENSION SEAT-CLOTH	\$ 290.00
2.4	AIR SUSPENSION SEAT-VINYL	\$ 270.00
2.5	ELECTRIC WORK TOOL CONTROL	Included
2.6	TWO SPEED CONTROL	Included
2.7	ELECTRIC QUICK COUPLER	\$ 640.00
2.8	BEACON LIGHT	\$ 140.00
2.9	LIFTING EYE 4 POINT	\$ 120.00
2.10	FOPS, LEVEL 2	\$ 2,530.00
2.11	COUNTERWEIGHT, MACHINE EXTERNAL	\$ 670.00
2.12	RIDE CONTROL	\$ 680.00
2.13	ADVANCED DISPLAY	\$ 630.00
2.14	ADVANCED DISPLAY WITH BACKUP CAMERA	\$ 900.00
2.15	HIGH FLOW HYDRAULICS	\$ 3,000.00
2.16	RADIO READY	\$ 100.00
2.17	RADIO AM-FM, CD, BLUETOOTH	\$ 330.00
2.18	PATTERN CHANGER	\$ 1,200.00
2.19	CASE DEDICATED CONTROLS	\$ 450.00
2.20	DUAL SELF-LEVELING	\$ 580.00
2.21	EXTRA HEAVY DUTY 1000 CCA BATTERY	\$ 50.00
2.22	RETURN TO DIG/ WORKTOOL POSITIONER	\$ 190.00
2.23	OIL, HYDRAULIC, COLD OPERATION	\$ 430.00
2.24	PAINT, CUSTOM	\$ 1,240.00
2.25	DOOR, CAB, POLYCARBONATE	\$ 70.00
2.26	PROPORTIONAL HYDRAULICS	Included
2.27	PRODUCT LINK, CELLULAR, PL421	\$ 900.00
2.28	FAN, COOLING DEMAND	Included
2.29	RUBBER BELT, 2 SPEED, DUAL FRONT FLANGE/SINGLE REAR FLANGE IDLER	Included
2.30	RUBBER BELT, 2 SPEED, TRIPLE FLANGE IDLERS	\$ 660.00
2.31	TRACK, RUBBER, 15.7 IN (400MM)	Included
2.32	TRACK, RUBBER, 17.7 IN (450MM)	\$ 430.00
3.0	Bucket Options: Use this section to offer bucket options such as standard, snow or combination buckets, etc..	
3.1	BUCKET-GENERAL PURPOSE, BASE EDGE 60"	\$ 870.00
3.2	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 60"	\$ 1,052.00
3.3	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 60"	\$ 1,250.00
3.4	BUCKET-GENERAL PURPOSE, BASE EDGE 66"	\$ 1,186.00
3.5	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 66"	\$ 1,395.00
3.6	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 66"	\$ 1,564.00
3.7	BUCKET-GENERAL PURPOSE, BASE EDGE 72"	\$ 1,288.00
3.8	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 1,547.00
3.9	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 72"	\$ 1,646.00
3.10	BUCKET-GENERAL PURPOSE, BASE EDGE 78"	\$ 1,402.00
3.11	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 1,640.00
3.12	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 78"	\$ 1,751.00
3.13	BUCKET-GENERAL PURPOSE, BASE EDGE 84"	\$ 1,511.00
3.14	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 1,769.00
3.15	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 84"	\$ 1,891.00
3.16	BUCKET-LIGHT MATERIAL, BASE EDGE 72"	\$ 1,420.00
3.17	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 72"	\$ 1,646.00
3.18	BUCKET-LIGHT MATERIAL, BASE EDGE 78"	\$ 1,508.00
3.19	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 78"	\$ 1,751.00
3.20	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 84"	\$ 1,839.00
3.21	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 96"	\$ 2,002.00
3.22	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE, 60"	\$ 3,535.00
3.23	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 60"	\$ 3,535.00
3.24	BUCKET-MULTI-PURPOSE, W/BO EDGE 66"	\$ 3,661.00
3.25	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 66"	\$ 3,661.00
3.26	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 4,040.00
3.27	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 72"	\$ 4,040.00
3.28	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 4,419.00
3.29	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 78"	\$ 4,419.00
3.30	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 4,671.00
3.31	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 84"	\$ 4,671.00
3.32	BUCKET-UTILITY, BOLT ON CUTTING EDGE 60"	\$ 1,173.00
3.33	BUCKET-UTILITY, BOLT ON CUTTING EDGE 66"	\$ 1,390.00
3.34	BUCKET-UTILITY, BOLT ON CUTTING EDGE 72"	\$ 1,600.00
4.0	Overtire tracks: Use this section to offer overtire tracks.	
5.0	Pallet forks: Use this section to offer fork options, such as pallet forks, bale handler, etc..	
5.1	FORKS, 42" PALLET W/ CARRIAGE	\$ 971.00
5.2	FORKS, 48" PALLET W/ CARRIAGE	\$ 974.00
5.3	FORKS, UTILITY, 66"	\$ 941.00
5.4	FORKS, UTILITY, 72"	\$ 1,081.00

Spec #	Description	Price
6.0	Adaptor plate:	
	Use this section to offer adaptor plate options.	
6.1	Universal Adapter Plate	\$ 210.00
7.0	Snowblower:	
	Use this section to offer snowblower options.	
7.1	SNOW BLOWER, SR117, 67"	\$ 7,352.00
7.2	SNOW BLOWER, SR118, 73"	\$ 8,158.00
7.3	SNOW BLOWER, SR121, 85"	\$ 8,522.00
7.4	SNOW BLOWER, SR318, 73" XPS REQUIRED	\$ 8,807.00
7.5	SNOW BLOWER, SR321, 85" XPS REQUIRED	\$ 9,355.00
8.0	Sweeper:	
	Use this section to offer sweeper options.	
8.1	BROOM, MANUAL ANGLE, BA118	\$ 5,562.00
8.2	BROOM, HYDRAULIC ANGLE, BA18	\$ 6,642.00
8.3	KIT, WATER SPRINKLER	\$ 790.00
8.4	KIT, DEFLECTOR	\$ 424.00
8.5	BROOM, PICKUP, BP115B	\$ 5,154.00
8.6	BROOM, PICKUP, BP118B	\$ 5,545.00
8.7	BRACKET, BROOM B & C SERIES FOR BP BROOMS	\$ 305.00
8.8	BROOM, UTILITY, BU115	\$ 3,770.00
8.9	BROOM, UTILITY, BU118	\$ 4,095.00
8.10	BRUSH, GUTTER, B-SERIES	\$ 2,115.00
8.11	MOUNTING BRACKET, NOZZLE Kit of 4	\$ 200.00
8.12	KIT, WATER SPRINKLER FOR BP BROOMS	\$ 209.00
8.13	KIT, WATER TANK, BROOM FOR BU BROOMS	\$ 758.00
8.14	KIT, WATER SPRINKLER FOR BA18	\$ 790.00
9.0	Backhoe:	
	Use this section to offer backhoe options.	
9.1	BACKHOE, BH150	\$ 13,820.00
9.2	BACKHOE, BH160 W/ AUXILIARY	\$ 14,850.00
9.3	GROUP, BACKHOE MOUNTING	\$ 1,275.00
9.4	BUCKET-DIG, 10"	\$ 653.00
9.5	BUCKET-DIG, 12"	\$ 588.00
9.6	BUCKET-DIG, 16"	\$ 617.00
9.7	BUCKET-DIG, 18"	\$ 619.00
9.8	BUCKET-DIG, 20"	\$ 692.00
9.9	BUCKET-DIG, 24"	\$ 730.00
9.10	BUCKET-DC, 32"	\$ 780.00
9.11	BUCKET-DC, 40"	\$ 809.00
9.12	BUCKET-DC, 47"	\$ 904.00
9.13	PINS, BUCKET	\$ 91.00
9.14	BUCKET, 12", 1.7 CFT, HD	\$ 810.00
9.15	BUCKET, 16", 2.5 CFT, HD	\$ 844.00
9.16	BUCKET, 18", 2.9 CFT, HD	\$ 905.00
9.17	BUCKET, 20", 3.3 CFT, HD	\$ 961.00
9.18	BUCKET, 24", 4.2 CFT, HD	\$ 1,015.00
9.19	BUCKET, 30", 5.6 CFT, HD	\$ 1,171.00
9.20	BUCKET-DC, 40"	\$ 955.00
9.21	BUCKET-DC, 47"	\$ 973.00
9.22	BUCKET-DC, 55"	\$ 1,070.00
9.23	PINS, BUCKET	\$ 113.00
9.24	GUARD, OP PROTECTION MESH	\$ 556.00
9.25	A14B AUGER, DRIVE UNIT	\$ 2,255.00
9.26	A19B AUGER, DRIVE UNIT	\$ 2,822.00
9.27	EXTENSION, AUGER 12"	\$ 140.00
9.28	EXTENSION, AUGER 24"	\$ 187.00
9.29	BUCKET - TILTING, DC, 47"	\$ 3,140.00
9.30	CVP16 COMULTI-PURPOSEACTOR PLATE	\$ 5,142.00
9.31	BLADE, BACKFILL	\$ 658.00
9.32	BRACKET, MOUNTING	\$ 752.00
9.33	BRACKET, SWIVEL	\$ 1,182.00
9.34	LINES, CONNECTOR	\$ 568.00
9.35	COUPLER, PG, MANUAL, DUAL LOCK	\$ 1,222.00
10.0	Planer:	
	Use this section to offer planer options.	
10.1	COLD PLANER, PC104B	\$ 10,620.00
10.2	COLD PLANER PC205B	\$ 13,380.00
10.3	COLD PLANER, PC305B REQUIRES XPS HIGH FLOW	\$ 15,750.00
10.4	COLD PLANER, PC306B REQUIRES XPS HIGH FLOW	\$ 18,650.00
10.5	COLD PLANER, PC310B REQUIRES XPS HIGH FLOW	\$ 24,440.00
10.6	COLD PLANER, PC408B REQUIRES XHP HYDRAULICS	\$ 20,650.00
10.7	COLD PLANER, PC412B REQUIRES XHP HYDRAULICS	\$ 26,520.00
10.8	KIT, WATER SPRINKLER	\$ 260.00
11.0	Snow Plow:	
	Use this section to offer snow plow options.	
11.1	ANGLE BLADE, 72"	\$ 2,570.00
11.2	ANGLE BLADE, 84"	\$ 2,740.00
11.3	KIT, SNOW AND IMULTI-PURPOSEACT, 72"	\$ 500.00
11.4	KIT, SNOW AND IMULTI-PURPOSEACT, 84"	\$ 500.00
11.5	SNOW PUSH, SSL, STD DTY 8'	\$ 6,600.00
11.6	SNOW PUSH, SSL, STD DTY 10'	\$ 7,260.00
11.7	SNOW PUSH, SSL, STD DTY 12'	\$ 7,720.00
11.8	SNOW PUSH, SSL, STD DTY 15'	\$ 8,150.00

Spec #	Description	Price
12.0	Hydraulic breaker: Use this section to offer hydraulic breaker options.	
12.1	H55E HAMMER WITH SSL MOUNTS	\$ 11,120.00
12.2	H65E HAMMER WITH SSL MOUNTS	\$ 12,880.00
13.0	Grapple: Use this section to offer grapple options.	
13.1	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 5,474.00
13.2	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 6,532.00
13.3	FORKS, UTILITY GRAPPLE, 66"	\$ 2,296.00
13.4	FORKS, UTILITY GRAPPLE, 72"	\$ 2,435.00
13.5	BUCKET, INDUSTRIAL GRAPPLE, 60" BOLT ON CUTTING EDGE	\$ 3,730.00
13.6	BUCKET, INDUSTRIAL GRAPPLE, 66" BOLT ON CUTTING EDGE	\$ 3,920.00
13.7	BUCKET, INDUSTRIAL GRAPPLE, 72" BOLT ON CUTTING EDGE	\$ 4,390.00
13.8	BUCKET, INDUSTRIAL GRAPPLE, 78" BOLT ON CUTTING EDGE	\$ 4,820.00
13.9	RAKE, INDUSTRIAL GRAPPLE, 72"	\$ 3,330.00
13.10	RAKE, INDUSTRIAL GRAPPLE, 84"	\$ 3,730.00
13.11	BUCKET, UTILITY GRAPPLE, 66"	\$ 2,550.00
13.12	BUCKET, UTILITY GRAPPLE 72"	\$ 2,760.00
13.13	UTILITY GRAPPLE	\$ 1,530.00
14.0	Landscape: Use this section to offer landscape options.	
14.1	BRUSHCUTTER, BR160, 60"	\$ 4,980.00
14.2	BRUSHCUTTER, BR166, 66"	\$ 5,220.00
14.3	BRUSHCUTTER, BR172, 72"	\$ 5,450.00
14.4	BRUSHCUTTER, BR272, 72" HF	\$ 5,680.00
14.5	BRUSHCUTTER, BR378, 78" HF,XPS	\$ 6,840.00
14.6	LANDSCAPE RAKE, LR15B	\$ 6,490.00
14.7	LANDSCAPE RAKE, LR18B	\$ 7,070.00
14.8	LANDSCAPE TILLER, LT13B	\$ 4,970.00
14.9	LANDSCAPE TILLER, LT18B	\$ 5,990.00
14.10	MULCHER, HM315B, CARBIDE TEETH REQUIRES XPS	\$ 27,770.00
14.11	MULCHER, HM415B, CARBIDE TEETH REQUIRES XHP	\$ 29,030.00
14.12	POWER BOX RAKE-HYDRAULIC,PR172	\$ 8,550.00
14.13	POWER BOX RAKE-HYDRAULIC,PR184	\$ 9,040.00
14.14	POWER BOX RAKE-HYDRAULIC,PR190	\$ 9,750.00
14.15	POWER BOX RAKE-MANUAL, PR172	\$ 8,200.00
14.16	POWER BOX RAKE-MANUAL, PR184	\$ 8,490.00
14.17	STUMP GRINDER, SG16B	\$ 7,060.00
14.18	STUMP GRINDER, SG18B	\$ 7,830.00
14.19	TRENCHER, T6B, MANUAL, NO CHAIN	\$ 3,880.00
14.20	TRENCHER, T6B, MAN. 6" STANDARD	\$ 4,320.00
14.21	TRENCHER, T6B, MAN. 8" STD	\$ 4,430.00
14.22	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,540.00
14.23	TRENCHER, T6B, MAN 6" ROCKFROST	\$ 4,760.00
14.24	TRENCHER, T6B, MAN 6" TERMINATOR	\$ 4,980.00
14.25	TRENCHER, T6B, HYD, NO CHAIN	\$ 4,420.00
14.26	TRENCHER, T6B, HYD. 6" STANDARD	\$ 4,860.00
14.27	TRENCHER, T6B, HYD. 8" STD	\$ 4,970.00
14.28	TRENCHER, T6B, HYD 6" COMBO	\$ 5,080.00
14.29	TRENCHER, T6B, HYD 6" ROCKFROST	\$ 5,310.00
14.30	TRENCHER, T6B, HYD 6" TERMINATOR	\$ 5,530.00
14.31	TRENCHER, T9B, MANUAL, NO CHAIN	\$ 4,170.00
14.32	TRENCHER, T9B, MAN. 6" STANDARD	\$ 4,450.00
14.33	TRENCHER, T9B, MAN. 6" COMBO	\$ 5,940.00
14.34	TRENCHER, T9B, MAN 6" ROCKFROST	\$ 6,440.00
14.35	TRENCHER, T9B, HYD, NO CHAIN	\$ 4,730.00
14.36	TRENCHER, T9B, HYD. 6" STANDARD	\$ 4,940.00
14.37	TRENCHER, T9B, HYD. 8" STD.	\$ 5,580.00
14.38	TRENCHER, T9B, HYD. 6" COMBO	\$ 6,500.00
14.39	TRENCHER, T9B, HYD 6" ROCKFROST	\$ 6,840.00
14.40	TRENCHER, T15B, HF, NO CHAIN	\$ 6,980.00
14.41	TRENCHER, T15B, HF 6" STANDARD	\$ 7,670.00
14.42	TRENCHER, T15B, HF 8" STD.	\$ 8,840.00
14.43	TRENCHER, T15B, HF COMBO	\$ 10,430.00
14.44	CRUMBER ARM 36"	\$ 240.00
14.45	CRUMBER ARM 48"	\$ 270.00
14.46	CRUMBER ARM 60"	\$ 240.00
14.47	SHOE, CRUMBER ARM 6" - 8"	\$ 90.00
14.48	SHOE, CRUMBER ARM 10" - 12"	\$ 90.00
15.0	Grader: Use this section to offer grader options.	
15.1	BLADE, DOZER, 6-WAY, 79"	\$ 5,380.00
15.2	BLADE, DOZER, 6-WAY, 92"	\$ 5,920.00
16.0	Auger: Use this section to offer auger options.	
16.1	AUGER, A14B	\$ 2,020.00
16.2	AUGER, A19B	\$ 2,390.00
16.3	AUGER, A26B, HF	\$ 3,820.00
16.4	BIT, AUGER 6"	\$ 260.00
16.5	BIT, AUGER 9"	\$ 410.00
16.6	BIT, AUGER 12"	\$ 500.00
16.7	BIT, AUGER 15" STANDARD	\$ 580.00
16.8	BIT, AUGER 18"	\$ 670.00

Spec #	Description	Price
16.9	BIT, AUGER 24"	\$ 840.00
16.10	BIT, AUGER 30"	\$ 930.00
16.11	BIT, AUGER 36"	\$ 1,300.00
16.12	BIT, AUGER 6" INDUSTRIAL	\$ 410.00
16.13	BIT, AUGER 9" INDUSTRIAL	\$ 480.00
16.14	BIT, AUGER 12" INDUSTRIAL	\$ 550.00
16.15	BIT, AUGER 16" INDUSTRIAL	\$ 810.00
16.16	BIT, AUGER 18" INDUSTRIAL	\$ 830.00
16.17	BIT, AUGER 24" INDUSTRIAL	\$ 1,100.00
16.18	TREE BIT, AUGER 24"	\$ 760.00
16.19	TREE BIT, AUGER 36"	\$ 1,190.00
16.20	ROCK HEAD, 6" BOLT-ON	\$ 230.00
16.21	ROCK HEAD, 9" BOLT-ON	\$ 290.00
16.22	ROCK DRILL HEAD, 12" STANDARD	\$ 350.00
16.23	ROCK HEAD, 15" BOLT-ON	\$ 410.00
16.24	ROCK DRILL HEAD, 18" STANDARD	\$ 460.00
16.25	ROCK DRILL HEAD, 24" STANDARD	\$ 610.00
16.26	ADAPTER, AUGER - HEX TO ROUND	\$ 140.00
16.27	ADAPTER, AUGER - ROUND TO HEX	\$ 120.00
16.28	EXTENSION, TELESCOPING 3'	\$ 290.00
16.29	EXTENSION, TELESCOPING 6'	\$ 490.00
16.30	EXTENSION, AUGER 12"	\$ 130.00
16.31	EXTENSION, AUGER 24"	\$ 170.00

Spec #	Description	Price
17.0	Wheel saw: Use this section to offer wheel saw options.	
17.1	WHEEL SAW, SW45, 8"	\$ 22,290.00
17.2	WHEEL SAW, SW60, 6"	\$ 25,020.00
17.3	WHEEL SAW, SW345B, 3"	\$ 20,540.00
17.4	WHEEL SAW, SW360B, 3"	\$ 23,070.00
17.5	WHEEL SAW, SW360B, 6"	\$ 24,670.00
17.6	WHEEL SAW, SW360B, 8"	\$ 26,670.00
17.7	WHEEL SAW, SW380B 10"	\$ 32,850.00
17.8	WHEEL SAW, SW460B, 3"	\$ 29,280.00
17.9	WHEEL SAW, SW460B, 6"	\$ 29,860.00
17.10	WHEEL SAW, SW460B, 8"	\$ 31,110.00
18.0	Vibratory roller: Use this section to offer vibratory roller options.	
18.1	VIBRATORY COMPACTOR, CV16B	\$ 10,060.00
18.2	VIBRATORY COMPACTOR, CV18B	\$ 10,780.00
19.0	Other: Use this section to offer any other option not already covered.	
19.1	KIT KL - WKTL CVRSN TO 3-LINES	\$ 136.00
19.2	KIT KN - WKTL CVRSN TO 3-LINES	\$ 136.00
19.3	KIT KP - WKTL CVRSN TO 3-LINES	\$ 136.00
19.4	KIT, W/T CONV, PLANER & SAW	\$ 1,389.00
19.5	KIT KX - WKTL CVRSN TO 3-LINES	\$ 1,705.00
19.6	KIT KY - WKTL CVRSN TO 3-LINES	\$ 1,688.00
19.7	KIT KZ - WKTL CVRSN TO 3-LINES	\$ 1,894.00
19.8	KIT KS - WKTL CVRSN TO 5-LINES	\$ 316.00
19.9	KIT KA - WKTL CVRSN TO XHP	\$ 136.00
19.10	KIT KB - WKTL CVRSN TO XHP	\$ 200.00
19.11	KIT KC - WKTL CVRSN TO XHP	\$ 200.00
19.12	KIT KD - WKTL CVRSN TO XHP	\$ 200.00
19.13	KIT KE - WKTL CVRSN TO XHP	\$ 253.00
19.14	KIT KF - WKTL CVRSN TO XHP	\$ 139.00
19.15	KIT KG - WKTL CVRSN TO XHP	\$ 253.00
19.16	KIT KH - WKTL CVRSN TO XHP	\$ 253.00
19.17	KIT KJ - WKTL CVRSN TO XHP	\$ 253.00
19.18	KIT KK - WKTL CVRSN TO XHP	\$ 253.00
19.19	KIT KM - WKTL CVRSN TO XHP	\$ 136.00
19.20	KIT KR - WKTL CVRSN TO XHP	\$ 136.00
19.21	TANK, WATER, B-SERIES MACHINES	\$ 1,470.00
19.22	TANK, WATER	\$ 1,470.00
19.23	ARM, MATERIAL HANDLING	\$ 1,400.00
19.24	S305 HYDRAULIC SCRAP SHEAR	\$ 28,140.00
19.25	SERVICE MANUAL	\$ 690.00
19.26	PARTS MANUAL	\$ 70.00
19.27	OPERATIONS MANUAL	\$ 70.00
20.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions) Price List Date and Number	NA
21.0	INSTALLATION: Hourly Labor Rate For Attachment Installations, Etc. (See Special Terms and Conditions)	Pric \$ 119.00
22.0	OEM EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 10.01, 10.2, etc.	
22.1	2 Year - 1,000 Hour Premier Warranty	\$ 1,890.00
22.2	2 Year - 2,000 Hour Premier Warranty	\$ 2,840.00
22.3	2 Year - 3,000 Hour Premier Warranty	\$ 3,880.00
22.4	3 Year - 1,000 Hour Premier Warranty	\$ 2,690.00
22.5	3 Year - 2,000 Hour Premier Warranty	\$ 4,730.00
22.6	3 Year - 3,000 Hour Premier Warranty	\$ 5,580.00
22.7	2 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,040.00
22.8	2 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,550.00
22.9	2 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,130.00
22.10	3 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,470.00
22.11	3 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,590.00
22.12	3 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 3,060.00
22.13	2 Year - 1,000 Hour Powertain Warranty	\$ 620.00
22.14	2 Year - 2,000 Hour Powertain Warranty	\$ 940.00
22.15	2 Year - 3,000 Hour Powertain Warranty	\$ 1,280.00
22.16	2 Year - 4,000 Hour Powertain Warranty	\$ 1,410.00
22.17	2 Year - 5,000 Hour Powertain Warranty	\$ 1,560.00
22.18	3 Year - 1,000 Hour Powertain Warranty	\$ 890.00
22.19	3 Year - 2,000 Hour Powertain Warranty	\$ 1,560.00
22.20	3 Year - 3,000 Hour Powertain Warranty	\$ 1,850.00
22.21	3 Year - 4,000 Hour Powertain Warranty	\$ 2,040.00
22.22	3 Year - 5,000 Hour Powertain Warranty	\$ 2,250.00
22.23	4 Year - 1,000 Hour Powertain Warranty	\$ 980.00
22.24	4 Year - 2,000 Hour Powertain Warranty	\$ 1,620.00
22.25	4 Year - 3,000 Hour Powertain Warranty	\$ 2,040.00
22.26	4 Year - 4,000 Hour Powertain Warranty	\$ 2,930.00
22.27	4 Year - 5,000 Hour Powertain Warranty	\$ 3,220.00
22.28	5 Year - 1,000 Hour Powertain Warranty	\$ 1,080.00
22.29	5 Year - 2,000 Hour Powertain Warranty	\$ 1,660.00

Spec #	Description	Price
22.30	5 Year - 3,000 Hour Powertain Warranty	\$ 2,240.00
22.31	5 Year - 4,000 Hour Powertain Warranty	\$ 3,220.00
22.32	5 Year - 5,000 Hour Powertain Warranty	\$ 4,640.00
22.33	*does not include travel charges	
22.34	*see attached warranty statement	

23.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Summer Rental Rate - April 1 through Sept 30.

Summer Hourly Rental Rate:

\$	33.00
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Summer Weekly Rental Rate:

\$	1,055.00
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Summer Monthly Rental Rate:

\$	3,165.00
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Percent (%) of Rental Fee applied to purchase price:

	85%
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Winter Rental Rate - October 1 through March 31

Winter Hourly Rental Rate:

\$	33.00
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Winter Weekly Rental Rate:

\$	1,055.00
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Winter Monthly Rental Rate:

\$	3,165.00
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Percent (%) of Rental Fee applied to purchase price:

	85%
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If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

24.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.
 DEDUCT cost per Used Hour from the original Contract Price

\$	23.00
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25.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT: City/St/Zip Nearest Ziegler Location

PRICE PER LOADED MILE \$2.50

MINIMUM DELIVERY CHARGE (if any) \$250.00

DEDUCT FOR CUSTOMER PICK UP OF EQUIPMENT: \$0.00

Price quote for: **SKID STEERS**

Vendor Name: **Ziegler Inc.**
 Contact Person: **Brad Sewell**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Fax #: **952-887-5820**
 Email Address: **brad.sewell@zieglercat.com**

Spec #	Information Requested	Answer
1.0	MAKE AND MODEL	Caterpillar 297D
	Engine Type and SAE net HP	Cat C3.8B DIT 95 HP
	Tier 4 Compliant? (Y/N)	Yes
	Length w/o attachments	124.2 in
	Height with operator cab	83.6 in
	Ground clearance	8.6 in
	Maximum height to bucket hinge pin	125.6 in
	Breakout force	7,491 lbs
	Reach at maximum height	30.6 in
	Dump angle at maximum height	52 degrees
	Dump height with standard bucket	94.3 in
	Front clearance circle with standard bucket	91.7 in
	Rear clearance circle	73.2 in
	Tipping load - SAE rated	9,100 lbs.
	Rated operating capacity - SAE	4,550 lbs
	Standard bucket capacity - SAE heaped rating	.62 cu. Yd.
	Operating weight - SAE rated	10,121 lbs.
	Travel speed	1 speed 5.9 mph/ 2 speed 9.4 mph
	Fuel tank capacity	32.2 gallons
	Cold weather starting assist	Glow Plugs - Engine Coolant Heater
	Battery CCA	880
	Alternator size - amps	80
	Transmission type	Hydrostatic
	Tire / Track size / width	18 in Rubber Track
	Final drive chains and drive method	Drive sprocket to track drive
	Final drive chain adjustment / maintenance	Not required
	Gauges / instrumentation	Gauges: fuel level, hour meter Instrumentation: Engine coolant temperature, engine oil pressure, hydraulic oil temperature
	Pump type - GPM and PSI	Piston/23 GPM/3335 PSI
	Control valves	Hydraulic 3 section
	Hydraulic oil cooler	Included - air to oil
	Drive controls	Electro/Hydraulic - hand controls
	Lift and tilt controls	Electro/Hydraulic - hand controls
	Engine speed control	Both foot and hand control
	Work lights - front	Included 2 each
	Work lights - rear	Included 2 each
	Warranty	1 year Unlimited hour parts/labor
	BASE UNIT PRICE:	\$ 60,870.00

SKID STEERS - OEM OPTIONS AND ATTACHMENTS

Spec #	Description	Price
1.0	BASE UNIT PRICE:	\$ 60,870.00
2.0	<div style="border: 1px solid black; padding: 2px;"> Skid Steer Options: Use this section to offer additional skid steer options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments. </div>	
2.1	PRESSURIZED CAB, HEATER/DEFROSTER & DOOR	\$ 1,560.00
2.2	PRESSURIZED CAB, HEATER/DEFROSTER, AIR CONDITIONING & DOOR	\$ 2,890.00
2.3	SURCHARGE FOR TIER 4 FINAL ENGINE	\$ 4,550.00
2.4	AIR SUSPENSION SEAT-CLOTH	\$ 290.00
2.5	AIR SUSPENSION SEAT-VINYL	\$ 270.00
2.6	ELECTRIC WORK TOOL CONTROL	Included
2.7	ELECTRIC QUICK COUPLER	\$ 640.00
2.8	BEACON LIGHT	\$ 140.00
2.9	LIFTING EYE 4 POINT	\$ 120.00
2.10	FOPS, LEVEL 2	\$ 2,530.00
2.11	COUNTERWEIGHT, MACHINE EXTERNAL	\$ 670.00
2.12	RIDE CONTROL	\$ 680.00
2.13	ADVANCED DISPLAY	\$ 630.00
2.14	ADVANCED DISPLAY WITH BACKUP CAMERA	\$ 900.00
2.15	HIGH FLOW HYDRAULICS	\$ 3,000.00
2.16	RADIO READY	\$ 100.00
2.17	RADIO AM-FM, CD, BLUETOOTH	\$ 330.00
2.18	PATTERN CHANGER	\$ 1,200.00
2.19	CASE DEDICATED CONTROLS	\$ 450.00
2.20	DUAL SELF-LEVELING	\$ 580.00
2.21	EXTRA HEAVY DUTY 1000 CCA BATTERY	\$ 50.00
2.22	RETURN TO DIG/ WORKTOOL POSITIONER	\$ 190.00
2.23	OIL, HYDRAULIC, COLD OPERATION	\$ 430.00
2.24	PAINT, CUSTOM	\$ 1,240.00
2.25	DOOR, CAB, POLYCARBONATE	\$ 70.00
2.26	PROPORTIONAL HYDRAULICS	Included
2.27	PRODUCT LINK, CELLULAR, PL421	\$ 900.00
2.28	FAN, COOLING DEMAND	Included
2.29	TWO SPEED	Included
3.0	<div style="border: 1px solid black; padding: 2px;"> Bucket Options: Use this section to offer bucket options such as standard, snow or combination buckets, etc.. </div>	
3.1	BUCKET-GENERAL PURPOSE, BASE EDGE 60"	\$ 870.00
3.2	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 60"	\$ 1,052.00
3.3	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 60"	\$ 1,250.00
3.4	BUCKET-GENERAL PURPOSE, BASE EDGE 66"	\$ 1,186.00
3.5	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 66"	\$ 1,395.00
3.6	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 66"	\$ 1,564.00
3.7	BUCKET-GENERAL PURPOSE, BASE EDGE 72"	\$ 1,288.00
3.8	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 1,547.00
3.9	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 72"	\$ 1,646.00
3.10	BUCKET-GENERAL PURPOSE, BASE EDGE 78"	\$ 1,402.00
3.11	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 1,640.00
3.12	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 78"	\$ 1,751.00
3.13	BUCKET-GENERAL PURPOSE, BASE EDGE 84"	\$ 1,511.00
3.14	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 1,769.00
3.15	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 84"	\$ 1,891.00
3.16	BUCKET-LIGHT MATERIAL, BASE EDGE 72"	\$ 1,420.00
3.17	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 72"	\$ 1,646.00
3.18	BUCKET-LIGHT MATERIAL, BASE EDGE 78"	\$ 1,508.00
3.19	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 78"	\$ 1,751.00
3.20	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 84"	\$ 1,839.00
3.21	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 96"	\$ 2,002.00
3.22	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE, 60"	\$ 3,535.00
3.23	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 60"	\$ 3,535.00
3.24	BUCKET-MULTI-PURPOSE, W/BO EDGE 66"	\$ 3,661.00
3.25	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 66"	\$ 3,661.00
3.26	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 4,040.00
3.27	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 72"	\$ 4,040.00
3.28	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 4,419.00
3.29	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 78"	\$ 4,419.00
3.30	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 4,671.00
3.31	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 84"	\$ 4,671.00
3.32	BUCKET-UTILITY, BOLT ON CUTTING EDGE 60"	\$ 1,173.00
3.33	BUCKET-UTILITY, BOLT ON CUTTING EDGE 66"	\$ 1,390.00
3.34	BUCKET-UTILITY, BOLT ON CUTTING EDGE 72"	\$ 1,600.00
4.0	<div style="border: 1px solid black; padding: 2px;"> Overtire tracks: Use this section to offer overtire tracks. </div>	
5.0	<div style="border: 1px solid black; padding: 2px;"> Pallet forks: Use this section to offer fork options, such as pallet forks, bale handler, etc.. </div>	
5.1	FORKS, 42" PALLET W/ CARRIAGE	\$ 971.00
5.2	FORKS, 48" PALLET W/ CARRIAGE	\$ 974.00
5.3	FORKS, UTILITY, 66"	\$ 941.00
5.4	FORKS, UTILITY, 72"	\$ 1,081.00
6.0	<div style="border: 1px solid black; padding: 2px;"> Adaptor plate: Use this section to offer adaptor plate options. </div>	
6.1	Universal Adapter Plate	\$ 210.00

Spec #	Description	Price
7.0	Snowblower: Use this section to offer snowblower options.	
7.1	SNOW BLOWER, SR117, 67"	\$ 7,352.00
7.2	SNOW BLOWER, SR118, 73"	\$ 8,158.00
7.3	SNOW BLOWER, SR121, 85"	\$ 8,522.00
7.4	SNOW BLOWER, SR318, 73" XPS REQUIRED	\$ 8,807.00
7.5	SNOW BLOWER, SR321, 85" XPS REQUIRED	\$ 9,355.00
8.0	Sweeper: Use this section to offer sweeper options.	
8.1	BROOM, MANUAL ANGLE, BA118	\$ 5,562.00
8.2	BROOM, HYDRAULIC ANGLE, BA18	\$ 6,642.00
8.3	KIT, WATER SPRINKLER	\$ 790.00
8.4	KIT, DEFLECTOR	\$ 424.00
8.5	BROOM, PICKUP, BP115B	\$ 5,154.00
8.6	BROOM, PICKUP, BP118B	\$ 5,545.00
8.7	BRACKET, BROOM B & C SERIES FOR BP BROOMS	\$ 305.00
8.8	BROOM, UTILITY, BU115	\$ 3,770.00
8.9	BROOM, UTILITY, BU118	\$ 4,095.00
8.10	BRUSH, GUTTER, B-SERIES	\$ 2,115.00
8.11	MOUNTING BRACKET, NOZZLE Kit of 4	\$ 200.00
8.12	KIT, WATER SPRINKLER FOR BP BROOMS	\$ 209.00
8.13	KIT, WATER TANK, BROOM FOR BU BROOMS	\$ 758.00
8.14	KIT, WATER SPRINKLER FOR BA18	\$ 790.00
9.0	Backhoe: Use this section to offer backhoe options.	
9.1	BACKHOE, BH150	\$ 13,820.00
9.2	BACKHOE, BH160 W/ AUXILIARY	\$ 14,850.00
9.3	GROUP, BACKHOE MOUNTING	\$ 1,275.00
9.4	BUCKET-DIG, 10"	\$ 653.00
9.5	BUCKET-DIG, 12"	\$ 588.00
9.6	BUCKET-DIG, 16"	\$ 617.00
9.7	BUCKET-DIG, 18"	\$ 619.00
9.8	BUCKET-DIG, 20"	\$ 692.00
9.9	BUCKET-DIG, 24"	\$ 730.00
9.10	BUCKET-DC, 32"	\$ 780.00
9.11	BUCKET-DC, 40"	\$ 809.00
9.12	BUCKET-DC, 47"	\$ 904.00
9.13	PINS, BUCKET	\$ 91.00
9.14	BUCKET, 12", 1.7 CFT, HD	\$ 810.00
9.15	BUCKET, 16", 2.5 CFT, HD	\$ 844.00
9.16	BUCKET, 18", 2.9 CFT, HD	\$ 905.00
9.17	BUCKET, 20", 3.3 CFT, HD	\$ 961.00
9.18	BUCKET, 24", 4.2 CFT, HD	\$ 1,015.00
9.19	BUCKET, 30", 5.6 CFT, HD	\$ 1,171.00
9.20	BUCKET-DC, 40"	\$ 955.00
9.21	BUCKET-DC, 47"	\$ 973.00
9.22	BUCKET-DC, 55"	\$ 1,070.00
9.23	PINS, BUCKET	\$ 113.00
9.24	GUARD, OP PROTECTION MESH	\$ 556.00
9.25	A14B AUGER, DRIVE UNIT	\$ 2,255.00
9.26	A19B AUGER, DRIVE UNIT	\$ 2,822.00
9.27	EXTENSION, AUGER 12"	\$ 140.00
9.28	EXTENSION, AUGER 24"	\$ 187.00
9.29	BUCKET - TILTING, DC, 47"	\$ 3,140.00
9.30	CVP16 COMULTI-PURPOSEACTOR PLATE	\$ 5,142.00
9.31	BLADE, BACKFILL	\$ 658.00
9.32	BRACKET, MOUNTING	\$ 752.00
9.33	BRACKET, SWIVEL	\$ 1,182.00
9.34	LINES, CONNECTOR	\$ 568.00
9.35	COUPLER, PG, MANUAL, DUAL LOCK	\$ 1,222.00
10.0	Planer: Use this section to offer planer options.	
10.1	COLD PLANER, PC104B	\$ 10,620.00
10.2	COLD PLANER PC205B	\$ 13,380.00
10.3	COLD PLANER, PC305B REQUIRES XPS HIGH FLOW	\$ 15,750.00
10.4	COLD PLANER, PC306B REQUIRES XPS HIGH FLOW	\$ 18,650.00
10.5	COLD PLANER, PC310B REQUIRES XPS HIGH FLOW	\$ 24,440.00
10.6	COLD PLANER, PC408B REQUIRES XHP HYDRAULICS	\$ 20,650.00
10.7	COLD PLANER, PC412B REQUIRES XHP HYDRAULICS	\$ 26,520.00
10.8	KIT, WATER SPRINKLER	\$ 260.00
11.0	Snow Plow: Use this section to offer snow plow options.	
11.1	ANGLE BLADE, 72"	\$ 2,570.00
11.2	ANGLE BLADE, 84"	\$ 2,740.00
11.3	KIT, SNOW AND IMULTI-PURPOSEACT, 72"	\$ 500.00
11.4	KIT, SNOW AND IMULTI-PURPOSEACT, 84"	\$ 500.00
11.5	SNOW PUSH, SSL, STD DTY 8'	\$ 6,600.00
11.6	SNOW PUSH, SSL, STD DTY 10'	\$ 7,260.00
11.7	SNOW PUSH, SSL, STD DTY 12'	\$ 7,720.00
11.8	SNOW PUSH, SSL, STD DTY 15'	\$ 8,150.00
12.0	Hydraulic breaker: Use this section to offer hydraulic breaker options.	

Spec #	Description	Price
12.1	H55E HAMMER WITH SSL MOUNTS	\$ 11,120.00
12.2	H65E HAMMER WITH SSL MOUNTS	\$ 12,880.00
13.0	Grapple:	
	Use this section to offer grapple options.	
13.1	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 5,474.00
13.2	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 6,532.00
13.3	FORKS, UTILITY GRAPPLE, 66"	\$ 2,296.00
13.4	FORKS, UTILITY GRAPPLE, 72"	\$ 2,435.00
13.5	BUCKET, INDUSTRIAL GRAPPLE, 60" BOLT ON CUTTING EDGE	\$ 3,730.00
13.6	BUCKET, INDUSTRIAL GRAPPLE, 66" BOLT ON CUTTING EDGE	\$ 3,920.00
13.7	BUCKET, INDUSTRIAL GRAPPLE, 72" BOLT ON CUTTING EDGE	\$ 4,390.00
13.8	BUCKET, INDUSTRIAL GRAPPLE, 78" BOLT ON CUTTING EDGE	\$ 4,820.00
13.9	RAKE, INDUSTRIAL GRAPPLE, 72"	\$ 3,330.00
13.10	RAKE, INDUSTRIAL GRAPPLE, 84"	\$ 3,730.00
13.11	BUCKET, UTILITY GRAPPLE, 66"	\$ 2,550.00
13.12	BUCKET, UTILITY GRAPPLE 72"	\$ 2,760.00
13.13	UTILITY GRAPPLE	\$ 1,530.00
14.0	Landscape:	
	Use this section to offer landscape options.	
14.1	BRUSHCUTTER, BR160, 60"	\$ 4,980.00
14.2	BRUSHCUTTER, BR166, 66"	\$ 5,220.00
14.3	BRUSHCUTTER, BR172, 72"	\$ 5,450.00
14.4	BRUSHCUTTER, BR272, 72" HF	\$ 5,680.00
14.5	BRUSHCUTTER, BR378, 78" HF,XPS	\$ 6,840.00
14.6	LANDSCAPE RAKE, LR15B	\$ 6,490.00
14.7	LANDSCAPE RAKE, LR18B	\$ 7,070.00
14.8	LANDSCAPE TILLER, LT13B	\$ 4,970.00
14.9	LANDSCAPE TILLER, LT18B	\$ 5,990.00
14.10	MULCHER, HM315B, CARBIDE TEETH REQUIRES XPS	\$ 27,770.00
14.11	MULCHER, HM415B, CARBIDE TEETH REQUIRES XHP	\$ 29,030.00
14.12	POWER BOX RAKE-HYDRAULIC,PR172	\$ 8,550.00
14.13	POWER BOX RAKE-HYDRAULIC,PR184	\$ 9,040.00
14.14	POWER BOX RAKE-HYDRAULIC,PR190	\$ 9,750.00
14.15	POWER BOX RAKE-MANUAL, PR172	\$ 8,200.00
14.16	POWER BOX RAKE-MANUAL, PR184	\$ 8,490.00
14.17	STUMP GRINDER, SG16B	\$ 7,060.00
14.18	STUMP GRINDER, SG18B	\$ 7,830.00
14.19	TRENCHER, T6B, MANUAL,NO CHAIN	\$ 3,880.00
14.20	TRENCHER,T6B, MAN. 6" STANDARD	\$ 4,320.00
14.21	TRENCHER,T6B, MAN. 8" STD	\$ 4,430.00
14.22	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,540.00
14.23	TRENCHER, T6B,MAN 6" ROCKFROST	\$ 4,760.00
14.24	TRENCHER,T6B, MAN 6"TERMINATOR	\$ 4,980.00
14.25	TRENCHER, T6B, HYD, NO CHAIN	\$ 4,420.00
14.26	TRENCHER, T6B,HYD. 6" STANDARD	\$ 4,860.00
14.27	TRENCHER, T6B, HYD. 8" STD	\$ 4,970.00
14.28	TRENCHER, T6B, HYD 6" COMBO	\$ 5,080.00
14.29	TRENCHER, T6B,HYD 6" ROCKFROST	\$ 5,310.00
14.30	TRENCHER,T6B, HYD 6"TERMINATOR	\$ 5,530.00
14.31	TRENCHER, T9B, MANUAL,NO CHAIN	\$ 4,170.00
14.32	TRENCHER, T9B,MAN. 6" STANDARD	\$ 4,450.00
14.33	TRENCHER, T9B, MAN. 6" COMBO	\$ 5,940.00
14.34	TRENCHER, T9B,MAN 6" ROCKFROST	\$ 6,440.00
14.35	TRENCHER, T9B, HYD, NO CHAIN	\$ 4,730.00
14.36	TRENCHER, T9B,HYD. 6" STANDARD	\$ 4,940.00
14.37	TRENCHER, T9B, HYD. 8" STD.	\$ 5,580.00
14.38	TRENCHER, T9B, HYD. 6" COMBO	\$ 6,500.00
14.39	TRENCHER, T9B,HYD 6" ROCKFROST	\$ 6,840.00
14.40	TRENCHER, T15B, HF, NO CHAIN	\$ 6,980.00
14.41	TRENCHER, T15B, HF 6" STANDARD	\$ 7,670.00
14.42	TRENCHER, T15B, HF 8" STD.	\$ 8,840.00
14.43	TRENCHER, T15B, HF COMBO	\$ 10,430.00
14.44	CRUMBER ARM 36"	\$ 240.00
14.45	CRUMBER ARM 48"	\$ 270.00
14.46	CRUMBER ARM 60"	\$ 240.00
14.47	SHOE, CRUMBER ARM 6" - 8"	\$ 90.00
14.48	SHOE, CRUMBER ARM 10" - 12"	\$ 90.00
15.0	Grader:	
	Use this section to offer grader options.	
15.1	BLADE, DOZER, 6-WAY, 79"	\$ 5,380.00
15.2	BLADE, DOZER, 6-WAY, 92"	\$ 5,920.00
16.0	Auger:	
	Use this section to offer auger options.	
16.1	AUGER, A14B	\$ 2,020.00
16.2	AUGER, A19B	\$ 2,390.00
16.3	AUGER, A26B, HF	\$ 3,820.00
16.4	BIT, AUGER 6"	\$ 260.00
16.5	BIT, AUGER 9"	\$ 410.00
16.6	BIT, AUGER 12"	\$ 500.00
16.7	BIT, AUGER 15" STANDARD	\$ 580.00
16.8	BIT, AUGER 18"	\$ 670.00
16.9	BIT, AUGER 24"	\$ 840.00
16.10	BIT, AUGER 30"	\$ 930.00
16.11	BIT, AUGER 36"	\$ 1,300.00

Spec #	Description	Price
16.12	BIT, AUGER 6" INDUSTRIAL	\$ 410.00
16.13	BIT, AUGER 9" INDUSTRIAL	\$ 480.00
16.14	BIT, AUGER 12" INDUSTRIAL	\$ 550.00
16.15	BIT, AUGER 16" INDUSTRIAL	\$ 810.00
16.16	BIT, AUGER 18" INDUSTRIAL	\$ 830.00
16.17	BIT, AUGER 24" INDUSTRIAL	\$ 1,100.00
16.18	TREE BIT, AUGER 24"	\$ 760.00
16.19	TREE BIT, AUGER 36"	\$ 1,190.00
16.20	ROCK HEAD, 6" BOLT-ON	\$ 230.00
16.21	ROCK HEAD, 9" BOLT-ON	\$ 290.00
16.22	ROCK DRILL HEAD, 12" STANDARD	\$ 350.00
16.23	ROCK HEAD, 15" BOLT-ON	\$ 410.00
16.24	ROCK DRILL HEAD, 18" STANDARD	\$ 460.00
16.25	ROCK DRILL HEAD, 24" STANDARD	\$ 610.00
16.26	ADAPTER, AUGER - HEX TO ROUND	\$ 140.00
16.27	ADAPTER, AUGER - ROUND TO HEX	\$ 120.00
16.28	EXTENSION, TELESCOPING 3'	\$ 290.00
16.29	EXTENSION, TELESCOPING 6'	\$ 490.00
16.30	EXTENSION, AUGER 12"	\$ 130.00
16.31	EXTENSION, AUGER 24"	\$ 170.00

Spec #	Description	Price
17.0	Wheel saw: Use this section to offer wheel saw options.	
17.1	WHEEL SAW, SW45, 8"	\$ 22,290.00
17.2	WHEEL SAW, SW60, 6"	\$ 25,020.00
17.3	WHEEL SAW, SW345B, 3"	\$ 20,540.00
17.4	WHEEL SAW, SW360B, 3"	\$ 23,070.00
17.5	WHEEL SAW, SW360B, 6"	\$ 24,670.00
17.6	WHEEL SAW, SW360B, 8"	\$ 26,670.00
17.7	WHEEL SAW, SW380B 10"	\$ 32,850.00
17.8	WHEEL SAW, SW460B, 3"	\$ 29,280.00
17.9	WHEEL SAW, SW460B, 6"	\$ 29,860.00
17.10	WHEEL SAW, SW460B, 8"	\$ 31,110.00
18.0	Vibratory roller: Use this section to offer vibratory roller options.	
18.1	VIBRATORY COMPACTOR, CV16B	\$ 10,060.00
18.2	VIBRATORY COMPACTOR, CV18B	\$ 10,780.00
19.0	Other: Use this section to offer any other option not already covered.	
19.1	KIT KL - WKTL CVRSN TO 3-LINES	\$ 136.00
19.2	KIT KN - WKTL CVRSN TO 3-LINES	\$ 136.00
19.3	KIT KP - WKTL CVRSN TO 3-LINES	\$ 136.00
19.4	KIT, W/T CONV, PLANER & SAW	\$ 1,389.00
19.5	KIT KX - WKTL CVRSN TO 3-LINES	\$ 1,705.00
19.6	KIT KY - WKTL CVRSN TO 3-LINES	\$ 1,688.00
19.7	KIT KZ - WKTL CVRSN TO 3-LINES	\$ 1,894.00
19.8	KIT KS - WKTL CVRSN TO 5-LINES	\$ 316.00
19.9	KIT KA - WKTL CVRSN TO XHP	\$ 136.00
19.10	KIT KB - WKTL CVRSN TO XHP	\$ 200.00
19.11	KIT KC - WKTL CVRSN TO XHP	\$ 200.00
19.12	KIT KD - WKTL CVRSN TO XHP	\$ 200.00
19.13	KIT KE - WKTL CVRSN TO XHP	\$ 253.00
19.14	KIT KF - WKTL CVRSN TO XHP	\$ 139.00
19.15	KIT KG - WKTL CVRSN TO XHP	\$ 253.00
19.16	KIT KH - WKTL CVRSN TO XHP	\$ 253.00
19.17	KIT KJ - WKTL CVRSN TO XHP	\$ 253.00
19.18	KIT KK - WKTL CVRSN TO XHP	\$ 253.00
19.19	KIT KM - WKTL CVRSN TO XHP	\$ 136.00
19.20	KIT KR - WKTL CVRSN TO XHP	\$ 136.00
19.21	TANK, WATER, B-SERIES MACHINES	\$ 1,470.00
19.22	TANK, WATER	\$ 1,470.00
19.23	ARM, MATERIAL HANDLING	\$ 1,400.00
19.24	S305 HYDRAULIC SCRAP SHEAR	\$ 28,140.00
19.25	SERVICE MANUAL	\$ 690.00
19.26	PARTS MANUAL	\$ 70.00
19.27	OPERATIONS MANUAL	\$ 70.00
20.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions) Price List Date and Number	NA
21.0	INSTALLATION: Hourly Labor Rate For Attachment Installations, Etc. (See Special Terms and Conditions)	Pric \$ 119.00
22.0	OEM EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 10.01, 10.2, etc.	
22.1	2 Year - 1,000 Hour Premier Warranty	\$ 2,320.00
22.2	2 Year - 2,000 Hour Premier Warranty	\$ 3,470.00
22.3	2 Year - 3,000 Hour Premier Warranty	\$ 4,750.00
22.4	3 Year - 1,000 Hour Premier Warranty	\$ 3,290.00
22.5	3 Year - 2,000 Hour Premier Warranty	\$ 5,790.00
22.6	3 Year - 3,000 Hour Premier Warranty	\$ 6,840.00
22.7	2 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,280.00
22.8	2 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,910.00
22.9	2 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,620.00
22.10	3 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,810.00
22.11	3 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 3,190.00
22.12	3 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 3,760.00
22.13	2 Year - 1,000 Hour Powertain Warranty	\$ 760.00
22.14	2 Year - 2,000 Hour Powertain Warranty	\$ 1,140.00
22.15	2 Year - 3,000 Hour Powertain Warranty	\$ 1,580.00
22.16	2 Year - 4,000 Hour Powertain Warranty	\$ 1,730.00
22.17	2 Year - 5,000 Hour Powertain Warranty	\$ 1,910.00
22.18	3 Year - 1,000 Hour Powertain Warranty	\$ 1,090.00
22.19	3 Year - 2,000 Hour Powertain Warranty	\$ 1,920.00
22.20	3 Year - 3,000 Hour Powertain Warranty	\$ 2,260.00
22.21	3 Year - 4,000 Hour Powertain Warranty	\$ 2,490.00
22.22	3 Year - 5,000 Hour Powertain Warranty	\$ 2,740.00
22.23	4 Year - 1,000 Hour Powertain Warranty	\$ 1,200.00
22.24	4 Year - 2,000 Hour Powertain Warranty	\$ 1,990.00
22.25	4 Year - 3,000 Hour Powertain Warranty	\$ 2,480.00
22.26	4 Year - 4,000 Hour Powertain Warranty	\$ 3,580.00
22.27	4 Year - 5,000 Hour Powertain Warranty	\$ 3,940.00
22.28	5 Year - 1,000 Hour Powertain Warranty	\$ 1,320.00
22.29	5 Year - 2,000 Hour Powertain Warranty	\$ 2,040.00

Spec #	Description	Price
22.30	5 Year - 3,000 Hour Powertain Warranty	\$ 2,730.00
22.31	5 Year - 4,000 Hour Powertain Warranty	\$ 3,940.00
22.32	5 Year - 5,000 Hour Powertain Warranty	\$ 5,670.00
22.33	*does not include travel charges	
22.34	*see attached warranty statement	

23.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Summer Rental Rate - April 1 through Sept 30.

Summer Hourly Rental Rate:

\$ 40.00

Summer Weekly Rental Rate:

\$ 1,300.00

Summer Monthly Rental Rate:

\$ 3,900.00

Percent (%) of Rental Fee applied to purchase price:

85%

Winter Rental Rate - October 1 through March 31

Winter Hourly Rental Rate:

\$ 40.00

Winter Weekly Rental Rate:

\$ 1,300.00

Winter Monthly Rental Rate:

\$ 3,900.00

Percent (%) of Rental Fee applied to purchase price:

85%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

24.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.
 DEDUCT cost per Used Hour from the original Contract Price

\$ 28.00

25.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT: City/St/Zip Nearest Ziegler Location

PRICE PER LOADED MILE \$2.50

MINIMUM DELIVERY CHARGE (if any) \$250.00

DEDUCT FOR CUSTOMER PICK UP OF EQUIPMENT: \$0.00

Price quote for: **SKID STEERS**

Vendor Name: **Ziegler Inc.**
 Contact Person: **Brad Sewell**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Fax #: **952-887-5820**
 Email Address: **brad.sewell@zieglercat.com**

Spec #	Information Requested	Answer
1.0	MAKE AND MODEL	Caterpillar 297D XHP
	Engine Type and SAE net HP	Caterpillar C3.8 / 106 HP
	Tier 4 Compliant? (Y/N)	Yes
	Length w/o attachments	124.2 in.
	Height with operator cab	83.6 in.
	Ground clearance	8.6 in.
	Maximum height to bucket hinge pin	125.6 in.
	Breakout force	7,491 lbs. - tilt
	Reach at maximum height	30.6 in.
	Dump angle at maximum height	52 degrees
	Dump height with standard bucket	94.3 in.
	Front clearance circle with standard bucket	91.7 in.
	Rear clearance circle	73.2 in.
	Tipping load - SAE rated	10,000 lbs.
	Rated operating capacity - SAE	5,000 lbs.
	Standard bucket capacity - SAE heaped rating	.62 cu yd.
	Operating weight - SAE rated	10,815 lbs.
	Travel speed	1 speed 5.9 mph 2 speed 9.4 mph
	Fuel tank capacity	32.2 gallons
	Cold weather starting assist	Glow Plugs - Engine Coolant Heater
	Battery CCA	1,000 CCA
	Alternator size - amps	100 Amp
	Transmission type	Hydrostatic
	Tire / Track size / width	18 in Rubber Track
	Final drive chains and drive method	#100 pre-stressed chain Direct sprocket to chain drive
	Final drive chain adjustment / maintenance	500 Hours
	Gauges / instrumentation	Gauges: fuel level, hour meter Instrumentation: Engine coolant temperature, engine oil pressure, hydraulic oil temperature
	Pump type - GPM and PSI	Piston/40 GPM/4061 PSI
	Control valves	Hydraulic 3 section
	Hydraulic oil cooler	Included - air to oil
	Drive controls	Electro/Hydraulic - hand controls
	Lift and tilt controls	Electro/Hydraulic - hand controls
	Engine speed control	Both foot and hand control
	Work lights - front	Included 2 each
	Work lights - rear	Included 2 each
	Warranty	1 year, Unlimited hour parts/labor
	BASE UNIT PRICE:	\$ 73,610.00

SKID STEERS - OEM OPTIONS AND ATTACHMENTS

Spec #	Description	Price
1.0	BASE UNIT PRICE:	\$ 73,610.00
2.0	<div style="border: 1px solid black; padding: 2px;"> Skid Steer Options: Use this section to offer additional skid steer options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments. </div>	
2.1	PRESSURIZED CAB, HEATER/DEFROSTER, AIR CONDITIONING & DOOR	Included
2.2	SURCHARGE FOR TIER 4 FINAL ENGINE	\$ 5,640.00
2.3	AIR SUSPENSION SEAT-CLOTH	Included
2.4	ELECTRIC WORK TOOL CONTROL	Included
2.5	ELECTRIC QUICK COUPLER	\$ 640.00
2.6	BEACON LIGHT	\$ 140.00
2.7	LIFTING EYE 4 POINT	\$ 120.00
2.8	FOPS, LEVEL 2	\$ 2,530.00
2.9	COUNTERWEIGHT, MACHINE EXTERNAL	Included
2.10	RIDE CONTROL	Included
2.11	ADVANCED DISPLAY WITH BACKUP CAMERA	Included
2.12	HIGH FLOW HYDRAULICS XHP	Included
2.13	RADIO READY	\$ 100.00
2.14	RADIO AM-FM, CD, BLUETOOTH	\$ 330.00
2.15	PATTERN CHANGER	\$ 1,200.00
2.16	CASE DEDICATED CONTROLS	\$ 450.00
2.17	DUAL SELF-LEVELING	Included
2.18	EXTRA HEAVY DUTY 1000 CCA BATTERY	Included
2.19	RETURN TO DIG/ WORKTOOL POSITIONER	Included
2.20	PAINT, CUSTOM	\$ 1,240.00
2.21	DOOR, CAB, POLYCARBONATE	\$ 70.00
2.22	PROPORTIONAL HYDRAULICS	Included
2.23	PRODUCT LINK, CELLULAR, PL421	\$ 900.00
2.24	FAN, COOLING DEMAND	Included
2.25	TWO SPEED	Included
3.0	<div style="border: 1px solid black; padding: 2px;"> Bucket Options: Use this section to offer bucket options such as standard, snow or combination buckets, etc.. </div>	
3.1	BUCKET-GENERAL PURPOSE, BASE EDGE 60"	\$ 870.00
3.2	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 60"	\$ 1,052.00
3.3	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 60"	\$ 1,250.00
3.4	BUCKET-GENERAL PURPOSE, BASE EDGE 66"	\$ 1,186.00
3.5	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 66"	\$ 1,395.00
3.6	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 66"	\$ 1,564.00
3.7	BUCKET-GENERAL PURPOSE, BASE EDGE 72"	\$ 1,288.00
3.8	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 1,547.00
3.9	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 72"	\$ 1,646.00
3.10	BUCKET-GENERAL PURPOSE, BASE EDGE 78"	\$ 1,402.00
3.11	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 1,640.00
3.12	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 78"	\$ 1,751.00
3.13	BUCKET-GENERAL PURPOSE, BASE EDGE 84"	\$ 1,511.00
3.14	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 1,769.00
3.15	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 84"	\$ 1,891.00
3.16	BUCKET-LIGHT MATERIAL, BASE EDGE 72"	\$ 1,420.00
3.17	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 72"	\$ 1,646.00
3.18	BUCKET-LIGHT MATERIAL, BASE EDGE 78"	\$ 1,508.00
3.19	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 78"	\$ 1,751.00
3.20	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 84"	\$ 1,839.00
3.21	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 96"	\$ 2,002.00
3.22	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE, 60"	\$ 3,535.00
3.23	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 60"	\$ 3,535.00
3.24	BUCKET-MULTI-PURPOSE, W/BO EDGE 66"	\$ 3,661.00
3.25	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 66"	\$ 3,661.00
3.26	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 4,040.00
3.27	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 72"	\$ 4,040.00
3.28	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 4,419.00
3.29	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 78"	\$ 4,419.00
3.30	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 4,671.00
3.31	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 84"	\$ 4,671.00
3.32	BUCKET-UTILITY, BOLT ON CUTTING EDGE 60"	\$ 1,173.00
3.33	BUCKET-UTILITY, BOLT ON CUTTING EDGE 66"	\$ 1,390.00
3.34	BUCKET-UTILITY, BOLT ON CUTTING EDGE 72"	\$ 1,600.00
4.0	<div style="border: 1px solid black; padding: 2px;"> Overtire tracks: Use this section to offer overtire tracks. </div>	
5.0	<div style="border: 1px solid black; padding: 2px;"> Pallet forks: Use this section to offer fork options, such as pallet forks, bale handler, etc.. </div>	
5.1	FORKS, 42" PALLET W/ CARRIAGE	\$ 971.00
5.2	FORKS, 48" PALLET W/ CARRIAGE	\$ 974.00
5.3	FORKS, UTILITY, 66"	\$ 941.00
5.4	FORKS, UTILITY, 72"	\$ 1,081.00
6.0	<div style="border: 1px solid black; padding: 2px;"> Adaptor plate: Use this section to offer adaptor plate options. </div>	
6.1	Universal Adapter Plate	\$ 210.00
7.0	<div style="border: 1px solid black; padding: 2px;"> Snowblower: Use this section to offer snowblower options. </div>	
7.1	SNOW BLOWER, SR117, 67"	\$ 7,352.00

Spec #	Description	Price
7.2	SNOW BLOWER, SR118, 73"	\$ 8,158.00
7.3	SNOW BLOWER, SR121, 85"	\$ 8,522.00
7.4	SNOW BLOWER, SR318, 73" XPS REQUIRED	\$ 8,807.00
7.5	SNOW BLOWER, SR321, 85" XPS REQUIRED	\$ 9,355.00
8.0	Sweeper:	
	Use this section to offer sweeper options.	
8.1	BROOM, MANUAL ANGLE, BA118	\$ 5,562.00
8.2	BROOM, HYDRAULIC ANGLE, BA18	\$ 6,642.00
8.3	KIT, WATER SPRINKLER	\$ 790.00
8.4	KIT, DEFLECTOR	\$ 424.00
8.5	BROOM, PICKUP, BP115B	\$ 5,154.00
8.6	BROOM, PICKUP, BP118B	\$ 5,545.00
8.7	BRACKET, BROOM B & C SERIES FOR BP BROOMS	\$ 305.00
8.8	BROOM, UTILITY, BU115	\$ 3,770.00
8.9	BROOM, UTILITY, BU118	\$ 4,095.00
8.10	BRUSH, GUTTER, B-SERIES	\$ 2,115.00
8.11	MOUNTING BRACKET, NOZZLE Kit of 4	\$ 200.00
8.12	KIT, WATER SPRINKLER FOR BP BROOMS	\$ 209.00
8.13	KIT, WATER TANK, BROOM FOR BU BROOMS	\$ 758.00
8.14	KIT, WATER SPRINKLER FOR BA18	\$ 790.00
9.0	Backhoe:	
	Use this section to offer backhoe options.	
9.1	BACKHOE, BH150	\$ 13,820.00
9.2	BACKHOE, BH160 W/ AUXILIARY	\$ 14,850.00
9.3	GROUP, BACKHOE MOUNTING	\$ 1,275.00
9.4	BUCKET-DIG, 10"	\$ 653.00
9.5	BUCKET-DIG, 12"	\$ 588.00
9.6	BUCKET-DIG, 16"	\$ 617.00
9.7	BUCKET-DIG, 18"	\$ 619.00
9.8	BUCKET-DIG, 20"	\$ 692.00
9.9	BUCKET-DIG, 24"	\$ 730.00
9.10	BUCKET-DC, 32"	\$ 780.00
9.11	BUCKET-DC, 40"	\$ 809.00
9.12	BUCKET-DC, 47"	\$ 904.00
9.13	PINS, BUCKET	\$ 91.00
9.14	BUCKET, 12", 1.7 CFT, HD	\$ 810.00
9.15	BUCKET, 16", 2.5 CFT, HD	\$ 844.00
9.16	BUCKET, 18", 2.9 CFT, HD	\$ 905.00
9.17	BUCKET, 20", 3.3 CFT, HD	\$ 961.00
9.18	BUCKET, 24", 4.2 CFT, HD	\$ 1,015.00
9.19	BUCKET, 30", 5.6 CFT, HD	\$ 1,171.00
9.20	BUCKET-DC, 40"	\$ 955.00
9.21	BUCKET-DC, 47"	\$ 973.00
9.22	BUCKET-DC, 55"	\$ 1,070.00
9.23	PINS, BUCKET	\$ 113.00
9.24	GUARD, OP PROTECTION MESH	\$ 556.00
9.25	A14B AUGER, DRIVE UNIT	\$ 2,255.00
9.26	A19B AUGER, DRIVE UNIT	\$ 2,822.00
9.27	EXTENSION, AUGER 12"	\$ 140.00
9.28	EXTENSION, AUGER 24"	\$ 187.00
9.29	BUCKET - TILTING, DC, 47"	\$ 3,140.00
9.30	CVP16 COMULTI-PURPOSEACTOR PLATE	\$ 5,142.00
9.31	BLADE, BACKFILL	\$ 658.00
9.32	BRACKET, MOUNTING	\$ 752.00
9.33	BRACKET, SWIVEL	\$ 1,182.00
9.34	LINES, CONNECTOR	\$ 568.00
9.35	COUPLER, PG, MANUAL, DUAL LOCK	\$ 1,222.00
10.0	Planer:	
	Use this section to offer planer options.	
10.1	COLD PLANER, PC104B	\$ 10,620.00
10.2	COLD PLANER PC205B	\$ 13,380.00
10.3	COLD PLANER, PC305B REQUIRES XPS HIGH FLOW	\$ 15,750.00
10.4	COLD PLANER, PC306B REQUIRES XPS HIGH FLOW	\$ 18,650.00
10.5	COLD PLANER, PC310B REQUIRES XPS HIGH FLOW	\$ 24,440.00
10.6	COLD PLANER, PC408B REQUIRES XHP HYDRAULICS	\$ 20,650.00
10.7	COLD PLANER, PC412B REQUIRES XHP HYDRAULICS	\$ 26,520.00
10.8	KIT, WATER SPRINKLER	\$ 260.00
11.0	Snow Plow:	
	Use this section to offer snow plow options.	
11.1	ANGLE BLADE, 72"	\$ 2,570.00
11.2	ANGLE BLADE, 84"	\$ 2,740.00
11.3	KIT, SNOW AND IMULTI-PURPOSEACT, 72"	\$ 500.00
11.4	KIT, SNOW AND IMULTI-PURPOSEACT, 84"	\$ 500.00
11.5	SNOW PUSH, SSL, STD DTY 8'	\$ 6,600.00
11.6	SNOW PUSH, SSL, STD DTY 10'	\$ 7,260.00
11.7	SNOW PUSH, SSL, STD DTY 12'	\$ 7,720.00
11.8	SNOW PUSH, SSL, STD DTY 15'	\$ 8,150.00
12.0	Hydraulic breaker:	
	Use this section to offer hydraulic breaker options.	
12.1	H55E HAMMER WITH SSL MOUNTS	\$ 11,120.00
12.2	H65E HAMMER WITH SSL MOUNTS	\$ 12,880.00
13.0	Grapple:	

Spec #	Description	Price
	Use this section to offer grapple options.	
13.1	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 5,474.00
13.2	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 6,532.00
13.3	FORKS, UTILITY GRAPPLE, 66"	\$ 2,296.00
13.4	FORKS, UTILITY GRAPPLE, 72"	\$ 2,435.00
13.5	BUCKET, INDUSTRIAL GRAPPLE, 60" BOLT ON CUTTING EDGE	\$ 3,730.00
13.6	BUCKET, INDUSTRIAL GRAPPLE, 66" BOLT ON CUTTING EDGE	\$ 3,920.00
13.7	BUCKET, INDUSTRIAL GRAPPLE, 72" BOLT ON CUTTING EDGE	\$ 4,390.00
13.8	BUCKET, INDUSTRIAL GRAPPLE, 78" BOLT ON CUTTING EDGE	\$ 4,820.00
13.9	RAKE, INDUSTRIAL GRAPPLE, 72"	\$ 3,330.00
13.10	RAKE, INDUSTRIAL GRAPPLE, 84"	\$ 3,730.00
13.11	BUCKET, UTILITY GRAPPLE, 66"	\$ 2,550.00
13.12	BUCKET, UTILITY GRAPPLE 72"	\$ 2,760.00
13.13	UTILITY GRAPPLE	\$ 1,530.00
14.0	Landscape:	
	Use this section to offer landscape options.	
14.1	BRUSHCUTTER, BR160, 60"	\$ 4,980.00
14.2	BRUSHCUTTER, BR166, 66"	\$ 5,220.00
14.3	BRUSHCUTTER, BR172, 72"	\$ 5,450.00
14.4	BRUSHCUTTER, BR272, 72" HF	\$ 5,680.00
14.5	BRUSHCUTTER, BR378, 78" HF, XPS	\$ 6,840.00
14.6	LANDSCAPE RAKE, LR15B	\$ 6,490.00
14.7	LANDSCAPE RAKE, LR18B	\$ 7,070.00
14.8	LANDSCAPE TILLER, LT13B	\$ 4,970.00
14.9	LANDSCAPE TILLER, LT18B	\$ 5,990.00
14.10	MULCHER, HM315B, CARBIDE TEETH REQUIRES XPS	\$ 27,770.00
14.11	MULCHER, HM415B, CARBIDE TEETH REQUIRES XHP	\$ 29,030.00
14.12	POWER BOX RAKE-HYDRAULIC, PR172	\$ 8,550.00
14.13	POWER BOX RAKE-HYDRAULIC, PR184	\$ 9,040.00
14.14	POWER BOX RAKE-HYDRAULIC, PR190	\$ 9,750.00
14.15	POWER BOX RAKE-MANUAL, PR172	\$ 8,200.00
14.16	POWER BOX RAKE-MANUAL, PR184	\$ 8,490.00
14.17	STUMP GRINDER, SG16B	\$ 7,060.00
14.18	STUMP GRINDER, SG18B	\$ 7,830.00
14.19	TRENCHER, T6B, MANUAL, NO CHAIN	\$ 3,880.00
14.20	TRENCHER, T6B, MAN. 6" STANDARD	\$ 4,320.00
14.21	TRENCHER, T6B, MAN. 8" STD	\$ 4,430.00
14.22	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,540.00
14.23	TRENCHER, T6B, MAN 6" ROCKFROST	\$ 4,760.00
14.24	TRENCHER, T6B, MAN 6" TERMINATOR	\$ 4,980.00
14.25	TRENCHER, T6B, HYD, NO CHAIN	\$ 4,420.00
14.26	TRENCHER, T6B, HYD. 6" STANDARD	\$ 4,860.00
14.27	TRENCHER, T6B, HYD. 8" STD	\$ 4,970.00
14.28	TRENCHER, T6B, HYD 6" COMBO	\$ 5,080.00
14.29	TRENCHER, T6B, HYD 6" ROCKFROST	\$ 5,310.00
14.30	TRENCHER, T6B, HYD 6" TERMINATOR	\$ 5,530.00
14.31	TRENCHER, T9B, MANUAL, NO CHAIN	\$ 4,170.00
14.32	TRENCHER, T9B, MAN. 6" STANDARD	\$ 4,450.00
14.33	TRENCHER, T9B, MAN. 6" COMBO	\$ 5,940.00
14.34	TRENCHER, T9B, MAN 6" ROCKFROST	\$ 6,440.00
14.35	TRENCHER, T9B, HYD, NO CHAIN	\$ 4,730.00
14.36	TRENCHER, T9B, HYD. 6" STANDARD	\$ 4,940.00
14.37	TRENCHER, T9B, HYD. 8" STD.	\$ 5,580.00
14.38	TRENCHER, T9B, HYD. 6" COMBO	\$ 6,500.00
14.39	TRENCHER, T9B, HYD 6" ROCKFROST	\$ 6,840.00
14.40	TRENCHER, T15B, HF, NO CHAIN	\$ 6,980.00
14.41	TRENCHER, T15B, HF 6" STANDARD	\$ 7,670.00
14.42	TRENCHER, T15B, HF 8" STD.	\$ 8,840.00
14.43	TRENCHER, T15B, HF COMBO	\$ 10,430.00
14.44	CRUMBER ARM 36"	\$ 240.00
14.45	CRUMBER ARM 48"	\$ 270.00
14.46	CRUMBER ARM 60"	\$ 240.00
14.47	SHOE, CRUMBER ARM 6" - 8"	\$ 90.00
14.48	SHOE, CRUMBER ARM 10" - 12"	\$ 90.00
15.0	Grader:	
	Use this section to offer grader options.	
15.1	BLADE, DOZER, 6-WAY, 79"	\$ 5,380.00
15.2	BLADE, DOZER, 6-WAY, 92"	\$ 5,920.00
16.0	Auger:	
	Use this section to offer auger options.	
16.1	AUGER, A14B	\$ 2,020.00
16.2	AUGER, A19B	\$ 2,390.00
16.3	AUGER, A26B, HF	\$ 3,820.00
16.4	BIT, AUGER 6"	\$ 260.00
16.5	BIT, AUGER 9"	\$ 410.00
16.6	BIT, AUGER 12"	\$ 500.00
16.7	BIT, AUGER 15" STANDARD	\$ 580.00
16.8	BIT, AUGER 18"	\$ 670.00
16.9	BIT, AUGER 24"	\$ 840.00
16.10	BIT, AUGER 30"	\$ 930.00
16.11	BIT, AUGER 36"	\$ 1,300.00
16.12	BIT, AUGER 6" INDUSTRIAL	\$ 410.00
16.13	BIT, AUGER 9" INDUSTRIAL	\$ 480.00
16.14	BIT, AUGER 12" INDUSTRIAL	\$ 550.00
16.15	BIT, AUGER 16" INDUSTRIAL	\$ 810.00

Spec #	Description	Price
16.16	BIT, AUGER 18" INDUSTRIAL	\$ 830.00
16.17	BIT, AUGER 24" INDUSTRIAL	\$ 1,100.00
16.18	TREE BIT, AUGER 24"	\$ 760.00
16.19	TREE BIT, AUGER 36"	\$ 1,190.00
16.20	ROCK HEAD, 6" BOLT-ON	\$ 230.00
16.21	ROCK HEAD, 9" BOLT-ON	\$ 290.00
16.22	ROCK DRILL HEAD, 12" STANDARD	\$ 350.00
16.23	ROCK HEAD, 15" BOLT-ON	\$ 410.00
16.24	ROCK DRILL HEAD, 18" STANDARD	\$ 460.00
16.25	ROCK DRILL HEAD, 24" STANDARD	\$ 610.00
16.26	ADAPTER, AUGER - HEX TO ROUND	\$ 140.00
16.27	ADAPTER, AUGER - ROUND TO HEX	\$ 120.00
16.28	EXTENSION, TELESCOPING 3'	\$ 290.00
16.29	EXTENSION, TELESCOPING 6'	\$ 490.00
16.30	EXTENSION, AUGER 12"	\$ 130.00
16.31	EXTENSION, AUGER 24"	\$ 170.00

Spec #	Description	Price
17.0	Wheel saw: Use this section to offer wheel saw options.	
17.1	WHEEL SAW, SW45, 8"	\$ 22,290.00
17.2	WHEEL SAW, SW60, 6"	\$ 25,020.00
17.3	WHEEL SAW, SW345B, 3"	\$ 20,540.00
17.4	WHEEL SAW, SW360B, 3"	\$ 23,070.00
17.5	WHEEL SAW, SW360B, 6"	\$ 24,670.00
17.6	WHEEL SAW, SW360B, 8"	\$ 26,670.00
17.7	WHEEL SAW, SW380B 10"	\$ 32,850.00
17.8	WHEEL SAW, SW460B, 3"	\$ 29,280.00
17.9	WHEEL SAW, SW460B, 6"	\$ 29,860.00
17.10	WHEEL SAW, SW460B, 8"	\$ 31,110.00
18.0	Vibratory roller: Use this section to offer vibratory roller options.	
18.1	VIBRATORY COMPACTOR, CV16B	\$ 10,060.00
18.2	VIBRATORY COMPACTOR, CV18B	\$ 10,780.00
19.0	Other: Use this section to offer any other option not already covered.	
19.1	KIT KL - WKTL CVRSN TO 3-LINES	\$ 136.00
19.2	KIT KN - WKTL CVRSN TO 3-LINES	\$ 136.00
19.3	KIT KP - WKTL CVRSN TO 3-LINES	\$ 136.00
19.4	KIT, W/T CONV, PLANER & SAW	\$ 1,389.00
19.5	KIT KX - WKTL CVRSN TO 3-LINES	\$ 1,705.00
19.6	KIT KY - WKTL CVRSN TO 3-LINES	\$ 1,688.00
19.7	KIT KZ - WKTL CVRSN TO 3-LINES	\$ 1,894.00
19.8	KIT KS - WKTL CVRSN TO 5-LINES	\$ 316.00
19.9	KIT KA - WKTL CVRSN TO XHP	\$ 136.00
19.10	KIT KB - WKTL CVRSN TO XHP	\$ 200.00
19.11	KIT KC - WKTL CVRSN TO XHP	\$ 200.00
19.12	KIT KD - WKTL CVRSN TO XHP	\$ 200.00
19.13	KIT KE - WKTL CVRSN TO XHP	\$ 253.00
19.14	KIT KF - WKTL CVRSN TO XHP	\$ 139.00
19.15	KIT KG - WKTL CVRSN TO XHP	\$ 253.00
19.16	KIT KH - WKTL CVRSN TO XHP	\$ 253.00
19.17	KIT KJ - WKTL CVRSN TO XHP	\$ 253.00
19.18	KIT KK - WKTL CVRSN TO XHP	\$ 253.00
19.19	KIT KM - WKTL CVRSN TO XHP	\$ 136.00
19.20	KIT KR - WKTL CVRSN TO XHP	\$ 136.00
19.21	TANK, WATER, B-SERIES MACHINES	\$ 1,470.00
19.22	TANK, WATER	\$ 1,470.00
19.23	ARM, MATERIAL HANDLING	\$ 1,400.00
19.24	S305 HYDRAULIC SCRAP SHEAR	\$ 28,140.00
19.25	SERVICE MANUAL	\$ 690.00
19.26	PARTS MANUAL	\$ 70.00
19.27	OPERATIONS MANUAL	\$ 70.00
20.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions) Price List Date and Number	NA
21.0	INSTALLATION: Hourly Labor Rate For Attachment Installations, Etc. (See Special Terms and Conditions)	Price \$ 119.00
22.0	OEM EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 10.01, 10.2, etc.	
22.1	2 Year - 1,000 Hour Premier Warranty	\$ 2,320.00
22.2	2 Year - 2,000 Hour Premier Warranty	\$ 3,470.00
22.3	2 Year - 3,000 Hour Premier Warranty	\$ 4,750.00
22.4	3 Year - 1,000 Hour Premier Warranty	\$ 3,290.00
22.5	3 Year - 2,000 Hour Premier Warranty	\$ 5,790.00
22.6	3 Year - 3,000 Hour Premier Warranty	\$ 6,840.00
22.7	2 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,280.00
22.8	2 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,910.00
22.9	2 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,620.00
22.10	3 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,810.00
22.11	3 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 3,190.00
22.12	3 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 3,760.00
22.13	2 Year - 1,000 Hour Powertain Warranty	\$ 760.00
22.14	2 Year - 2,000 Hour Powertain Warranty	\$ 1,140.00
22.15	2 Year - 3,000 Hour Powertain Warranty	\$ 1,580.00
22.16	2 Year - 4,000 Hour Powertain Warranty	\$ 1,730.00
22.17	2 Year - 5,000 Hour Powertain Warranty	\$ 1,910.00
22.18	3 Year - 1,000 Hour Powertain Warranty	\$ 1,090.00
22.19	3 Year - 2,000 Hour Powertain Warranty	\$ 1,920.00
22.20	3 Year - 3,000 Hour Powertain Warranty	\$ 2,260.00
22.21	3 Year - 4,000 Hour Powertain Warranty	\$ 2,490.00
22.22	3 Year - 5,000 Hour Powertain Warranty	\$ 2,740.00
22.23	4 Year - 1,000 Hour Powertain Warranty	\$ 1,200.00
22.24	4 Year - 2,000 Hour Powertain Warranty	\$ 1,990.00
22.25	4 Year - 3,000 Hour Powertain Warranty	\$ 2,480.00
22.26	4 Year - 4,000 Hour Powertain Warranty	\$ 3,580.00
22.27	4 Year - 5,000 Hour Powertain Warranty	\$ 3,940.00
22.28	5 Year - 1,000 Hour Powertain Warranty	\$ 1,320.00
22.29	5 Year - 2,000 Hour Powertain Warranty	\$ 2,040.00

Spec #	Description	Price
22.30	5 Year - 3,000 Hour Powertain Warranty	\$ 2,730.00
22.31	5 Year - 4,000 Hour Powertain Warranty	\$ 3,940.00
22.32	5 Year - 5,000 Hour Powertain Warranty	\$ 5,670.00
22.33	*does not include travel charges	
22.34	*see attached warranty statement	

23.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Summer Rental Rate - April 1 through Sept 30.

Summer Hourly Rental Rate:

\$ 40.00

Summer Weekly Rental Rate:

\$ 1,300.00

Summer Monthly Rental Rate:

\$ 3,900.00

Percent (%) of Rental Fee applied to purchase price:

85%

Winter Rental Rate - October 1 through March 31

Winter Hourly Rental Rate:

\$ 40.00

Winter Weekly Rental Rate:

\$ 1,300.00

Winter Monthly Rental Rate:

\$ 3,900.00

Percent (%) of Rental Fee applied to purchase price:

85%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

24.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.
 DEDUCT cost per Used Hour from the original Contract Price

\$ 28.00

25.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT: City/St/Zip Nearest Ziegler Location

PRICE PER LOADED MILE \$2.50

MINIMUM DELIVERY CHARGE (if any) \$250.00

DEDUCT FOR CUSTOMER PICK UP OF EQUIPMENT: \$0.00

Price quote for: **SKID STEERS**

Vendor Name: **Ziegler Inc.**
 Contact Person: **Brad Sewell**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Fax #: **952-887-5820**
 Email Address: **brad.sewell@zieglercat.com**

Spec #	Information Requested	Answer
1.0	MAKE AND MODEL	Caterpillar 299D
	Engine Type and SAE net HP	Cat C3.8B DIT 95 HP
	Tier 4 Compliant? (Y/N)	Yes
	Length w/o attachments	123.5 in
	Height with operator cab	83.7 in
	Ground clearance	8.7 in
	Maximum height to bucket hinge pin	125.6 in
	Breakout force	7,552 lbs.
	Reach at maximum height	30.6 in.
	Dump angle at maximum height	52 degrees
	Dump height with standard bucket	94.3 in.
	Front clearance circle with standard bucket	91.2 in.
	Rear clearance circle	73.4 in.
	Tipping load - SAE rated	8,500 lbs.
	Rated operating capacity - SAE	4,250 lbs.
	Standard bucket capacity - SAE heaped rating	.62 cu yd
	Operating weight - SAE rated	10,718 lbs.
	Travel speed	1 speed 5.2 mph/ 2 speed 8.4 mph
	Fuel tank capacity	24.8 gallons
	Cold weather starting assist	Glow Plugs - Engine Coolant Heater
	Battery CCA	880
	Alternator size - amps	80
	Transmission type	Hydrostatic
	Tire / Track size / width	15.7" track width
	Final drive chains and drive method	Drive sprocket to track drive
	Final drive chain adjustment / maintenance	Not required
	Gauges / instrumentation	Gauges: fuel level, hour meter Instrumentation: Engine coolant temperature, engine oil pressure, hydraulic oil temperature
	Pump type - GPM and PSI	Piston/23 GPM/3335 PSI
	Control valves	Hydraulic 3 section
	Hydraulic oil cooler	Included - air to oil
	Drive controls	Electro/Hydraulic - hand controls
	Lift and tilt controls	Electro/Hydraulic - hand controls
	Engine speed control	Both foot and hand control
	Work lights - front	Included 2 each
	Work lights - rear	Included 2 each
	Warranty	1 year Unlimited hour parts/labor
	BASE UNIT PRICE:	\$ 58,150.00

SKID STEERS - OEM OPTIONS AND ATTACHMENTS

Spec #	Description	Price
1.0	BASE UNIT PRICE:	\$ 58,150.00
2.0	<div style="border: 1px solid black; padding: 2px;"> Skid Steer Options: Use this section to offer additional skid steer options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments. </div>	
2.1	PRESSURIZED CAB, HEATER/DEFROSTER & DOOR	\$ 1,560.00
2.2	PRESSURIZED CAB, HEATER/DEFROSTER, AIR CONDITIONING & DOOR	\$ 2,890.00
2.3	SURCHARGE FOR TIER 4 FINAL ENGINE	\$ 4,330.00
2.4	AIR SUSPENSION SEAT-CLOTH	\$ 290.00
2.5	AIR SUSPENSION SEAT-VINYL	\$ 270.00
2.6	ELECTRIC WORK TOOL CONTROL	Included
2.7	TWO SPEED CONTROL	Included
2.8	ELECTRIC QUICK COUPLER	\$ 640.00
2.9	BEACON LIGHT	\$ 140.00
2.10	LIFTING EYE 4 POINT	\$ 120.00
2.11	FOPS, LEVEL 2	\$ 2,530.00
2.12	COUNTERWEIGHT, MACHINE EXTERNAL	\$ 670.00
2.13	RIDE CONTROL	\$ 680.00
2.14	ADVANCED DISPLAY	\$ 630.00
2.15	ADVANCED DISPLAY WITH BACKUP CAMERA	\$ 900.00
2.16	HIGH FLOW HYDRAULICS	\$ 3,000.00
2.17	RADIO READY	\$ 100.00
2.18	RADIO AM-FM, CD, BLUETOOTH	\$ 330.00
2.19	PATTERN CHANGER	\$ 1,200.00
2.20	CASE DEDICATED CONTROLS	\$ 450.00
2.21	DUAL SELF-LEVELING	\$ 580.00
2.22	EXTRA HEAVY DUTY 1000 CCA BATTERY	\$ 50.00
2.23	RETURN TO DIG/ WORKTOOL POSITIONER	\$ 190.00
2.24	OIL, HYDRAULIC, COLD OPERATION	\$ 430.00
2.25	PAINT, CUSTOM	\$ 1,240.00
2.26	DOOR, CAB, POLYCARBONATE	\$ 70.00
2.27	PROPORTIONAL HYDRAULICS	Included
2.28	PRODUCT LINK, CELLULAR, PL421	\$ 900.00
2.29	FAN, COOLING DEMAND	Included
2.30	RUBBER BELT, 2 SPEED, DUAL FRONT FLANGE/SINGLE REAR FLANGE IDLER	Included
2.31	RUBBER BELT, 2 SPEED, TRIPLE FLANGE IDLERS	\$ 660.00
2.32	TRACK, RUBBER, 15.7 IN (400MM)	Included
2.33	TRACK, RUBBER, 17.7 IN (450MM)	\$ 430.00
2.34	STEEL TRACKS	\$ 4,580.00
3.0	<div style="border: 1px solid black; padding: 2px;"> Bucket Options: Use this section to offer bucket options such as standard, snow or combination buckets, etc.. </div>	
3.1	BUCKET-GENERAL PURPOSE, BASE EDGE 60"	\$ 870.00
3.2	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 60"	\$ 1,052.00
3.3	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 60"	\$ 1,250.00
3.4	BUCKET-GENERAL PURPOSE, BASE EDGE 66"	\$ 1,186.00
3.5	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 66"	\$ 1,395.00
3.6	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 66"	\$ 1,564.00
3.7	BUCKET-GENERAL PURPOSE, BASE EDGE 72"	\$ 1,288.00
3.8	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 1,547.00
3.9	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 72"	\$ 1,646.00
3.10	BUCKET-GENERAL PURPOSE, BASE EDGE 78"	\$ 1,402.00
3.11	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 1,640.00
3.12	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 78"	\$ 1,751.00
3.13	BUCKET-GENERAL PURPOSE, BASE EDGE 84"	\$ 1,511.00
3.14	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 1,769.00
3.15	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 84"	\$ 1,891.00
3.16	BUCKET-LIGHT MATERIAL, BASE EDGE 72"	\$ 1,420.00
3.17	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 72"	\$ 1,646.00
3.18	BUCKET-LIGHT MATERIAL, BASE EDGE 78"	\$ 1,508.00
3.19	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 78"	\$ 1,751.00
3.20	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 84"	\$ 1,839.00
3.21	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 96"	\$ 2,002.00
3.22	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE, 60"	\$ 3,535.00
3.23	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 60"	\$ 3,535.00
3.24	BUCKET-MULTI-PURPOSE, W/BO EDGE 66"	\$ 3,661.00
3.25	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 66"	\$ 3,661.00
3.26	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 4,040.00
3.27	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 72"	\$ 4,040.00
3.28	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 4,419.00
3.29	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 78"	\$ 4,419.00
3.30	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 4,671.00
3.31	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 84"	\$ 4,671.00
3.32	BUCKET-UTILITY, BOLT ON CUTTING EDGE 60"	\$ 1,173.00
3.33	BUCKET-UTILITY, BOLT ON CUTTING EDGE 66"	\$ 1,390.00
3.34	BUCKET-UTILITY, BOLT ON CUTTING EDGE 72"	\$ 1,600.00
4.0	<div style="border: 1px solid black; padding: 2px;"> Overtire tracks: Use this section to offer overtire tracks. </div>	
5.0	<div style="border: 1px solid black; padding: 2px;"> Pallet forks: Use this section to offer fork options, such as pallet forks, bale handler, etc.. </div>	
5.1	FORKS, 42" PALLET W/ CARRIAGE	\$ 971.00
5.2	FORKS, 48" PALLET W/ CARRIAGE	\$ 974.00
5.3	FORKS, UTILITY, 66"	\$ 941.00

Spec #	Description	Price
5.4	FORKS, UTILITY, 72"	\$ 1,081.00
6.0	Adaptor plate:	
	Use this section to offer adaptor plate options.	
6.1	Universal Adapter Plate	\$ 210.00
7.0	Snowblower:	
	Use this section to offer snowblower options.	
7.1	SNOW BLOWER, SR117, 67"	\$ 7,352.00
7.2	SNOW BLOWER, SR118, 73"	\$ 8,158.00
7.3	SNOW BLOWER, SR121, 85"	\$ 8,522.00
7.4	SNOW BLOWER, SR318, 73" XPS REQUIRED	\$ 8,807.00
7.5	SNOW BLOWER, SR321, 85" XPS REQUIRED	\$ 9,355.00
8.0	Sweeper:	
	Use this section to offer sweeper options.	
8.1	BROOM, MANUAL ANGLE, BA118	\$ 5,562.00
8.2	BROOM, HYDRAULIC ANGLE, BA18	\$ 6,642.00
8.3	KIT, WATER SPRINKLER	\$ 790.00
8.4	KIT, DEFLECTOR	\$ 424.00
8.5	BROOM, PICKUP, BP115B	\$ 5,154.00
8.6	BROOM, PICKUP, BP118B	\$ 5,545.00
8.7	BRACKET, BROOM B & C SERIES FOR BP BROOMS	\$ 305.00
8.8	BROOM, UTILITY, BU115	\$ 3,770.00
8.9	BROOM, UTILITY, BU118	\$ 4,095.00
8.10	BRUSH, GUTTER, B-SERIES	\$ 2,115.00
8.11	MOUNTING BRACKET, NOZZLE Kit of 4	\$ 200.00
8.12	KIT, WATER SPRINKLER FOR BP BROOMS	\$ 209.00
8.13	KIT, WATER TANK, BROOM FOR BU BROOMS	\$ 758.00
8.14	KIT, WATER SPRINKLER FOR BA18	\$ 790.00
9.0	Backhoe:	
	Use this section to offer backhoe options.	
9.1	BACKHOE, BH150	\$ 13,820.00
9.2	BACKHOE, BH160 W/ AUXILIARY	\$ 14,850.00
9.3	GROUP, BACKHOE MOUNTING	\$ 1,275.00
9.4	BUCKET-DIG, 10"	\$ 653.00
9.5	BUCKET-DIG, 12"	\$ 588.00
9.6	BUCKET-DIG, 16"	\$ 617.00
9.7	BUCKET-DIG, 18"	\$ 619.00
9.8	BUCKET-DIG, 20"	\$ 692.00
9.9	BUCKET-DIG, 24"	\$ 730.00
9.10	BUCKET-DC, 32"	\$ 780.00
9.11	BUCKET-DC, 40"	\$ 809.00
9.12	BUCKET-DC, 47"	\$ 904.00
9.13	PINS, BUCKET	\$ 91.00
9.14	BUCKET, 12", 1.7 CFT, HD	\$ 810.00
9.15	BUCKET, 16", 2.5 CFT, HD	\$ 844.00
9.16	BUCKET, 18", 2.9 CFT, HD	\$ 905.00
9.17	BUCKET, 20", 3.3 CFT, HD	\$ 961.00
9.18	BUCKET, 24", 4.2 CFT, HD	\$ 1,015.00
9.19	BUCKET, 30", 5.6 CFT, HD	\$ 1,171.00
9.20	BUCKET-DC, 40"	\$ 955.00
9.21	BUCKET-DC, 47"	\$ 973.00
9.22	BUCKET-DC, 55"	\$ 1,070.00
9.23	PINS, BUCKET	\$ 113.00
9.24	GUARD, OP PROTECTION MESH	\$ 556.00
9.25	A14B AUGER, DRIVE UNIT	\$ 2,255.00
9.26	A19B AUGER, DRIVE UNIT	\$ 2,822.00
9.27	EXTENSION, AUGER 12"	\$ 140.00
9.28	EXTENSION, AUGER 24"	\$ 187.00
9.29	BUCKET - TILTING, DC, 47"	\$ 3,140.00
9.30	CVP16 COMULTI-PURPOSEACTOR PLATE	\$ 5,142.00
9.31	BLADE, BACKFILL	\$ 658.00
9.32	BRACKET, MOUNTING	\$ 752.00
9.33	BRACKET, SWIVEL	\$ 1,182.00
9.34	LINES, CONNECTOR	\$ 568.00
9.35	COUPLER, PG, MANUAL, DUAL LOCK	\$ 1,222.00
10.0	Planer:	
	Use this section to offer planer options.	
10.1	COLD PLANER, PC104B	\$ 10,620.00
10.2	COLD PLANER PC205B	\$ 13,380.00
10.3	COLD PLANER, PC305B REQUIRES XPS HIGH FLOW	\$ 15,750.00
10.4	COLD PLANER, PC306B REQUIRES XPS HIGH FLOW	\$ 18,650.00
10.5	COLD PLANER, PC310B REQUIRES XPS HIGH FLOW	\$ 24,440.00
10.6	COLD PLANER, PC408B REQUIRES XHP HYDRAULICS	\$ 20,650.00
10.7	COLD PLANER, PC412B REQUIRES XHP HYDRAULICS	\$ 26,520.00
10.8	KIT, WATER SPRINKLER	\$ 260.00
11.0	Snow Plow:	
	Use this section to offer snow plow options.	
11.1	ANGLE BLADE, 72"	\$ 2,570.00
11.2	ANGLE BLADE, 84"	\$ 2,740.00
11.3	KIT, SNOW AND IMULTI-PURPOSEACT, 72"	\$ 500.00
11.4	KIT, SNOW AND IMULTI-PURPOSEACT, 84"	\$ 500.00
11.5	SNOW PUSH, SSL, STD DTY 8'	\$ 6,600.00
11.6	SNOW PUSH, SSL, STD DTY 10'	\$ 7,260.00

Spec #	Description	Price
11.7	SNOW PUSH, SSL, STD DTY 12'	\$ 7,720.00
11.8	SNOW PUSH, SSL, STD DTY 15'	\$ 8,150.00
12.0	Hydraulic breaker:	
	Use this section to offer hydraulic breaker options.	
12.1	H55E HAMMER WITH SSL MOUNTS	\$ 11,120.00
12.2	H65E HAMMER WITH SSL MOUNTS	\$ 12,880.00
13.0	Grapple:	
	Use this section to offer grapple options.	
13.1	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 5,474.00
13.2	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 6,532.00
13.3	FORKS, UTILITY GRAPPLE, 66"	\$ 2,296.00
13.4	FORKS, UTILITY GRAPPLE, 72"	\$ 2,435.00
13.5	BUCKET, INDUSTRIAL GRAPPLE, 60" BOLT ON CUTTING EDGE	\$ 3,730.00
13.6	BUCKET, INDUSTRIAL GRAPPLE, 66" BOLT ON CUTTING EDGE	\$ 3,920.00
13.7	BUCKET, INDUSTRIAL GRAPPLE, 72" BOLT ON CUTTING EDGE	\$ 4,390.00
13.8	BUCKET, INDUSTRIAL GRAPPLE, 78" BOLT ON CUTTING EDGE	\$ 4,820.00
13.9	RAKE, INDUSTRIAL GRAPPLE, 72"	\$ 3,330.00
13.10	RAKE, INDUSTRIAL GRAPPLE, 84"	\$ 3,730.00
13.11	BUCKET, UTILITY GRAPPLE, 66"	\$ 2,550.00
13.12	BUCKET, UTILITY GRAPPLE 72"	\$ 2,760.00
13.13	UTILITY GRAPPLE	\$ 1,530.00
14.0	Landscape:	
	Use this section to offer landscape options.	
14.1	BRUSHCUTTER, BR160, 60"	\$ 4,980.00
14.2	BRUSHCUTTER, BR166, 66"	\$ 5,220.00
14.3	BRUSHCUTTER, BR172, 72"	\$ 5,450.00
14.4	BRUSHCUTTER, BR272, 72" HF	\$ 5,680.00
14.5	BRUSHCUTTER, BR378, 78" HF,XPS	\$ 6,840.00
14.6	LANDSCAPE RAKE, LR15B	\$ 6,490.00
14.7	LANDSCAPE RAKE, LR18B	\$ 7,070.00
14.8	LANDSCAPE TILLER, LT13B	\$ 4,970.00
14.9	LANDSCAPE TILLER, LT18B	\$ 5,990.00
14.10	MULCHER, HM315B, CARBIDE TEETH REQUIRES XPS	\$ 27,770.00
14.11	MULCHER, HM415B, CARBIDE TEETH REQUIRES XHP	\$ 29,030.00
14.12	POWER BOX RAKE-HYDRAULIC,PR172	\$ 8,550.00
14.13	POWER BOX RAKE-HYDRAULIC,PR184	\$ 9,040.00
14.14	POWER BOX RAKE-HYDRAULIC,PR190	\$ 9,750.00
14.15	POWER BOX RAKE-MANUAL, PR172	\$ 8,200.00
14.16	POWER BOX RAKE-MANUAL, PR184	\$ 8,490.00
14.17	STUMP GRINDER, SG16B	\$ 7,060.00
14.18	STUMP GRINDER, SG18B	\$ 7,830.00
14.19	TRENCHER, T6B, MANUAL,NO CHAIN	\$ 3,880.00
14.20	TRENCHER,T6B, MAN. 6" STANDARD	\$ 4,320.00
14.21	TRENCHER,T6B, MAN. 8" STD	\$ 4,430.00
14.22	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,540.00
14.23	TRENCHER, T6B,MAN 6" ROCKFROST	\$ 4,760.00
14.24	TRENCHER,T6B, MAN 6"TERMINATOR	\$ 4,980.00
14.25	TRENCHER, T6B, HYD, NO CHAIN	\$ 4,420.00
14.26	TRENCHER, T6B,HYD. 6" STANDARD	\$ 4,860.00
14.27	TRENCHER, T6B, HYD. 8" STD	\$ 4,970.00
14.28	TRENCHER, T6B, HYD 6" COMBO	\$ 5,080.00
14.29	TRENCHER, T6B,HYD 6" ROCKFROST	\$ 5,310.00
14.30	TRENCHER,T6B, HYD 6"TERMINATOR	\$ 5,530.00
14.31	TRENCHER, T9B, MANUAL,NO CHAIN	\$ 4,170.00
14.32	TRENCHER, T9B,MAN. 6" STANDARD	\$ 4,450.00
14.33	TRENCHER, T9B, MAN. 6" COMBO	\$ 5,940.00
14.34	TRENCHER, T9B,MAN 6" ROCKFROST	\$ 6,440.00
14.35	TRENCHER, T9B, HYD, NO CHAIN	\$ 4,730.00
14.36	TRENCHER, T9B,HYD. 6" STANDARD	\$ 4,940.00
14.37	TRENCHER, T9B, HYD. 8" STD.	\$ 5,580.00
14.38	TRENCHER, T9B, HYD. 6" COMBO	\$ 6,500.00
14.39	TRENCHER, T9B,HYD 6" ROCKFROST	\$ 6,840.00
14.40	TRENCHER, T15B, HF, NO CHAIN	\$ 6,980.00
14.41	TRENCHER, T15B, HF 6" STANDARD	\$ 7,670.00
14.42	TRENCHER, T15B, HF 8" STD.	\$ 8,840.00
14.43	TRENCHER, T15B, HF COMBO	\$ 10,430.00
14.44	CRUMBER ARM 36"	\$ 240.00
14.45	CRUMBER ARM 48"	\$ 270.00
14.46	CRUMBER ARM 60"	\$ 240.00
14.47	SHOE, CRUMBER ARM 6" - 8"	\$ 90.00
14.48	SHOE, CRUMBER ARM 10" - 12"	\$ 90.00
15.0	Grader:	
	Use this section to offer grader options.	
15.1	BLADE, DOZER, 6-WAY, 79"	\$ 5,380.00
15.2	BLADE, DOZER, 6-WAY, 92"	\$ 5,920.00
16.0	Auger:	
	Use this section to offer auger options.	
16.1	AUGER, A14B	\$ 2,020.00
16.2	AUGER, A19B	\$ 2,390.00
16.3	AUGER, A26B, HF	\$ 3,820.00
16.4	BIT, AUGER 6"	\$ 260.00
16.5	BIT, AUGER 9"	\$ 410.00
16.6	BIT, AUGER 12"	\$ 500.00

Spec #	Description	Price
16.7	BIT, AUGER 15" STANDARD	\$ 580.00
16.8	BIT, AUGER 18"	\$ 670.00
16.9	BIT, AUGER 24"	\$ 840.00
16.10	BIT, AUGER 30"	\$ 930.00
16.11	BIT, AUGER 36"	\$ 1,300.00
16.12	BIT, AUGER 6" INDUSTRIAL	\$ 410.00
16.13	BIT, AUGER 9" INDUSTRIAL	\$ 480.00
16.14	BIT, AUGER 12" INDUSTRIAL	\$ 550.00
16.15	BIT, AUGER 16" INDUSTRIAL	\$ 810.00
16.16	BIT, AUGER 18" INDUSTRIAL	\$ 830.00
16.17	BIT, AUGER 24" INDUSTRIAL	\$ 1,100.00
16.18	TREE BIT, AUGER 24"	\$ 760.00
16.19	TREE BIT, AUGER 36"	\$ 1,190.00
16.20	ROCK HEAD, 6" BOLT-ON	\$ 230.00
16.21	ROCK HEAD, 9" BOLT-ON	\$ 290.00
16.22	ROCK DRILL HEAD, 12" STANDARD	\$ 350.00
16.23	ROCK HEAD, 15" BOLT-ON	\$ 410.00
16.24	ROCK DRILL HEAD, 18" STANDARD	\$ 460.00
16.25	ROCK DRILL HEAD, 24" STANDARD	\$ 610.00
16.26	ADAPTER, AUGER - HEX TO ROUND	\$ 140.00
16.27	ADAPTER, AUGER - ROUND TO HEX	\$ 120.00
16.28	EXTENSION, TELESCOPING 3'	\$ 290.00
16.29	EXTENSION, TELESCOPING 6'	\$ 490.00
16.30	EXTENSION, AUGER 12"	\$ 130.00
16.31	EXTENSION, AUGER 24"	\$ 170.00

Spec #	Description	Price
17.0	Wheel saw: Use this section to offer wheel saw options.	
17.1	WHEEL SAW, SW45, 8"	\$ 22,290.00
17.2	WHEEL SAW, SW60, 6"	\$ 25,020.00
17.3	WHEEL SAW, SW345B, 3"	\$ 20,540.00
17.4	WHEEL SAW, SW360B, 3"	\$ 23,070.00
17.5	WHEEL SAW, SW360B, 6"	\$ 24,670.00
17.6	WHEEL SAW, SW360B, 8"	\$ 26,670.00
17.7	WHEEL SAW, SW380B 10"	\$ 32,850.00
17.8	WHEEL SAW, SW460B, 3"	\$ 29,280.00
17.9	WHEEL SAW, SW460B, 6"	\$ 29,860.00
17.10	WHEEL SAW, SW460B, 8"	\$ 31,110.00
18.0	Vibratory roller: Use this section to offer vibratory roller options.	
18.1	VIBRATORY COMPACTOR, CV16B	\$ 10,060.00
18.2	VIBRATORY COMPACTOR, CV18B	\$ 10,780.00
19.0	Other: Use this section to offer any other option not already covered.	
19.1	KIT KL - WKTL CVRSN TO 3-LINES	\$ 136.00
19.2	KIT KN - WKTL CVRSN TO 3-LINES	\$ 136.00
19.3	KIT KP - WKTL CVRSN TO 3-LINES	\$ 136.00
19.4	KIT, W/T CONV, PLANER & SAW	\$ 1,389.00
19.5	KIT KX - WKTL CVRSN TO 3-LINES	\$ 1,705.00
19.6	KIT KY - WKTL CVRSN TO 3-LINES	\$ 1,688.00
19.7	KIT KZ - WKTL CVRSN TO 3-LINES	\$ 1,894.00
19.8	KIT KS - WKTL CVRSN TO 5-LINES	\$ 316.00
19.9	KIT KA - WKTL CVRSN TO XHP	\$ 136.00
19.10	KIT KB - WKTL CVRSN TO XHP	\$ 200.00
19.11	KIT KC - WKTL CVRSN TO XHP	\$ 200.00
19.12	KIT KD - WKTL CVRSN TO XHP	\$ 200.00
19.13	KIT KE - WKTL CVRSN TO XHP	\$ 253.00
19.14	KIT KF - WKTL CVRSN TO XHP	\$ 139.00
19.15	KIT KG - WKTL CVRSN TO XHP	\$ 253.00
19.16	KIT KH - WKTL CVRSN TO XHP	\$ 253.00
19.17	KIT KJ - WKTL CVRSN TO XHP	\$ 253.00
19.18	KIT KK - WKTL CVRSN TO XHP	\$ 253.00
19.19	KIT KM - WKTL CVRSN TO XHP	\$ 136.00
19.20	KIT KR - WKTL CVRSN TO XHP	\$ 136.00
19.21	TANK, WATER, B-SERIES MACHINES	\$ 1,470.00
19.22	TANK, WATER	\$ 1,470.00
19.23	ARM, MATERIAL HANDLING	\$ 1,400.00
19.24	S305 HYDRAULIC SCRAP SHEAR	\$ 28,140.00
19.25	SERVICE MANUAL	\$ 690.00
19.26	PARTS MANUAL	\$ 70.00
19.27	OPERATIONS MANUAL	\$ 70.00
20.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions) Price List Date and Number	NA
21.0	INSTALLATION: Hourly Labor Rate For Attachment Installations, Etc. (See Special Terms and Conditions)	Pric \$ 119.00
22.0	OEM EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 10.01, 10.2, etc.	
22.1	2 Year - 1,000 Hour Premier Warranty	\$ 2,130.00
22.2	2 Year - 2,000 Hour Premier Warranty	\$ 3,180.00
22.3	2 Year - 3,000 Hour Premier Warranty	\$ 4,350.00
22.4	3 Year - 1,000 Hour Premier Warranty	\$ 3,020.00
22.5	3 Year - 2,000 Hour Premier Warranty	\$ 5,310.00
22.6	3 Year - 3,000 Hour Premier Warranty	\$ 6,260.00
22.7	2 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,160.00
22.8	2 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,740.00
22.9	2 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,390.00
22.10	3 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,660.00
22.11	3 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,910.00
22.12	3 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 3,440.00
22.13	2 Year - 1,000 Hour Powertain Warranty	\$ 710.00
22.14	2 Year - 2,000 Hour Powertain Warranty	\$ 1,050.00
22.15	2 Year - 3,000 Hour Powertain Warranty	\$ 1,440.00
22.16	2 Year - 4,000 Hour Powertain Warranty	\$ 1,590.00
22.17	2 Year - 5,000 Hour Powertain Warranty	\$ 1,750.00
22.18	3 Year - 1,000 Hour Powertain Warranty	\$ 1,000.00
22.19	3 Year - 2,000 Hour Powertain Warranty	\$ 1,750.00
22.20	3 Year - 3,000 Hour Powertain Warranty	\$ 2,070.00
22.21	3 Year - 4,000 Hour Powertain Warranty	\$ 2,280.00
22.22	3 Year - 5,000 Hour Powertain Warranty	\$ 2,520.00
22.23	4 Year - 1,000 Hour Powertain Warranty	\$ 1,090.00
22.24	4 Year - 2,000 Hour Powertain Warranty	\$ 1,820.00
22.25	4 Year - 3,000 Hour Powertain Warranty	\$ 2,280.00
22.26	4 Year - 4,000 Hour Powertain Warranty	\$ 3,280.00
22.27	4 Year - 5,000 Hour Powertain Warranty	\$ 3,610.00
22.28	5 Year - 1,000 Hour Powertain Warranty	\$ 1,210.00
22.29	5 Year - 2,000 Hour Powertain Warranty	\$ 1,860.00

Spec #	Description	Price
22.30	5 Year - 3,000 Hour Powertain Warranty	\$ 2,510.00
22.31	5 Year - 4,000 Hour Powertain Warranty	\$ 3,610.00
22.32	5 Year - 5,000 Hour Powertain Warranty	\$ 5,200.00
22.33	*does not include travel charges	
22.34	*see attached warranty statement	

23.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Summer Rental Rate - April 1 through Sept 30.

Summer Hourly Rental Rate:

\$ 40.00

Summer Weekly Rental Rate:

\$ 1,300.00

Summer Monthly Rental Rate:

\$ 3,900.00

Percent (%) of Rental Fee applied to purchase price:

85%

Winter Rental Rate - October 1 through March 31

Winter Hourly Rental Rate:

\$ 40.00

Winter Weekly Rental Rate:

\$ 1,300.00

Winter Monthly Rental Rate:

\$ 3,900.00

Percent (%) of Rental Fee applied to purchase price:

85%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

24.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.
 DEDUCT cost per Used Hour from the original Contract Price

\$ 28.00

25.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT: City/St/Zip Nearest Ziegler Location

PRICE PER LOADED MILE \$2.50

MINIMUM DELIVERY CHARGE (if any) \$250.00

DEDUCT FOR CUSTOMER PICK UP OF EQUIPMENT: \$0.00

Price quote for: **SKID STEERS**

Vendor Name: **Ziegler Inc.**
 Contact Person: **Brad Sewell**
 Street Address: **901 West 94th Street**
 P.O. Box:
 City, State, Zip: **Bloomington, MN 55420**
 Phone #: **952-888-4121**
 Toll Free #: **800-352-2812**
 Fax #: **952-887-5820**
 Email Address: **brad.sewell@zieglercat.com**

Spec #	Information Requested	Answer
1.0	MAKE AND MODEL	Caterpillar 299D XHP
	Engine Type and SAE net HP	Caterpillar C3.8 / 106 HP
	Tier 4 Compliant? (Y/N)	Yes
	Length w/o attachments	123.5 in
	Height with operator cab	83.7 in
	Ground clearance	8.7 in
	Maximum height to bucket hinge pin	125.6 in
	Breakout force	7,552 lbs.
	Reach at maximum height	30.6 in.
	Dump angle at maximum height	52 degrees
	Dump height with standard bucket	94.3 in.
	Front clearance circle with standard bucket	91.2 in.
	Rear clearance circle	73.4 in.
	Tipping load - SAE rated	9,300 lbs.
	Rated operating capacity - SAE	4,650 lbs.
	Standard bucket capacity - SAE heaped rating	.62 cu yd
	Operating weight - SAE rated	11,612 lbs.
	Travel speed	1 speed 5.2 mph/ 2 speed 8.4 mph
	Fuel tank capacity	24.8 gallons
	Cold weather starting assist	Glow Plugs - Engine Coolant Heater
	Battery CCA	1000
	Alternator size - amps	100
	Transmission type	Hydrostatic
	Tire / Track size / width	15.7" track width
	Final drive chains and drive method	Drive sprocket to track drive
	Final drive chain adjustment / maintenance	Not required
	Gauges / instrumentation	Gauges: fuel level, hour meter Instrumentation: Engine coolant temperature, engine oil pressure, hydraulic oil temperature
	Pump type - GPM and PSI	Piston/40 GPM/4061 PSI
	Control valves	Hydraulic 3 section
	Hydraulic oil cooler	Included - air to oil
	Drive controls	Electro/Hydraulic - hand controls
	Lift and tilt controls	Electro/Hydraulic - hand controls
	Engine speed control	Both foot and hand control
	Work lights - front	Included 2 each
	Work lights - rear	Included 2 each
	Warranty	1 year Unlimited hour parts/labor
	BASE UNIT PRICE:	\$ 70,240.00

SKID STEERS - OEM OPTIONS AND ATTACHMENTS

Spec #	Description	Price
1.0	BASE UNIT PRICE:	\$ 70,240.00
2.0	Skid Steer Options: Use this section to offer additional skid steer options such as hand controls, gauges, heater, enclosed cab etc.. These options should be for skid steer power unit and not attachments.	
2.1	PRESSURIZED CAB, HEATER/DEFROSTER, AIR CONDITIONING & DOOR	Included
2.2	SURCHARGE FOR TIER 4 FINAL ENGINE	\$ 5,370.00
2.3	AIR SUSPENSION SEAT-CLOTH	Included
2.4	ELECTRIC WORK TOOL CONTROL	Included
2.5	TWO SPEED CONTROL	Included
2.6	ELECTRIC QUICK COUPLER	\$ 640.00
2.7	BEACON LIGHT	\$ 140.00
2.8	LIFTING EYE 4 POINT	\$ 120.00
2.9	FOPS, LEVEL 2	\$ 2,530.00
2.10	COUNTERWEIGHT, MACHINE EXTERNAL	Included
2.11	RIDE CONTROL	Included
2.12	ADVANCED DISPLAY WITH BACKUP CAMERA	Included
2.13	HIGH FLOW HYDRAULICS	Included
2.14	RADIO READY	\$ 100.00
2.15	RADIO AM-FM, CD, BLUETOOTH	\$ 330.00
2.16	PATTERN CHANGER	\$ 1,200.00
2.17	CASE DEDICATED CONTROLS	\$ 450.00
2.18	DUAL SELF-LEVELING	Included
2.19	EXTRA HEAVY DUTY 1000 CCA BATTERY	Included
2.20	RETURN TO DIG/ WORKTOOL POSITIONER	Included
2.21	OIL, HYDRAULIC, COLD OPERATION	\$ 460.00
2.22	PAINT, CUSTOM	\$ 1,240.00
2.23	DOOR, CAB, POLYCARBONATE	\$ 70.00
2.24	PROPORTIONAL HYDRAULICS	Included
2.25	PRODUCT LINK, CELLULAR, PL421	\$ 900.00
2.26	FAN, COOLING DEMAND	Included
2.27	RUBBER BELT, 2 SPEED, TRIPLE FLANGE IDLERS	Included
2.28	TRACK, RUBBER, 15.7 IN (400MM)	Included
2.29	STEEL TRACKS	\$ 4,580.00
3.0	Bucket Options: Use this section to offer bucket options such as standard, snow or combination buckets, etc..	
3.1	BUCKET-GENERAL PURPOSE, BASE EDGE 60"	\$ 870.00
3.2	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 60"	\$ 1,052.00
3.3	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 60"	\$ 1,250.00
3.4	BUCKET-GENERAL PURPOSE, BASE EDGE 66"	\$ 1,186.00
3.5	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 66"	\$ 1,395.00
3.6	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 66"	\$ 1,564.00
3.7	BUCKET-GENERAL PURPOSE, BASE EDGE 72"	\$ 1,288.00
3.8	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 1,547.00
3.9	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 72"	\$ 1,646.00
3.10	BUCKET-GENERAL PURPOSE, BASE EDGE 78"	\$ 1,402.00
3.11	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 1,640.00
3.12	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 78"	\$ 1,751.00
3.13	BUCKET-GENERAL PURPOSE, BASE EDGE 84"	\$ 1,511.00
3.14	BUCKET-GENERAL PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 1,769.00
3.15	BUCKET-GENERAL PURPOSE, BOLT ON TEETH 84"	\$ 1,891.00
3.16	BUCKET-LIGHT MATERIAL, BASE EDGE 72"	\$ 1,420.00
3.17	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 72"	\$ 1,646.00
3.18	BUCKET-LIGHT MATERIAL, BASE EDGE 78"	\$ 1,508.00
3.19	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 78"	\$ 1,751.00
3.20	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 84"	\$ 1,839.00
3.21	BUCKET-LIGHT MATERIAL, BOLT ON CUTTING EDGE 96"	\$ 2,002.00
3.22	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE, 60"	\$ 3,535.00
3.23	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 60"	\$ 3,535.00
3.24	BUCKET-MULTI-PURPOSE, W/BO EDGE 66"	\$ 3,661.00
3.25	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 66"	\$ 3,661.00
3.26	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 72"	\$ 4,040.00
3.27	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 72"	\$ 4,040.00
3.28	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 78"	\$ 4,419.00
3.29	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 78"	\$ 4,419.00
3.30	BUCKET-MULTI-PURPOSE, BOLT ON CUTTING EDGE 84"	\$ 4,671.00
3.31	BUCKET-MULTI-PURPOSE, BOLT ON TEETH 84"	\$ 4,671.00
3.32	BUCKET-UTILITY, BOLT ON CUTTING EDGE 60"	\$ 1,173.00
3.33	BUCKET-UTILITY, BOLT ON CUTTING EDGE 66"	\$ 1,390.00
3.34	BUCKET-UTILITY, BOLT ON CUTTING EDGE 72"	\$ 1,600.00
4.0	Overtire tracks: Use this section to offer overtire tracks.	
5.0	Pallet forks: Use this section to offer fork options, such as pallet forks, bale handler, etc..	
5.1	FORKS, 42" PALLET W/ CARRIAGE	\$ 971.00
5.2	FORKS, 48" PALLET W/ CARRIAGE	\$ 974.00
5.3	FORKS, UTILITY, 66"	\$ 941.00
5.4	FORKS, UTILITY, 72"	\$ 1,081.00
6.0	Adaptor plate: Use this section to offer adaptor plate options.	
6.1	Universal Adaptor Plate	\$ 210.00

Spec #	Description	Price
7.0	Snowblower: Use this section to offer snowblower options.	
7.1	SNOW BLOWER, SR117, 67"	\$ 7,352.00
7.2	SNOW BLOWER, SR118, 73"	\$ 8,158.00
7.3	SNOW BLOWER, SR121, 85"	\$ 8,522.00
7.4	SNOW BLOWER, SR318, 73" XPS REQUIRED	\$ 8,807.00
7.5	SNOW BLOWER, SR321, 85" XPS REQUIRED	\$ 9,355.00
8.0	Sweeper: Use this section to offer sweeper options.	
8.1	BROOM, MANUAL ANGLE, BA118	\$ 5,562.00
8.2	BROOM, HYDRAULIC ANGLE, BA18	\$ 6,642.00
8.3	KIT, WATER SPRINKLER	\$ 790.00
8.4	KIT, DEFLECTOR	\$ 424.00
8.5	BROOM, PICKUP, BP115B	\$ 5,154.00
8.6	BROOM, PICKUP, BP118B	\$ 5,545.00
8.7	BRACKET, BROOM B & C SERIES FOR BP BROOMS	\$ 305.00
8.8	BROOM, UTILITY, BU115	\$ 3,770.00
8.9	BROOM, UTILITY, BU118	\$ 4,095.00
8.10	BRUSH, GUTTER, B-SERIES	\$ 2,115.00
8.11	MOUNTING BRACKET, NOZZLE Kit of 4	\$ 200.00
8.12	KIT, WATER SPRINKLER FOR BP BROOMS	\$ 209.00
8.13	KIT, WATER TANK, BROOM FOR BU BROOMS	\$ 758.00
8.14	KIT, WATER SPRINKLER FOR BA18	\$ 790.00
9.0	Backhoe: Use this section to offer backhoe options.	
9.1	BACKHOE, BH150	\$ 13,820.00
9.2	BACKHOE, BH160 W/ AUXILIARY	\$ 14,850.00
9.3	GROUP, BACKHOE MOUNTING	\$ 1,275.00
9.4	BUCKET-DIG, 10"	\$ 653.00
9.5	BUCKET-DIG, 12"	\$ 588.00
9.6	BUCKET-DIG, 16"	\$ 617.00
9.7	BUCKET-DIG, 18"	\$ 619.00
9.8	BUCKET-DIG, 20"	\$ 692.00
9.9	BUCKET-DIG, 24"	\$ 730.00
9.10	BUCKET-DC, 32"	\$ 780.00
9.11	BUCKET-DC, 40"	\$ 809.00
9.12	BUCKET-DC, 47"	\$ 904.00
9.13	PINS, BUCKET	\$ 91.00
9.14	BUCKET, 12", 1.7 CFT, HD	\$ 810.00
9.15	BUCKET, 16", 2.5 CFT, HD	\$ 844.00
9.16	BUCKET, 18", 2.9 CFT, HD	\$ 905.00
9.17	BUCKET, 20", 3.3 CFT, HD	\$ 961.00
9.18	BUCKET, 24", 4.2 CFT, HD	\$ 1,015.00
9.19	BUCKET, 30", 5.6 CFT, HD	\$ 1,171.00
9.20	BUCKET-DC, 40"	\$ 955.00
9.21	BUCKET-DC, 47"	\$ 973.00
9.22	BUCKET-DC, 55"	\$ 1,070.00
9.23	PINS, BUCKET	\$ 113.00
9.24	GUARD, OP PROTECTION MESH	\$ 556.00
9.25	A14B AUGER, DRIVE UNIT	\$ 2,255.00
9.26	A19B AUGER, DRIVE UNIT	\$ 2,822.00
9.27	EXTENSION, AUGER 12"	\$ 140.00
9.28	EXTENSION, AUGER 24"	\$ 187.00
9.29	BUCKET - TILTING, DC, 47"	\$ 3,140.00
9.30	CVP16 COMULTI-PURPOSEACTOR PLATE	\$ 5,142.00
9.31	BLADE, BACKFILL	\$ 658.00
9.32	BRACKET, MOUNTING	\$ 752.00
9.33	BRACKET, SWIVEL	\$ 1,182.00
9.34	LINES, CONNECTOR	\$ 568.00
9.35	COUPLER, PG, MANUAL, DUAL LOCK	\$ 1,222.00
10.0	Planer: Use this section to offer planer options.	
10.1	COLD PLANER, PC104B	\$ 10,620.00
10.2	COLD PLANER PC205B	\$ 13,380.00
10.3	COLD PLANER, PC305B REQUIRES XPS HIGH FLOW	\$ 15,750.00
10.4	COLD PLANER, PC306B REQUIRES XPS HIGH FLOW	\$ 18,650.00
10.5	COLD PLANER, PC310B REQUIRES XPS HIGH FLOW	\$ 24,440.00
10.6	COLD PLANER, PC408B REQUIRES XHP HYDRAULICS	\$ 20,650.00
10.7	COLD PLANER, PC412B REQUIRES XHP HYDRAULICS	\$ 26,520.00
10.8	KIT, WATER SPRINKLER	\$ 260.00
11.0	Snow Plow: Use this section to offer snow plow options.	
11.1	ANGLE BLADE, 72"	\$ 2,570.00
11.2	ANGLE BLADE, 84"	\$ 2,740.00
11.3	KIT, SNOW AND IMULTI-PURPOSEACT, 72"	\$ 500.00
11.4	KIT, SNOW AND IMULTI-PURPOSEACT, 84"	\$ 500.00
11.5	SNOW PUSH, SSL, STD DTY 8'	\$ 6,600.00
11.6	SNOW PUSH, SSL, STD DTY 10'	\$ 7,260.00
11.7	SNOW PUSH, SSL, STD DTY 12'	\$ 7,720.00
11.8	SNOW PUSH, SSL, STD DTY 15'	\$ 8,150.00
12.0	Hydraulic breaker: Use this section to offer hydraulic breaker options.	

Spec #	Description	Price
12.1	H55E HAMMER WITH SSL MOUNTS	\$ 11,120.00
12.2	H65E HAMMER WITH SSL MOUNTS	\$ 12,880.00
13.0	Grapple:	
	Use this section to offer grapple options.	
13.1	FORKS, INDUSTRIAL GRAPPLE, 66"	\$ 5,474.00
13.2	FORKS, INDUSTRIAL GRAPPLE, 72"	\$ 6,532.00
13.3	FORKS, UTILITY GRAPPLE, 66"	\$ 2,296.00
13.4	FORKS, UTILITY GRAPPLE, 72"	\$ 2,435.00
13.5	BUCKET, INDUSTRIAL GRAPPLE, 60" BOLT ON CUTTING EDGE	\$ 3,730.00
13.6	BUCKET, INDUSTRIAL GRAPPLE, 66" BOLT ON CUTTING EDGE	\$ 3,920.00
13.7	BUCKET, INDUSTRIAL GRAPPLE, 72" BOLT ON CUTTING EDGE	\$ 4,390.00
13.8	BUCKET, INDUSTRIAL GRAPPLE, 78" BOLT ON CUTTING EDGE	\$ 4,820.00
13.9	RAKE, INDUSTRIAL GRAPPLE, 72"	\$ 3,330.00
13.10	RAKE, INDUSTRIAL GRAPPLE, 84"	\$ 3,730.00
13.11	BUCKET, UTILITY GRAPPLE, 66"	\$ 2,550.00
13.12	BUCKET, UTILITY GRAPPLE 72"	\$ 2,760.00
13.13	UTILITY GRAPPLE	\$ 1,530.00
14.0	Landscape:	
	Use this section to offer landscape options.	
14.1	BRUSHCUTTER, BR160, 60"	\$ 4,980.00
14.2	BRUSHCUTTER, BR166, 66"	\$ 5,220.00
14.3	BRUSHCUTTER, BR172, 72"	\$ 5,450.00
14.4	BRUSHCUTTER, BR272, 72" HF	\$ 5,680.00
14.5	BRUSHCUTTER, BR378, 78" HF,XPS	\$ 6,840.00
14.6	LANDSCAPE RAKE, LR15B	\$ 6,490.00
14.7	LANDSCAPE RAKE, LR18B	\$ 7,070.00
14.8	LANDSCAPE TILLER, LT13B	\$ 4,970.00
14.9	LANDSCAPE TILLER, LT18B	\$ 5,990.00
14.10	MULCHER, HM315B, CARBIDE TEETH REQUIRES XPS	\$ 27,770.00
14.11	MULCHER, HM415B, CARBIDE TEETH REQUIRES XHP	\$ 29,030.00
14.12	POWER BOX RAKE-HYDRAULIC,PR172	\$ 8,550.00
14.13	POWER BOX RAKE-HYDRAULIC,PR184	\$ 9,040.00
14.14	POWER BOX RAKE-HYDRAULIC,PR190	\$ 9,750.00
14.15	POWER BOX RAKE-MANUAL, PR172	\$ 8,200.00
14.16	POWER BOX RAKE-MANUAL, PR184	\$ 8,490.00
14.17	STUMP GRINDER, SG16B	\$ 7,060.00
14.18	STUMP GRINDER, SG18B	\$ 7,830.00
14.19	TRENCHER, T6B, MANUAL,NO CHAIN	\$ 3,880.00
14.20	TRENCHER,T6B, MAN. 6" STANDARD	\$ 4,320.00
14.21	TRENCHER,T6B, MAN. 8" STD	\$ 4,430.00
14.22	TRENCHER, T6B, MAN. 6" COMBO	\$ 4,540.00
14.23	TRENCHER, T6B,MAN 6" ROCKFROST	\$ 4,760.00
14.24	TRENCHER,T6B, MAN 6"TERMINATOR	\$ 4,980.00
14.25	TRENCHER, T6B, HYD, NO CHAIN	\$ 4,420.00
14.26	TRENCHER, T6B,HYD. 6" STANDARD	\$ 4,860.00
14.27	TRENCHER, T6B, HYD. 8" STD	\$ 4,970.00
14.28	TRENCHER, T6B, HYD 6" COMBO	\$ 5,080.00
14.29	TRENCHER, T6B,HYD 6" ROCKFROST	\$ 5,310.00
14.30	TRENCHER,T6B, HYD 6"TERMINATOR	\$ 5,530.00
14.31	TRENCHER, T9B, MANUAL,NO CHAIN	\$ 4,170.00
14.32	TRENCHER, T9B,MAN. 6" STANDARD	\$ 4,450.00
14.33	TRENCHER, T9B, MAN. 6" COMBO	\$ 5,940.00
14.34	TRENCHER, T9B,MAN 6" ROCKFROST	\$ 6,440.00
14.35	TRENCHER, T9B, HYD, NO CHAIN	\$ 4,730.00
14.36	TRENCHER, T9B,HYD. 6" STANDARD	\$ 4,940.00
14.37	TRENCHER, T9B, HYD. 8" STD.	\$ 5,580.00
14.38	TRENCHER, T9B, HYD. 6" COMBO	\$ 6,500.00
14.39	TRENCHER, T9B,HYD 6" ROCKFROST	\$ 6,840.00
14.40	TRENCHER, T15B, HF, NO CHAIN	\$ 6,980.00
14.41	TRENCHER, T15B, HF 6" STANDARD	\$ 7,670.00
14.42	TRENCHER, T15B, HF 8" STD.	\$ 8,840.00
14.43	TRENCHER, T15B, HF COMBO	\$ 10,430.00
14.44	CRUMBER ARM 36"	\$ 240.00
14.45	CRUMBER ARM 48"	\$ 270.00
14.46	CRUMBER ARM 60"	\$ 240.00
14.47	SHOE, CRUMBER ARM 6" - 8"	\$ 90.00
14.48	SHOE, CRUMBER ARM 10" - 12"	\$ 90.00
15.0	Grader:	
	Use this section to offer grader options.	
15.1	BLADE, DOZER, 6-WAY, 79"	\$ 5,380.00
15.2	BLADE, DOZER, 6-WAY, 92"	\$ 5,920.00
16.0	Auger:	
	Use this section to offer auger options.	
16.1	AUGER, A14B	\$ 2,020.00
16.2	AUGER, A19B	\$ 2,390.00
16.3	AUGER, A26B, HF	\$ 3,820.00
16.4	BIT, AUGER 6"	\$ 260.00
16.5	BIT, AUGER 9"	\$ 410.00
16.6	BIT, AUGER 12"	\$ 500.00
16.7	BIT, AUGER 15" STANDARD	\$ 580.00
16.8	BIT, AUGER 18"	\$ 670.00
16.9	BIT, AUGER 24"	\$ 840.00
16.10	BIT, AUGER 30"	\$ 930.00
16.11	BIT, AUGER 36"	\$ 1,300.00

Spec #	Description	Price
16.12	BIT, AUGER 6" INDUSTRIAL	\$ 410.00
16.13	BIT, AUGER 9" INDUSTRIAL	\$ 480.00
16.14	BIT, AUGER 12" INDUSTRIAL	\$ 550.00
16.15	BIT, AUGER 16" INDUSTRIAL	\$ 810.00
16.16	BIT, AUGER 18" INDUSTRIAL	\$ 830.00
16.17	BIT, AUGER 24" INDUSTRIAL	\$ 1,100.00
16.18	TREE BIT, AUGER 24"	\$ 760.00
16.19	TREE BIT, AUGER 36"	\$ 1,190.00
16.20	ROCK HEAD, 6" BOLT-ON	\$ 230.00
16.21	ROCK HEAD, 9" BOLT-ON	\$ 290.00
16.22	ROCK DRILL HEAD, 12" STANDARD	\$ 350.00
16.23	ROCK HEAD, 15" BOLT-ON	\$ 410.00
16.24	ROCK DRILL HEAD, 18" STANDARD	\$ 460.00
16.25	ROCK DRILL HEAD, 24" STANDARD	\$ 610.00
16.26	ADAPTER, AUGER - HEX TO ROUND	\$ 140.00
16.27	ADAPTER, AUGER - ROUND TO HEX	\$ 120.00
16.28	EXTENSION, TELESCOPING 3'	\$ 290.00
16.29	EXTENSION, TELESCOPING 6'	\$ 490.00
16.30	EXTENSION, AUGER 12"	\$ 130.00
16.31	EXTENSION, AUGER 24"	\$ 170.00

Spec #	Description	Price
17.0	Wheel saw: Use this section to offer wheel saw options.	
17.1	WHEEL SAW, SW45, 8"	\$ 22,290.00
17.2	WHEEL SAW, SW60, 6"	\$ 25,020.00
17.3	WHEEL SAW, SW345B, 3"	\$ 20,540.00
17.4	WHEEL SAW, SW360B, 3"	\$ 23,070.00
17.5	WHEEL SAW, SW360B, 6"	\$ 24,670.00
17.6	WHEEL SAW, SW360B, 8"	\$ 26,670.00
17.7	WHEEL SAW, SW380B 10"	\$ 32,850.00
17.8	WHEEL SAW, SW460B, 3"	\$ 29,280.00
17.9	WHEEL SAW, SW460B, 6"	\$ 29,860.00
17.10	WHEEL SAW, SW460B, 8"	\$ 31,110.00
18.0	Vibratory roller: Use this section to offer vibratory roller options.	
18.1	VIBRATORY COMPACTOR, CV16B	\$ 10,060.00
18.2	VIBRATORY COMPACTOR, CV18B	\$ 10,780.00
19.0	Other: Use this section to offer any other option not already covered.	
19.1	KIT KL - WKTL CVRSN TO 3-LINES	\$ 136.00
19.2	KIT KN - WKTL CVRSN TO 3-LINES	\$ 136.00
19.3	KIT KP - WKTL CVRSN TO 3-LINES	\$ 136.00
19.4	KIT, W/T CONV, PLANER & SAW	\$ 1,389.00
19.5	KIT KX - WKTL CVRSN TO 3-LINES	\$ 1,705.00
19.6	KIT KY - WKTL CVRSN TO 3-LINES	\$ 1,688.00
19.7	KIT KZ - WKTL CVRSN TO 3-LINES	\$ 1,894.00
19.8	KIT KS - WKTL CVRSN TO 5-LINES	\$ 316.00
19.9	KIT KA - WKTL CVRSN TO XHP	\$ 136.00
19.10	KIT KB - WKTL CVRSN TO XHP	\$ 200.00
19.11	KIT KC - WKTL CVRSN TO XHP	\$ 200.00
19.12	KIT KD - WKTL CVRSN TO XHP	\$ 200.00
19.13	KIT KE - WKTL CVRSN TO XHP	\$ 253.00
19.14	KIT KF - WKTL CVRSN TO XHP	\$ 139.00
19.15	KIT KG - WKTL CVRSN TO XHP	\$ 253.00
19.16	KIT KH - WKTL CVRSN TO XHP	\$ 253.00
19.17	KIT KJ - WKTL CVRSN TO XHP	\$ 253.00
19.18	KIT KK - WKTL CVRSN TO XHP	\$ 253.00
19.19	KIT KM - WKTL CVRSN TO XHP	\$ 136.00
19.20	KIT KR - WKTL CVRSN TO XHP	\$ 136.00
19.21	TANK, WATER, B-SERIES MACHINES	\$ 1,470.00
19.22	TANK, WATER	\$ 1,470.00
19.23	ARM, MATERIAL HANDLING	\$ 1,400.00
19.24	S305 HYDRAULIC SCRAP SHEAR	\$ 28,140.00
19.25	SERVICE MANUAL	\$ 690.00
19.26	PARTS MANUAL	\$ 70.00
19.27	OPERATIONS MANUAL	\$ 70.00
20.0	DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES - (See Special Terms and Conditions) Price List Date and Number	NA
21.0	INSTALLATION: Hourly Labor Rate For Attachment Installations, Etc. (See Special Terms and Conditions)	Pric \$ 119.00
22.0	OEM EXTENDED WARRANTY OPTIONS Use this section to offer performance/warranty options, number these items starting with 10.01, 10.2, etc.	
22.1	2 Year - 1,000 Hour Premier Warranty	\$ 2,130.00
22.2	2 Year - 2,000 Hour Premier Warranty	\$ 3,180.00
22.3	2 Year - 3,000 Hour Premier Warranty	\$ 4,350.00
22.4	3 Year - 1,000 Hour Premier Warranty	\$ 3,020.00
22.5	3 Year - 2,000 Hour Premier Warranty	\$ 5,310.00
22.6	3 Year - 3,000 Hour Premier Warranty	\$ 6,260.00
22.7	2 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,160.00
22.8	2 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,740.00
22.9	2 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,390.00
22.10	3 Year - 1,000 Hour Powertrain Plus Hydraulic Warranty	\$ 1,660.00
22.11	3 Year - 2,000 Hour Powertrain Plus Hydraulic Warranty	\$ 2,910.00
22.12	3 Year - 3,000 Hour Powertrain Plus Hydraulic Warranty	\$ 3,440.00
22.13	2 Year - 1,000 Hour Powertain Warranty	\$ 710.00
22.14	2 Year - 2,000 Hour Powertain Warranty	\$ 1,050.00
22.15	2 Year - 3,000 Hour Powertain Warranty	\$ 1,440.00
22.16	2 Year - 4,000 Hour Powertain Warranty	\$ 1,590.00
22.17	2 Year - 5,000 Hour Powertain Warranty	\$ 1,750.00
22.18	3 Year - 1,000 Hour Powertain Warranty	\$ 1,000.00
22.19	3 Year - 2,000 Hour Powertain Warranty	\$ 1,750.00
22.20	3 Year - 3,000 Hour Powertain Warranty	\$ 2,070.00
22.21	3 Year - 4,000 Hour Powertain Warranty	\$ 2,280.00
22.22	3 Year - 5,000 Hour Powertain Warranty	\$ 2,520.00
22.23	4 Year - 1,000 Hour Powertain Warranty	\$ 1,090.00
22.24	4 Year - 2,000 Hour Powertain Warranty	\$ 1,820.00
22.25	4 Year - 3,000 Hour Powertain Warranty	\$ 2,280.00
22.26	4 Year - 4,000 Hour Powertain Warranty	\$ 3,280.00
22.27	4 Year - 5,000 Hour Powertain Warranty	\$ 3,610.00
22.28	5 Year - 1,000 Hour Powertain Warranty	\$ 1,210.00
22.29	5 Year - 2,000 Hour Powertain Warranty	\$ 1,860.00

Spec #	Description	Price
22.30	5 Year - 3,000 Hour Powertain Warranty	\$ 2,510.00
22.31	5 Year - 4,000 Hour Powertain Warranty	\$ 3,610.00
22.32	5 Year - 5,000 Hour Powertain Warranty	\$ 5,200.00
22.33	*does not include travel charges	
22.34	*see attached warranty statement	

23.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Summer Rental Rate - April 1 through Sept 30.

Summer Hourly Rental Rate: \$ 40.00

Summer Weekly Rental Rate: \$ 1,300.00

Summer Monthly Rental Rate: \$ 3,900.00

Percent (%) of Rental Fee applied to purchase price: 85%

Winter Rental Rate - October 1 through March 31

Winter Hourly Rental Rate: \$ 40.00

Winter Weekly Rental Rate: \$ 1,300.00

Winter Monthly Rental Rate: \$ 3,900.00

Percent (%) of Rental Fee applied to purchase price: 85%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: _____

24.0 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.
 DEDUCT cost per Used Hour from the original Contract Price

\$ 28.00

25.0 DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

NO FLAT RATE ALLOWED

DELIVERY STARTING POINT: City/St/Zip Nearest Ziegler Location

PRICE PER LOADED MILE \$2.50

MINIMUM DELIVERY CHARGE (if any) \$250.00

DEDUCT FOR CUSTOMER PICK UP OF EQUIPMENT: \$0.00